



Missouri
REALTORS®

Dedicated to the American Dream

IN THE NEWS

Call For Action - Tell the House We Need Infrastructure

Missouri's transportation infrastructure would get a critically needed infusion of funds if SB 262 is passed and approved by Governor Parson. But this bill must pass the House first.

Please contact your State Representative and urge them to vote YES on SB 262. Without a strong show of support from REALTORS®, the Missouri House may fail to approve the bill.

TAKE ACTION

O₂ Outreach & Output  Missouri REALTORS®

SIGN UP FOR 2022 O2 LEADERSHIP POSITIONS AND OUTPUT GROUPS!

O2 Application Deadline Extended

We pride ourselves on being a mission-driven organization. But in our fast-paced, evolving industry, we must be willing to adjust and embrace change to ensure we are able to meet future needs. This proactive approach means we are always looking for volunteers to help us achieve our goals and ensure Missourians have the right to homeownership.

The application deadline to serve as a leader within Missouri REALTORS® and the National Association of REALTORS® 2022 governance structure has been extended to **May 28, 2021**. *(Members can join an Output Group at any time.)*

APPLY TODAY



**ROCK
THE
C2EX
CHALLENGE**

**NATIONAL
ASSOCIATION OF
REALTORS®**

Own your present while empowering your future with NAR's award-winning Commitment to Excellence (C2EX) program. C2EX empowers REALTORS® like you to enhance and showcase your highest level of professionalism while showing consumers you're the best in the business. Get started at www.C2EX.realtor

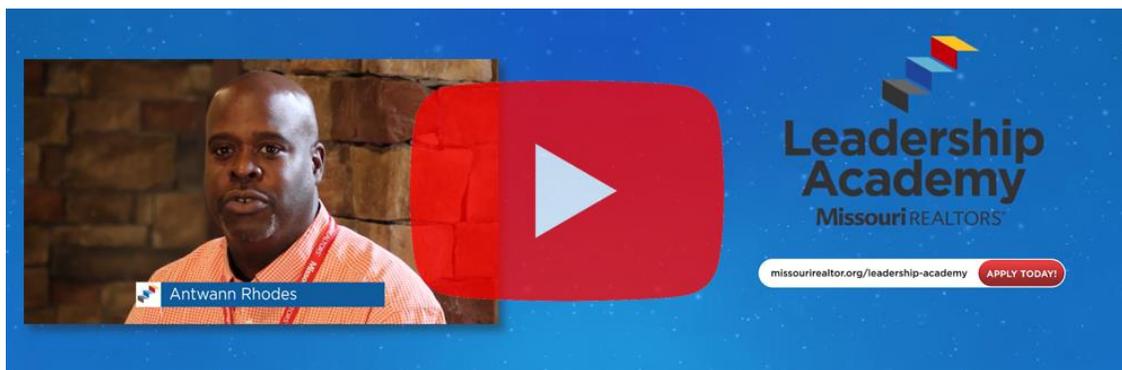


NAR's 2021 REALTORS® Legislative Meetings Kick Off TODAY!

For many of us, the National Association of REALTORS® Legislative Meeting is our favorite conference of the year. Even if you have never participated, we invite you to join us as we participate virtually, beginning TODAY!

[Tune in to Episode 5 of the Missouri REALTORS® Podcast](#) as NAR political representative Jack Greacen discusses legislative priorities at the national level, including highlights for this year's event. Additional information for NAR's 2021 REALTORS® Legislative Meetings, including a schedule of events, can be found by visiting www.legislative.realtor

**Please note, you must register to participate.*



Deadline Approaching to Submit Your Application for the 2021-2022 Leadership Academy Class!

Missouri REALTORS® Leadership Academy creates leaders who go on to do big things in our industry and within our communities. Will this be your year? Find out more about the Leadership Academy program [click the 'Play' button above] and submit your application today!

APPLY TODAY

The deadline to apply is May 7, 2021.

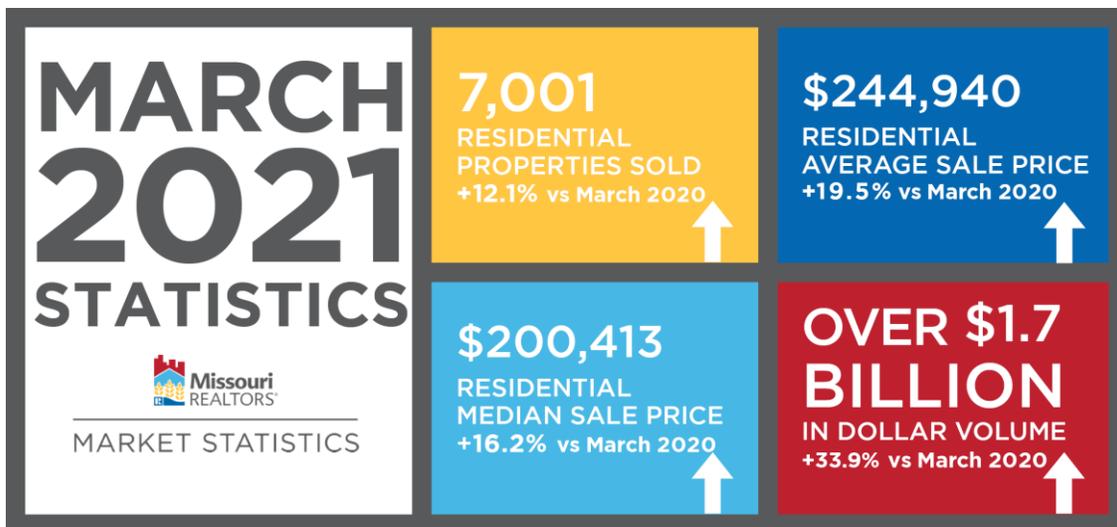


ANNUAL AWARDS AND APPLICATIONS NOMINATE A MISSOURI REALTOR® TODAY!



