

University of Florida

# 100 GATOR 100

**Honoring the World's Fastest  
Growing Gator Companies**

**2018  
Gator100  
Awards Lunch**

# Celebrating Entrepreneurial Excellence

The University of Florida Alumni Association, in partnership with the UF Entrepreneurship and Innovation Center, is pleased to present the 2018 Gator100. Now in its fourth year, the Gator100 recognizes the 100 fastest-growing, Gator-owned or led businesses in the world and serves as the University of Florida's premier entrepreneurial awards program.

Gator100 companies have been in business for at least five years and have annual revenues of \$250,000 or more. The Gator100 is ranked by Compound Annual Growth Rate, which is used to determine year-over-year growth over the past three years. CAGR is determined by global accounting firm *Ernst & Young*, which ensures confidentiality of financial submissions and the integrity of the Gator100.

## 2018 Gator100 by the Numbers

**2**

Internationally  
Based Companies

**17**

U.S. States  
Represented

**55**

Repeat Gator100  
Honorees

**\$6.2B**

Revenues  
Earned in 2016

**159.51%**

Top Growth  
Rate

**43,679**

Employed  
by Gator100  
Companies

# Agenda

## Welcome

**Mark Criser** (BA 92, MA 94, JD 97)  
*University of Florida Alumni Association  
Board of Directors*

## President's Message

**W. Kent Fuchs**  
*President, University of Florida*

## Lunch

## S. Clark Butler Pinnacle Award

Special Presentation

## Certification of Gator100

Presentation by Ernst & Young

## 2018 Gator100

Presentation by **University of Florida**  
entrepreneurial students

**GATOR100.UFL.EDU**

**#GATOR100**

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- ▶ Florida Mortgage Firm
- ▶ Front Street Commercial Real Estate Group
- ▶ Infinite Electric, LLC
- ▶ LeadingAgile, LLC
- ▶ Moss
- ▶ RVG & Company
- ▶ Twinkle Toes Nanny Agency
- ▶ UF College of Agricultural & Life Sciences / IFAS Advancement
- ▶ UF College of Design, Construction and Planning
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- ▶ Veteran Energy, LLC

**The Gator100 would not be possible without the generous support from our sponsors\*. Special thanks to Bruce (BSBA 84) and Laura (BSBA 84) Gross, whose creativity inspired the unique Gator100 trophy and statue on the UF Warrington College of Business campus.**

\*Sponsors as of Jan. 19, 2018. To our sponsors not listed, please accept our heartfelt appreciation.

# Pinnacle Award

**THE S. CLARK BUTLER PINNACLE AWARD** recognizes an established business leader who has demonstrated success in his/her industry. The recipient is an entrepreneur who has shown sustained excellence and leadership. He/she is, or has recently been, a significant company leader, entrepreneurial and innovative in spirit, and has matriculated at the University of Florida. The vision for the S. Clark Butler Pinnacle Award was inspired by Roy H. Lambert Sr. to honor his friend S. Clark Butler, a leading entrepreneur in Gainesville. The award embodies the spirit of entrepreneurship and reinforces the vitality of the contributions of S. Clark Butler in the life of the local community and the University of Florida.

**Alex Moreno, BSCE 83**

## Nightingale Nurses

*Boca Raton, FL*

Over the last 25 years, serial entrepreneur Alex Moreno has launched and developed a number of companies and projects, ranging from environmental services to construction and development. Alex is currently CEO and co-founder of Nightingale Nurses, one of the largest and fastest-growing health care-staffing companies in the United States. Nightingale Nurses has over 500 employees and revenues in excess of \$60 million. Alex is also CEO and founder of Panther Development Investments, which provides consulting services to Native American Nations in the areas of energy development, infrastructure and financing.

Alex received his bachelor's degree in chemical engineering in 1983 from the Herbert Wertheim College of Engineering. He is a distinguished alumnus of the Department of Chemical Engineering and an enthusiastic supporter, endowing a professorship to launch an energy program at the college, and serving as a member of the external advisory board and frequent guest lecturer. In 2015, Alex received the Department of Chemical Engineering's Excellence in Entrepreneurship Award.

# Honoring the 2018

100  
GATOR  
TUU

PAST WINNERS BY YEAR 15 16 17

**Rob Alday, BABA 03**

**Abode Luxury Rentals** 15 17

*Park City, UT*

Explore, dream, discover — these words capture the philosophy of Abode Luxury Rentals. Abode is the premier property management company in Park City, Utah, and Jackson Hole, Wyoming. Adobe builds lasting relationships with its clients while providing an exclusive portfolio of vacation rental properties.



**Bruno-Elias Ramos, BDES 82, MARCH 85**

## **Action Rentals, LLC**

*Miami, FL*

Action Rentals is one of Florida's largest independent equipment rental companies. Action Rentals has built a reputation for fast action, excellent service and the highest-quality equipment. Its professional staff strives to get clients the right equipment to get the job done. From compact aerial work platforms to multiple boom lifts and scissor lifts, Action has its clients covered.

**Kendall Cook, BSESS 94**

## **Activekidz and Adult Therapy**

*Monroe, GA*

Kendall, a 1990-1993 scholarship athlete on the Florida Gators football team, and Susan Cook founded Activekidz in 2001. They began with just one therapist and now employ 38 people in four Georgia locations. Activekidz therapists touch over 800 families each week, providing state-of-the-art, compassionate therapy services while recognizing the family as an integral part of therapeutic services.

**Michael Young, BSBC 97**

## **ACY Contractors, LLC.**

*Orlando, FL*

Established in 2004, ACY Contractors provides construction management, general and trade construction services for K-12, higher education, health care, federal and other niche markets. ACY delivers start-to-finish services for each client, from pre-construction to closeout, and values high-quality, safety and reliability for bid-build and design-build projects. ACY's focus is on new and renovation commercial projects and its success is achieved through its seven core values.

