



Missouri
REALTORS®

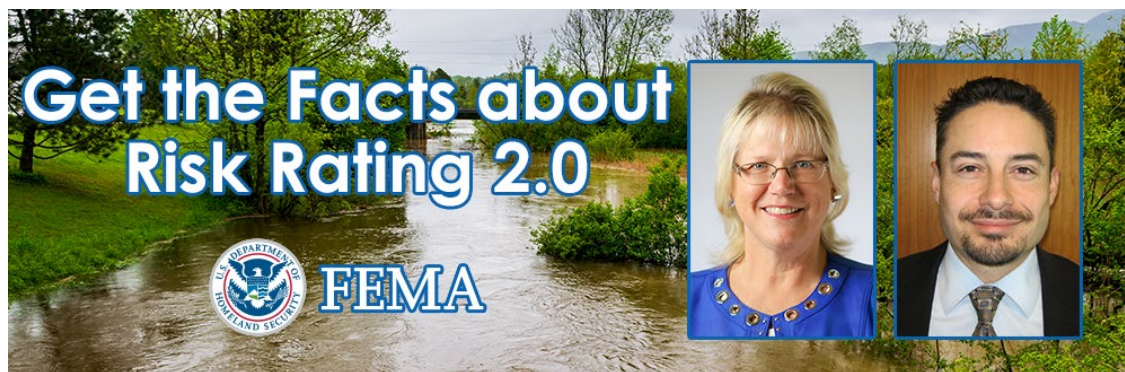
Dedicated to the American Dream

IN THE NEWS



Episode 16 | Understanding Your Value

Growing your business is a top priority but understanding your value is the first step. [Tune in to Episode 16 of the Missouri REALTORS® Podcast](#) as President John Mayfield and CEO Breanna Vanstrom discuss not only the importance of understating your market but understanding your strengths as a REALTOR®.



National Flood Insurance Program and Risk Rating 2.0

Join us on **June 3 at 9:00 a.m. CST** for a **FREE** webinar to “**Get the Facts about Risk Rating 2.0.**” Cyndee Haydon (FL), 2022 Vice-Chair of the NAR Insurance Committee, and Austin Perez, NAR Staff Executive for the Insurance Committee, will discuss the new FEMA initiative and how you can most effectively leverage the new flood risk information to add value for your clients.

On October 1, 2021, FEMA began phasing in a new national flood insurance pricing system called Risk Rating 2.0: Equity in Action.

[Learn more about the speakers and REGISTER HERE.](#)



2022 REALTOR® Volunteer Days

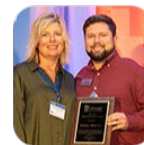
Mark your calendar for the 2022 REALTORS® Are Good Neighbors Volunteer Days, June 4-12, and be part of a collective force for good!

To participate in this exciting event, select a good cause where you, your association, brokerage, or organization can make a real difference. Then, plan a volunteer activity and rally your members, agents, and colleagues to participate and serve as shining examples in your community.

To learn more, including volunteer ideas and a toolkit to aid in event promotion, visit [2022 REALTOR® Volunteer Days](#).



ANNUAL AWARDS AND APPLICATIONS ARE LIVE
NOMINATE A MISSOURI REALTOR® TODAY!



Annual Awards and Applications | Nominate a REALTOR® Today!

The deadline to apply for the Richard A. Mendenhall Award, Elizabeth J. Mendenhall E3 Award, R. Layne Morrill Award, and Bruce Aydt Code of Ethics Leadership Award is **Wednesday, June 1**.

To learn more about Missouri REALTORS® awards, view past recipients, and access nomination forms, visit our [Awards and Applications page](#). Additional upcoming award deadlines vary between July 31 and September 1, 2022.



