



Missouri
REALTORS®

Dedicated to the American Dream

IN THE NEWS



NAR CLASS ACTION LAWSUIT

Information and Updates

NAR Class Action Lawsuit | Information and Updates

The trial in the case of Burnett et al v. National Association REALTORS® et al. is underway, with a verdict expected from the jury by November 10th. NAR, HomeServices of America, and Keller Williams Realty are defending NAR's pro-consumer, pro-business competition rules that are being questioned by the plaintiffs—a class of home sellers in Missouri.

To learn more, visit [NAR Class Action Lawsuit | Information and Updates](#) by Missouri REALTORS® Associate General Counsel and Director of Risk Management, Robert Campbell. Updates will be posted weekly while court is in session.

For daily updates, visit <https://www.nar.realtor/competition-in-real-estate>. In addition to trial updates, you will find information regarding NAR's overarching position, information and materials about compensation and agency agreements, and the pre-trial REALTOR® Magazine.



EPISODE 35

THE BURNETT TRIAL
WHAT YOU SHOULD KNOW

▶ Listen Now!



Featuring
Lesley Muchow

Episode 35: The Burnett Trial - What You Should Know

[In this special episode of the Missouri REALTORS® Podcast](#), Lesley Muchow (Deputy General Counsel and Vice President of Legal Affairs and Antitrust Compliance at the National Association of REALTORS®) joins Missouri REALTORS® Andrea Sheridan and Bobbi Howe to discuss the Burnett lawsuit – a class action litigation involving the National Association of REALTORS® – and what REALTORS® should know.

You can also listen now on Spotify, Apple, Pandora, and Google Podcasts.

2023 President's Challenge

APRIL 11, 2023 through JANUARY 12, 2024



Deadline Extended!

The 2023 President's Challenge deadline has been extended to January 12, 2024, allowing time for members to complete all four (4) components and enter to win \$1,000. This challenge encourages all Missouri REALTORS® to complete NAR's Fairhaven simulation, Bias Override training, At Home With Diversity certification (AHWD), and Commitment to Excellence (C2EX) program. *Members who have already completed all four programs are also eligible to enter.

To learn more and enter, visit the [2023 President's Challenge](#). You can also [find helpful tips here!](#)

Leadership Spotlight

Megan Muñoz

St. Louis REALTORS®



This month, we are shining the Leadership Spotlight on Megan Muñoz.

Megan Muñoz, a REALTOR® at RE/MAX Results in St. Louis, MO, stands out as a top-notch REALTOR® and distinguished leader in the real estate industry. Because of her various efforts to get involved within her community and on different professional committees, we celebrate the way Megan values her personal growth and strives to support and lead those around her.

To learn more about Megan and her dedication to serving others, visit her [Leadership Spotlight blog!](#)



2024 Leadership Academy Retreat

The 2024 Leadership Academy class recently met for their first retreat at The Elms in Excelsior Springs!

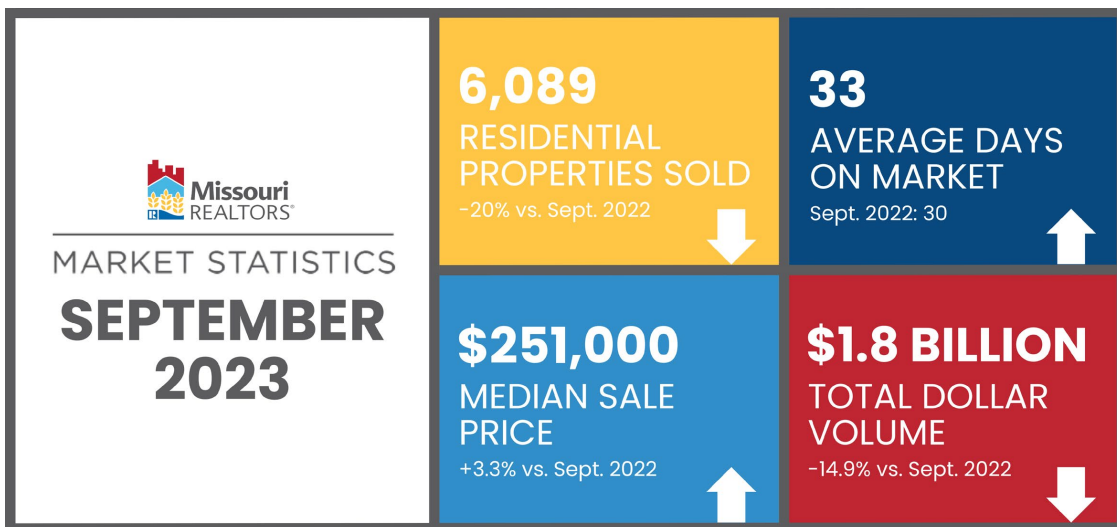
Throughout the week, the class enjoyed getting to know each other with icebreakers and team-building activities. Special guests included Missouri REALTORS® 2024 President Derek Schriewer and CEO Breanna Vanstrom, who helped the class get to know Missouri REALTORS®. On Thursday, the class learned how to be an impactful leader with Clay Staires. The class will meet for their second retreat in January 2024.



NAR NXT | The REALTOR® Experience

It's not too late to register! Join fellow members at NAR NXT, November 14-16, 2023, in Anaheim, CA, to explore what's new and what's NXT, as you exchange ideas and info, experiment with cutting-edge innovations, and get insights from top experts.