**Roderick Myrick, BSCE 96**

**Cory Nichols, BSCE 94, ME 00**

## **AE Engineering, Inc.**

*Jacksonville, FL*

AE Engineering, Inc., founded in 2006, is a prequalified construction engineering and inspection provider. The principals at AE have over 75 years combined experience in the transportation industry, primarily with the Florida Department of Transportation. From the beginning, the company's mission has been to build a reputation of exemplary services and resolve issues for clients.

**Jason Eddy, BS 01**

## **AIT Engineering** 17

*Orlando, FL*

Assured Information Technology Engineering is an Orlando-based, veteran-owned small business that provides cybersecurity, information assurance, information technology and software development solutions to the federal government, DoD and commercial entities to achieve low-risk, low-cost security compliance.

**Ross Adickman, BBC 76**

**Adam Mopsick, BSBA 93**

**John Wood, BA 98**

## **Amicon Management** 17

*Miami, FL*

Amicon Management is a construction project management firm. The company evolved from Amicon Construction, one of South Florida's premier general contracting firms specializing in high-end luxury and complex ground-up projects. Amicon's client list includes American Express, FedEx, Starbucks and Prada. It was recently recognized by Inc. 5000 as one of America's fastest-growing companies.

**Don VanDemark, Jr., BSBA 91, MBA 99**

## **AspirEDU**

*Tampa, FL*

AspirEDU helps students graduate. It analyzes schools' data to identify students who are at risk of dropping out and outlines best practices that teachers can use to maximize students' school performances.

**Shari Costantini, BSN 88**

**Spence Lloyd, BSAC 81**

## **Avant Healthcare Professionals**

*Casselberry, FL*

Avant Healthcare Professionals is the premier specialist for internationally educated nursing, physical and occupational therapists. Its turnkey international staffing solution provides health care clients throughout the U.S. with stability, diversity and longevity in their staffing plans. It offers professionals from over 60 countries the opportunity to realize their "American Dream" through a comprehensive recruitment process.



**Syed Balkhi, BA 11**

## **Awesome Motive Inc. 17**

*West Palm Beach, FL*

Awesome Motive Inc. is a leading software and media company that helps small businesses grow and compete. Its software is used on over 3 million websites and serves billions of monthly impressions. It is considered a thought-leader by peers because of its rapid growth and innovation. Whatever the market conditions or current trends, Awesome Motive helps customers gain competitive business advantage and stay ahead of the curve.

**Annette Cornwell Bauer, BSCE 96**

**Karen Strange, ME 09**

## **Blakeland Construction Services 17**

*Jonesville, FL*

Founded by Annette Cornwell Bauer in 2006, Blakeland Construction Services serves commercial and public clients throughout the Southeast. It provides a full range of construction services, including new building construction, building renovations and roadway paving, with its strength being mechanical and electrical contracting. Blakeland's staff has extensive experience with campus projects, producing administrative plans, submitting and tracking transmittals, and onsite and offsite management.

**Travis Vickers, BDES 95, MARCH 97**

## **BoggsVickers**

*Atlanta, GA*

Imagine. Design. Build. Deliver. It's from this premise BoggsVickers emerged in 2011 as a client-forward firm with one focus: create smart and responsive design. BoggsVickers was shaped to be intentional, yet fun; fresh, yet rooted in experience; inspirational, but not heavy on ego. In short, it gets to the point. The point where clients' space meets unlimited architectural or interior design possibilities to deliver an environment where business thrives.

**Catherine Bowman, BSBA 93**

## **The Bowman Law Firm, LLC 15 16 17**

*McEwen, TN*

Founded in 2008, The Bowman Law Firm specializes in conducting due diligence on alternative investment products for its broker/dealer and investment adviser clients.

**Carlos A. Penin, BSCE 77**

## **C.A.P. Government, Inc. 17**

*Coral Gables, FL*

Carlos Penin founded C.A.P. Government, Inc. in 1989. Using tailored solutions, CAP provides clients with focused, needs-based building department solutions, and outsources licensed employees. CAP has a staff of 152 serving 45 cities and four educational clients. Technology, continuing education and customer-centered services continue to fuel CAP's growth in outsourced building department services.

**Benjamin Gordon, BSBA 04**

**Chris Larsen, BDES 04**

## **Cabinets.com 15 16 17**

*Tampa, FL*

Cabinets.com is a nationwide online retailer of assembled and ready-to-assemble kitchen and bath cabinets, with offices in Tampa and Maitland. Cabinets.com provides free professional kitchen design services, including 3-D renderings, as well as detailed pricing and information. The company's goal is to make buying cabinets easy and affordable, while offering more styles and options than any other online company.

**Dereck Capaz, BABA 00**

## **Capaz Law Firm, P.A.**

*Tampa, FL*

The Capaz Law Firm was established in 2012. The firm focuses its practice in the areas of civil litigation and plaintiff's personal injury, including tractor-trailer accidents, auto accidents and catastrophic injuries. It is committed to providing individual attention and works hard to achieve clients' goals.

**Julia Akman, BSBA 02**

## **Capital Technology, Inc.**

*Chino, CA*

Capital Technology, Inc. partners with both retailers and brands to bring to market innovative, beautiful products. Founded in 2011 by Julia Akman and Kevin Chih, Capital Technology arose from Julia's inspiration to start her own business as her parents did upon immigrating to the U.S. from Indonesia. After years in corporate America, she identified a need in the market for beautiful steam appliances. Today, Capital Technology has several brands; its core brand of garment steamers, SALAV, is carried by over 40 retailers nationwide.

**Evan Weiss, BABA 99**

## **Carolina Classic Builders 16**

*Charlotte, NC*

Carolina Classic Builders was founded on bringing customer service back to homebuilding. The firm balances all factors of construction: form, function, cost, attainability, look and feel. Each project is value engineered to ensure each dollar is allotted in the best possible way, maximizing efficiency and style. Carolina Classic strives to be innovative and ahead of the curve, utilizing software to keep customers up-to-date and provide the best customer service.

