



WELCOME

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REALTORS® MEMBER GUIDE



www.theogar.com

OGAR

MEMBERSHIP BENEFITS

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Membership in OGAR, the 6th largest REALTOR® association in Missouri, brings with it an enormous array of benefits to help you in your career and daily life.

LOCKBOX AND KEY SYSTEM

For your convenience, OGAR administers a secure electronic lockbox system exclusively for members. This system helps you when it's time to show property, facilitating convenient showing and selling. Use of SentiLock electronic lockboxes are free for members to utilize; following a set of easy-to-use guidelines.

FLEXMLS-MULTIPLE LISTING SERVICE

FlexMLS is the ultimate resource for real estate listing and sales in the area. This comprehensive database is an absolute must for anyone in the real estate business in the Southwest Missouri and the Southeast Kansas areas.

STANDARD FORMS AND CONTRACTS

Because it is easier to do business when the listing firm and the selling firm use the same contracts, OGAR has a wide range of residential and commercial forms that have been approved by legal counsel of the Missouri REALTORS®. Forms are available on the OGAR website, and all members are provided with a subscription to manage the contracts online.

CONTINUING EDUCATION AND PROFESSIONAL DEVELOPMENT

In addition to a wide choice of both live and online CE classes, OGAR has its own accredited school (Ozark Gateway Realtor Education School) which also offers other professional development courses. OGAR offers convenient schedules and locations for these vital courses to ensure members meet state continuing education requirements, with most classes available at no cost to members.

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INSTASHOWING

MANAGE SHOWINGS EFFORTLESSLY

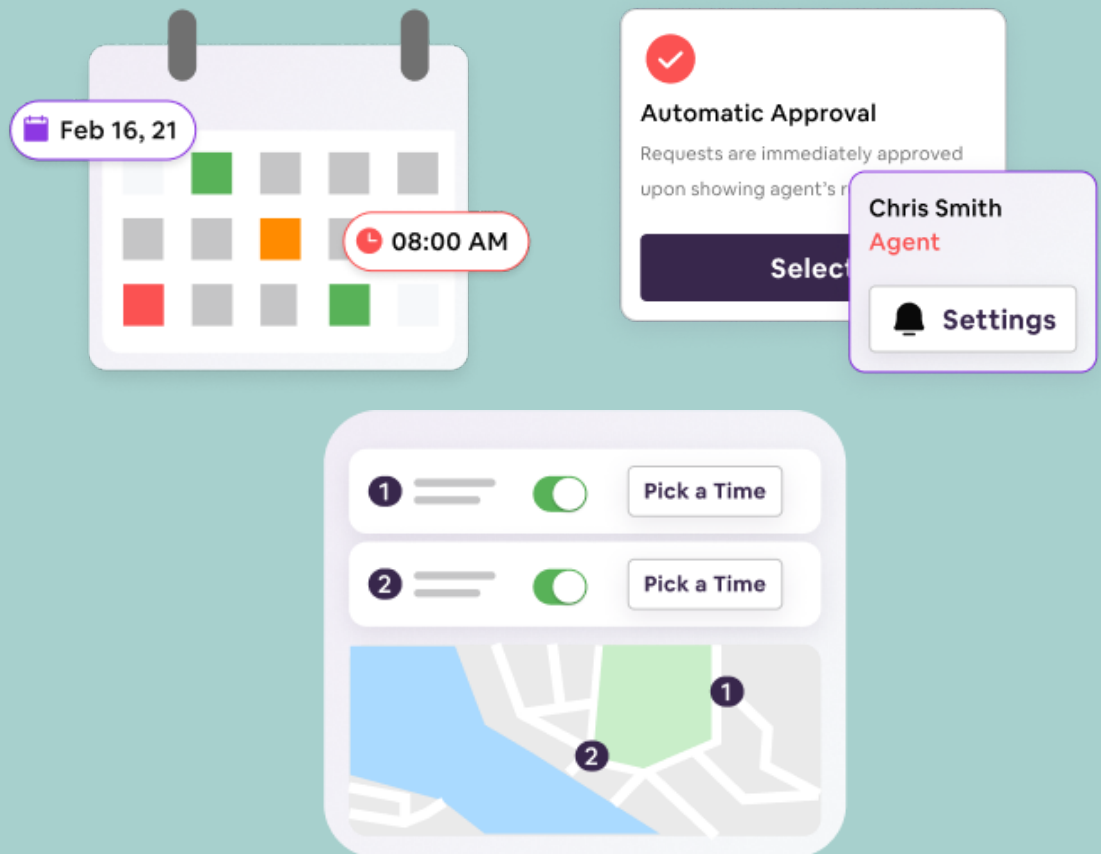
Schedule, manage showings and collect feedback with a few clicks or taps from any of your devices.

CUSTOMIZABLE APPROVAL

Easily set approval settings that work for both you and your client. Block times when listings are unavailable, approve appointments, and even reschedule.

SET UP BUYER TOURS IN MINUTES

Plot your tour on a map, reorder the route, and schedule multiple showings in one click. Then, share every detail of the agenda with your buyers via a live link.



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This is our source for all things OGAR. Check out currently scheduled CE classes, upcoming events or meetings you might be interested in. Access the Code of Ethics and MLS Rules and Regulations. The website also includes links to other industry sites. Important real estate forms and contracts are available through our members-only login.

