



Missouri
REALTORS®

Dedicated to the American Dream

IN THE NEWS



2024 *Spring* BUSINESS CONFERENCE APRIL 23-25 *Kansas City* **Missouri** REALTORS®

Join Us at the Spring Business Conference!

This year's [Spring Business Conference](#) will take place April 23-25 in Kansas City. This is a great opportunity to attend association governance meetings, hear from guest speakers, and participate in numerous networking activities!

To learn more about the upcoming Spring Business Conference, visit President Derek Schriewer's recent [blog post](#).

REGISTER NOW



Missouri REALTORS® Business Conference Testimonials

In January, hundreds of Missouri REALTORS® kicked off the new year with the 2024 Winter Business Conference in St. Louis. Despite the chilly weather, attendees enjoyed a week full of enlightening sessions led by industry experts and invaluable networking opportunities with peers. Following January's conference, Will Klein, a St. Charles REALTOR®, sparked a discussion on [The LANDING](#) by asking: *What was your favorite moment and/or takeaway from the conference?* The flood of responses was nothing short of fantastic.

As we gear up for the [2024 Spring Business Conference](#), we invite you to take a moment to [reflect on these testimonials](#).



Apply to Serve in 2025!

We pride ourselves on being a mission-driven organization. In our fast-paced, evolving industry we must be willing to adjust and embrace change to ensure we are able to meet future needs. This proactive approach means we are always looking for volunteers to help us achieve our goals and ensure Missourians have the right to homeownership.

Apply today to serve on a committee or lead an output group!

APPLY TODAY

The deadline to apply is May 15, 2024.



Missouri REALTORS® Showcases Area Market at MIPIM

Members of the Missouri REALTORS® Leadership Team and staff recently traveled to Cannes, France for MIPIM, the world's leading global real estate market event. Alongside Missouri Partnership, Missouri leadership focused on recruiting new foreign investment into the state.

To learn more, visit our recent [press release](#).



AE INSTITUTE

Association Executives Attend AE Institute

Association Executives throughout the state recently attended the National Association of REALTORS® Association Executives (AE) Institute in San Diego, CA.

Focused on professional development for local and state REALTOR® association and MLS staff, the AE Institute raises association executive awareness of real estate industry issues, while providing professional development opportunities so AEs across the country can better serve the REALTOR® organization and its members.

Missouri REALTORS®



LEGALline

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

Forms Instruction Manual Update

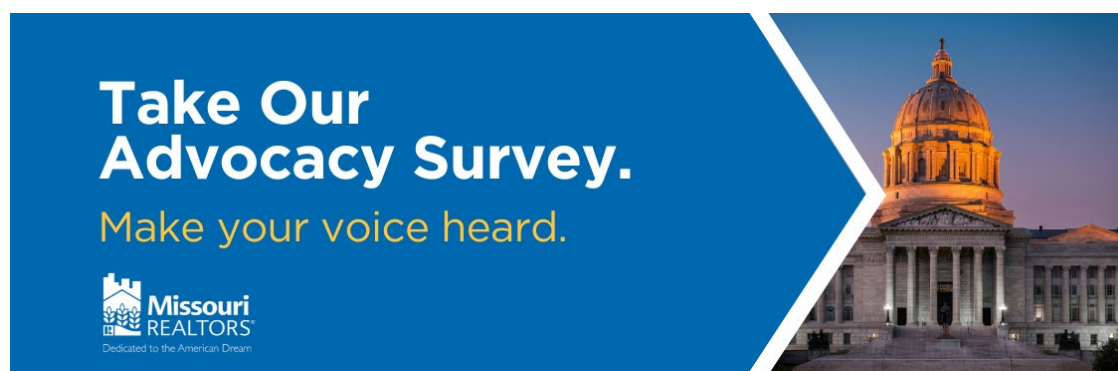
If you have not yet done so, please take a moment to review the Missouri REALTORS® Forms Instruction Manual. Designed as a resource to assist members, each part of the instruction manual covers a form (or forms) with line-by-line instructions on how to complete it. The manual is [provided in an electronic format](#) and can be downloaded and used electronically or printed.

