

# REALTORS TODAY

## Newsletter



### OGAR Office Hours

**Mon-Fri**  
**8:00 - 4:30**  
**Open During Lunch**  
**Hours**



### OGAR Staff

**Kim Cox**, Association  
Executive/CEO  
**Diane Newman**, Membership &  
MLS Director  
**Michelle Delaney**, Accounting  
& Education Director  
**Jane Winnett**, Member  
Services Coordinator



June 2025

Issue 6 of 12

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**2025 BRONZE LEVEL AFFILIATE**



## Calendar of Events

June 2-6: NAR REALTORS Legislative  
Meetings in D.C.

June 4: Membership & Pub Engagement  
Committee Mtg. 10:00

June 5: Finance Committee Mtg. 10:00  
MLS Committee Mtg. 11:00  
Program Committee Mtg. 1:30

June 9: Auction Task Force Mtg. 11:00

June 11: RPAC Committee Mtg. 11:00  
Strat. Plan. Committee Mtg. 1:30

June 12: All-Member Lunch / Purse &  
Basket Auction / Local  
Leadership Academy  
Graduation 11:30-1:00

June 18: Reverse Mortgage CE Class 9-12

June 19: OGAR Office CLOSED for  
Juneteenth

June 21: OGAR Family Fun Day at  
Christine's Vineyard 3:00-6:00

June 25: Expanding Housing Opportunities  
CE 9-12

June 26: Board of Directors Mtg. 9:00  
Inclusion Task Force Mtg. 1:30



# BIRTHDAYS

## June

1  
Tami Fulp  
Carol Woodward

2  
Sheila Whitehead  
Dakarai Robinson  
Drew Vangilder

3  
Myra Percy  
Maggie Hagins  
Charles Tanner

4  
Steve Owen  
Debbie Hutson  
Janet Day  
Alison Holmes

6  
Don Fifer

7  
Bill Cearnal

8  
Philip Brown  
Don Cook  
Jeff Hallmark

9  
Elizabeth Clark

10  
Dan Higdon  
Shaun-Ann Bristol  
Jason Brown  
Shelly Hildebrandt

11  
Justin Wagner  
Chris Cribb  
Michaela Peterson

12  
Sharon Vernon  
Jeff Quade  
Cord Mays  
Mary Hunt

13  
Heather Collins

14  
Stephanie DeTar

16  
Barbara Calwhite

17  
Tiffany Norvell  
Tamera Murphy  
Clay O'Dell

19  
Philip Edwards

20  
Roland Miller  
Sarah Couch  
Jason Simmons  
Kate Minton

22  
Derek Gander  
Joni Good

23  
Lisa Mason

24  
Shaylea Brown  
Rhonda Bounous  
Ariana Judd  
Kendall Morrow

26  
Crystal Pierson  
Charles Nolan  
Suzanne Miller

27  
Paul Smith  
Ellen Cassady  
Jason Lehman  
Shatara Stone

28  
Mike Woolston  
Melinda Stout

30  
Kellen Bounous

## July

1  
Bridgette Farley  
