



MARKET STATISTICS

December 2018

Prepared January 16, 2019

Number of Listings	August-18	September-18	October-18	November-18	December-18	December-18 Pending
Number of Listings from Reporting MLS's	157,542	179,455	200,806	220,483	237,432	1.3% pending

Year-to-date Figures	December-15	December-16	December-17	December-18	2018 YTD vs 2017 YTD	2018 YTD vs 2016 YTD	2018 YTD vs 2015 YTD
Number of Residential Properties Sold - YTD	72,908	80,058	87,851	101,883	16.0%	27.3%	39.7%
Median Residential Property Selling Price-YTD	144,000	152,000	158,000	162,500	2.8%	6.9%	12.8%

Monthly Detail Comparison	December-16	December-17	November-18	December-18	Dec vs Nov	Dec '18 vs Dec '17	Dec '18 vs Dec '16
Number of Homes Sold	6,163	8,383	7,931	6,882	-13.2%	-17.9%	11.7%
Number of Days on Market	112	85	55	59	7.3%	-30.6%	-47.3%
Average Selling Price	\$181,314	\$191,079	\$194,489	\$191,076	-1.8%	0.0%	5.4%
Median Selling Price	\$149,000	\$157,000	\$160,000	\$159,500	-0.3%	1.6%	7.0%
Monthly Dollar Volume	\$1,117,440,006	\$1,589,402,624	\$1,542,488,524	\$1,314,983,767	-14.7%	-17.3%	17.7%

Quarterly Comparison	4th Qtr 2016	4th Qtr 2017	3rd Qtr 2018	4th Qtr 2018	4th Qtr '18 vs 3rd Qtr '18	4th Qtr '18 vs 4th Qtr '17	4th Qtr '18 vs 4th Qtr '16
Number of Homes Sold	18,673	24,496	29,695	23,706	-20.2%	-3.2%	27.0%
Number of Days on Market	111	82	46	56	21.0%	-32.1%	-49.7%
Average Selling Price	\$181,635	\$189,940	\$199,277	\$193,729	-2.8%	2.0%	6.7%
Median Selling Price	\$150,000	\$157,000	\$165,833	\$160,000	-3.5%	1.9%	6.7%
Quarterly Dollar Volume	\$3,392,628,380	\$4,621,366,589	\$5,929,442,402	\$4,597,128,351	-22.5%	-0.5%	35.5%

This information does not reflect all real estate activity in Missouri.

MR Membership	December-16	December-17	November-18	December-18	Dec vs Nov	Dec '18 vs Dec '17	Dec '18 vs Dec '16
Number of REALTORS®	20,041	21,460	22,428	22,176	-1.1%	3.3%	10.7%

