



Missouri
REALTORS®

Dedicated to the American Dream

IN THE NEWS



We recently concluded our *Virtual* September Business Conference where nearly 400 REALTORS® were in attendance! The week began with a combined Opening General Session and Emerging Issues Forum, followed by multiple educational opportunities and Output Group and Committee meetings. As always, I'm thrilled to report there was a tremendous amount of positive work accomplished and information shared by our Output Groups and Committees.

For conference highlights, including access to all recorded sessions from the *Virtual* September Business Conference, visit my latest blog post: [Virtual September Business Conference Review](#).

John Sebree
CEO, Missouri REALTORS®



We had the pleasure of recognizing [Missouri REALTORS® 2020 Annual Award recipients](#) during our recent *Virtual* September Business Conference!

Learn more by clicking on the [play] button above.



Congratulations to the 2020 Leadership Academy Class!

Missouri REALTORS® would like to congratulate the 2020 Leadership Academy Class for their recent graduation! Graduates of Missouri REALTORS® 17th Leadership Academy class are listed below:

Cricket Anderson, Ozark Trail

Carol Duke, Bagnell Dam

Angel Emerson, St. Louis

Alissa Gerke, Columbia

Terri Gilgour, Kansas City

Logan Gratz, Jefferson City

Amy Hunt, Ozark Gateway

Becky Klein, St. Charles

Suzi Kwon, Mineral Area

Lina Robertson, Greater Springfield

Travis Spratt, Tri-Lakes

Dave Shortt, St. Louis



Association Executive/President Appreciation

As Missouri REALTORS® CEO John Sebree recently stated, "we are extremely grateful for our Association Executives and Presidents for everything they do for REALTORS® and associations nationwide all year every year, but especially in 2020."



Marketing Ideas for Fall

In today's everchanging world, the way we conduct business and simply live our lives has changed. But, that doesn't mean you have to abandon all of your marketing ideas.

To better serve you, we've provided a few [marketing ideas](#) for consideration of implementation into your business.



Missouri's real estate market saw an increase in the number of homes sold and total dollar volume compared to August 2019. To review statewide market statistics, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).

RISK MANAGEMENT

Missouri REALTORS®



LEGALline

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LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

FEATURED MEMBER



This month we are shining our Member Spotlight on Blake Werner, a member of the Jefferson City Area Board of REALTORS®. In addition to his service as a REALTOR®, Blake volunteers much of his time serving on REALTOR® committees at the local and state level.

Learn more about Blake by visiting this month's [Member Spotlight!](#)

FEATURED AFFILIATE



This month's featured affiliate is [USA Mortgage](#). Their mission is the unrelenting pursuit of perfection. In addition, they pride themselves on lending excellence and the superior level of service their status as a mortgage bank enables them to provide. In fact, for every year

since their inception in 2001, the St. Louis Business Journal has named USA Mortgage among the top choices for a residential lender in the St. Louis metropolitan area.

To learn more, contact REALTOR® Relations Manager Katie Otto by phone at 314-628-2224, or by email at kotto@dasacquisition.com.



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