**Gabino Cuevas, BSCHE 83, MBA 97**

**Christine Franklin, MBA 97**

**Alex Sanchez, BSEN 95**

**Amanuel Worku, BSEN 98**

## **CEI 17**

*Miami Lakes, FL*

CEI is a privately held company founded in 1999. It provides turnkey engineering and construction solutions to local, state and federal governments, and large private clients to support infrastructure improvements and environmental compliance. With offices in Miami-Dade, Pembroke Pines and Atlanta, CEI responds to the needs of clients while harnessing the breadth of services of large firms.

**Todd Hoffman, BSBA 02, MS 03**

## **Chloe's Fruit**

*New York, NY*

Chloe's is the all-natural, guilt-free alternative to frozen yogurt. Chloe's boasts a creamy consistency unique in the marketplace because it's made from just fruit, water and organic cane sugar. It is dairy free, gluten free, fat free, vegan and kosher parve and free from all eight major allergens. Chloe's has grown from a single shop in NYC to a national provider of pops and soft serve to over 10,000 grocery stores and wholesale accounts nationwide.

**Don VanDemark, Sr., BBC 70**

**Phyllis VanDemark, 70**

## **Construction Specialties & Design, LLC**

*DeLand, FL*

Founded by Don and Phyllis VanDemark, Construction Specialties & Design started as a residential renovation company. It has since grown to a service maintenance company that encompasses six states. Construction Specialties services over nine major national corporations and continues to add new corporations each month.

**Jane Jie Sun, BSAC 92**

## **Ctrip** 16

*Shanghai, China*

Ctrip is a leading provider of accommodation reservation, transportation ticketing, package tour and corporate travel management, and other travel-related services in China. It has gone through rapid growth since its inception in 1999 and has become China's largest travel company. The company is currently listed on the NASDAQ with a market cap of roughly \$26 billion, which makes it one of the world's largest online travel agents.

**Marc O'Connor, BSISE 90**

## **Curant** 17

*Smyrna, GA*

Curant Health is one of the fastest-growing health care companies in the nation, and is one of only four large health care companies to be on the INC 500/5000 for four consecutive years. Curant is a national thought-leader on developing and implementing chronic disease-state, patient-focused protocols. Its robust patient experience dramatically improves patient outcomes while significantly reducing costs associated with problematic diseases.

**John DeAngelis, BSBC 91**

**David Diamond, BBC 85**

## **DeAngelis Diamond** 17

*Naples, FL*

DeAngelis Diamond is an innovative, award-winning, nationally recognized construction management firm with over 20 years of general contracting experience. DeAngelis Diamond specializes in commercial and health care construction, with a strong presence across the United States and in the Caribbean. DeAngelis Diamond is committed to building relationships and is one of America's fastest-growing companies, according to Inc. 5000.

**Aleef Adam, BA 90**

**DirecLogix** 15 16 17

*Parkland, FL*

DirecLogix was founded with the mission of assisting companies with the entire information technology lifecycle. It has been successfully executing its vision since 2005 and adding value in the areas of technology consulting, acquisition, planning and implementation. DirecLogix is committed to helping clients explore, embrace and maximize the benefits of the ever-changing technology landscape.

**Jeffrey Whitaker, BA 04**

**Chris Hetland, BA 07**

**DOME Headwear Co.**

*Jacksonville Beach, FL*

Every hat has a story. DOME Headwear Co. is a dedicated team (more like family) of creative craftsmen (and women) with one mission: to bring customers the best custom headwear experience, product and service.

**Chris Harrelson, BA 79**

**Drape98** 16

*Destin, FL*

Drape98 sells, manufactures and installs custom drapes, shades and other window treatments throughout the Southeast and beyond. The company works with interior designers, architects, builders and developers, and owners for both residential and commercial properties. Its specialty is high-end, custom designs for residences, resort properties, country clubs and restaurants.

**Ustav Shah, MS 08**

**DUCON Consultants Pvt. Ltd.**

*Ahmedabad, Gujarat, India*

DUCON Consultants is one of the most renowned enterprises in structural design, industrial planning and project management. With over 30 years of experience (evolving from DUCON consulting engineers) and offices in Ahmedabad, Bangalore and Surat, it currently has projects in 16 cities in India, and a portfolio that includes over 1,880 completed projects: commercial and residential high-rise, malls, hospitals, educational campuses, museums, stadiums, banquets, hotels and 600 industrial structures.

**Jon Antevy, BDES 93, MSBC 94**

**Ron Antevy, BSCE 91**

**e-Builder** 15 16 17

*Plantation, FL*

e-Builder is the leading provider of cloud-based construction project management software. The company's flagship product, e-Builder Enterprise, improves project execution, resulting in increased productivity and quality, reduced costs and faster delivery. Since 1995, e-Builder's technology, leadership and construction industry focus has provided thousands of companies, government agencies, and health care and educational institutions, managing over \$100 billion in capital projects, with solutions.

**Carlos Carbonell, BSADV 97**

**Echo Interaction Group**

*Orlando, FL*

Echo Interaction Group is an award-winning, mobile application development firm headquartered in Orlando. Founded in 2008, Echo has worked with organizations varying from startups and entrepreneurs, to Fortune 500 clients and the federal government. To date, it has developed over 70 Android and iOS applications. Echo provides critical technological brainstorming, in-depth business analysis and strategies, comprehensive project planning and on-going maintenance and measurement to optimize clients' mobile approach.

**Patrick Murray, MSBC 06**

**eco Construction, Inc.**

*Little Rock, AR*

Founded in 2010 by Patrick Murray and Mike Nail, eco Construction is a full-service general contracting and construction management firm. The business was built around a basic principle: commitment to clients, employees and communities. This is achieved by establishing and following a set of solid core values: commitment, service, honesty and environmental stewardship.