Matt Stokes  
Jay Triplett  
Sam Evans

2  
Bill Punch  
Joel Hinckley  
Leevi Babb

4  
Ray Goepfert  
Natasha Higdon  
Ragan Gullett  
Jeanne Fenske

5  
Nancy Walters  
Jennifer Harvey  
Kelly Smith  
Donna Strup

6  
Jennifer Reaves

7  
Deborah Gould  
Brittanni Lehman

8  
Chandler Roberts  
Sam Hickey

9  
Heather Duncan  
Jennifer Bakken

10  
Kraig Beyersdorfer  
Ryan Flanagan  
Tim Breedlove

11  
Amanda Wells

13  
David Glenn  
Summer George  
Kameika Kelso  
Stephanie Brust

14  
Allen Schmidt  
Joe Riley  
Silas Belcher  
Rio Parker  
Nick Miller

15  
Dee Kassab  
Todd Keeling  
Corey Adams

16  
Andrea Stevens

17  
Tammy Trimble  
Missy Snodgrass  
Amy Sallee

18  
Warren Johnson  
Emma Bushnell

19  
Scott Stevens

20  
Benji Fox  
Robert Dodson  
Elisa Bittner

21  
Creighton Olson  
Bobbi Hylton  
Steve Friedman  
Amber Green

22  
Cheryl Efird  
Jeff Wary  
Angie Crawford  
Mark Godinez  
Rashcle Hubbard  
Amanda Hurn  
Mizone Vue

23  
Sandy Atnip  
James Dray

25  
Debbie Garrett  
Jesse Bruce  
Laura Triplett

26  
Sara Fink  
Heather Plouffe

27  
Bert Kellum  
Thomas O'Leary  
Julie Vaughn

28  
Randall Johnson

29  
Jamie Strickland  
Kanda Cornell

30  
Summer Haste  
Shannon Neill

31  
Luke Beaty  
James Like

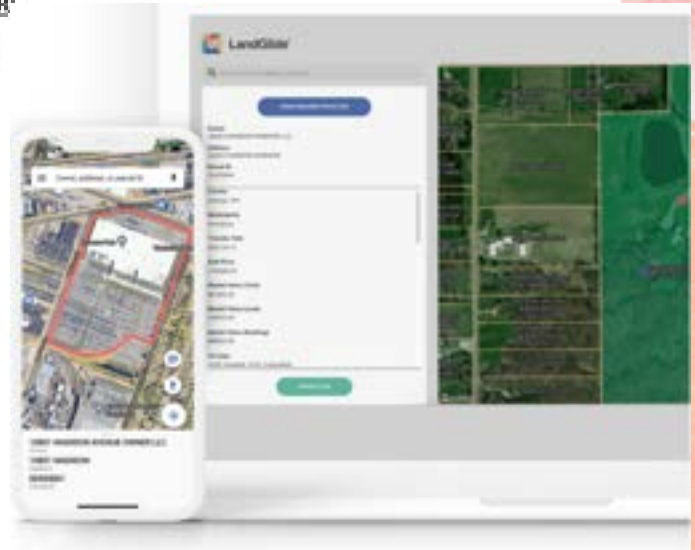
# APP OF THE MONTH



## LandGlide®

**Fast. Accurate. Everywhere.**

The most advanced and comprehensive parcel data and property line map application. LandGlide gives you access on all your devices.



# OGAR 2025 LEADERSHIP

## 2025 OGAR LEADERSHIP

Kandace DeShields, President  
Jeremy Ritchie, President - Elect  
Amy Hunt, Vice President  
Hunter Perry, Treasurer  
Courtney Denney, Past President  
Lori Salchow, 1 Year Director  
Forrest Stodghill, 3 Year Director  
Steve Johnson, 2 Year Director  
Heather Owens, 2 Year Director  
Tim Hopper, 1 Year Director  
Kyle Lewis, 3 Year Director  
Sheri Sztamenits, 1 Year  
Laura Webb, MLS Chair/1 Year

## 2025 MR STATE DIRECTORS/REPS

Kandace DeShields  
Courtney Denney  
Kalan Hubbard  
Forrest Stodghill  
Melissa Annis  
Debbie Barlos  
Brandi Haddock  
Jennifer Reaves  
Crystal Pierson  
Jessica Hubbard  
Donny Allen  
Kim Cox  
Andy Beasley  
Dena Loder - Hurley



