



MARKET STATISTICS
November 2020

Prepared December 15, 2020

| Number of Listings | July-20 | August-20 | September-20 | October-20 | November-20 | November 20 Pending |
|---|---------|-----------|--------------|------------|-------------|---------------------|
| Number of Listings from Reporting MLS's | 11,478 | 10,919 | 10,820 | 10,453 | 9,962 | 42% of Listings |

| Year-to-date Figures | November-17 | November-18 | November-19 | November-20 | 2020 YTD vs 2019 YTD | 2020 YTD vs 2018 YTD | 2020 YTD vs 2017 YTD |
|---|-------------|-------------|-------------|-------------|----------------------|----------------------|----------------------|
| Number of Residential Properties Sold - YTD | 81,506 | 95,001 | 74,504 | 79,933 | 7.3% | -15.9% | -1.9% |
| Median Residential Property Selling Price-YTD | 158,500 | 163,000 | 172,000 | 188,500 | 9.6% | 15.6% | 18.9% |

| Monthly Detail Comparison | November-18 | November-19 | October-20 | November-20 | Nov. vs Oct. | Nov. '20 vs Nov. '19 | Nov. '20 vs Nov. '18 |
|---------------------------|-----------------|-----------------|-----------------|-----------------|--------------|----------------------|----------------------|
| Number of Homes Sold | 7,931 | 5,997 | 8,553 | 7,491 | -12.4% | 24.9% | -5.5% |
| Number of Days on Market | 55 | 60 | 41 | 40 | -2.4% | -33.3% | -27.3% |
| Average Selling Price | \$194,489 | \$201,813 | \$241,530 | \$245,261 | 1.5% | 21.5% | 26.1% |
| Median Selling Price | \$160,000 | \$170,000 | \$200,000 | \$205,000 | 2.5% | 20.6% | 28.1% |
| Monthly Dollar Volume | \$1,542,488,524 | \$1,210,272,164 | \$2,065,806,430 | \$1,837,249,630 | -11.1% | 51.8% | 19.1% |

The statewide information in this report is furnished by participating Local Boards, Associations and Multiple Listing Services.
This information does not reflect all real estate activity in Missouri.

| MR Membership | November-18 | November-19 | October-20 | November-20 | Nov. vs. Oct. | Nov. '20 vs Nov. '19 | Nov. '20 vs Nov. '18 |
|---------------------|-------------|-------------|------------|-------------|---------------|----------------------|----------------------|
| Number of REALTORS® | 22,428 | 23,317 | 23,921 | 23,928 | 0.0% | 2.6% | 6.7% |