# URMIA'S 56<sup>TH</sup> ANNUAL CONFERENCE LAS VEGAS | OCTOBER 12–16, 2025



# **2025 SPONSORSHIP GUIDE**

#### BE A PART OF URMIA'S 56TH ANNUAL CONFERENCE!

Your support allows URMIA to offer the highest quality educational programs and promote effective risk management practices.

Thank you for your support and involvement in URMIA.

FIND ONE THAT FITS YOUR ORGANIZATION

www.urmia.org/sponsorship

# BENEFITS OF SPONSORSHIP

# **INCREASE YOUR VISIBILITY**

#### IN THE FIELD OF HIGHER EDUCATION RISK MANAGEMENT

URMIA is the only association dedicated solely to the practice of higher education risk management. Investing in URMIA's hybrid annual conference gives you the opportunity to communicate your message, services, and products to this targeted audience from nearly 900 institutions of higher education.

URMIA's mission – to advance the discipline of risk management in higher education – depends on the generous support of organizational sponsors and supporters. Annual conference sponsorship gives you access to the largest gathering of those in higher education risk management and insurance and raises your visibility with all URMIA members.

# HIGH IMPACT: RECOGNITION FOR ALL SPONSORS

URMIA recognizes all sponsors' commitment to higher education risk management before, during, and after the annual conference. Each sponsor receives:

- Recognition on the URMIA conference website with a link to the sponsor's website
- Recognition in pre-conference marketing and the conference onsite programs, signage/banners, and sponsor slideshow shown in general and educational breakout session rooms
- Optional, unstaffed sponsor information table for displaying company materials and promotional items at the conference for tier 3 and above sponsors
- Name badge ribbon denoting "Sponsor"
- Access to the registered attendee list (Name, Organization, Location)

# ANNUAL CONFERENCE SPONSORSHIP OPPORTUNITIES

### 2025 URMIA ANNUAL CONFERENCE

#### OCTOBER 12-16, 2025 | LAS VEGAS

The URMIA Annual Conference is the industry's premier face-to-face and virtual educational and networking forum for risk managers and companies whose focus is higher education. As a sponsor, you can increase your brand recognition among risk management professionals and have access to key decision makers in the field of higher education risk management.

#### **GENERAL INFORMATION:**

- Sponsorships are available on a first-come, first-served basis.
   Prior year's sponsors have priority.
- Sponsorship opportunities and amounts may change as programming is finalized. We will work with sponsors to find an appropriate sponsorship alternative, if needed.
- Solicitation of conference attendees is strictly prohibited.
   Sponsors should refrain from sending mass communications.



# DID YOU KNOW?

URMIA is the only association dedicated solely to the practice of higher education risk management. Whether face-to-face or virtual, investing in URMIA gives you the opportunity to communicate your message, services, and products to this targeted audience from nearly 900 institutions of higher education, 144 companies serving higher education, and 3,100+ individuals.

URMIA's mission to advance the discipline of risk management in higher education depends on the generous support of our affiliate sponsors and supporters. Sponsorship of our 2025 hybrid conference gives you access to the largest gathering of our members for the year and stretches beyond with a virtual component as well as recordings that live on in the URMIA library. All this raises your visibility to all URMIA members.

# BECOME A SPONSOR TODAY!

# INTERESTED IN EXPLORING SPONSORSHIP OPPORTUNITIES?

Let us help you find a perfect match!

Contact the URMIA Office:

812.727.7130 urmia@urmia.org



INSURANCE ASSOCIATION

# **PLATINUM**

\$35,000+

Platinum-level sponsorship offers the sponsoring company the highest level of visibility. This sponsorship level is achieved through sponsoring a combination of events/items totaling \$35,000+.