**Brittany Culbreth, BSBC 06**

**Jesse Culbreth, BSR 05**

## **Emerald C's Development, Inc. 17**

*Jacksonville Beach, FL*

Emerald C's Development is a full service general contractor, specializing in interior build-out projects. It serves all markets, including corporate, health care, industrial, production, education, recreation and retail. Emerald C's Development prides itself on being more than the typical contractor by utilizing innovative approaches and problem-solving to help clients make value-driven decisions.

**John Reynal, BSA 89**

## **Encore Mechanical, LLC**

*Southlake, TX*

Encore Mechanical specializes in an emerging air-conditioning and heating technology called Variable Refrigerant Flow. With installations ranging from Brooklyn to Seattle, Encore has established a national reputation as a premier installer and champion for VRF systems. Past customers include the U.S. Army, Halliburton, Nebraska Furniture Mart, Texas Bank, Make A Wish Foundation, TD Ameritrade and a number of public schools and churches.

**Jake Spanberger, BSBA 00**

## **Entech 17**

*Fort Myers, FL*

Entech is a managed service provider with locations in Fort Myers, Bradenton and Naples. It specializes in managed services for businesses with 20 to 100-plus users, including network and user support, security threat protection, strategic IT planning and proactive systems care. Entech strives to provide comprehensive technical services and solutions that every business needs to be successful.

**Daniel Farrington, BA 94**

## **Farrington Law 16 17**

*Bethesda, MD*

Farrington Law is a boutique employment law firm that defends businesses in employment litigation and EEOC and Department of Labor investigations throughout the United States. Founded in 2003, the firm prides itself on hiring best-in-class talent in every role and providing outstanding legal representation and outstanding customer service to its clients.



**Rob Nunziata, BSBA 94**

## **FBC Mortgage, LLC 17**

*Orlando, FL*

FBC Mortgage is a national mortgage lender headquartered in Florida, with branches and licenses in 46 states. FBC specializes in residential mortgage lending and focuses on providing customers and partners with industry-best service. FBC has strong relationships with many of the nation's largest real estate firms and builders, and has a large referral base of past customers.

**Nick Fiorella, Jr., BSBA 00, MA 01**

## **Fiorella Insurance**

*Stuart, FL*

Fiorella Insurance is an insurance agency that helps customers find the right insurance product to meet their needs, with an emphasis on health, home, auto, dental and supplemental policies. The company has seen tremendous growth the last four years.

**Aaron Davis, BSBA 99**

**Mike LaRosa, BS 95, JD 98**

**Wayne Harrell, BSAC 87, MACC 89**

**Jim Holloway, BA 83, JD 93**

## **Florida Agency Network**

*Plant City, FL*

The Florida Agency Network is a conglomerate of settlement providers, title agencies, business support units and closing support services that power a network of closing services providers throughout Florida. Members of FAN have formed a strategic alliance to share back-office services, pooled resources and offer their clients greater geographic coverage.

**Nate Davis, BSADV 01**

## **Florida Mortgage Firm**

*Plant City, FL*

Florida Mortgage Firm started in 2009 as a solution for an industry dominated by overpriced products and stressful lending experiences. The company flourishes by offering wholesale interest rates to the public. It further prevails through continual analysis of how it can improve the customer experience. Despite a housing crisis and shrinking economy, the company experienced unparalleled growth in the industry.

**James Mirras, BSBA 09**

## **The Free Ride**

*West Palm Beach, FL*

The Free Ride was started in 2010 on a hunch that people would love easy, free transportation. It set out to do things differently from the start, using gas-free electric shuttles and working with awesome brands. Riders responded, and now with service in 12 cities, The Free Ride has become a leader in the micro-transit industry.

**Nick Banks, BSBA 90**

## **Front Street Commercial Real Estate Group** 15 17

*Gainesville, FL*

Front Street Commercial Real Estate Group is a boutique, full-service, commercial real estate service firm offering its clients brokerage, leasing, property management, insurance and mortgage banking solutions. Front Street is headquartered in Gainesville, with additional satellite offices in Ocala, Northeast Florida, Tallahassee and Orlando. It is invested in its clients, the community and in the commercial real estate industry. Front Street gives 10% of all brokerage revenue to local, cause-related organizations.

**Allen Gast, BSBC 00**

## **Gast Construction Group**

*West Palm Beach, FL*

Gast Construction Group is a full-service construction management firm specializing in commercial, residential and zoological construction, as well as property management.

**Matthew Kane, MBA 06**

## **Greenshades Software** 15 17

*Jacksonville, FL*

Greenshades Software is an entrepreneurial-style software firm that develops electronic tax filing, tax forms, benefits, and HR and payroll-related business software for companies across the U.S. It distributes over 2 million W-2s for clients annually, and is a Microsoft Gold Certified Partner.

**John Scherer, BSBC 00**

## **Gulf Building LLC**

*Fort Lauderdale, FL*

Founded in 1991, Gulf Building provides an innovative, integrated and hands-on approach to construction management and general contracting throughout South Florida and beyond. Celebrating 25 years in business, Gulf holds itself to a higher standard than most other construction firms, not only in the work it delivers but also with regard to the employees in which the company invests. Gulf's foundation is based on integrity, quality and experience.

**Eleana Hall, BSBA 92**

**Gregory Hall, BDES 83, MARCH 86**

## **Hall Architects 17**

*Sarasota, FL*

Hall Architects is an award-winning, multi-disciplinary firm specializing in architecture, design, historic preservation and planning. Its public and private sector projects have been recognized with awards at the local, state and national levels. The firm was founded in 2004.

**Pamela Hyatt, BSSM 90**

**Russell Hyatt, BSSM 90**

## **Hyatt Survey Services, Inc. 17**

*Bradenton, FL*

Hyatt Survey is a full-service surveying and mapping company that provides professional services throughout Florida on federal, state and local public and private projects. Hyatt Survey offers an extensive range of project experience, including boundary surveys, topographic and tree surveys, construction staking and as-built surveys, hydrographic surveys, beach profiles, architectural/design surveys, right-of-way surveys and subdivision and condominium platting.

