



**Missouri**  
**REALTORS®**

Dedicated to the American Dream

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## IN THE NEWS



In support of public safety and Missouri's public transportation infrastructure, Missouri REALTORS® CEO John Sebree recently joined Governor Mike Parson on the road to promote Proposition D. Media had the opportunity to learn about Proposition D while meeting with steering committee members and additional supporters of the amendment.

To learn more regarding Proposition D on the November ballot, visit [SaferMO.com](http://SaferMO.com).  
[#YesonD](https://twitter.com/YesonD)

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The 2019 [Leadership Academy](#) class recently met for their first retreat at The Elms in Excelsior Springs where they spent time getting to know each other through icebreakers and team building activities. Special guests included Missouri REALTORS® CEO John Sebree and 2019 President Brenda Oliver, who spoke to the class about their State and National Association of REALTORS®. In addition, the class had the opportunity to discuss the pathway to leadership with Clay Staires.

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# BOOK SALE!

*“Reality of the REALTOR® Dream”*  
*Real stories that Inspire, Encourage & Motivate*

Class project of the 2018 Leadership Academy. Stop by the registration table to pick up your copy!

**Cost: \$10 donation to the Missouri REALTORS® Relief Foundation**



The *Reality of the REALTORS® Dream* book is the class project of the 2018 Leadership Academy class. This book is comprised of short stories that inspire, encourage and motivate. **All funds raised from the sale of the book go directly to the Missouri REALTORS® Relief Foundation.**

Please complete the [Book Order Form](#) and email it to Cara Harmon, [cara@morealtor.com](mailto:cara@morealtor.com).



On October 8-9, Missouri REALTORS® hosted [Advocacy and Leadership Orientation](#) at Stephens College in Columbia, Missouri.

Day one began with a special lunch presentation, “Election Forecasting in the Current

Legislative and Political Environment,” with renowned Political Analyst Charlie Cook. The afternoon consisted of conversation regarding federal issues and updates from NAR staff, including discussion on the new First-Time Homebuyer Savings Account legislation. Our Regional Advocacy Coordinators concluded the day discussing Curate; a new program for association executives to monitor local issues in their area.

The Missouri REALTORS® Leadership team kicked off day two with words of wisdom. Shortly after, Jessica Lautz of NAR discussed “Demographics and Generation Trends.” The day concluded with a review of Robert’s Rules of Order for running a successful meeting and planning for success in 2019.

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The outside temperature is dropping which means it's almost time to break out your warm winter sweaters and favorite hot cocoa mix. While you may be ready for the cozy winter months, your house likely isn't. Winterizing your home should be an important part of your cold-weather routine as it can save you time and money down the road.

To learn more on preparing your home for the upcoming winter months, [view this list of home winterizing ideas](#).

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**MARKET STATISTICS**



The Missouri real estate market continues to remain steady with the number of homes sold and sales prices compared to previous years. To review statewide market statistics, watch this most recent edition of [Missouri REALTORS® Market Statistics!](#)

**RISK MANAGEMENT**

Missouri REALTORS®  
 **LEGAL**line 573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

**FEATURED MEMBER**



Since graduating [Missouri REALTORS® Leadership Academy](#) in 2014, Deana Wolfe, of the Tri-Lakes Board of REALTORS®, has been heavily involved with Missouri's REALTORS®. Learn more about what Wolfe has been up to in our [Leadership Academy Member Spotlight!](#)

## FEATURED AFFILIATE

With a mission is to provide confidence and peace of mind through financial protection of the repairs and replacements required to keep your home's mechanical systems and appliances in normal operating condition, [Home Warranty, Inc. of the Midwest](#) prides itself on providing the best value in the home warranty industry. For questions on selecting your home warranty protection plan, contact your local sales representative, Mark Emerick, at [MarkEmerick@homewarrantyinc.com](mailto:MarkEmerick@homewarrantyinc.com), or by phone at (816) 223-4018.



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