



## MARKET STATISTICS

### December 2018 - Year End

Prepared January 16, 2019

Number of Listings	August-18	Sept.-18	October-18	November-18	December-18	December-18 Pending
Number of Listings from Reporting MLS's	157,542	179,455	200,806	220,483	237,432	1.3% pending

Year-end Figures	December-15	December-16	December-17	December-18	2018 YTD vs 2017 YTD	2018 YTD vs 2016 YTD	2018 YTD vs 2015 YTD
Number of Residential Properties Sold - YTD	72,908	80,058	87,851	101,877	16.0%	27.3%	39.7%
Median Residential Property Selling Price-YTD	144,000	152,000	158,000	162,917	3.1%	7.2%	13.1%
Average Residential Property Selling Price-YTD	174,406	182,647	191,079	193,556	1.3%	6.0%	11.0%
Dollar Volume - YTD	12,715,645,483	14,622,377,658	16,708,277,070	19,874,096,903	18.9%	35.9%	56.3%

Monthly Detail Comparison	December-16	December-17	November-18	December-18	Dec vs Nov	Dec '18 vs Dec '17	Dec '18 vs Dec '16
Number of Homes Sold	6,163	8,383	7,931	6,882	-13.2%	-17.9%	11.7%
Number of Days on Market	112	85	55	59	7.3%	-30.6%	-47.3%
Average Selling Price	\$181,314	\$191,079	\$194,489	\$191,076	-1.8%	0.0%	5.4%
Median Selling Price	\$149,000	\$157,000	\$160,000	\$159,500	-0.3%	1.6%	7.0%
Monthly Dollar Volume	\$1,117,440,006	\$1,589,402,624	\$1,542,488,524	\$1,314,983,767	-14.7%	-17.3%	17.7%

This information does not reflect all real estate activity in Missouri.

MR Membership	December-16	December-17	November-18	December-18	Dec vs Nov	Dec '18 vs Dec '17	Dec '18 vs Dec '16
Number of REALTORS®	20,041	21,460	22,428	22,176	-1.1%	3.3%	10.7%