# NEWMIE'S NEWBIE BLOG



<https://www.missourirealtor.org/resources/license-plate>

## BOARD STORE SPECIAL

**SPECIAL**

**Riders  
2 for \$7.00**



2025 Silver Level Affiliate  
<https://gatozarks.com/>



# AGENTS ON THE MOVE

## **Drops**

Kathrine Teague  
Fathom Realty

Michael "Mike" Kersey  
Keller Williams Elevate

Jen Ervin  
CB Title

Kenneth Carlin  
Keller Williams Elevate

## **Transfers**

Scott Roderique  
to REAL Broker, LLC

Elizabeth Sawyer  
to The Essential Real Estate

Mindy Adamson  
to RealPro Carthage

Rio Parker  
to Pro 100 Joplin

Tiffany Blair  
to The Essential Real Estate

Samantha "Sam" McDaniel  
to Epique Realty

Ryan Carr  
to Fathom Realty

## **New Agents**

Kaden Decker  
Keller Williams Elevate

Jennifer Clark  
EXP Realty, LLC

Andres "Andy" Mantilla  
Realty One Group Ovation

## **New Agents**

Keisha Borland  
Scott Property Solutions

William "Will" Wadkins  
Charles Burt Homefolks

Jean "Jeanne" Fenske  
Reece Nichols Neosho

Melissa Sharples  
RealPro Carthage

Howard "Steve" Williams  
Reece Nichols Sunflower Joplin

Ana Luz Arredondo Arguelles  
Charles Burt Joplin

Sophia Carranco  
Charles Burt Joplin

Luke Aggus  
Realty Executives Tri-States

Grace Box  
Pro 100

## **New Affiliates**

Darin Morehead  
Morehead Inspections

Cassie Shockey  
Total Lending Concepts

Mandy McCoy  
Total Lending Concepts

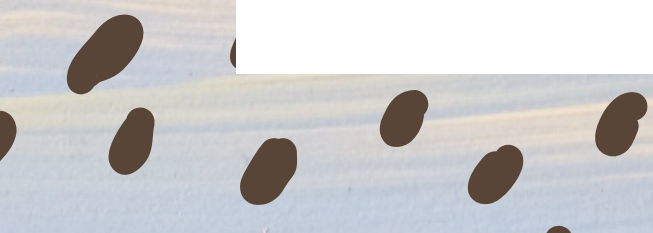
John Jones  
Hightime Home Inspection

Keaton Conrad  
Nook-n-Kranny Home Inspection

2025 Platinum Level Affiliate



**newamerican**  
**FUNDING**





# BOARD OF DIRECTORS MINUTES

Ozark Gateway Association of REALTORS®, a Regional MLS  
Board of Directors Minutes

Thursday, May 29th, 2025, at 9:00 a.m.

Present: Kandace DeShields, Jeremy Ritchie, Hunter Perry, Courtney Denney, Forrest Stodghill, Heather Owens, Kyle Lewis, Tim Hopper, Lori Salchow, Sheri Sztamenits and Laura Webb.

Staff Present: Kim Cox and Diane Newman

Roll call was taken from attendance in the room by AE assistant.  
President called meeting to order.

Motion made to approve the May meeting agenda as emailed.

Motion made to approve minutes from the April BOD meeting as emailed.

Motions/recommendations brought forward by committees/AE/BOD members:

1. Motion made/approved to approve financials for April and Year-to-Date for 2025.
2. Motion made/amended/approved to stay with NAR's E&O Policy and to move \$100,000 from general checking to a 1-year CD for possible future E&O insurance deductibles.
3. Motion made/approved to purchase 5 new computers, the server and 5 licenses for Windows 11 from The Technology Center. Rationale: Sunset of Microsoft 10 by 10/14/25.



# BOARD OF DIRECTORS MINUTES

4. Motion made/approved to donate \$200 to the Empowered Souls annual movie night in July for all local educators.
5. Motion made/approved to offer health insurance to all full time OGAR employees through Aetna.
6. Motion made/approved to add the following items to our policy regarding travel scholarships.
  - a. Recipients must sign up on The Landing and register themselves for the conference they will attend.
  - b. Recipients must book their own hotel room (through the block that MR opens to members).
  - c. Recipients must make an appointment with the AE to discuss the event schedule and expectations prior to the conference.