There are currently five sections within the manual covering eight different forms. Updates to the manual will continue to be added as they are completed.

Forms Vendors and Helpful Information

Missouri REALTORS® forms are accessible on eight separate platforms to provide members with options based on brokerage needs. With the exception of formsRUs, members must contact form vendors directly for subscription information and technical assistance. When using formsRUs.com, if you experience issues logging in or need to report a form issue (i.e., field formatting, incorrect form, etc.), contact Tracey Yost directly at tracey@morealtor.com.

To learn more about Missouri REALTORS® form vendors, including contact information for each, [visit our Standard Forms page](#).



RAP Index Survey | We Want Your Feedback!

The RAP Index Survey is designed to gather valuable insights and feedback from Missouri REALTORS® regarding their perspectives, preferences, and priorities related to public policy and advocacy efforts. This survey aims to engage members actively in shaping the organization's advocacy agenda, ensuring it aligns with the collective interests and concerns of the membership.

In order to show our appreciation, we are giving away three \$100 gift cards to randomly selected respondents who complete the survey prior to April 25, 2024.

BEGIN SURVEY

"Get in the Game" Reception

Would you like to learn more about becoming an RPAC Major Investor and the importance of doing so? Join us at a special pre-auction reception on Wednesday, April 24 from 5:00 - 5:45 p.m., at The Gallery (Power & Light District). Bus transportation will be provided from the hotel. While there, you can enjoy a drink and light hors d'oeuvres while discussing all things RPAC before heading to [RPAC-opoly | Robert W. Borgmann RPAC Auction!](#)

This reception is for potential Major Investors and Major Investors who bring a friend who has not been a past Major Investor. There is no cost to participate but [you must RSVP to attend](#).



Now Accepting Applications for the 2024-2025 Leadership Academy Class!

Missouri REALTORS® Leadership Academy creates leaders who go on to do big things in our industry and within our communities. Will this be your year? Learn more about the Leadership Academy program and submit your application today!

APPLY TODAY



Discover a personalized learning experience.

Discover NAR's Home for Exceptional Education

The Center for REALTOR® Development is devoted to lifelong learning, career advancement, and specialized credentials for real estate professionals. With 10+ designations and certifications, over 100 microcourses, learning pathways, an award-winning podcast, and educational events, there is a learning experience for every real estate professional.

This month's highlights include:

- FREE, live virtual two-day Accredited Buyer Representative (ABR) Designation courses

- 20% off the Senior Real Estate Specialist (SRES) Designation online course
- 20% off the Resort and Second-Home Property Specialist (RSPS) certification online course

To learn more, visit learning.realtor.

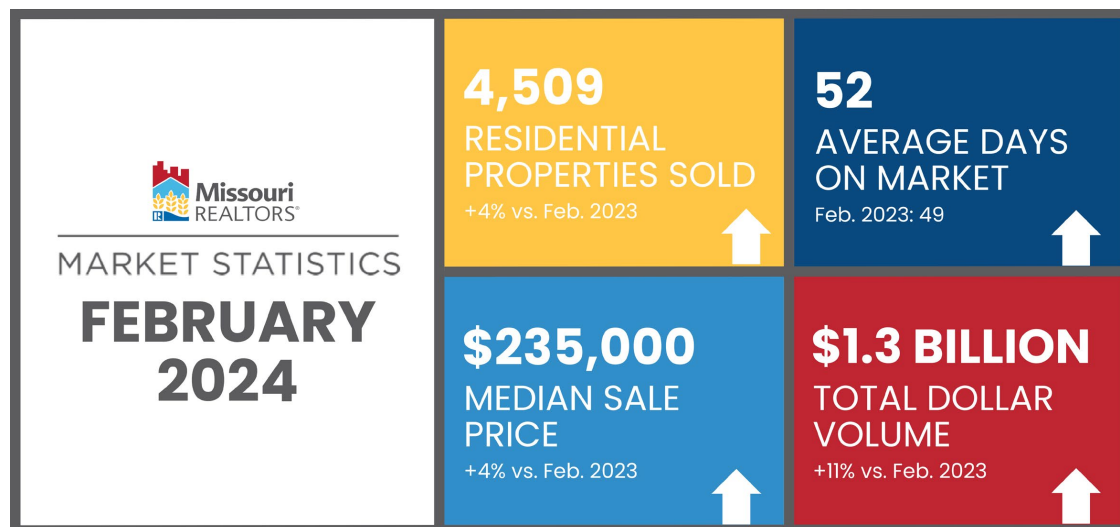
Licensure Renewal Deadline Approaching!

