



**Missouri**  
**REALTORS®**

Dedicated to the American Dream

## IN THE NEWS

**Missouri REALTORS®  
PODCAST**

**EPISODE 18**  
HOW TO BE THE BEST YOU

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*Featuring*  
**Leigh Brown**

### Episode 18 | How To Be The Best You

Tune in to [Episode 18 of the Missouri REALTORS® Podcast](#) as REALTOR®, CEO, keynote speaker, and #1 best-selling author Leigh Brown discusses the importance of prioritizing tasks and personal needs to be the most successful you.



### Association Executive Workshop 2022 | Changes in Attitude, Changes in Latitude

Local Board/Association executives and staff from across the state recently gathered at the beautiful Lake of the Ozarks to attend Missouri REALTORS® annual Association Executive Workshop. While there, participants attended sessions on time management, MLS rules and changes, communication with members, risk management, and much more. As always, we appreciate these outstanding leaders within our association!



### 2022 Leadership Academy | Ethics in Leadership

The 2022 Leadership Academy class recently met in Columbia for their fourth retreat. The theme of the retreat was "Ethics in Leadership." Guest speakers included John Mayfield, Bart Tichenor, Matt Difanis, Breanna Vanstrom, and Robert Campbell. Their social activity was a group painting class. The class had a great week and enjoyed their time together!



### Brady Stevens Award | LAST CALL!

Missouri REALTORS® established the Brady Stevens Award in affectionate memory of longtime Joplin REALTOR® and 1963 Missouri REALTORS® President Brady Stevens. For many years, Mr. Stevens led the statewide effort to develop and promote truly professional real estate education. This award honors graduates of the REALTOR® Institute who conduct their professional lives in the spirit of that tradition.

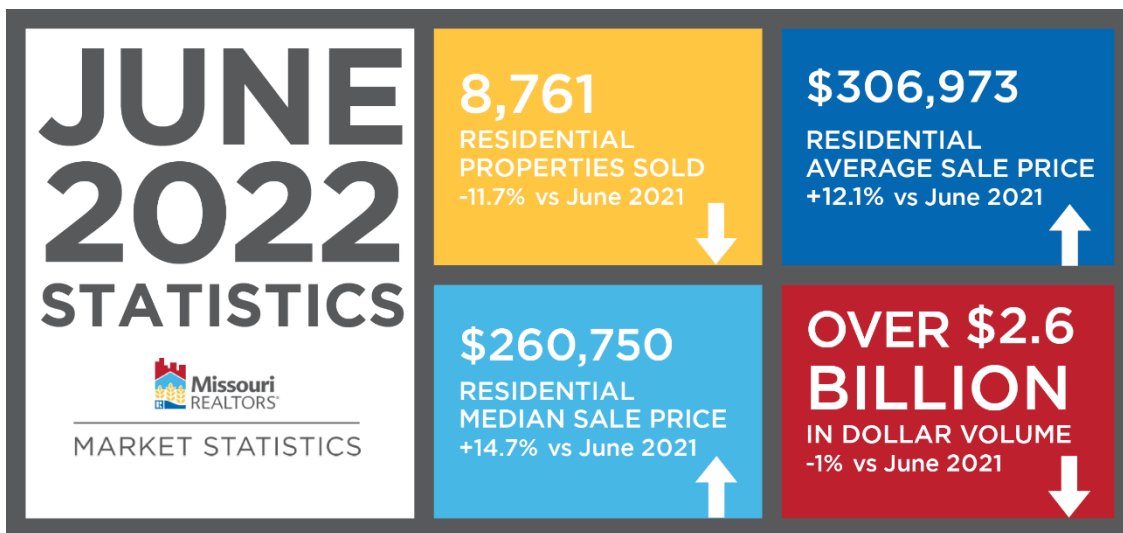
**The Brady Stevens award application deadline is July 31, 2022.** To be eligible, you must have obtained your GRI designation between August 1, 2021, and July 31, 2022. [Apply or nominate a REALTOR® today!](#)



### Missouri REALTORS® Good Neighbor Award

The Missouri REALTORS® Good Neighbor Award program was created to recognize and reward REALTORS® across the state for their dedication to volunteer service. This program was modeled after REALTOR® Magazine's Good Neighbor Awards. The winner of the annual Missouri Good Neighbor Award receives \$2,500 for his or her charity, as well as statewide recognition.

The Good Neighbor Award nomination deadline is September 1, 2022. [Apply or nominate a REALTOR® today!](#)



### Missouri Market Statistics | June 2022

The sale of existing homes in June dropped 11.7%; however, homes sold for an average of 12% more compared to the same period last year.

To review statewide market statistics for June, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).



## MEMBER SPOTLIGHT

### Tenesia Brown

Kansas City Regional Association of REALTORS®

This month, we are shining our Member Spotlight on Tenesia Brown.

Serving as the broker/owner of Key's Realty Group in east Kansas City, Brown is dedicated to changing her community for the better. Not only has Brown committed herself to advocating for and educating black renters to become homeowners, but she has also set a goal to convert 1,000 black renters into homeowners within the Kansas City area.

To read Tenesia's full story, visit her [Member Spotlight blog!](#)



#### REALTOR® License Plate | Get Yours Today!

Show your Missouri REALTOR® pride with a [REALTOR® license plate](#)! By making a tax-deductible donation to the Missouri REALTORS® Educational Foundation (MREF), you are not only supporting a great foundation but a tremendous cause. *REALTOR® plates are available for registered Missouri vehicles only.*

For those that already have a specialty plate, please remember your plate may be up for renewal in July. To learn more, contact Mary LaBarbera at (573) 445-8400 ext. 1330, or by email at [mary@morealtor.com](mailto:mary@morealtor.com).

## ADVOCACY



Three-year terms of the following RPAC-MO Trustees will expire on December 31, 2022: Katie Berry, Ashley Hester, Brian Jared, and Elizabeth Smith. Qualified RPAC-MO contributors are strongly urged to submit a nomination form for a position.

Qualifications for Trustees are as follows:

- They must be an RPAC Major Investor and strive to be a President's Circle Member.
- They shall produce evidence that within the ten years preceding their election they have been a member of the Board of Directors of the Missouri REALTORS® and a member of one of the political or legislative committees/output groups of the association.

**Nomination forms must be submitted by September 8, 2022.** The election will take place electronically, September 13-20.

**APPLY TODAY**

## RISK MANAGEMENT

Missouri REALTORS®



**LEGAL**line

573-447-5278

*LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.*

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

## FEATURED AFFILIATE



This month's featured affiliate is Sandra Ford of [Accurate Mortgage Solutions](#). Specializing in residential mortgages, Accurate Mortgage Solutions focuses on finding loans with great rates that fit each borrower. No matter your need, they're here to help!

To learn more, contact Sandra Ford at (412) 779-7535 or by email at [sford@accurateloans.com](mailto:sford@accurateloans.com).

Here are a few fun facts you should know about Sandra. Not only is she from a small town in Australia known for its rum, but she is also a huge Pittsburgh Penguins hockey fan and would love to see the aurora borealis - a top priority on her bucket list!



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