**Darin Cook, BS 87**

## **Infinite Electric, LLC 17**

*Gainesville, FL*

Infinite Electric provides electricity for homes and businesses throughout Texas, where customers are able to choose their own energy suppliers. Its award-winning customer care, software development, and trading are all performed in-house. Infinite Electric's great rates and convenient services are designed to save customers time and money.

**Fred Cochran, MBA 03**

## **Insula Companies** 17

*Sarasota, FL*

Founded in 2009 to acquire multi-family apartment properties in Florida, Insula Companies have acquired more than 6,000 units valued in excess of \$500 million. The firm's strategy is to acquire communities requiring cosmetic or substantial rehab as well as under-performing properties that may have management-induced problems.

**John Sofarelli, Sr., BBC 81**

## **J. Raymond Construction Corp.** 16 17

*Longwood, FL*

J Raymond is a mid-sized general contractor based in Central Florida. It specializes in commercial construction throughout the Southeast. Its experience includes retail, office, health care, non-profit and warehouse facilities. The firm has provided construction services for most of the major "big name" retailers and developers, and has supported over \$160 million in annual revenue.

**Alfred Jackson, BSESS 01**

## **Jackson Orthodontics** 17

*Charlotte, NC*

Jackson Orthodontics is a practice for children and adults. Its goals are to create beautiful smiles for all its patients and remain committed to strengthening the local community. Through excellent patient service and continually striving to improve, Jackson Orthodontics hopes to continue to be leader in orthodontics.

**Shaun Jackrel, BSA 10**

## **Jaguar Power Sports** 16 17

*Jacksonville, FL*

Family-owned and operated, Jaguar Power Sports provides the latest and best in power sports products to make outdoor living more enjoyable. Founded in 2008 with roots in a flea market store, it has since grown to be one of the leading power sports companies in the South. Jaguar Power Sports' dedicated employees and loyal customers are the foundation of the company and allow it to continue to grow and exceed annual goals.

**Charles Jimerson, JD 05**

## **Jimerson & Cobb, P.A.** 15 17

*Jacksonville, FL*

Jimerson & Cobb is a Florida-based law firm that specializes in business and commercial litigation, construction law, banking law, creditors' rights and commercial collections. It seeks to exceed client expectations through commitment to excellence and by adding value to clients' businesses. Jimerson & Cobb is committed to handling each matter with quality, care, attention to detail and respect.

**Gregg Cohen, BSBA 05**

**Adam Rigel, BSBA 05, MS 06**

**Adam Eiseman, BABA 03, MS 05**

**Alex Sifakis, BSBA 05**

## **JWB Real Estate Companies, LLC** 15

*Jacksonville, FL*

JWB is a world-class real estate investment firm that specializes in creating a truly passive investing experience for clients around the globe. Clients are able to build portfolios of single family homes with ease, knowing they have access to real-time data, insightful metrics and dedicated account managers.

**Michael Neal, BBC 79**

## **KAST Construction Company** 17

*West Palm Beach, FL*

KAST Construction Company is an ENR top 400 contractor with a regional headquarters in Tampa. KAST operates across multiple markets in Florida, Georgia and the Carolinas. KAST is consistently ranked one of the best places to work in Florida.

**David Heekin, BSBA 97, JD 01, MBA 01**

**William Li, BSBA 96, JD 00, MA 00**

**Alan Almand, JD 87**

## **Landmark Title** 15

*Jacksonville, FL*

Landmark Title is an attorney-owned title company that serves Northeast Florida and beyond. In 2004, it started with a single part-time employee. Since then, Landmark has grown to five offices in Northeast Florida and over 28 employees, including seven attorneys. Landmark's customer service and attention to detail have made it Northeast Florida's No. 1 market share title company for the last four years.

**Mary Gardner, DVM 08**  
**Dani McVety, BSA 04, DVM 09**

## **Lap of Love Veterinary Hospice** 15 16 17

*Lutz, FL*

Lap of Love is a national practice dedicated exclusively to in-home end-of-life care for pets. It believes pets and their families deserve the most compassionate and supportive end-of-life experience. Its experienced veterinarians help pets and their parents with quality-of-life assessments, pain and anxiety management, end-of-life consultations and peaceful euthanasia in the comfort of their homes.

**Mary King, BSBA 88**

## **Law Office of Mary E. King, PL**

*Sarasota, FL*

The Law Office of Mary E. King assists individuals and businesses with IRS tax issues. The firm focuses on resolving tax issues through a variety of methods, including negotiating currently non-collectible status, offers in compromise, installment agreements, innocent spouse cases, audits, removing levies, releasing liens and negotiating penalty abatement.

**Mike Cottmeyer, BSCEN 93**

## **LeadingAgile, LLC** 16 17

*Duluth, GA*

LeadingAgile was launched in 2010. The company is dedicated to helping larger, more complex organizations achieve better business outcomes through the systematic application of agile delivery methods across the entire enterprise. It is focused on the transition patterns and intermediate states to safely and pragmatically lead companies through structured and planned transformation events.

**Matt Frahm, BSA 04**

**Jen Frahm, BABA 04, BSESS 04**

## **Max Health**

*Brookfield, WI*

Max Health exists to inspire people to their full life potential by equipping them with a new health care strategy. With three locations in the greater Milwaukee area and over 1,000 active patients, Max Health is the largest wellness clinic in Southeastern Wisconsin.

**Bryan Stapp, BSBA 84**

## **Medical Care Alert** 17

*Northville, MI*

Medical Care Alert provides personal emergency response systems to senior citizens in all 50 states. Its life-saving “Help At The Push Of A Button” service allows seniors to live independently, knowing they can get assistance when they need it. Medical Care Alert is nationally recognized with A+ BBB rating.

