



**Leadership Development Output Group Meeting
2026 Winter Business Conference
January 28, 2026 | 8:00-9:00am
University Plaza Hotel**

Chair: Angie Mullings

Vice Chair: Will Klein

Staff Liaison: Cara Harmon

Welcome and Opening Remarks

- Introduce Chair, Vice Chair, and Staff Liaison
- Purpose: *To further the cultivation and development of leaders within the State Association and at the local and national REALTOR® levels through the utilization of the State Association's Leadership Academy program.*
- *We seek to cultivate a culture of belonging where everyone can participate to the full extent of their talents and abilities for their personal success and for the success of Missouri REALTORS®.*
- Stay connected with our community on The Landing
- 100% RPAC Challenge

Discussion Topics

- Introduce 2026 Leadership Academy Class
 - Second retreat February 4-6 in Columbia
- Work Group Updates
 - Leadership Academy Marketing/Awareness – Will
 - Leadership Academy Evaluation – Angie
 - Leadership Academy Alumni Retreat
- Leadership Development Session in 2026?
- Other

Adjourn

Mission: To advance the real estate profession by safeguarding private property rights, providing essential resources, and leading with advocacy and professionalism.

Values: *Professionalism* — We value the combination of integrity and expertise. *Advocacy* — We are stewards of the profession, including but not limited to, legislative efforts. *Inclusive Collaboration* — We work with diverse communities internally and externally for the betterment of the profession.

Anti-Trust Policy: All persons affiliated with the real estate industry need to be mindful of the constraints of the anti-trust laws. There shall be no discussions of agreements or concerted actions that may restrain competition. This prohibition includes the exchange of information concerning individual REALTOR® commissions, market practice or any other competitive aspect of an individual REALTORS® operation. Each Missouri REALTORS® Executive Committee member, Board of Director's member or meeting participant is obligated to speak up immediately for the purpose of preventing any discussion falling outside the bounds indicated.