#### **Benefits:**

- All opportunities listed in tiers 1, 2, and 3
- 30-second sponsor video played during a general session
- Digital banner on conference mobile app
- Dedicated social media post

### TIER 1

\$20,000+

#### **Benefits:**

- All opportunities listed in tiers 2 and 3
- Large logo placement in all presentation areas
- 150-word description with logo on URMIA website
- Large logo placement inside marketing materials
- Full table, unmanned, at in-person conference and private virtual space in the conference app

## TIER 2

\$10,000+

#### **Benefits:**

- All opportunities listed in tier 3
- Medium logo placement in all presentation areas
- Medium logo placement inside marketing materials
- Half table, unmanned, at in-person conference and option to add virtual space in the conference app

## TIER 3

\$5,000**+** 

#### **Benefits:**

- Small logo placement in all presentation areas
- Name placement in marketing materials
- Inclusion of a small (4 oz. or less) promotional item in virtual registrants' pre-conference mailer and added to the onsite attendees' conference bag
- One-third table, unmanned, at in-person conference
- Serve as a moderator for a conference session

## **URMIA SUPPORTERS**

\$1,500**-**\$4,999

#### Choice of one of the following benefits:

- Table in sponsor/raffle area
- Inclusion of a small (4 oz. or less) promotional item in virtual registrants' pre-conference mailer and added to the onsite attendees' conference bag
- Serve as a moderator for a conference session

## FRIENDS OF URMIA

\$500-\$1,499

This category is open for you to customize your commitment based on your ability to support the URMIA mission and assist in underwriting programs. This can be a stand-alone sponsorship or one that is combined with other commitments to elevate your benefits to higher tiers. Recognition is provided alongside the opportunity supported. A combination of multiple commitments could elevate your benefits to levels as described in tiers 1, 2 or 3 above.

#### SPONSORSHIPS: EVENTS/ITEMS/EXPERIENCES

### (MEMBER/NON-MEMBER PRICING)

\$20,000+

GENERAL CONFERENCE SPONSOR - TIER 1 . . . \$20,000/\$30,000 Enjoy tier 1 level benefits as a general sponsor of the annual conference.

Sponsor's logo will be displayed to all conference attendees to all conference attende CONFERENCE BAG.....

#### **CLOSING EVENING EVENT -**COCKTAILS & DINNER . . . . . .

A perennial favorite of cooling and is included with a full conference registration. This sponsorship supports the evening's dinner and cocktail service. Sponsor will have the opportunity to address attendees at the event and provide logo items specific to the event.\*

The conference committee selects the keynote speaker based on the overall program. Sponsor will have the opportunity to introduce the speaker. Includes streaming to virtual registrants.\*

The opening reception kicks off the annual conference with style. The event is the perfect opportunity for attendees to reconnect with old friends and meet new ones and is included with a full conference registration. Sponsor will have the opportunity to address attendees at the event and provide logo items specific to the event.\*

# TIER 2 (MEMBER/NON-MEMBER PRICING)

GENERAL CONFERENCE SPONSOR - TIER 2 . . . \$10,000/\$15,000 Enjoy tier 2 level benefits as a general sponsor of the annual conference.

INTERNET CONNECTION FOR ATTENDEES \$15,750/\$21,000
As the exclusive wireless internet on the conference, the 

Conference luncheons include educational and networking opportunities and are open to all full conference registrants. Sponsor will be recognized during event and introduce session.\*

#### **HOST A HAPPY HOUR NETWORKING PRIOR TO** MEET & GREETS OR CLOSING EVENT .....\$15,000/\$20,000

Cheers to another successful URMIA program! You can host your very own happy hour and invite attendees that you've met throughout the day/program, or those that you've wanted to meet and haven't gotten the chance to. Utilize this benefit to expand your inner business circle to finish out the day. Sponsor has reserved meeting space for a 60-minute reception complete with cash bar and snacks. Option for host bar at additional cost of consumption.

#### 

Be URMIA's career center sponsor and receive recognition throughout the year! URMIA's online career center allows employers to list open positions and job seekers to post resumes and apply for jobs. In addition to the online center, URMIA will host a career center area at the conference branded with the sponsor's logo. The sponsor also receives a 200 x 200-size logo in the onsite center. Experience our career center for yourself at careers.urmia.org.