Standing monthly motion for conditional memberships: On behalf of the Membership Engagement Committee

New Agents/Offices:

Jennifer "Jenni" Cully – Jenni Cully & Assoc (DR) (Secondary)      Laura Pointer – EXP Realty, LLC (Secondary)

Carolyn Donnel – Jenni Cully & Assoc (Secondary)      Paul Richard – EXP Realty, LLC (Secondary)

Richard "Kiley" Cobb – Realty One Group Ovation      Jennifer Clark – EXP Realty, LLC

Mizone Vue – Pro 100 Joplin      Shannon Smith – Keller Williams Elevate

Nathaniel Kaufmann – Keller Williams Elevate      Kaden Decker – Keller Williams Elevate



**2025 Platinum  
Level Affiliate**



# BOARD OF DIRECTORS MINUTES

Andres "Andy" Mantilla – Realty One Group Ovation Keisha Borland – Scott Property Solutions

William "Will" Wadkins – Charles Burt Homefolks

New Affiliates:

New American Funding – Andrea Malcolm Renovation Sells Ozarks – Rejeanna Williams

Morehead Inspections – Darin Morehead

Committees that met with no Motions/Recommendations:  
Program

President's Report – Kandace DeShields

1. Inclusion Task Force – They meet again June 26th at 1:30 pm.
2. Auction Task Force – The task force met again on May 6th and made it through the previous rules and updated them. More work to do at the next meeting on June 9th to update the penalty process.
3. Change of date for the July BOD from July 31st to July 24th. The staff to send out a Zoom link for that meeting.

Association Executive's Report – Kim Cox

1. Accounts past due update presented. 20– Agents/ 5 – Companies / 1 – Affiliate(s)



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tmarlay@firstam.com



2820 Arizona Ave | Joplin, MO 64804

2025 Platinum Level Affiliate



# BOARD OF DIRECTORS MINUTES

2. Violations update. Clear Co-op: 0; Other violations: 5. Violation breakdown; 1 – No Photo; 2 – Status updates:

2 – Sentrilock # Missing; 0 – No room dimensions.

3. Gave Capitol updates from Sam Licklider.

New Business:

1. Motion made/approved to make repairs to the Little Free Library doors. The expenses will be split between OGAR and First American Title.

2. Motion made to move into Executive Session.

3. Motion made to exit Executive Session.

4. Discussion held and OGAR to send out a reminder to the members of Facebook etiquette on “pocket” listings.

The above motions passed with majority vote.

Meeting adjourned.



2025 Bronze Level Affiliate  
<https://charlesburt.com/first-home-mortgage-company/>





# HAPPY NATIONAL HOMEOWNERSHIP MONTH!

CREATING OPPORTUNITIES FOR FUTURE HOMEOWNERS.



June is National Homeownership Month, when we raise awareness about the benefits of owning a home and the importance of making homeownership more attainable for all Americans.

Every family deserves to have the opportunity to reap the benefits of homeownership—from building generational wealth to building memories for years to come. Members of the National Association of REALTORS® help consumers navigate the homeownership experience, providing critical support and serving as a trusted advisor through one of the biggest financial decisions of their lifetime.

[Links to NAR's National Homeownership Month Resources:](#)

[https://www.nar.realtor/june-is-national-homeownership-month?cid=em\\_HOM-59&narmail=HomeownershipMonthMayAE2025&date=05-28-2025&user=1416010&itid=13645587](https://www.nar.realtor/june-is-national-homeownership-month?cid=em_HOM-59&narmail=HomeownershipMonthMayAE2025&date=05-28-2025&user=1416010&itid=13645587)

<https://www.nar.realtor/june-is-national-homeownership-month/homeownership-month-resources>



NAR is fighting for affordable homeownership for all.



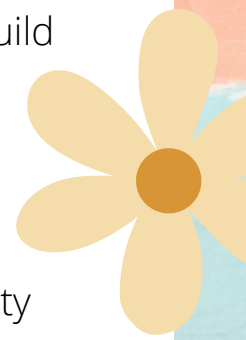
**CELEBRATE HOMEOWNERSHIP MONTH**

# What NAR Is Doing To Increase Homeownership Opportunities

Making homeownership accessible to more people starts with adding to the nation's severely limited inventory. The U.S. is facing an underbuilding gap of 5.5 million units, equaling a \$4.4 trillion underinvestment in housing.

America's tax law can and must do more to promote homeownership, build stable communities, and boost economic growth.