**Scott Moss, BSBC 96**

## **Moss** 16 17

*Fort Lauderdale, FL*

Moss is a privately held construction firm providing innovative solutions that have resulted in award-winning projects across the United States. It puts experience and entrepreneurial spirit to work across all areas of construction management, general contracting, design-build and public-private partnerships.

**Ryan Fitzgerald, BA 97**

## **Net Conversion**

*Orlando, FL*

Net Conversion is a digital media company focused on paid media and analytics. It believes in the inherent benefits of digital marketing and carefully surveys the ad landscape in-and-around clients’ industries. From there, it develops and implements digital marketing and analytics strategies to meet — and exceed — clients’ goals. Net Conversion has been named one of the best places to work by the Orlando Business Journal four years in a row.

**Frank Kendrick, BBC 89**

## **NuJak Companies** 17

*Lakeland, FL*

NuJak Companies is one of the leading full-service, minority-certified, commercial construction companies in Florida. With offices in North, Central, South and Southwest Florida, the company specializes in providing pre-construction, construction management, design-build and general contracting services to clients in the K-12 and higher education, government, health care, religious, industrial and warehouse, recreational, and commercial and retail industries.



**Jonathan Simon, BSBA 04, MA 05, JD 07**

**Jill Simon, BSBA 04, JD 07**

## **Orlando Legal**

*Orlando, FL*

Orlando Legal, originally known as The Orlando Family Firm, was founded in 2010. To accommodate the firm's rapid growth and expansion of legal practice areas beyond family law, the firm was re-branded as Orlando Legal in 2017. The firm's 18 attorneys handle cases in the areas of family law, business litigation, employment law, immigration, personal injury, estates and trusts, mediation, criminal defense and appellate law.

**Alison Paris, Alumna**

## **Parisleaf**

*Gainesville, FL*

Parisleaf is a globally minded branding agency. It strives to build enduring brands, and believes in what it is creating and the people it is creating for.

**Ryan Schmitt, BA 89**

## **Petticoat-Schmitt Civil Contractors, Inc. 16 17**

*Jacksonville, FL*

Petticoat-Schmitt Civil Contractors is a privately owned civil contracting firm. It performs work in the public and private market and specializes in clearing, grading, underground utility and roadway construction.

**Craig Meddin, BA 01**

## **The Postal Solutions Cos 16 17**

*Orlando, FL*

Founded in 2000, Postal Solutions grew from servicing the mail delivery management needs for two Gainesville student housing apartment communities (with 1,200 student residents) to over 70,000 residents today living on- and off-campus. The Postal Solutions Cos also developed and operate an international SaaS products division, and is the country's largest national distributor for the leading electronic package locker company.

**Michael Wright, BSEE 98**

## **Power Grid Engineering, LLC** 16

*Lake Mary, FL*

Power Grid Engineering specializes in engineering design and consultation for the power systems industry. Its offices are equipped with the most current industry resources to ensure customers are receiving the highest quality services. PGE's in-house project team is comprised of technical engineers and operational professionals who work to guarantee product designs are consistent with client expectations.

**Jason Gonos, BSME 05**

## **Power Production Management, Inc.** 15

*Gainesville, FL*

Power Production Management has an ambitious goal to develop large, utility scale solar energy projects. PPM serves over 300 customers across various industries. Expansion into Washington, D.C., Virginia and Maryland represents the company's growth in the commercial and utility scale solar market.

**Jamie Jones, BSBA 99**

**Mike DePaola, BSBA 05**

## **Premier Property Management**

*Naples, FL*

Founded in 2010, Premier Property Management is a customer-focused and technologically advanced property management firm. Its goal is to ensure the financial success of customers' property, while freeing owners from the day-to-day stresses of property management. Its services are consistently updated to meet the changing demands within the marketplace.

**Chad Buckmaster, BSA 02**

## **Processing Point** 15 16 17

*Carlsbad, CA*

Processing Point is the leader in providing innovative solutions to thousands of small businesses nationwide. From cloud connected time and attendance to the latest in mobile payments technology, it invests heavily in new technology to bring products and services that save clients time and money while performing mission-critical business tasks.

**Matthew Jaeh, BS 05**  
**Jarrold Morgan, Alumnus**

**ProctorU** 15 16 17

*Birmingham, AL*

ProctorU provides a full suite of online proctoring and identity management solutions for education, professional development and certification organizations. With patented, 24/7 on-demand live proctoring and an automated platform utilizing artificial intelligence, ProctorU increases access to online learning while ensuring exam integrity and accountability for any test-taker using only a computer, webcam and high-speed internet connection. With 4 million exams proctored since 2008, brands like the University of Florida and CompTIA trust ProctorU.

**Aparajita Leekha, MS 06**

**Property Economics Inc.**

*Schaumburg, IL*

Founded in 2010, Property Economics is a family-owned real estate business that ranks in the top 1 percent in Illinois as top agents. It ensures exceptional service at every step of the home-buying and selling process. It blends expert knowledge and experience with the latest technology and a cohesive network to get the job done with energy and enthusiasm.

**Radley Ruland, BSR 96**  
**Jennifer Ruland, BSN 98**

**Rad Wear, Inc.**

*Gainesville, FL*

Rad Wear is a family-owned business that prides itself in excellent customer service while providing quality and affordable promotional products and customized apparel to its customers. In addition to offering over 300,000 promotional products and apparel, Rad Wear offers campaign solutions that are smart and creative to benefit customers. Its mission is to help customers create long-lasting relationships with their clients through promotional products.

**Leandro Neves, PhD 13**  
**Marcio Resende, PhD 14**

## **RAPiD Genomics** 17

*Gainesville, FL*

RAPiD Genomics provides DNA genotyping and data analysis solutions for applications in agriculture and livestock industries. Its data analysis solutions include bioinformatics services and genetic analyses comprising genetic mapping. The company provides services, library preparation, probe design for sequence and exome capture, and ultra-conserved elements targeted sequencing. RAPiD Genomics also provides NGS diagnostics to multinational pharmaceutical companies for the detection of viral infections and vaccines.

