



**Missouri**  
REALTORS®

Dedicated to the American Dream

## CEO'S BLOG



As your CEO, nothing has made me more proud than the relief we have been able to provide Missouri families affected by devastating flooding and tornadoes over the past months. With the assistance of individual REALTORS® throughout the country, we were able to help 225 Missouri families pay their monthly mortgage or rent payment in June and July, totaling \$182,067.

To learn more, check out my recent [blog post](#).

John M. Sebree  
CEO, Missouri REALTORS®

## IN THE NEWS

Enhance  
your  
skills.

Empower  
your  
future.

Missouri  
REALTORS<sup>®</sup>  
Dedicated to the American Dream

[www.C2EX.realtor](http://www.C2EX.realtor)

C2EX  
COMMITMENT TO  
EXCELLENCE

REALTOR

### **Cruise to Excellence with Missouri REALTORS<sup>®</sup>**

Complete the National Association of REALTORS<sup>®</sup> Commitment to Excellence (C2EX) by December 31, 2019, for a chance to win a \$2,500 travel voucher\*! [\\*See all details.](#)

Be an advocate for the future of our industry. Be committed to excellence. Get started today! [www.C2EX.realtor](http://www.C2EX.realtor)

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If you or someone you know would like to learn more about the Missouri First-Time Homebuyer Savings Account program, visit [MissouriFirstHome.com](http://MissouriFirstHome.com). In addition, you will have access to a [digital toolkit](#) with shareable resources including infographics, sample email messages to both stakeholders and consumers, sample social posts, and a customizable, printable postcard.

*\*Please direct all savings account inquiries to your local financial institution.*

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In honor of the back-to-school season, we thought it would be fun to share how a few Missouri REALTORS® were able to apply their previous education, from high school classes to college courses, to their career in real estate. [Here are a few of the answers we received!](#)

## EVENTS



### Industrial Hemp Impacts to Real Estate

Missouri REALTORS® Land Institute is pleased to invite you to [Industrial Hemp - Impacts to Real Estate](#). **This course will take place during the September Business Conference on September 24, from 1:00 - 5:00 p.m., at the University Plaza Hotel & Convention Center in Springfield, MO.**

This course summarizes the history of cannabis use, prohibition and legalization, and examines, in detail, the impacts to property brokerage, disclosure, opportunities, and pitfalls of industrial hemp regarding all types of real estate and property management.

*\*\*This course is approved for 3 hours of Missouri Real Estate and 4 hours Appraisal CE credit.*

For additional information, contact Robert Campbell, Director of Risk Management, at 573-445-8400, ext. 1220, or by email at [robert@morealtor.com](mailto:robert@morealtor.com).

REGISTER NOW!

## MARKET STATISTICS



The Missouri real estate market continues to remain steady with the number of homes sold and sales prices compared to previous years. To review statewide market statistics, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).

## AWARDS



The [Missouri REALTORS® Good Neighbor Award](#) program was created to recognize and reward REALTORS® across the state for their dedication to volunteer service. This program was modeled after [REALTOR® Magazine's Good Neighbor Awards](#).

The winner of the annual Missouri Good Neighbor Award receives \$2,500 for his or her charity, as well as statewide recognition.

**The Missouri Good Neighbor Award nomination deadline is September 1, 2019.**

**NOMINATION FORM**

**ADVOCACY**



The three-year terms of the following RPAC-MO Trustees will expire on December 31, 2019: Justin Farrell, Janet Judd, Gary Nelson and Miles Noennig. Qualified RPAC-MO contributors are strongly urged to submit a nomination form for a position.

Qualifications for Trustees are as follows:

- 1) They must be an RPAC Major Investor and strive to be a President's Circle Member.
  
- 2) They shall produce evidence that within the ten years preceding their election they have been a member of the Board of Directors of the Missouri REALTORS® and a member of one of the political or legislative committees/output groups of the Association.

To apply, please fill out the [nomination form](#). All nomination forms must be submitted by September 5, 2019.

For questions, contact Erin Hervey at 800-403-0101, ext. 1110.

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This month we are shining our Member Spotlight on Tandy Bressler, a REALTOR® with ReeceNichols Real Estate in Neosho, Missouri.

In an effort to get youth involved in the community through volunteer work and acts of kindness, Tandy founded the Neosho Youth Volunteer Program. She also volunteers her time at Habitat for Humanity and Bright Futures.

Learn more about what Tandy has been up to by visiting this month's [Member Spotlight!](#)

## FEATURED AFFILIATE



This month's featured affiliate is [USA Mortgage](#). At USA Mortgage, their mission is the unrelenting pursuit of perfection, and they pride themselves on the lending excellence and the superior level of service that their status as a mortgage bank enables them to provide.

In fact, for every year since their inception in 2001, the St. Louis Business Journal has named USA Mortgage among the top choices for a residential lender in the St. Louis metropolitan area.

To learn more, contact REALTOR® Relations Manager Katie Otto by phone at 314-628-2224, or by email at [kotto@dasacquisition.com](mailto:kotto@dasacquisition.com).

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