As your CEO, nothing has made me more proud than the relief we have been able to provide Missouri families affected by devastating flooding and tornadoes over the past months. With the assistance of individual REALTORS® throughout the country, we were able to help 225 Missouri families pay their monthly mortgage or rent payment in June and July, totaling $182,067.

To learn more, check out my recent blog post.

John M. Sebree
CEO, Missouri REALTORS®
Cruise to Excellence with Missouri REALTORS®

Complete the National Association of REALTORS® Commitment to Excellence (C2EX) by December 31, 2019, for a chance to win a $2,500 travel voucher*! *See all details.

Be an advocate for the future of our industry. Be committed to excellence. Get started today! www.C2EX.realtor

If you or someone you know would like to learn more about the Missouri First-Time Homebuyer Savings Account program, visit MissouriFirstHome.com. In addition, you will have access to a digital toolkit with shareable resources including infographics, sample email messages to both stakeholders and consumers, sample social posts, and a customizable, printable postcard.

*Please direct all savings account inquiries to your local financial institution.
In honor of the back-to-school season, we thought it would be fun to share how a few Missouri REALTORS® were able to apply their previous education, from high school classes to college courses, to their career in real estate. Here are a few of the answers we received!

EVENTS

Industrial Hemp Impacts to Real Estate

Missouri REALTORS® Land Institute is pleased to invite you to Industrial Hemp - Impacts to Real Estate. This course will take place during the September Business Conference on September 24, from 1:00 - 5:00 p.m., at the University Plaza Hotel & Convention Center in Springfield, MO.

This course summarizes the history of cannabis use, prohibition and legalization, and examines, in detail, the impacts to property brokerage, disclosure, opportunities, and pitfalls of industrial hemp regarding all types of real estate and property management.

**This course is approved for 3 hours of Missouri Real Estate and 4 hours Appraisal CE credit.

For additional information, contact Robert Campbell, Director of Risk Management, at 573-445-8400, ext. 1220, or by email at robert@morealtor.com.
The Missouri real estate market continues to remain steady with the number of homes sold and sales prices compared to previous years. To review statewide market statistics, watch the most recent edition of Missouri REALTORS® Market Statistics.

The Missouri REALTORS® Good Neighbor Award program was created to recognize and reward REALTORS® across the state for their dedication to volunteer service. This program was modeled after REALTOR® Magazine’s Good Neighbor Awards.
The winner of the annual Missouri Good Neighbor Award receives $2,500 for his or her charity, as well as statewide recognition.

The Missouri Good Neighbor Award nomination deadline is September 1, 2019.

NOMINATION FORM

ADVOCACY

The three-year terms of the following RPAC-MO Trustees will expire on December 31, 2019: Justin Farrell, Janet Judd, Gary Nelson and Miles Noennig. Qualified RPAC-MO contributors are strongly urged to submit a nomination form for a position.

Qualifications for Trustees are as follows:

1) They must be an RPAC Major Investor and strive to be a President's Circle Member.

2) They shall produce evidence that within the ten years preceding their election they have been a member of the Board of Directors of the Missouri REALTORS® and a member of one of the political or legislative committees/output groups of the Association.

To apply, please fill out the nomination form. All nomination forms must be submitted by September 5, 2019.

For questions, contact Erin Hervey at 800-403-0101, ext. 1110.
Missouri REALTORS® Regional Advocacy Coordinators have been traveling across the state this summer visiting offices to increase RPAC education and participation. August will be the last full month of the RPAC All-Star Office Challenge. Remember, as a Local Board/Association, you can get a Local President’s Cup credit if you help the Regional Advocacy Coordinators set up office visits.

Offices, be sure to post a picture with your All-Star baseballs to the Missouri REALTORS® Facebook page using the hashtag #MORealtorParty. By doing this, your office could win a drawing for one of the following cash prizes!

- Large Office: $1,000
- Medium Office: $500
- Small Office: $100

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn’t been covered in the LEGAL Line Library? Visit About LEGAL Line to learn more.
This month we are shining our Member Spotlight on Tandy Bressler, a REALTOR® with ReeceNichols Real Estate in Neosho, Missouri.

In an effort to get youth involved in the community through volunteer work and acts of kindness, Tandy founded the Neosho Youth Volunteer Program. She also volunteers her time at Habitat for Humanity and Bright Futures.

Learn more about what Tandy has been up to by visiting this month's Member Spotlight!

**FEATURED AFFILIATE**

This month's featured affiliate is USA Mortgage. At USA Mortgage, their mission is the unrelenting pursuit of perfection, and they pride themselves on the lending excellence and the superior level of service that their status as a mortgage bank enables them to provide.
In fact, for every year since their inception in 2001, the St. Louis Business Journal has named USA Mortgage among the top choices for a residential lender in the St. Louis metropolitan area.

To learn more, contact REALTOR® Relations Manager Katie Otto by phone at 314-628-2224, or by email at kotto@dasacquisition.com.