# \$10,000-\$19,999

video room that can be staffed during the entire event or at designated times to network with attendees or have small group conversations.

casual environment. Sponsor will have the opportunity to address attendees at the event and provide logo items specific to the event.\*

HOTEL KEY CARD/WALLETS. . . \$10,500/\$16,000 Sponsor's custom key card or \$50 cts will be distributed to all attendees at the conference hotel.

Conference breakfasts include educational and networking opportunities and are open to all onsite full conference registrants. Sponsor will be recognized during event.\*

provide therapists with branded t-shirts and provide logo items specific to the event.\*

## TIER 2 CONTINUED (MEMBER/NON-MEMBER PRICING)

# \$10,000-\$19,999

\$5,000**-**\$9,999

#### 

Sponsor will be recognized on event social media board displayed near onsite registration, as a page of the event website, and as the homepage of the conference website during live event.

#### PROGRAM BOOKS . . . . . .

Sponsor's logo will be incompared and title page of onsite conference program ook.

#### BE THE CHANGE EXPERIENCE SPONSOR -INTERN, CONFERENCE, MEMBERSHIP

TERN, CONFERENCE, MEMBERSHIP \$10,000/\$15,000
In support of the association's Description of the association's Description of the association's Description of the association's Description of the association of the associat fund a total of three scholarships that impact URMIA's DEIB initiatives with recipients from Minority-Serving Institutions. The three separate scholarships support an internship at a member institution, an annual URMIA membership, and attendance for an individual to the annual conference. This could be one sponsor or four sponsors at \$2,500 each.

# TIER 3 (MEMBER/NON-MEMBER PRICING)

# 

GENERAL CONFERENCE SPONSOR - TIER 3 . . . . . \$5,000/\$5,250 Enjoy tier 3 level benefits as a general sponsor of the annual conference.

for event participants. Sponsor will have the opportunity to be at the start/finish line.\*

#### **HYDRATION STATION** . . . . . . . . . . . . . . . . . . \$7,500/\$10,000

Make sure attendees know who is guenching their thirst with a logo on our conference water bottle and signage located near water stations.

#### SUPPORT AN EDUCATIONAL TRACK . . . . . . . \$7,500/\$12,500

Position your brand as a supporter of a track of education identified by the annual conference programming committee. The track includes at least two 60-minute sessions available to all attendees and a 30-minute flash session to in-person attendees. Banner stand for that room/topic that day would indicate sponsor support. Sponsor has option to serve as moderator for sessions in that track.

#### URMIAfit TRACKER & WELLNESS CHALLENGE . . . \$7,500/\$10,000

Be the sponsor who encourages personal well-being activities while at the conference. QR codes will be available at URMIAfit formal events and participants can also log points to climb the leader board by logging their daily step count, writing in a gratitude journal, connecting socially with others in the well-being challenge (identified by a ribbon on their name badge) and stopping by the wellness table. Sponsor is encouraged to provide a wellness-themed giveaway in the attendee bag and provide prizes for winners.

### Gift item varies by year and will be discussed with sponsor.

#### HOSTED REFRESHMENTS AND REFRESHERS

During a break in your busy day of URMIA learning, allocate a few minutes of free time to fuel up with a healthy snack and exciting conversation. Ask other attendees about what similar sessions you've attended or plan to later in the day! Who was your favorite speaker so far? What tool have you picked up to put in your tool belt? Sponsor has space complete with snacks.

### 

Each morning, attendees are invited to start their day right with this energizing fitness program.

conference kicks off.

#### 

Sponsor's logo will be displaying stations at the event.

URMIA's newest members a mrst-time conference attendees. Sponsor will be recognized during event.

#### **BREAKS** (7 available).......\$5,250/\$7,000

Session breaks offer attendees a chance to refuel between conference sessions. Signage will display collective sponsor logos.