**Michael Wright, BSBA 85**  
**David Grabosky, BBC 84**

## **RedTeam Software**

*Orlando, FL*

RedTeam Software, founded in 2006, offers a comprehensive, cloud-based solution for construction project management and accounting. Having been built by commercial construction industry veterans, RedTeam delivers real-time updates utilizing an intuitive social interface to enable construction teams to collaborate and communicate online at all stages of commercial construction projects.

**Karen McKenzie, BFAGR 06**  
**Scarlett Rosier, BSADV 05, MADV 06**

## **Rhyme & Reason Design** 16 17

*Atlanta, GA*

Rhyme & Reason Design helps build brand champions by creating designs and strategic solutions for clients that successfully reflect their unique company culture. Behind every beautiful design is a smart idea, and Rhyme & Reason Design believes that you can't have one without the other. Whether a small business, a big city or a national Greek organization, the company makes sure the brand is the perfect combination of both.

**Cameron MacMillan, BSAC 07, MS 09**

**RotoGrinders.com** 17

*Nashville, TN*

RotoGrinders is the leading community and content provider for Daily Fantasy Sports. RotoGrinders provides fantasy sports fans with strategy, research and community content, such as SiriusXM radio shows, online TV shows, research tools, articles and more. RotoGrinders has 25-plus employees in Nashville and over 130 working throughout North America. RotoGrinders was named the best news and analysis site in daily fantasy sports.

**Larry Rice, MBA 13**

**Nathan VandenBerg, MBA 11**

**RVG & Company**

*Fort Lauderdale, FL*

Originally RiceVandenBerg CPAs & Advisors, RVG & Company was founded in 2012. The firm provides financial leadership to businesses and individuals by delivering high-quality accounting services. In 2014, the firm created a virtual accounting practice, AccountingAlly, and in 2017, the company combined Accounting Ally and RiceVandenBerg under RVGR Holdings and re-branded as RVG & Company.

**Oren Kantor, BSBA 10, MSE 11**

**Salon's Choice**

*Boca Raton, FL*

OHK Labs (now Salon's Choice) was initially founded as an app development company. It pivoted into e-commerce, launching Salon's Choice, an Amazon store that resells top-selling branded products. Initially launched to sell beauty items, it has expanded into apparel, outdoor gear and nutritional and muscle supplements.

**Adam Saben, BSTEL 88**

**Richard Shuster, BSBA 91, JD 94**

## **Shuster & Saben, LLC**

*Miami, FL*

Shuster & Saben is the leading law firm in Florida representing medical providers on personal injury protection claims. Started in 2004, Shuster & Saben has grown to six offices statewide, with nine lawyers and hundreds of clients. It continues to expand while maintaining a commitment to excellence and public service.

**Amber Yoo, BABA 04, MBA 10**

## **SKY Facial Plastic Surgery, Inc. 17**

*San Diego, CA*

Founded in 2010, SKY Facial Plastic Surgery draws patients nationally and internationally for customized surgical procedures of the face and neck. Best known for results that look natural, SKY Facial Plastic Surgery has received several awards, including the locally coveted “Best Cosmetic Surgeon in San Diego” award from Ranch & Coast Magazine.

**Kim Wilson, BSTEL 02**

## **Social News Desk 16 17**

*Atlanta, GA*

Social News Desk is the leading social media management tool for news organizations worldwide. The software platform is designed to help professional journalists work better as a team, publish social content using best practices, track competition and monetize social reach. Social News Desk also helps broadcasters display social content on-air. More than 2,000 news organizations on five continents rely on the Social News Desk toolset.

**Michael Wong, BSA 99, DVM 05**

## **Southeast Veterinary Neurology**

*Miami, FL*

Southeast Veterinary Neurology was founded in 2010 with the goal of serving pets, their owners and the veterinarians of South Florida. The company prides itself on being available, providing the highest level of expertise, and treating each pet as if they were its own. It has grown from three employees to the largest veterinary neurology practice in Florida.

**Skye Perry, BSBA 00**

## **SSP Innovations** 15 16 17

*Centennial, CO*

SSP Innovations is a GIS and work management software company specializing in implementing solutions based on Esri and Schneider Electric technologies for electric, gas, water and fiber utilities. SSP is made up of a small group of highly specialized technologists who have been working in the industry for decades. SSP's goal is to deliver the highest value for clients' investment while maintaining its core values of honesty and integrity.

**Charlie Sticklen, BS 88**

**Dawn Hobbie-Sticklen, BSBA 88**

## **Sticklen & Dreyer, P.C.**

*Joplin, MO*

Sticklen & Dreyer is a personal injury law firm with offices in both Joplin and Columbia. Since the firm's founding in 1997, Charlie Sticklen and Shelly Dreyer have received over \$100 million in settlement judgements for their clients. With a support staff of five, Sticklen & Dreyer provides personalized customer service to clients throughout Southwest and Central Missouri.

**Max Strang, BDES 94**

## **[STRANG]**

*Miami, FL*

[STRANG] is well known for its preeminent environmental modernist design. Founded in 1998, the firm has received many awards and international acclaim, including features in The New York Times, Wall Street Journal, Metropolis Magazine, AXXIS, Objekt International, Tropic and other media sources. The firm's projects can be found in Florida and the Florida Keys, Colorado, Bahamas, Dominican Republic, Caribbean and United Arab Emirates.



**Ethan Fieldman, BSBA 03**

**Study Edge** 15 16 17

*Gainesville, FL*

Study Edge and its affiliate companies provide services to help more than 250,000 students in middle school through college be successful on their own terms. These services include education technology that utilize social media, mobile devices, online communities, personalized learning and some of the most engaging instructors in the world.

**Bob Cooper, BSEE 85, MS 87**

**Swampfox** 15 17

*Columbia, SC*

Swampfox specializes in call center automation, and is the software automating company for many of the largest cable, energy and health care companies in the United States. It offers packaged, customer and hosted solutions and service. The company was founded in 2009 with no external investment.