NAR is advocating for these bills and solutions:

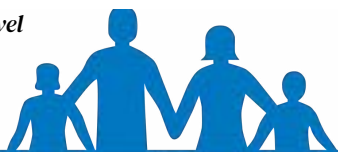
- The More Homes on the Market Act (H.R. 1340) to decrease the equity penalty and incentivize more long-term owners to sell their homes.
  - The Neighborhood Homes Investment Act (H.R. 2854), which would attract private investment to build and rehabilitate owner-occupied homes.
  - The Affordable Housing Credit Improvement Act (S. 1515/H.R. 2725), which would encourage creating and preserving affordable housing.
  - The Housing Supply Framework Act (H.R.2840/ S.1299) to create a national strategy for boosting housing production and affordability by reducing barriers to new housing development.
  - The Revitalizing Downtowns and Main Streets Act (H.R. 2410) to convert underused commercial properties into residential and mixed-use housing.
- 



# What NAR Is Doing To Increase Homeownership Opportunities (continued)

- The Uplifting First-Time Homebuyers Act (Awaiting bill number) to increase the amount that can be withdrawn penalty-free from IRAs for a down payment on a first home.
- Support small business by preserving the 199A qualified business income deduction and keeping taxes on business income lower for independent contractors and pass-through business owners.
- Support commercial real estate investment by preserving 1031 like-kind exchanges.
- Incentivize homeownership by increasing the \$10,000 cap on the state and local tax (SALT) deduction and eliminating the marriage penalty.
- NAR is also advocating to ensure equal access to professional representation and support fair housing. Priorities include:
- The Fair and Equal Housing Act to add sexual orientation and gender identity as protected classes under the Fair Housing Act.
- Ensuring veterans maintain access to professional representation and can compete in the market by allowing VA buyers to compensate their professional representative directly.
- Serving as a founding member of the Black Homeownership Collaborative and supporting the 3by30 initiative, with the goal of adding three million net new Black homeowners by 2030.

2025 Gold Level  
Affiliate



**FIRST COMMUNITY BANK**

Member FDIC

*Where community comes first.*

**Kelly Garst**

VP - Mortgage Loan Originator

417.451.2025

kelly.garst@firstcommunity.net



**FIRST COMMUNITY BANK**

*Where community comes first.*

3005 Gardner Edgewood Dr. | Nacogdoches, TX 77860  
call: 417.438.5764 | fax: 417.431.0490



# MLS STATISTICS

APRIL RESIDENTIAL SALES TRENDS Figures are taken from a comprehensive report compiled monthly  
By the MLS Service of the Ozark Gateway Association of REALTORS®, Inc.

## Number of Units SOLD

## Number of Units FINANCED

Year	Total	1-2 Bed	3 Bed	4+ Bed	Conv.	FHA	VA	Cash	Own	Lease Purch	RD	Other
2020	3497	620	2042	870	1497	557	193	702	9	231	311	35
2021	3965	763	2189	1013	1797	554	225	997	5	116	243	28
2022	3628	758	2060	810	1536	533	201	985	2	176	160	35
2023	3281	725	1831	725	1267	508	226	910	0	202	128	39
2024	3411	742	1943	726	1367	533	251	865	1	216	122	52
APRIL 2024	290	60	170	60	113	47	24	81	0	12	8	5
APRIL 2025	256	56	144	56	114	53	13	37	0	28	10	2

**Total Number of Active & Pending Listings: 1214**

**1-30 Days: 41   31-60 Days: 99   61-90 Days: 36   91-120 Days: 25   120+ day**

**Total Units Sold: 258   Avg. DOM: 95**

**Avg. Sold Price: \$237,945   Median Sold Price: \$198,500**

**Absorption Rate: 3.24 months**

Summary Statistics	MAR-25	MAR-24	% Chg	2025 YTD	2024 YTD	% Chg
Absorption Rate	3.24	2.87	12.89	3.08	2.75	12.00
Average List Price	\$292,029	\$332,882	-12.27	\$270,683	\$270,790	-0.04
Median List Price	\$229,000	\$239,900	-4.54	\$215,000	\$219,900	-2.23
Average Sale Price	\$237,945	\$213,252	11.58	\$223,581	\$216,652	3.20
Median Sale Price	\$198,500	\$184,624	7.52	\$198,000	\$189,900	4.27
Average DOM	95	78	21.79	94	87	8.05
Median DOM	63	52	21.15	71	62	14.52