Recapping Missouri REALTORS® 2022 Spring Business Conference

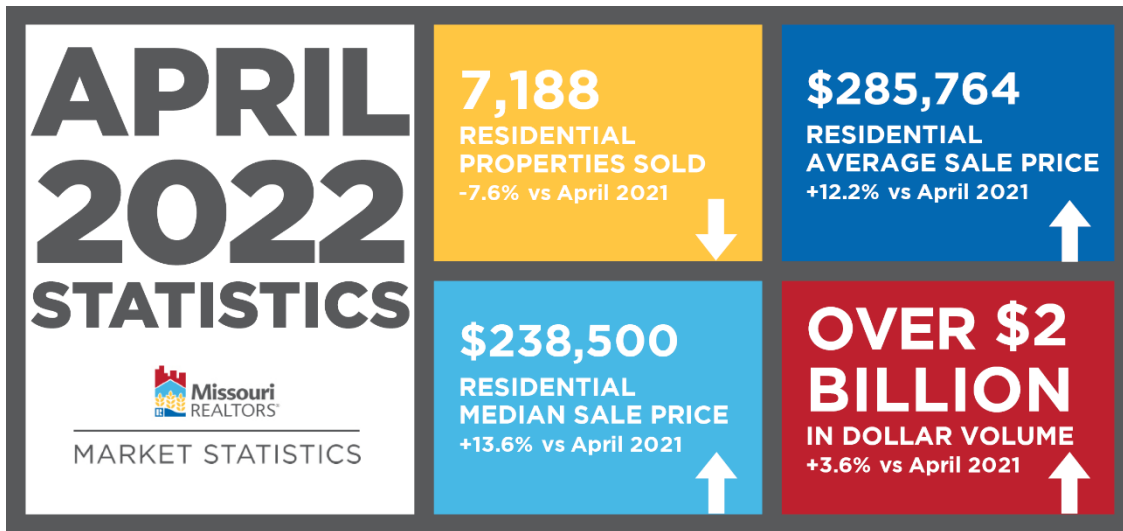
Missouri REALTORS® recently concluded a very successful Spring Business Conference and Capitol Conference in Jefferson City, where nearly 400 members from across the state were in attendance!

A full conference recap can be found by visiting President John Mayfield's [recent blog post](#). You can also view and download high-resolution photos of the event by visiting our [Flickr page](#). Be sure to share photos using the hashtag #MOREALTORS



A Look Back at the 2022 REALTORS® Legislative Meetings

The 2022 REALTORS® Legislative Meetings recently concluded in National Harbor, MD., and Missouri has a lot to be proud of! For a glimpse of exciting highlights that took place throughout the conference, including a full list of action items discussed during the May 6 National Association of REALTORS® Board of Directors' meeting, visit President John Mayfield's [recent blog post](#).



Missouri Market Statistics | April 2022

In April, Missouri real estate saw a slight decrease in the number of homes sold, with an increase in total dollar volume compared to the same period last year.

To review statewide market statistics for April, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).



MEMBER SPOTLIGHT

Becky Buehler

Southeast Missouri REALTORS®

This month, we are shining our Member Spotlight on Becky Buehler.

Becky is the executive broker with Edge Realty in Cape Girardeau and consistently gives back to her community. In addition to working with her church to provide Christmas boxes to families in need and participating in "Backpacks on Friday," a program designed to provide less fortunate children with a backpack full of food for the weekend, Becky serves as a volunteer for a Veteran's Day event at her local VFW each year.

To learn more about Becky, including her additional involvement at the state and local levels, visit her [Member Spotlight blog](#)!



REALTOR® License Plate | Get Yours Today!

Show your Missouri REALTOR® pride with a [REALTOR® license plate](#)! By making a tax-deductible donation to the Missouri REALTORS® Educational Foundation (MREF), you are not only supporting a great foundation but a tremendous cause. REALTOR® plates are available for registered Missouri vehicles only.



Prepare Homeowners for Spring Flood Damage

Spring showers may bring flowers, but they also might cause flooding in basements, crawl spaces, and weakened foundations. To learn how you can prepare your clients for potential flood damage, [take a look at these preventive measures](#).



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Learn more about this FREE resource, and others, by visiting our [Member Benefits page](#).

RISK MANAGEMENT

Missouri REALTORS®



LEGALline

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

FEATURED AFFILIATE



This month's featured affiliate is Mark Emerick with [Home Warranty](#). Founded in 1999 and rated A+ with the Better Business Bureau, Home Warranty provides comprehensive 14-month warranty coverage, choice of a qualified service contractor, and 24/7 claim support. Home Warranty's great coverage now includes free utility connect and moving services from 360 Home Connect! Optional features include SurgeShield® surge protection for appliances and electronics, Enhanced HVAC Plus, Buyer Premium Upgrade, and much more.

Mark recently celebrated 13 years of service with Home Warranty, and he's as passionate about service as ever before! You can reach Mark at markemerick@homewarrantyinc.com or by phone at [\(816\) 223-4018](tel:(816)223-4018).

Some interesting trivia nuggets about Mark include he has worked as a chemist, contractor, and in ministry. [Learn more about Mark!](#)



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