



**Missouri**  
REALTORS®

Dedicated to the American Dream

## IN THE NEWS

We are proud of our members who serve in various appointed committee roles with the National Association of REALTORS®. Congratulations 2021 appointees! We know you will represent our members and the state well! #MOREALTORS

# CONGRATULATIONS

2021 NAR Committee Appointees from Missouri



**Donny Allen**  
REALTOR® Safety Advisory Committee



**Shari Asher**  
Professional Standards Committee



**Bruce Aydt**  
Board of Directors  
Distinguished Service Award Council  
PS Interpretations and Procedures  
Advisory Board  
Professional Standards Committee



**Debbie Barlos**  
Member Communications Committee



**Katie Berry**  
Board of Directors



**Robert Borgmann**  
Federal Financing & Housing Policy  
Committee



**Daryl Burns**  
Leading Edge Advisory Board



**Kim Cameron**  
Business Issues Policy Committee



**Tony Conant**  
Board of Directors  
Leading Edge Advisory Board



**Tim Dain**  
Federal Technology Policy Committee



**Letty DeMay**  
Professional Standards Committee



**Paul Dizang**  
Professional Development Committee



**Caroleen Ferrell**  
RPAC Major Investor Council



**Cynthia Fox**  
Risk Management Issues  
Committee



**Jim Gamble**  
RPAC Trustees Federal Disbursement  
Committee



**Ryan Gattermeir**  
Board of Directors  
Local Leadership Idea  
Exchange Council  
Medium Board Forum



**Steve Graham**  
Multiple Listing Issues and Policies  
Committee



**Sandy Grassmuck**  
Idea Exchange Council for Brokers



**Jeff Hebb**  
AEC/RCE Certification  
Advisory Board



**Erin Horvey**  
State and Local Issues  
Policy Committee



**Charlie Hinderlter**  
Business Issues Policy Committee



**Bobbi Howe**  
Board of Directors  
REALTOR® Party Member Involvement  
Committee



**Michael Jacques**  
AEC Volunteer Leadership  
Advisory Board



**Isabelle Jimenez Walker**  
Board of Directors  
Housing Opportunity Committee



**Nate Johnson**  
Board of Directors  
Sustainability Advisory Group



**Janet Juck**  
Board of Directors  
REALTOR® Safety Advisory Committee



**La Nora Kay**  
Resort and Second Home  
Real Estate Committee



**Larry Keating**  
Finance Committee



**Sharon Keating**  
Broker Engagement Council



**Jeff Kester**  
Broker Engagement Council



**Jennifer Langston Justus**  
Board of Directors  
RPAC Major Investor Council



**Michael Lanning**  
Commercial Committee



**Marc Levinson**  
RPAC Trustees Fundraising  
Committee



**Pam Long**  
Real Property Valuation Committee



**John Mayfield**  
Professional Standards Committee



**Elizabeth Mendenhall**  
Board of Directors  
Credentials and Campaign Rules  
Committee  
Executive Committee  
Past Presidents' Advisory Group



**Richard Mendenhall**  
Board of Directors  
Past Presidents' Advisory Group



**Sue Middendorf**  
Leading Edge Advisory Board



**Sean Moore**  
Strategic Thinking Advisory Committee



**R. Layne Morrill**  
Board of Directors  
Past Presidents' Advisory Group



**Angie Mullings**  
Board of Directors  
RPAC Participation Council



**Matt Muron**  
Board of Directors



**Brenda Oliver**  
Business Issues Policy Committee  
Real Property Valuation Committee



**Leah Petras**  
Professional Development  
Committee



**Dan Sale**  
Membership Policy and Board  
Jurisdiction Committee



**Derek Schriewer**  
Board of Directors  
Land Use Property Rights and  
Environment Committee



**John Sebree**  
Association Executives Committee  
Executive Committee



**Andrea Sheridan**  
Membership Policy and Board  
Jurisdiction Committee



**Liz Smith**  
Housing Opportunity Committee



**Dave Soto**  
Single Family Investment  
Management Committee



**Beverly Taki**  
Resort and Second Home  
Real Estate Committee



**Todd Thomas**  
Fair Housing Policy Committee



**Brian Toohy**  
Federal Technology Policy Committee



**Michelle Walker**  
Board of Directors  
Diversity Committee  
Multicultural Real Estate  
Leadership Advisory Group



**Cathy Wymer**  
Professional Standards Committee



Missouri REALTORS® recently hosted the 2021 Leadership Orientation and Advocacy Day in Jefferson City, Missouri, to plan for 2021 success. Day one began with a special presentation from Kerry Kidwell, who spoke on a range of important topics, from running orderly meetings, Robert's Rules of Order and how to handle difficult situations. The evening concluded with a socially distant outdoor dinner reception for members at Canterbury Hill Winery & Restaurant.

Day two kicked off with creating a 2021 REALTOR® Party Victory Plan, followed by REALTOR® Party success stories and legislative priorities for the year ahead. Shortly after, Dr. Frank Luntz joined us virtually to conclude the day with *"American Politics, Today and Tomorrow"*.



The [2021 Leadership Academy](#) class recently met for their first retreat at The Elms in Excelsior Springs. The retreat was offered as a hybrid event so some of the class members could join virtually.

The class spent time getting to know each other with ice breakers and team-building activities. Special guests included Missouri REALTORS® 2021 President Janet Rodriguez Judd and 2021 Treasurer Andrea Sheridan who helped the class get to know Missouri REALTORS®.

The class spent Thursday discussing the requirements of a leader with Clay Staires -The Leadership Initiative. They will meet for their second retreat in January.

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### ***'That's Who We R' T-Shirt***

Check out the 2020 Leadership Academy's class project – *Missouri 'That's Who We R' t-shirts!*

**These one-of-a-kind custom T's are available in gray crew neck and are just \$15/shirt.** When purchasing a shirt, you can choose to pick them up at the Missouri REALTORS® headquarters in Columbia or have them shipped to you. [Order as many as you'd like!](#)

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The American Dream of homeownership is on the ballot this year. As REALTORS<sup>®</sup>, you have the opportunity to support and elect candidates from every level of government that prioritize real estate issues.

There are Missouri REALTOR<sup>®</sup> resources available to help you research and advocate for the candidates that best benefit the future of this industry. We call these candidates REALTOR<sup>®</sup> Party Champions.

Take a look at this list of [Missouri REALTOR Party Champions](#) and [The Missouri REALTORS<sup>®</sup> General Policies Guide](#) to help inform your 2020 voting plan.

REALTORS<sup>®</sup> are strongest when they speak with one voice. So speak up this November 3<sup>rd</sup>!

**Learn more by reading the full blog post, [HERE](#).**

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Missouri's real estate market saw an increase in the number of homes sold and total dollar volume compared to September 2019. To review statewide market statistics, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).

## RISK MANAGEMENT

Missouri REALTORS®



**LEGAL**line

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

## FEATURED MEMBER



This month we are shining our Member Spotlight on Dave Soto, a member of Southeast Missouri REALTORS®. Learn more about Dave, including his involvement at both the state and local levels, by visiting this month's [Member Spotlight!](#)

## FEATURED AFFILIATE



This month's featured affiliate is [Old Republic Home Protection](#). Their mission is "to offer a well-balanced mix of home warranty coverage, price, and service with genuine care." Furthermore, Old Republic Home Protection is excited to offer a premier customer service experience, making a positive difference in the lives of others.

To learn more, contact Account Executive Marsha Russo by phone at (314) 471-9198, or by email at [MarshaR@orhp.com](mailto:MarshaR@orhp.com).

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