



Dedicated to the American Dream

## IN THE NEWS



Missouri REALTORS® would like to thank everyone that made the September Business Conference a success! Congratulations to 2019 Missouri REALTORS® President Brenda Oliver, and 2019 Women's Council of REALTORS® President Kathy Clark, on their installation.

We have uploaded all conference photos to our [Flickr Page](#), so please feel free to download, tag yourself and share with others using the hashtag #MRSBC and #MOREALTORS.



2018 President  
National Association of REALTORS®



2018 Region IX Vice President  
National Association of REALTORS®

As the [2018 National Association of REALTORS® Conference & Expo](#) is quickly approaching, we would like to send our very own Elizabeth Mendenhall and Jim Gamble best wishes, including a very special thank you for their service to our national and state association! Their dedication to our industry has and will continue to advance our efforts.

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# BOOK SALE!

*“Reality of the REALTOR® Dream”*

*Real stories that Inspire, Encourage & Motivate*

Class project of the 2018 Leadership Academy. Stop by the registration table to pick up your copy!

**Cost: \$10 donation to the Missouri REALTORS® Relief Foundation**



The *Reality of the REALTOR® Dream* book is the class project of the 2018 Leadership Academy class. This book is comprised of short stories that inspire, encourage and motivate. All funds raised from the sale of this book go directly to the Missouri REALTORS® Relief Foundation.

Get your copy today! Complete the [Book Order Form](#) and email it to Cara Harmon at [cara@morealtor.com](mailto:cara@morealtor.com).



Halloween is right around the corner. While it's easy to get caught up with candy, costumes and spooky decorations, it's also important to remember the risks associated with this holiday. Your home will likely be a destination for local trick-or-treaters and you

want to ensure everyone is safe throughout the night. Below are three simple ways to reduce the risk of someone hurting themselves or damaging your property on Halloween:

### **Avoid Using Candles**

Many families light up their pumpkins with authentic candles which poses a fire risk. Instead of using a candle with an open flame, opt for LED lights. They work just as well and are nonflammable.

### **Clean Up Your Property**

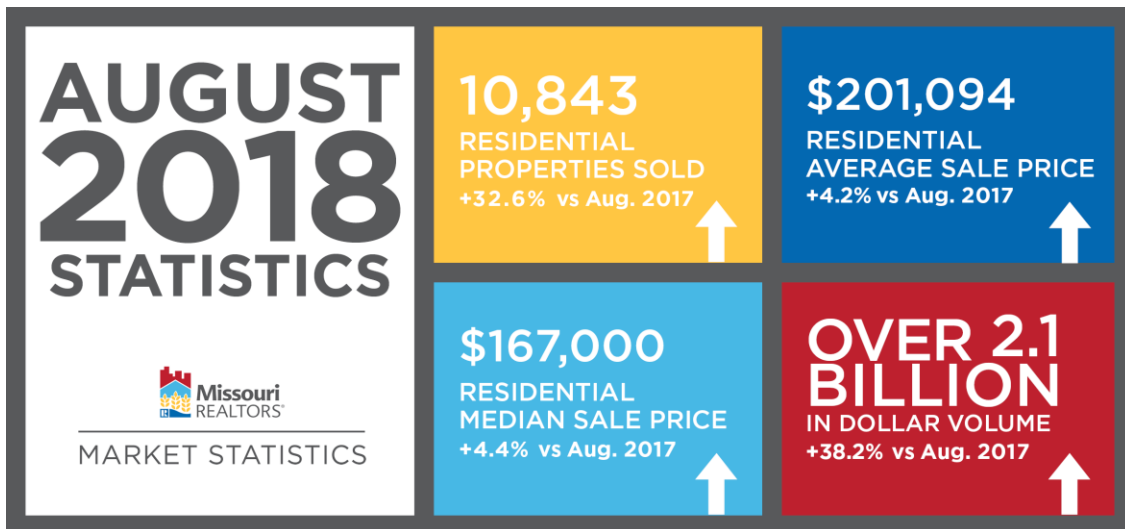
Trick-or-treaters will come from every direction throughout the neighborhood, so be sure your entire property is free of potential tripping hazards such as rakes, lawn ornaments or hoses. This is especially important for your walkway and driveway as it will see the most traffic.

### **Put Away Your Pets**

It's fun to show off your pets in their cute costumes, but it could be dangerous. Accidents happen and you don't want them to run off, or worse, hurt someone else. Additionally, some people are scared of animals and can also be highly allergic. It is much safer to keep your animals away from the hustle and bustle of Halloween for their safety and for others.

Lastly, be sure to drive very carefully on Halloween as children will likely be running around. Making these few small adjustments to your Halloween routine will help ensure everyone's safety. Enjoy the holiday!

**MARKET STATISTICS**



The Missouri real estate market continues to see record setting numbers with the number of homes sold and sales prices compared to previous years. To review statewide market statistics, watch this most recent edition of [Missouri REALTORS<sup>®</sup> Market Statistics!](#)

## RISK MANAGEMENT

Missouri REALTORS<sup>®</sup>



**LEGAL**line

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS<sup>®</sup>, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

## FEATURED MEMBER



This month, Missouri REALTORS® is shining the [Member Spotlight](#) on Shari Asher, a member of the Southwest Missouri Board of REALTORS®.

Asher's success within the real estate industry benefited from her time within the [Missouri REALTORS® Leadership Academy](#). "Learning about various leadership styles was the most impactful part of the program," she said. "It really helped to give me the confidence I needed to get through this year."

## FEATURED AFFILIATE

This month's featured affiliate is [Landmark Bank](#). With a primary goal to improve the financial well-being of their clients, whether they're opening a checking account, purchasing their first home or saving for their child's education, Landmark Bank will offer solutions and do their best to meet their clients needs every time.



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Regards,

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