



Missouri
REALTORS®

Dedicated to the American Dream

IN THE NEWS



This year's virtual REALTORS® Legislative Meetings felt very different than being in DC together. While we were not able to be on Capitol Hill, I am happy to report Missouri REALTOR® leaders had a very successful conference.

For a complete list of actions taken by NAR's Board of Directors, including conference highlights, visit my most [recent blog](#).

John M. Sebree, RCE
CEO, Missouri REALTORS®



**Your Future is
Our Mission.**

As we begin to focus on the school year ahead, we encourage you to SHARE the newly updated It's Your Move program with educators in your community. This FREE real estate consumer education course is designed to educate high school students on topics related to consumer credit, renting, buying, and selling a home.

Learn more! www.missourirealtor.org/consumer

#We **R** Here For You

This summer, the Missouri REALTOR Party® has shifted focus to educate members on the value of RPAC and its importance – ultimately leading to growing the RPAC MO 100 Club, and Local Board/Association participation. Our Regional Advocacy Coordinators (RACs) are ready to help you understand more about the Missouri REALTOR Party®!

To kick things off, we encourage you to participate in the **#WeRHereForYou** Challenge. Members who contribute at least \$100 to RPAC between June 1 and August 31, 2020, will be eligible to win a cash prize. [Learn more today!](#)



Missouri's real estate market saw a slight decrease in the number of homes sold and total dollar volume compared to April 2019. To review statewide market statistics, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).



Show your Missouri REALTOR® pride with a [REALTOR® license plate](#)! By making a tax-deductible donation to the Missouri REALTORS® Educational Foundation (MREF), you're not only supporting a great foundation but a tremendous cause. REALTOR® plates are available for registered Missouri vehicles only.



Virtual 'Appy Hour' Discussion

Did you miss out on our virtual Appy Hour discussion during the April Business

Conference? If so, take a look at some of our member's favorite phone apps, and the benefits of each. [Learn more!](#)

AWARDS



Missouri REALTORS® established the [Brady Stevens Award](#) in affectionate memory of longtime Joplin REALTOR® and 1963 Missouri REALTORS® President, Brady Stevens. For many years, Mr. Stevens led the statewide effort to develop and promote truly professional real estate education.

The Brady Stevens Award honors graduates of the REALTOR® Institute who conduct their professional lives in the spirit of that tradition.

The Brady Stevens award application deadline is July 31, 2020.

APPLY TODAY



The [Missouri REALTORS® Good Neighbor Award](#) program was created to recognize and reward REALTORS® across the state for their dedication to volunteer service. This program was modeled after [REALTOR® Magazine's Good Neighbor Awards](#).

The winner of the annual Missouri Good Neighbor Award receives \$2,500 for his or her charity, as well as statewide recognition.

The Good Neighbor Award nomination deadline is September 1, 2020.

[APPLY TODAY](#)

PROFESSIONAL DEVELOPMENT

The Missouri Real Estate Commission made the following decisions affecting real estate renewals and continuing education requirements for 2020.

Renewals:

- Broker expiration dates will be extended from June 30, 2020, until August 31, 2020.
- Salesperson expiration dates will be extended from September 30, 2020, until October 31, 2020.

Continuing Education:

- Meeting CE requirements for Brokers has been extended from June 30, 2020, until August 31, 2020.
- Meeting CE requirements for Salespersons has been extended from September 30, 2020, until October 31, 2020.
- The one Core course in Real Estate Ethics will still be required.
- CE hours for Brokers completed after June 30, 2020, and before the license is renewed cannot also be used for 2022 renewal.
- CE hours for Salesperson completed after September 30, 2020, and before the license is renewed cannot also be used for 2022 renewal.

License Applications:

- For those applicants completing the 48-hour Missouri Salesperson Pre-Examination Course after March 1, 2020, they will be granted a sixty-day extension beyond the certificate expiration date to complete all phases of the application process.
- For those applicants completing the 48-hour Missouri Broker Pre-Examination Course after March 1, 2020, they will be granted a sixty-day extension beyond the certificate expiration date to complete all phases of the application process.
- For a non-resident with an active license in another state and who has completed the state examination after March 1, 2020, they will be granted a sixty-day extension beyond the certificate expiration date to complete all phases of the application process.

ADVOCACY



Missouri REALTORS® Chief Lobbyist Sam Licklider recently joined CEO John Sebree to discuss the 2020 Missouri Legislative Session, including our many accomplishments that took place as the spring session came to a close. Even more exciting, The Missouri Times included Missouri REALTORS® in its list of winners this session stating, "All they do is win, and they did again this session."

To learn more, click on the [play] button above.

RISK MANAGEMENT

Missouri REALTORS®



LEGALline

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [Legal Line Library](#)? Visit [About LEGAL Line](#) to learn more.

FEATURED MEMBER



This month we are shining our Member Spotlight on Bobbi Howe, a member of the Kansas City Regional Association of REALTORS®. Bobbi sits on the Board of Directors for Big Brothers Big Sisters St. Joseph, in addition to raising money for the ChadTough Endurance Foundation which uses marathons to raise money for pediatric brain cancer.

Bobbi is also active within the local, state, and National Association of REALTORS®.

Learn more about Bobbi by visiting this month's [Member Spotlight!](#)

FEATURED AFFILIATE



This month's featured affiliate is GrowthZone. As an association management software company for real estate associations, GrowthZone focuses its energy on empowering associations with the tools they need to propel their members.

Learn how easy it is for AE's to update records in NRDS, lockbox systems, and MLS platforms through GrowthZone's [Real Estate Association Software](#).



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