

**Missouri REALTORS®**  
**Winter Business Conference**  
**University Plaza Hotel & Convention Center | Springfield, MO**

**Motions for the Board of Directors**  
*Noticed January 28, 2026*

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**For Information Only. The following motions were approved by the Executive Committee prior to this meeting, and do not require approval by the Board of Directors:**

*That Missouri REALTORS® supports efforts to ensure that short-term rentals, defined as rentals of less than 30 days duration, are treated like any other real property rental.*

*That Missouri REALTORS® fund \$17,325.00 from the Issues Reserve for Aristotle web services (NAR vendor- RPAC fundraising software) for 2026.*

*That Missouri REALTORS® fund \$13, 250 from the Issues Reserve Fund to Kansas City Regional Association of REALTORS® for a study on short term rentals across Kansas City.*

*That Missouri REALTORS® fund up to \$2,000 from the Member Engagement funds, to host a Canva workshop during the Spring or Fall Business Conference.*

*That Missouri REALTORS® fund up to \$2,000 from the Member Engagement Committee funds, to host a leadership development session during the Spring or Fall Business Conference.*

*That Missouri REALTORS® fund up to \$3,000 from the Risk Management Committee funds, to pay a speaker to come into the Risk Awareness & Best Practices Output Group at the Spring Business Conference to present on AI legal and risk implications in REALTOR® business.*

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**Executive Committee**

Brian Jared, President

Brent Sager, President-Elect

**MOTION #1: To adopt the proposed reorganization of the State Association's Bylaws, Interpretations of the Bylaws, and Official Statement of Policy.** *This is the second reading, having been accepted by the Board of Directors at the 2025 Fall Business Conference.*

**Executive Committee Amendment: To amend the restatement of the reorganization of the State Association's Bylaws, Interpretations of the Bylaws, and Official Statement of Policy as follows:**

**Amendment 1:** Policy 102: Clarified the purpose of Districts during the first read. As part of the second read, removed the reference to the number of Districts to provide flexibility to increase or consolidate, if needed; replaced the singular purpose of Districts (for committee appointments) with a more holistic term "administrative purposes," which also matches the bylaws reference in Article XIV; and, updated the name of the Columbia Board to the Mid-Missouri Board of REALTORS®.

**Amendment 2:** Policy 201: Changed the Vice Chair of the Finance and Budget Committee to be the Treasurer-Elect, reflecting another change which confirms their role as an Officer. Before officer elections were moved to September, the Treasurer-Elect was not known until after the first board meeting of the year, so this position was filled by the President-Elect.

**Amendment 3:** Policy 302: Struck the citations related to the now eliminated Standard of Practice 3-4, following a change to NAR's Code of Ethics, effective January 1, 2026.

**Amendment 4:** Policy 511: Due to a recent change in NAR's director submission date to October combining the NAR Director elections with the state officer elections, to reduce confusion amongst members around the different campaign cycles and keep elections limited to just one business conference.

**Board of Directors Action:**

- ☐ Approved    ☐ Referred to \_\_\_\_\_ for further study  
☐ Postponed until \_\_\_\_\_    ☐ Defeated  
☐ Approved with the following amendment:
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**Finance & Budget Committee**

Chair: Antwann Rhodes, Treasurer

Vice Chair: Brent Sager, President-Elect

Staff Liaison: Jessi Jordan

**MOTION #2: To fund the Operating Reserve Fund to \$6M from the \$1.5M Unrestricted Net Assets.**

*The Executive Committee recommends approval.*

**Board of Directors Action:**

- ☐ Approved    ☐ Referred to \_\_\_\_\_ for further study  
☐ Postponed until \_\_\_\_\_    ☐ Defeated  
☐ Approved with the following amendment:
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**Advocacy Committee**

Chair: Matthew Becker

Vice Chair: Tina Siebert

Staff Liaison: Erin Hervey

**MOTION #3: That Missouri REALTORS® adopt the following policy change to the General Policies Guide (11.Taxation (A)): Missouri REALTORS® opposes sales tax on services, provided however, if the state repeals the income tax and there is a provision in the constitutional amendment exempting real estate services and transactions from the imposition of sales taxes, we will not oppose the bill. *The Executive Committee recommends approval.***

**Board of Directors Action:**

- ☐ Approved    ☐ Referred to \_\_\_\_\_ for further study  
☐ Postponed until \_\_\_\_\_    ☐ Defeated  
☐ Approved with the following amendment: