



Missouri REALTORS®

Dedicated to the American Dream

IN THE NEWS



Fall 2022 BUSINESS CONFERENCE

Missouri REALTORS®

Fall Business Conference | Register TODAY!

This year's [Fall Business Conference](#) will take place September 20-22 in Chesterfield. With a fantastic lineup of speakers and networking opportunities, it's sure to be a great time! And remember, Fall Business Conference registration is FREE to Missouri REALTORS® members! *(Some activities are subject to a registration fee).*

To learn more about the upcoming Fall Business Conference and view the full conference schedule, [visit President John Mayfield's recent blog post](#).

REGISTER NOW



Missouri REALTORS®
PODCAST



EPISODE 19

PATHWAYS TO PROFESSIONALISM

▶ Listen Now!



Featuring
2022 Leadership
Academy Class

Episode 19 | Pathways to Professionalism

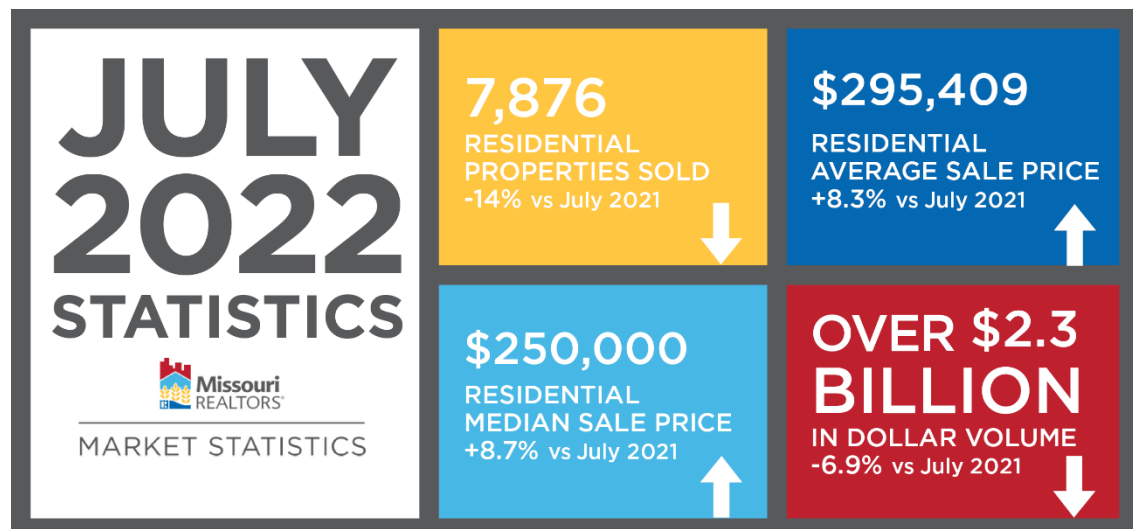
Tune in to [Episode 19 of the Missouri REALTORS® Podcast](#) as members of the 2022 Leadership Academy class capitalize on the National Association of REALTORS® Code of Ethics and Standards of Practice by also addressing issues related to courtesy and etiquette.



C5Summit | National Association of REALTORS®

Missouri REALTORS® was proud to have a booth and leadership present at the National Association of REALTORS® C5 Summit, a premier US-based commercial real estate event earlier this month in New York City! Sessions focused on the future of work, global investments, and the benefits of working with economic development councils - featuring Dennis Pruitt from Missouri Partnership. Missouri REALTORS® booth boasted a Lake of the Ozarks giveaway package. Congratulations to Heather Placer, from the east coast, on being our lucky winner!

For information about starting, expanding, or relocating a business to Missouri, visit our latest economic development-focused resource: showmemissouri.org.



Missouri Market Statistics | July 2022

The sale of existing homes, month over month, continues to decline, decreasing a total of 14% in July compared to the same period last year; however, homes sold for an average of 8.3% more.

To review statewide market statistics for July, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).



MEMBER SPOTLIGHT

Pam Long

Greater Springfield Board of REALTORS®

This month, we are shining our Member Spotlight on Pam Long.

Serving as the broker/owner of Pam Long Appraisal Services in Nixa, Missouri, Long remains dedicated to not only her trade but serving her community and people throughout the world. In fact, Long's volunteer work has taken her as far as Honduras and Haiti, where she served as a member of the World Missionary Team.

To learn more about Long's dedication to serving others, visit her [Member Spotlight blog](#)!



Missouri REALTORS® Good Neighbor Award | Last Call!

The Missouri REALTORS® Good Neighbor Award program was created to recognize and reward REALTORS® across the state for their dedication to volunteer service. This program was modeled after REALTOR® Magazine's Good Neighbor Awards. The winner of the annual Missouri Good Neighbor Award receives \$2,500 for his or her charity, as well as statewide recognition.

The Good Neighbor Award nomination deadline is September 1, 2022. [Apply or nominate a REALTOR® today!](#)



7 Simple Ways to Stay Safe on the Job

In preparation for REALTOR® Safety Month (September), we thought it would be great to share a few tips to help you plan your next outing. As you know, uncertainty is always a factor. In order to mitigate this uncertainty, we reached out to fellow REALTORS® and asked for [their best safety advice while on the job](#).

ADVOCACY



RPAC Auctions and More!

It's been a busy past week for several of our Local Boards/Associations. Most recently, the Kansas City Regional Association of REALTORS® hosted their annual RPAC auction, featuring a softball matchup at Legends Field. They raised over \$86,000 – a new personal record! The Southeast Missouri REALTORS® also hosted their annual RPAC Bowling tournament. With a fun 80's theme, their board got to bowl, enjoy lunch, and bid on online auction items!

To conclude the week, the Central Missouri Board of REALTORS® and West Central Association of REALTORS® teamed up to host their annual RPAC Scavenger Hunt at the Missouri State Fair. Thanks to fantastic weather, their event was a huge success!



Local RPAC Auction Record!

St. Charles REALTORS® recently raised \$102,134 at their annual Cindy Fox-Griffey RPAC auction! No other Local Board/Association has raised this much money in a stand-alone event. We celebrate with St. Charles REALTORS® for their outstanding accomplishment and support of the REALTOR® Party!



August 2, 2022 | Primary Election

The American Dream of homeownership was once again on the ballot during the August 2 primary election. We would like to thank all of the REALTORS® and REALTOR® Party Champions who made the commitment to serve our industry. The REALTOR® Party is strong because of these individuals!

RPAC-MO Trustee Election | Apply TODAY!

Three-year terms of the following RPAC-MO Trustees will expire on December 31, 2022: Katie Berry, Ashley Hester, Brian Jared, and Elizabeth Smith. Qualified RPAC-MO contributors are strongly urged to submit a nomination form for a position.

Qualifications for Trustees are as follows:

- They must be an RPAC Major Investor and strive to be a President's Circle Member.
- They shall produce evidence that within the ten years preceding their election they have been a member of the Board of Directors of the Missouri REALTORS® and a member of one of the political or legislative committees/output groups of the association.

Nomination forms must be submitted by September 8, 2022. The election will take place electronically, September 13-20.

APPLY TODAY

RISK MANAGEMENT

Missouri REALTORS®



LEGALline 573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

FEATURED AFFILIATE



Continental
TITLE COMPANY

This month's featured affiliate is [Continental Title Company](#) (CTC). Existing to ensure the security of every client they serve while standing as a leader in the title insurance industry, CTC strives to build long-term relationships, one customer at a time.

To learn more about the services offered by CTC, contact Laura McBride by email at lmcbride@ctitle.com or call (636) 667-8915.



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