# MLS STATISTICS



**Missouri REALTORS**  
MARKET STATISTICS  
*April 2025*  
Prepared May 22, 2025

Number of Listings	December-24	January-25	February-25	March-25	April-25	April-25 Pending
Number of Listings from Reporting MLS's	10,596	10,602	10,605	11,771	13,562	27.6% of Listings

Year-to-date Figures	April-22	April-23	April-24	April-25	2025 YTD vs 2024 YTD	2025 YTD vs 2023 YTD	2025 YTD vs 2022 YTD
Number of Residential Properties Sold - YTD	24,623	19,872	20,704	24,232	17.0%	21.9%	-1.6%
Median Residential Property Selling Price-YTD	225,000	230,500	245,000	255,000	4.1%	10.6%	13.3%

Monthly Detail Comparison	April-23	April-24	March-25	April-25	April vs March	April '25 vs April '24	April '25 vs April '23
Number of Homes Sold	5,641	6,247	5,554	5,495	-1.1%	-12.0%	-2.6%
Number of Days on Market	41	41	51	47	-7.8%	14.6%	14.6%
Average Selling Price	\$289,384	\$304,481	\$307,984	\$317,555	3.1%	4.3%	9.7%
Median Selling Price	\$241,000	\$259,500	\$260,000	\$268,000	3.1%	3.3%	11.2%
Monthly Dollar Volume	\$1,632,417,559	\$1,902,090,328	\$1,710,541,454	\$1,744,966,838	2.0%	-8.3%	6.9%

The statewide information in this report is furnished by participating Local Boards, Associations and Multiple Listing Services.  
This information does not reflect all real estate activity in Missouri.

MR Membership	April-23	April-24	March-25	April-25	April vs March	April '25 vs April '24	April '25 vs April '23
Number of REALTORS®	25,460	25,371	24,594	24,723	0.5%	-2.6%	-2.9%

**Southwest Missouri Bank**

2025 Platinum Level Affiliate

# MLS STATISTICS

## Market Summary Residential, April 2025





# MLS STATISTICS

Ozark Gateway Association of REALTORS®

Designated REALTOR® 57  
Designated Secondary REALTOR® 49  
MLS Only Designated REALTOR® 7  
Primary REALTOR® 531  
Secondary REALTOR® 91  
MLS Only REALTOR® 46  
Salesperson 14  
Designated Appraiser 34

Designated Secondary Appraiser 13  
Associate Appraiser 3  
Associate Secondary Appraiser 1  
MLS Only Designated Appraiser 17  
MLS Only Associate Appraiser 0  
Designated Affiliate 56  
Affiliate 52

Total Board/MLS 863  
Total Board with Affiliates 971



2025 Platinum Level Affiliate

**HOME IS MORE  
IMPORTANT  
THAN EVER**

Need a loan to buy your next new home? Build your dream home? Improve your current home? We're ready to help. Apply online today!

**2025 Gold Level Affiliate**  
<https://www.arvest.com/>

[arvest.com/homeloan](https://www.arvest.com/homeloan)

HOME+ME

**ARVEST  
BANK**

Member FDIC Equal Housing Lender Loans subject to credit approval

## **SAFETY TIP:**

**Vehicle Safety:** Ensure your vehicle is in good working condition and has enough fuel. Lock your doors and park in well-lit areas.