TECHNOLOGY SERVICES

OGAR offers a variety of assistance with agent-friendly software products, such as phone apps that provide remote MLS access, management of electronic lockboxes, and more. Free quarterly technology classes are offered to keep you up-to-date on the latest cutting edge technology available.

TECHNOLOGY RESOURCES

Designed with you in mind, this Missouri REALTORS® benefits resource brings you savings and unique offers on a variety of products and services. Call today with your technology questions at 866-610-8911!

VOLUNTEER & COMMUNITY INVOLVEMENT OPPORTUNITIES

OGAR offers many opportunities for members to offer input for the Association's programs, products and services. Members are encouraged to participate by joining a committee, task force, work group or advisory group. Simply call the office at 417-782-6161 and let us know what interests you. Together we will find the proper place to make the best use of your talents and abilities. OGAR also facilitates events that get our members involved in giving back to their community. Various fundraising efforts that benefit local charities are held throughout the year.

EVENTS

OGAR offers a variety of events to its members, including our annual REALTOR® Installation Banquet, RPAC auctions, networking events and much more. A multiplicity of activities provides every REALTOR® an opportunity to participate and get involved in their association. Members are also allowed access to the conference center as a space to rent for various business and personal needs.

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INFORMATION CENTRAL

Our highly trained staff, with specialists in every department (advocacy, communication, education, legislation, member services, MLS, real estate issues, and more) are available to offer excellent customer service and to help answer your questions. In addition to REALTOR® Membership, OGAR offers membership options for industry related Affiliates.

MEMBER COMMUNICATION

REALTORS® TODAY, the OGAR monthly newsletter, keeps you up-to-date on local and national industry events. You can find the currently-posted issue of REALTORS® TODAY as well as archived issues in our MLS and on our website.

OGAR REALTOR® STORE

You can purchase brochure boxes, sign riders, stakes and more right in the convenient REALTOR® store at the association office. We also have a real estate library that offers books to enhance your career. OGAR members can take advantage of specials on one or more of our board store items each month.

RPAC/ADVOCACY

The REALTORS® Political Action Committee (RPAC) is dedicated to protecting private property rights and REALTORS® interests in the legislative arena. In addition, RPAC supports political candidates at the local, state and national level that understand the issues of importance to REALTORS®, in particular the issue of private property rights. RPAC is "Your Best Investment in Real Estate."

PROFESSIONAL STANDARDS

All members of OGAR subscribe to a strict Code of Ethics and arbitration ethics as established by the National Association of REALTORS®. Adherence to the Code of Ethics is strictly monitored through various mediation and arbitration processes. The Code of Ethics is one of the most important features of your membership because your clients can be assured that you are part of one of the most recognized and respected organizations in the world.

PUBLIC AWARENESS

Throughout the year, OGAR and NAR run advertisements touting the advantages of working with a REALTOR®. These ads are designed to direct prospective buyers and sellers to seek out the use of a REALTOR®.

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LEGAL RESOURCES

You can avoid legal pitfalls! Take advantage of free, direct access to a qualified real estate attorney who will provide you with the latest and most accurate information regarding Missouri real estate law. The legal helpline is provided at no cost to OGAR members through Missouri REALTORS®. Call 573-447-5278.

LOCAL LEADERSHIP ACADEMY

You can discover and expand your leadership skills. Our highly selective Local Leadership Academy identifies high-potential members and empowers them to emerge as effective leaders who benefit themselves, their business, the profession and OGAR.

AFFILIATE PARTNERS

We connect you with trusted professional service providers! You can build relationships with trusted industry professionals who may be of service to you and your customers. By using the products and services of Affiliate members, your business can run more smoothly. Visit theogar.com, select Consumer Resources, and then Affiliate Offices.

SENTRIKEY APP

Benefits of SentiKey Real Estate App

- Immediate notifications upon entering and leaving listings.
- No need for card renewals - EVER!
- Touch ID and Facial Recognition to streamline the access process
- Property details through SentiLock's listing detail partners.
- More features with the app: Agent Safety, report key missing, and listing agent information

REALTORS PROPERTY RESOURCE

REALTORS Property Resource (RPR) is the nation's largest property database, exclusively for REALTORS®. RPR puts data, tools, and reports at your fingertips so you can respond to questions and requests instantly, and position yourself as an essential part of every transaction. RPR offers everything you need to "wow" your clients and close more deals.

Go to Realtors Property Resource® (RPR) (nar.realtor) for more information!

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STAFF

Kim Cox - Association Executive/CEO
Stephanie Burkhart - Director of Operations
Diane Newman - Membership Director
Michelle Delaney - MLS Director/Education
Cassia Ferrell - Member Services Coordinator

ADDITIONAL RESOURCES

Available Upon Request

- Benevolence Fund application
- Scholarship Application
- Local office candidate training

IMPORTANT PHONE NUMBERS

Ozark Gateway Association of REALTORS® - 417-782-6161
Missouri REALTORS® - 573-445-8400
National Association of REALTORS® - 800-874-6500
Legal Helpline - 573-447-5278
Tech. Helpline - 866-610-8911
SentriLock Support - 877-736-8745

IMPORTANT WEBSITE ADDRESSES

Ozark Gateway Association of REALTORS® - theogar.com
Missouri REALTORS® - missourirealtor.org
FlexMLS - ogar.flexmls.com
MREC - pr.mo.gov