- Bruce Aydt Code of Ethics Leadership Award
- Honor Society
- R. Layne Morrill Award
- Elizabeth J. Mendenhall E3 Award
- Richard A. Mendenhall Award
- Brady Stevens Award
- Missouri Good Neighbor Award

To learn more about each award, view past recipients and access nomination forms, visit the [Awards and Applications page](#). **Deadlines vary between June 1 and September 1, 2021.** Be sure to check nomination deadlines for each award.



Statewide market statistics for March of 2021 are in. Across the board, Missouri's housing market continues to see an increase in residential properties sold, residential sale price and total dollar volume. This continues to indicate a dangerous decrease in inventory across the state, driving competition among buyers and prices way up.

To review statewide market statistics, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).



Show your Missouri REALTOR® pride with a REALTOR® license plate! By making a tax-deductible donation to the Missouri REALTORS® Educational Foundation (MREF), you are not only supporting a great foundation but a tremendous cause. REALTOR® plates are available for registered Missouri vehicles only.

[Get your personalized license plate TODAY!](#)



The truth is, there are dozens of ways that Tech Helpline (a **FREE** member resource) can provide tech support. The best way to find out? Just call (866) 610-8911.

Here's a list of [10 things you can call Tech Helpline about](#) that you didn't know you could.



Mark your calendar! On Tuesday, May 18, beginning at 10:00 am CST, Form Simplicity will host 'Master the Paperless Real Estate Transaction Using Form Simplicity'. This class will cover how to improve your Form Simplicity experience with time-saving tips such as adding, editing and importing contacts; working with the blank forms library; importing MLS/TAX data into transactions and much more!

REGISTER NOW!

REALTOR[®] SAFETY TIP
Learn more at missourirealtor.org/safety

Beware of error messages with strange logos that claim something is wrong with your computer. More often than not, this is a sign of adware or malware.

Find additional safety tips and resources to implement in your safety strategy by visiting missourirealtor.org/safety.



The Benefits of Using a REALTOR®

Missouri REALTORS® are essential. This was proven long before the pandemic. While consumers may be tempted to work through online real estate markets like Zillow or Opendoor, collaborating with an agent well-versed in the nuances of the industry is hands down the best real estate practice.

From providing expert opinion to decoding confusing real estate jargon, there are a plethora of [reasons to conduct real estate business with an agent's help.](#)

RISK MANAGEMENT

Missouri REALTORS®



LEGALline

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

PROFESSIONAL DEVELOPMENT



Join the Professional Development Output Group on Thursday, May 6 at 1:00 pm for "Straight from the Appraiser's Mouth." During this **FREE** webinar, you'll enjoy an informal interview with REALTOR® Camie Jelinek and certified residential appraiser Tamara Tidwell.

Topics include:

- What appraisers look for during onsite visits
- Property qualifications for government loans
- What agents need to know about the appraisal process

Registration for this event is required. Once registered, you will receive an email with a specific link to join the webinar.

[REGISTER NOW!](#)



Tips,
Ideas,
Practices



Missouri REALTORS® Video Share Library originated from the idea that the best mentors and instructors in real estate are oftentimes fellow practicing REALTORS®. Through Missouri REALTORS® Video Vault, you can find and share tips, ideas and practices to improve the business and practice of real estate across Missouri.

Do you have tips, ideas or practices you'd like to share, or would you simply like to hear what other REALTORS® are doing? Visit the [Missouri REALTORS® Video Vault](#) to learn more.

ADVOCACY



With 2021 REALTOR® Days officially concluded, we want to thank all Local Boards/Associations, along with their respective leadership academies and governmental affairs committees, for taking time to advocate for industry-related issues during this year's legislative session at our state's capitol.

To learn more about Missouri REALTORS® 2021 legislative priorities, and view event photos highlighting REALTOR® Days, visit our [REALTOR® Days Recap blog](#).

FEATURED MEMBER



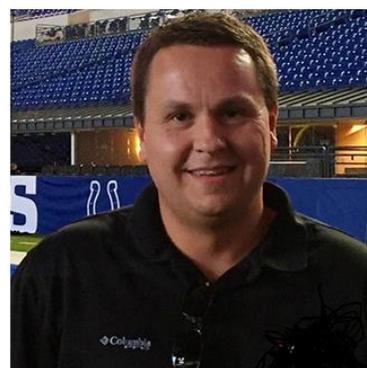
This month, we are shining the Member Spotlight on Jared Ritter.

Jared Ritter, from Ritter Real Estate, is a young, talented Missouri REALTOR® and broker-owner who has already made enormous waves in the real estate industry. At just 29 years old, he was ranked as a top-selling agent in the Southeast Missouri REALTORS® MLS and has received recognition from the National Association of REALTORS®.

Ritter was a finalist for REALTOR® Magazine's Top 30 REALTORS® Under 30 for the past two years. Nearly 300 young professionals applied, and Ritter was the only Missouri REALTOR® who landed among the top 50 highly qualified candidates in 2021.

We celebrate Jared Ritter for both his blazers and the bold, brilliant ways he makes a name for himself at the local, state and national level. [Check out Jared's member spotlight blog for more details.](#)

FEATURED AFFILIATE



This month's featured affiliate is [GrowthZone](#). As an association management software company for real estate associations, GrowthZone focuses its energy on empowering associations with the tools they need to propel their members.

To learn more, contact Scott Robertson by phone at (859) 466-5373 or by email at scott.robertson@growthzone.com.



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