**2025 Platinum Level Affiliate**  
<https://tlclender.com/locations/missouri/joplin/>



# 2025 EDUCATION



APRIL	MAY	JUNE
23rd--RPR Basics Class/Panel @ 10:00	22nd--Basic FlexMLS Class #3 @ 10:00  6 <sup>th</sup> , 13 <sup>th</sup> , 20 <sup>th</sup> , 27 <sup>th</sup> -- Sentrykey Showing Service Online Training-- Register here: <a href="https://www.sentrilock.com/events/category/showing-service-training/list/?tribe-bar-date=2024-03-01">https://www.sentrilock.com/events/category/showing-service-training/list/?tribe-bar-date=2024-03-01</a>	18th--3 hr. CE--Reverse Mortgages 9-12  25th--3 hr. CE-- Expanding Housing Opportunities class 9-12



Member FDIC

## People's Bank *of Seneca*

2025 Bronze Level Affiliate

2025 Bronze Level Affiliate



If you're in Jasper  
County, I'm for you.

**Johnny Murray**  
Agent  
(417) 553-7770



AUTO > HOME > LIFE > BUSINESS >



2025 Bronze Level Affiliate

# 2025 EDUCATION



## JULY

23rd--Buying/Selling a  
Manufactured Home  
Title/Lender/Appraiser  
Panel @ 10:00

## AUGUST

27th--Creating with  
Canva Class @ 10:00

## SEPTEMBER

17th--Solar Class with  
Power Sync Solar @ 1:30

25th--Basic FlexMLS  
Class #1 @ 1:30

## OCTOBER

20th--  
3 hr CE--"There's a Form  
for That! Residential RE  
Transactions"  
3 hr CE--"There's a Form  
for That! Brokerage  
Relationships"

21st--  
3 hr CE--The Fair Agent:  
Housing, Rental &  
Disrupting Bias (CORE  
FAIR HOUSING)  
3 hr CE--Level Up Ethical  
Power (CODE OF  
ETHICS)

## NOVEMBER

13th--Basic FlexMLS Class  
#2 @ 1:30

## DECEMBER



# AFFILIATE BLOG



WACO Title comprises 18 offices spread throughout Arkansas and Southwest Missouri. Our roots in this industry run deep, as our company's legacy of service dates back to 1885. We have the most professional, competent, and customer-focused staff of title and closing professionals. We employ over 200 highly trained associates, including a Commercial Division and multiple in-house attorneys who enable us to provide exceptional service.

At WACO, our customers are at the heart of everything we do. We have invested significantly in ensuring their protection and satisfaction, because their trust is what keeps us going.

*Contact our Southwest Missouri closing team today!*

[wacotitle.com](http://wacotitle.com)



**Leanna Thornton | Joplin**  
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[lthornton@wacotitle.com](mailto:lthornton@wacotitle.com)



**Emalee Harp | Joplin**  
Senior Closing Agent  
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**Tammy Sawyers | Springfield**  
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[tsawyers@wacotitle.com](mailto:tsawyers@wacotitle.com)



# LOCAL LEADERSHIP ACADEMY PROJECT



The **OGAR Local Leadership Academy**, along with MU Extension in Newton County and the residents of Restoration Life Center, came together in May to plant three garden beds filled with vegetables and herbs at Restoration Life Center in Neosho. RLC is excited to reap the benefits of this resource this summer and beyond!



2025 Platinum Level Affiliate



2025 GOLD LEVEL AFFILIATE

**INSPECT'UR HOUSE, LLC**

INSPECTING WITH INTEGRITY TO  
DELIVER EMPOWERING DETAILS



[www.Inspecturhouse.pro](http://www.Inspecturhouse.pro)

**Total** Lending  
Concepts

Home loans with a little TLC

NMLS# 1043976

2025 Platinum Level Affiliate



# *Tour of Homes*

## 2025 Schedule

*June*

3rd: NE  
10th: NW  
17th: S  
24th: NE

*July*

1st: NW  
8th: S  
15th: NE  
22nd: NW  
29th: S

*August*

5th: NE  
12th: NW  
19th: S  
26th: NE

*September*

2nd: NW  
9th: S  
16th: NE  
23rd: NW  
30th: S

*October*

7th: NE  
14th: NW  
21st: S  
28th: NE



**Ozark Gateway  
Association of  
REALTORS®**

NW — N of 7th & W of Main (CJ)  
S — Everything S of 7th  
NE — N of 7th & E of Main (WC)