



Commercial Output Group Meeting
2026 Spring Business Conference
April 29th, 2026 | 9:15-10:15am
Wyndham Executive Center

Chair: Melissa Annis

Vice Chair: Mel Desemone

Staff Liaison: Zack Brown

Welcome and Opening Remarks

- Introduce Chair, Vice Chair, and Staff Liaison
- Purpose: *To encourage and foster membership participation of State Association commercial real estate experts and provide a forum that encourages the exchange of information and commercial real estate knowledge to other commercial real estate experts.*
- 2027 Missouri REALTORS® Committee & NAR Committee Application Deadline – June 24, 2026
 - *Beginning January 1, 2027, Missouri REALTORS® will implement a new governance structure designed to strengthen collaboration, expand leadership opportunities, and better reflect the voices of our membership. With streamlined committees, a 20% increase in appointed positions, and clearer accountability, this model is built to be more inclusive, transparent, and effective. Whether you currently serve in a leadership role or have never been appointed before, there is a place for you in this evolving structure. **All members who want to contribute their perspective and help shape the future of Missouri REALTORS® must apply for a 2027 committee appointment by June 24.** Learn more and apply onsite at the governance table near registration.*
- We seek to cultivate a culture of belonging where everyone can participate to the full extent of their talents and abilities for their personal success and for the success of Missouri REALTORS®.
- Stay connected between meetings with our community on The Landing.
- We strive for our group to meet the 100% RPAC Challenge! Learn more about your investment at the RPAC table in the exhibit area.

Discussion Topics

- **How AI & ChatGPT are Transforming Commercial Real Estate** – Craig Grant & Josh Cadillac
- Other

Adjourn

Mission: To advance the real estate profession by safeguarding private property rights, providing essential resources, and leading with advocacy and professionalism.

Values: *Professionalism* — We value the combination of integrity and expertise. *Advocacy* — We are stewards of the profession, including but not limited to, legislative efforts. *Inclusive Collaboration* — We work with diverse communities internally and externally for the betterment of the profession.

Anti-Trust Policy: All persons affiliated with the real estate industry need to be mindful of the constraints of the anti-trust laws. There shall be no discussions of agreements or concerted actions that may restrain competition. This prohibition includes the exchange of information concerning individual REALTOR® commissions, market practice or any other competitive aspect of an individual REALTORS® operation. Each Missouri REALTORS® Executive Committee member, Board of Director's member or meeting participant is obligated to speak up immediately for the purpose of preventing any discussion falling outside the bounds indicated.