# TIER 3 CONTINUED (MEMBER/NON-MEMBER PRICING)

# \$5,000-\$9,999

#### **EXPERIENTIAL LEARNING OPPORTUNITIES . . . . \$5,250/\$7,000**

Experiential Learning Opportunities (ELO) are designed to advance conference objectives giving attendees additional content-rich experiences that enhance learning and provide a forum to engage with each other. By giving participants the opportunity to see and explore projects on local campuses or risk management-related attractions in the community, ELOs connect URMIAns to the association, the city, and each other. Registration is offered for a separate fee. Sponsor has opportunity to submit idea for tours and host them.

#### HOST A MORNING COFFEE CHAT -

FOR VIRTUAL OR IN-PERSON ATTENDEES . . . . . \$5,250/\$7,000

Start your morning chatting with some new friends in a Networking Lounge. Grab a beverage and talk about what you're most looking forward to at the URMIA conference.

# URMIA SUPPORTERS (MEMBER/NON-MEMBER PRICING)

\$1,500-\$4,999

**URMIA SUPPORTERS** . . . . . . . . . . . . . . . . . . \$1,500-\$4,999

This general event sponsorship allows sponsors to select their desired level of support.

### ANNUAL CONFERENCE

**SCHOLARSHIP FUND** . . . . . . . . . . . . . . . . . \$2,500/\$3,000

Sponsorship supports scholarships for selected members who apply for financial assistance to attend the annual conference.

### FRIENDS OF URMIA

\$500-\$1,499

This category is open for you to customize your commitment based on your ability to support the URMIA mission and assist in underwriting programs. This can be a stand-alone sponsorship or one that is combined with other commitments to elevate your benefits to higher tiers. Recognition is provided alongside the opportunity supported. A combination of multiple commitments could elevate your benefits as described in tiers 1, 2 or 3 above.

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This general sponsorship allows sponsors to select their desired level of support.

#### URMIAcares COMMUNITY SERVICE EVENT.....\$500

Open to multiple sponsors, this supports URMIA attendees' opportunity to give back to our host community in pre-conference activities.

# **ASSOCIATION RECOGNITION ADD-ONS**

Add-ons occur outside of the annual meeting and can be combined with a sponsored item of the annual conference to achieve a higher level of sponsorship recognition.

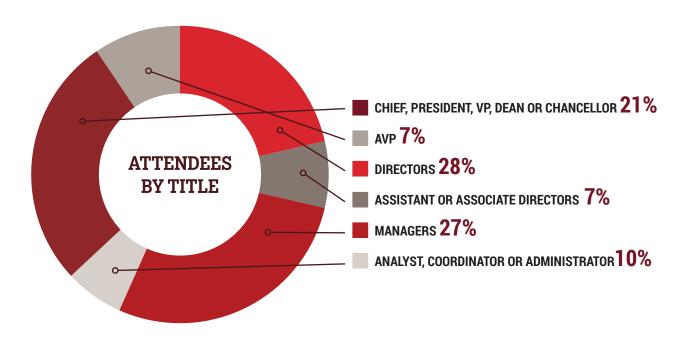
#### 

Create a biennial think tank and curated learning around trends and emerging risks. Kick it off with a survey occurring once every two years followed by six URMIAInsights articles, an annual conference session, and three webinars.

#### 

. \$2,000 EACH

URMIA's affiliate members will be offered the opportunity to present solutions in real time through demonstrations of products and services as 10-minute poster sessions during a scheduled break. These events, free of charge to URMIA Annual Conference in-person attendees, would consist of a series of presentations that are supported by the technology showcase sponsors.





# **URMIA MEMBERSHIP** by the numbers\*

3,131 Total Individual Members

FROM:

**Colleges & Universities** 

**For-profit Companies** 

**Student** 

Retirees



19
Institutions Outside
US/Canada

215
Institutions With
Enrollments Less Than
4,000
Students

Institutional
Systems, Consortia,
Government
Agencies

630
Institutional Member Organizations

Representing

Campuses



135
Institutions With
Enrollments Greater Than

**14,000** Students

IS4
Institutions With
Enrollments Between

4,000 and

**14,000** Students