Please note important dates below regarding license renewal.

- Broker licenses expire on June 30, 2024
- Salesperson licenses expire on September 30, 2024

To renew your license, you must complete 12 Continuing Education (CE) hours through classes approved by the Missouri Real Estate Commission (MREC). Of the 12 hours, three (3) hours must be the required core. This cycle's required core class is "Fair Housing".

When signing up for CE classes, state the hours are "Fair Housing Core Credit" (not just "Core Credit"). Our online CE partner, [The CE Shop](https://www.theceshop.com), provides online courses that meet all requirements for license renewal.



Missouri Market Statistics | February 2024

In February, residential property sales experienced a 4% increase compared to the same period last year, including a 14% increase compared to January. The median sale price also recorded a 4% increase compared to the same period in 2023, coming in at \$235,000.

For detailed information, including archived market reports, visit:
www.missourirealtor.org/market-statistics

Leadership Spotlight

Kimberly Turner, Esq.

St. Louis REALTORS®



This month, we are shining the Leadership Spotlight on Kimberly Turner, Esq.

As a REALTOR® with Worth Clark Realty, Kimberly serves the St. Louis and St. Charles areas as both a dedicated REALTOR® and leader. Her professional endeavors, as well as her dedication to volunteering and uplifting the St. Louis community, underscore her commitment to her neighbors, social justice, and an equitable and inclusive American Dream of homeownership.

To learn more about Kimberly and her dedication to serving others, visit her [Leadership Spotlight blog!](#)

NOW ACCEPTING APPLICATIONS! REALTOR® SALESPERSON OF THE YEAR



Accepting Applications | REALTOR® Salesperson of the Year Award

The REALTOR® Salesperson of the Year (RSOTY) award is given to a member who exemplifies a commitment to ethics and cooperation, including advanced education, community service, sales volume, and much more. Nominations are received from Local Boards/Associations and are due by March 31, 2024.

APPLY TODAY

NOW ACCEPTING APPLICATIONS!

REALTOR® OF THE YEAR



Accepting Applications | REALTOR® of the Year Award

The REALTOR® of the Year (ROTY) award is given to a member that exemplifies “REALTOR® Spirit” through faithfulness to principles of organized real estate, board and association laws and regulations, and the Code of Ethics. Nominations are received from Local Boards/Associations and are due by May 1, 2024.

APPLY TODAY

To view all annual awards, including application deadlines for each, visit [Awards and Applications](#).



Featured Member Benefit | Life Line Screening

Preventative health screenings help people understand their risk for developing chronic conditions before symptoms are present. To assist, Missouri REALTORS® has partnered with LifeLine Screening to offer a simple, convenient way for you to receive preventative health screening at a discounted rate.

[Learn more about this member benefit!](#)

MARIS



This month's featured affiliate is [MARIS](#) (Mid America Regional Information Systems) President and CEO Cameron Paine. Serving 67 counties in Missouri and Illinois, MARIS provides an MLS (Multiple Listing Service) focused on helping agents achieve their goal of listing and selling real estate.

To learn more, contact Cameron Paine at cpaine@marismls.com or (314) 717-0882.

A few fun facts you should know! Cameron is an aerospace geek, a former Rugby player, and a GRAMMY™ Award winner with Chanticleer for a contemporary choral music album called Colors of Love.



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