**Joseph Morse, BA 95**

**Therigy LLC** 15 16

*Maitland, FL*

Therigy is the trusted source for specialty solutions. It creates leading web and mobile applications, provides consulting services and delivers business intelligence for the specialty pharmaceutical market. Clients leverage Therigy's in-depth knowledge, extensive experience and advanced products to achieve clinical and economic success by aligning strategy, technology and people.

**Sheila Boyington, BSCH 83**

**Dane Boyington, BSCH 83**

**Thinking Media/Learning Blade**

*Chattanooga, TN*

Thinking Media has developed respected tools in edtech and healthtech. KeyTrain was created, scaled to 28 state contracts and then acquired by ACT (college testing company) in 2011. PictureRx was created and acquired by BioScape Digital after garnering three National Institute of Health grants. CharacterEd.Net received a national appropriation grant. Thinking Media's fourth product, Learning Blade, already has two statewide contracts and use in 28 states in less than three years.

**Scott Pressly, BSCHE 90**

## **Tropical Smoothie Cafe**

*Atlanta, GA*

Celebrating its 20th anniversary in 2017, Tropical Smoothie Cafe is a fast-casual restaurant concept inspiring healthier lifestyles across the country, with nearly 600 locations nationwide. With snack and meal options for any time of day, Tropical Smoothie Cafe serves better-for-you smoothies, salads, wraps, sandwiches and flatbreads. The franchise has received numerous accolades, including being ranked on Entrepreneur's 2017 Franchise 500 and 2016 Fast Casual Top 100 Movers and Shakers.

**Kristy Bickmeyer, BA 09**

## **Twinkle Toes Nanny Agency**

*Gainesville, FL*

Twinkle Toes Nanny Agency offers reliable, consistent, hassle-free child care at no up-front cost to families. Families only pay for the time they use. The agency's nannies are CPR certified, screened, experienced and have excellent references.

**Sanjoy Malik, MS 85, MS 86**

## **Urjanet**

*Atlanta, GA*

Urjanet, the global leader in utility data aggregation, helps organizations across the globe unlock the power of their utility data. The Urjanet Utility Data Platform aggregates, standardizes and delivers data from over 4,000 electric, natural gas, water, waste, telecom and cable utility providers worldwide. By combining an expansive network and intelligent, cloud-based technology, Urjanet simplifies how organizations access and use utility data.

**Chris Pittman, BS 84**

## **Vein911**

*Tampa, FL*

Vein911 is a leading care provider for venous and lymphatic disorders that lead to lifestyle limiting symptoms, leg swelling, impaired mobility and leg ulcers in the aging population. Treatments are exclusively non-surgical, including Endovenous Laser Therapy and Ultrasound-Guided Foam Sclerotherapy.

**Darin Cook, BS 87**

## **Veteran Energy, LLC** 17

*Gainesville, FL*

Veteran Energy began in 2010 with the idea of making electricity service something special. It provides electricity for homes and businesses throughout Texas, and gives back a portion of each customer's bill to the veteran support organization of their choice. It also works with Affinity Partners to provide resources where they're needed most.

**Scott Sims, BSBA 97**

## **Victory Tailgate** 15 16 17

*Orlando, FL*

Founded in 2008, Victory Tailgate is the largest manufacturer of custom tailgate games in the United States. Victory Tailgate prides itself in its products having the highest standards of quality and durability. All Victory Tailgate tailgate games are 100 percent designed, manufactured and shipped from the company's Orlando facility. Victory Tailgate is a licensed partner with over 600 colleges, major professional sports leagues and numerous iconic brands.

**Jacqueline West, DMD 01**

## **West Dentistry**

*Jacksonville, FL*

Founded in 2005, West Dentistry provides patients with general and cosmetic dentistry and restorative care to create spectacular, healthy smiles.

**Jon Xynidis, BSESS 98**  
**Erick Palacios, BSBA 02**

**Xcel Wealth Management**

*Holly Hill, FL*

Xcel Wealth Management works with high net worth clients to manage their assets and develop plans to reach their goals. It strives to achieve clients' goals by challenging them to think beyond rate of return.

**Kurt Zaner, BA 02, JD 06**

**Zaner Harden Law**

*Denver, CO*

Zaner Harden Law is a boutique personal injury law firm. It represents clients who have been injured by large corporations and insurance companies. It has been featured on Good Morning America, World News Tonight and in the Denver Post for high-profile victories. The firm works to ensure it lives up to its motto: Your Story Will Be Told.



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# Entrepreneurship at UF

Entrepreneurship and the entrepreneurial mindset play important roles in disciplines and programs across the UF campus. With high-impact programs such as the Entrepreneurship Faculty Fellows, Engineering Innovation Institute, UF Big Idea Competition, Gator Hatchery, Innovation Academy and the Entrepreneurship and Law initiative, entrepreneurship is being approached from a range of perspectives. It is being applied in diverse contexts, including new start-ups, technology ventures, social entrepreneurship, family businesses, corporate entrepreneurship and entrepreneurship in the arts and within professions.

## The UF Alumni Association

The UF Alumni Association is committed to uniting The Gator Nation®. With over 470,000 living alumni residing in every state and more than 150 countries, The Gator Nation truly is everywhere.

The UFAA is responsible for a network of 85 Gator Clubs® in cities throughout the country. These clubs are composed of alumni and friends who are committed to shaping a greater tomorrow, in both career and community.

## The Entrepreneurship & Innovation Center

The Entrepreneurship & Innovation Center was created to teach, coach and inspire students to be entrepreneurial in their lives. The center provides students the tools and experiences to pursue opportunities and innovations in the start-up, social and corporate venture arenas. Through courses, degree programs and complementary activities, such as speakers and workshops, the center serves more than 2,000 students per year.

**GATOR100.UFL.EDU**

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(352) 392-1905

**#Gator100**