



**Missouri**  
**REALTORS®**

Dedicated to the American Dream

## IN THE NEWS

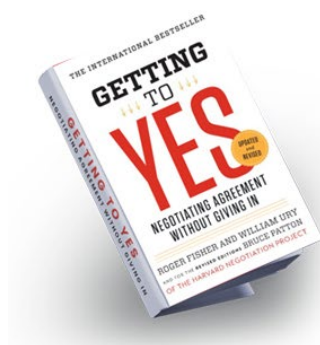


### Leadership Orientation & Advocacy Day October 10-11, 2022 • Lake of the Ozarks



#### Leadership Orientation & Advocacy Day

Missouri REALTORS® 2023 Leadership Orientation & Advocacy Day earlier this month was a huge success! Over this two-day period, O2 Leadership heard from various speakers while planning for success in 2023. Highlights included spokesperson training and social media best practices with journalist Dee Sartor, a 2023 legislative preview, and "Pick-All-You-Like: A Simple Way to Improve Missouri's Elections, Economic Development, and Policy Climate" with Carl Anderson of Show Me Integrity.



MISSOURI REALTORS®  
**BOOK CLUB**  
**THE LANDING**  
Where Missouri REALTORS® Connect.



This month, Missouri REALTORS® Book Club is reading Roger Fisher's *Getting to Yes: Negotiating Agreement Without Giving In*. Offering a proven, step-by-step strategy to reach mutually acceptable agreements in every sort of conflict, we'd like you to [join us for a discussion](#) on November 2 via Zoom!

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# CONGRATULATIONS

## 2023 NAR Committee Appointees from Missouri

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### Announcing Missouri REALTORS® 2023 NAR Committee Appointees!

Missouri REALTORS® is excited to announce 2023 NAR committee appointments! We are beyond proud of our members who have been appointed to committee roles with the National Association of REALTORS®. We know you will represent our members and the state well!

To view a full list of appointments, visit [2023 NAR Committee Appointees](#).

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### NAR NXT | The REALTOR® Experience

NAR's flagship event has been reimagined, retooled, and reinvented to better meet your needs, bring more value, and exceed expectations.

Join fellow members at the all-new NAR NXT, November 11-13 in Orlando, FL, to explore what's new and what's NXT, as you exchange ideas and info, experiment with cutting-edge innovations, and get insights from top experts. [Learn more and register!](#)

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## EPISODE 21

KNOW, LIKE, & TRUST

▶ Listen Now!



Featuring  
Kim Hayden

### Episode 21: Know, Like & Trust with Kim Hayden

As a REALTOR® and author of *Resilient Real Estate Women*, Kansas native turned Canadian, Kim Hayden, speaks about the importance of community and what you can do to become a more successful REALTOR®.

Tune in to [Episode 21 of the Missouri REALTORS® Podcast](#) to learn more!



## MEMBER SPOTLIGHT

### Shari Asher

Tri-Lakes Board of REALTORS®

This month, we are shining our Member Spotlight on Shari Asher.

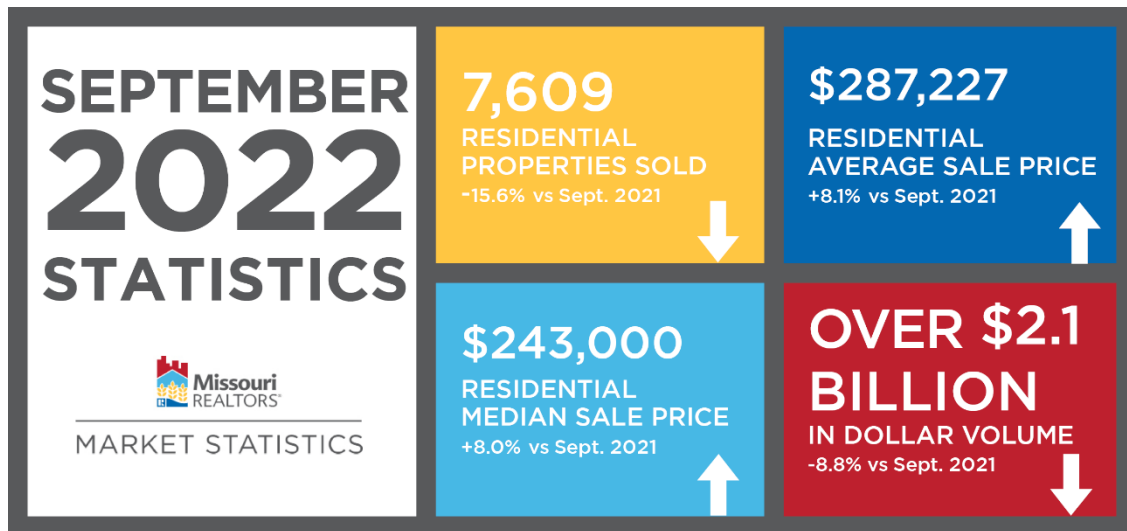
As a member of Missouri REALTORS® since 2002, Asher, a REALTOR® with Reece Nichols – Branson West, has proven her dedication to the real estate profession by volunteering her time to numerous boards and committees, including her role as a REALTOR® Party advocate. Most notably, Asher was instrumental in the passage of HB 1662, related to Restrictive Covenants.

To learn more about Asher's dedication to serving others, visit her [Member Spotlight blog](#)!



## 2023 Leadership Academy Retreat

The 2023 Leadership Academy class met for their first retreat this past week at The Elms in Excelsior Springs! The class spent time getting to know each other with icebreakers and team-building activities. Special guests included Missouri REALTORS® 2023 President Andrea Sheridan and CEO Breanna Vanstrom, who helped the class get to know Missouri REALTORS®. Todd Henson, 2023 Chair of the Leadership Development Output Group, helped facilitate the first part of the retreat. The class spent Thursday discussing how to be an impactful leader with Clay Staires - The Leadership Initiative.



## Missouri Market Statistics | September 2022

The sale of existing homes, month over month, continues to decline, decreasing a total of 15.6% in September compared to the same period last year; however, the average residential sale price increased by 8%.

To review statewide market statistics for September, including quarterly results, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).





### Enter the "Best Halloween Decorations in Missouri" Contest!

Decorating a home for Halloween is a long-standing tradition for many. [Showcase your Halloween spirit](#) by submitting images of your home décor, or a neighbor's home (with their permission, of course), for a chance to win a neat prize!

Don't wait, enter the Missouri REALTORS® "Best Halloween Decorations in Missouri" contest today! The contest ends Monday, October 31 at midnight.

## RISK MANAGEMENT

Missouri REALTORS®



**LEGAL**line

573-447-5278

*LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.*

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

## FEATURED AFFILIATE



This month's featured affiliate is Mark Emerick with [Home Warranty](#). Founded in 1999 and rated A+ with the Better Business Bureau, Home Warranty provides comprehensive 14-month warranty coverage, choice of a qualified service contractor, and 24/7 claim support. Home Warranty's great coverage also includes free utility connect and moving services from 360 Home Connect!

To learn more, contact Mark at [markemerick@homewarrantyinc.com](mailto:markemerick@homewarrantyinc.com) or by phone at (816) 223-4018.



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