



MARKET STATISTICS

February 2020

Prepared March 16, 2020

| Number of Listings | October-19 | November-19 | December-19 | January-20 | February-20 | February-20 Pending |
|---|------------|-------------|-------------|------------|-------------|---------------------|
| Number of Listings from Reporting MLS's | 18,570 | 17,020 | 14,572 | 13,958 | 13,322 | 27.72% of Listings |

| Year-to-date Figures | February-17 | February-18 | February-19 | February-20 | 2020 YTD vs 2019 YTD | 2020 YTD vs 2018 YTD | 2020 YTD vs 2017 YTD |
|---|-------------|-------------|-------------|-------------|----------------------|----------------------|----------------------|
| Number of Residential Properties Sold - YTD | 8,849 | 10,008 | 9,808 | 9,214 | -6.1% | -7.9% | 4.1% |
| Median Residential Property Selling Price-YTD | 144,900 | 147,900 | 159,500 | 163,000 | 2.2% | 10.2% | 12.5% |

| Monthly Detail Comparison | February-18 | February-19 | January-20 | February-20 | Feb. vs Jan. | Feb. '20 vs Feb. '19 | Feb. '20 vs Feb. '18 |
|---------------------------|---------------|-----------------|---------------|---------------|--------------|----------------------|----------------------|
| Number of Homes Sold | 5,638 | 5,809 | 4,503 | 4,711 | 4.6% | -18.9% | -16.4% |
| Number of Days on Market | 72 | 69 | 69 | 71 | 2.9% | 2.9% | -1.4% |
| Average Selling Price | \$176,151 | \$182,133 | \$190,522 | \$194,921 | 2.3% | 7.0% | 10.7% |
| Median Selling Price | \$147,000 | \$156,000 | \$160,000 | \$164,900 | 3.1% | 5.7% | 12.2% |
| Monthly Dollar Volume | \$993,141,920 | \$1,058,012,053 | \$857,922,743 | \$918,272,963 | 7.0% | -13.2% | -7.5% |

The statewide information in this report is furnished by participating Local Boards, Associations and Multiple Listing Services.
This information does not reflect all real estate activity in Missouri.

| MR Membership | February-18 | February-19 | January-20 | February-20 | Feb. vs Jan. | Feb. '20 vs Feb. '19 | Feb. '20 vs Feb. '18 |
|---------------------|-------------|-------------|------------|-------------|--------------|----------------------|----------------------|
| Number of REALTORS® | 19,750 | 21,689 | 22,514 | 22,553 | 0.2% | 4.0% | 14.2% |