



Finance & Budget Committee Meeting
2026 Winter Business Conference
January 27, 2026 | 9:15-10:15am
University Plaza Hotel

Chair: Antwann Rhodes

Vice Chair: Brent Sager

Staff Liaison: Jessica Jordan

Welcome and Opening Remarks

- Introduce Chair, Vice Chair, and Staff Liaison
- Purpose: To ensure the stability of the State Association's current and future financial posture.
- *We seek to cultivate a culture of belonging where everyone can participate to the full extent of their talents and abilities for their personal success and for the success of Missouri REALTORS®.*
- Stay connected with our community on The Landing
- 100% RPAC Challenge

Discussion Topics

- | | |
|---|----------------|
| • Approval of Agenda | Antwann Rhodes |
| • Approval of Meeting Minutes – September 23, 2025 | Antwann Rhodes |
| • Finance & Membership Trends Report | Jessica Jordan |
| ○ Reserve Analysis | Jessica Jordan |
| ▪ <i>Suggested Actions: Fund the Operating Reserve to \$6M from the \$1.5M Unrestricted Net Assets.</i> | |
| ○ DRAFT December 2025 Finance Statements | Jessica Jordan |
| ○ Membership Trends | Jessica Jordan |
| • Meeting Summary | Antwann Rhodes |

Adjourn

Mission: To advance the real estate profession by safeguarding private property rights, providing essential resources, and leading with advocacy and professionalism.

Values: *Professionalism* — We value the combination of integrity and expertise. *Advocacy* — We are stewards of the profession, including but not limited to, legislative efforts.
Inclusive Collaboration — We work with diverse communities internally and externally for the betterment of the profession.

Anti-Trust Policy: All persons affiliated with the real estate industry need to be mindful of the constraints of the anti-trust laws. There shall be no discussions of agreements or concerted actions that may restrain competition. This prohibition includes the exchange of information concerning individual REALTOR® commissions, market practice or any other competitive aspect of an individual REALTORS® operation. Each Missouri REALTORS® Executive Committee member, Board of Director's member or meeting participant is obligated to speak up immediately for the purpose of preventing any discussion falling outside the bounds indicated.