



Advocacy Investment Output Group Meeting
2026 Winter Business Conference
January 27, 2026 | 2:30-3:30PM
University Plaza Hotel, Kansas B/C

Chair: Denise Pittman
Vice Chair: Katie Berry
Staff Liaison: Mandy Maltbie

Welcome and Opening Remarks

- Introduce Chair, Vice Chair, and Staff Liaison
- Purpose... to Provide guidance and support within the framework of the Strategic Advocacy Plan to further advocacy fundraising statewide.
- *We seek to cultivate a culture of belonging where everyone can participate to the full extent of their talents and abilities for their personal success and for the success of Missouri REALTORS®.*
- Stay connected with our community on The Landing
- 100% RPAC Challenge

Discussion Topics

- NAR Updates & new Representative Introductions:
 - Brian Jared, NAR Major Investor Council Representative
 - Brent Sager, NAR Participation Council Representative
 - Marc Levinson, NAR Trustees Fundraising Council Representative
- Reminders:
 - Major Investor Lounge is in Kansas A and is open Tuesday, 1-4pm and Wednesday, 8am-4pm.
 - \$100 Item Sale
 - RPAC Luncheon and Awards
- New Business:
 - 2026 RPAC Goal
 - 5 minute breakout session
 - Auction Taskforce
 - Local Board/Association Upcoming Events
- Other

Adjourn

Mission: To advance the real estate profession by safeguarding private property rights, providing essential resources, and leading with advocacy and professionalism.

Values: *Professionalism* — We value the combination of integrity and expertise. *Advocacy* — We are stewards of the profession, including but not limited to, legislative efforts.
Inclusive Collaboration — We work with diverse communities internally and externally for the betterment of the profession.

Anti-Trust Policy: All persons affiliated with the real estate industry need to be mindful of the constraints of the anti-trust laws. There shall be no discussions of agreements or concerted actions that may restrain competition. This prohibition includes the exchange of information concerning individual REALTOR® commissions, market practice or any other competitive aspect of an individual REALTORS® operation. Each Missouri REALTORS® Executive Committee member, Board of Director's member or meeting participant is obligated to speak up immediately for the purpose of preventing any discussion falling outside the bounds indicated.