[Learn more and register!](#)



Missouri Market Statistics | September 2023

In September, residential property sales experienced a 20% decline compared to the same period last year, causing the average days on market to increase. Additionally, the median sale price recorded a slight increase, reaching \$251,000.

For detailed information, including third-quarter results and archived market reports, visit: www.missourirealtor.org/market-statistics



Help Prepare Missouri's High School Students – Our Future Home Owners

It's Your Move, a program of the Missouri REALTORS® Educational Foundation, is a FREE, online real estate consumer education course with housing and financial literacy curriculum for high school students.

In addition to being available online, It's Your Move has been designed to serve as a hybrid course. This means you can participate as a guest speaker at the request of a teacher. Guest speakers will not only review materials with students but also moderate a Q&A session to provide real-world examples for students eager to learn more.

If you have an interest in implementing It's Your Move into a school near you, click the "Learn More" button below.

LEARN MORE

November is National Career Development Month.



National Career Development Month

Professional development is a cornerstone of success in the ever-evolving world of real estate. And here at Missouri REALTORS®, leading in professional excellence is a pillar of our mission statement.

This November, we are celebrating National Career Development Month, as well as NAR's Designation Awareness Month. At the local, state, and national levels, REALTOR® associations offer a wide array of professional development opportunities.

Are you interested in getting started and enhancing your professional growth? [Learn more in our latest blog!](#)

EDUCATION



At Home With Diversity®

The Greater Springfield Board of REALTORS® and Missouri REALTORS® are excited to offer At Home With Diversity®. Led by instructor Nate Johnson, this class will take place on Thursday, November 9 from 9:00 a.m. - 4:00 p.m. at the Greater Springfield Board of REALTORS® Learning Center.

To learn more and register, contact support@gsbor.com.

Fairhaven: A Fair Housing Simulation



Fairhaven Assets

NAR is committed to making housing fair for all. And yet, many don't realize the broad scope of NAR's Code of Ethics and its commitment against all forms of discrimination in housing.

Fairhaven is an innovative training platform available to NAR members at no additional cost. The website is part of [NAR's ACT! Initiative](#), a fair housing action plan that emphasizes accountability, culture change, and training to promote equal housing opportunity within the industry.

Take advantage of the following assets to promote [Fairhaven.realtor](#) on your website, social media accounts, and much more.

And don't forget, completing Fairhaven gets you one step closer to completing the 2023 President's Challenge. [Learn more and enter!](#)

ADVOCACY



Join Us for the RPAC Holiday Shop Auction!

Have you completed your 2023 RPAC pledge? If not, we can help! Join us Wednesday, October 25, beginning at 12:00 p.m., through Wednesday, November 1 at 12:00 p.m. for the RPAC Holiday Shop Auction. To access the auction on Givesmart, visit [RPAC Holiday Shop](#) or text HolidayShop23 to 76278.

For questions, contact Mandy Maltbie, Manager of RPAC Fundraising and Local Board Relations, at mandy@morealtor.com.



RPAC Gift Card Sale Extended!

Due to the success of the RPAC gift card sale during the recent Fall Business Conference, we are extending the sale until December 1, 2023. It is our hope this extension will help members meet their pledge while also assisting their Local Board/Association with fundraising goals.

You can preview the site at <https://GiftRPAC.givesmart.com> or by texting "GiftRPAC" to 76278.

Contributions to RPAC are not deductible for federal income tax purposes. Contributions are voluntary and are used for political purposes. The amounts indicated are merely guidelines and you may contribute more or less than the suggested amounts. The National Association of REALTORS® and its state and local associations will not favor or disadvantage any member because of the amount contributed or a decision not to contribute. You may refuse to contribute without reprisal. Your contribution is split between National RPAC and the State PAC in your state. Contact your State Association or PAC for information

about the percentages of your contribution provided to National RPAC and to the State PAC. The National RPAC portion is used to support federal candidates and is charged against your limits under 52 U.S.C. 30116.

Missouri REALTORS® PAC, Inc. may not accept contributions from corporations, associations or partnerships formed outside of chapters 347 to 360, RSMo, natural persons who are not United States citizens, foreign governments, foreign corporations other than foreign LLCs registered to do business in Missouri, other state political action committees, candidate committees, political party committees, campaign committees, exploratory committees, or debt service committees. Article VIII, Section 23.3(12) & (16).

If you are investing in RPAC with a contribution account owned by from an LLC, that LLC must be registered with the Missouri Ethics Commission. Please go to mec.mo.gov/LLC/Registration to create an account and register before contributing.

RISK MANAGEMENT

Missouri REALTORS®



LEGALline

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

FEATURED AFFILIATE



This month's featured affiliate is Simona Daneshfar with [The CE Shop](#). Whether you're looking for real estate or mortgage education, The CE Shop has you covered.

Great professionals never stop learning, and The CE Shop is devoted to innovating and evolving as you do. With convenient online courses written by industry experts, you can rest assured that what you learn will help you succeed.

To learn more, contact Simona at simona.daneshfar@theceshop.com or by phone at (806) 567-6962.

Here are a few fun facts about Simona you should know! Simona is originally from Sydney, Australia, where she served as a REALTOR® for 17 years. Additionally, she is bilingual

and has visited more than 20 U.S. states.



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