



Missouri
REALTORS®

Dedicated to the American Dream

IN THE NEWS

2024 *Winter* BUSINESS CONFERENCE JANUARY 16-18 *St. Louis*

Missouri
REALTORS®



Join Us in St. Louis!

Join fellow REALTORS® at the upcoming Winter Business Conference, January 16-18, at the St. Louis Union Station Hotel! And don't forget Inaugural Night on January 17, where we'll install Missouri REALTORS® 2024 President Derek Schriewer and 2024 Women's Council of REALTORS® President Gerrie Moore.

To learn more about Missouri REALTORS® upcoming Winter Business Conference, [view the full conference schedule](#). Winter Business Conference registration is FREE to members of Missouri REALTORS® (*some activities are subject to a registration fee*).

REGISTER NOW

Online registration closes Wednesday, January 10 at midnight.

2023 President's Challenge

APRIL 11, 2023 through JANUARY 12, 2024



Last Call! Deadline is January 12, 2024

The deadline to complete all four (4) components and enter to win \$1,000 in the 2023 President's Challenge is January 12, 2024. This challenge encourages all Missouri REALTORS® to complete NAR's Fairhaven simulation, Bias Override training, At Home With Diversity certification (AHWD), and Commitment to Excellence (C2EX) program.

*Members who have already completed all four programs are also eligible to enter.

To learn more and enter, visit the [2023 President's Challenge](#). You can also [find helpful tips here!](#)



Missouri REALTORS®
PODCAST



EPISODE 36

"UNITE" WITH
2024 PRESIDENT DEREK SCHRIEWER

▶ Listen Now!



Featuring
Derek Schriewer

Episode 36 | "UNITE" with 2024 President Derek Schriewer

[Tune into Episode 36 of the Missouri REALTORS® Podcast](#) with 2024 President Derek Schriewer! In this episode, Derek visits with 2023 President Andrea Sheridan about his theme, UNITE, and what he looks to accomplish in 2024. You don't want to miss it!



Registration Open! | Region 9 Conference

Registration is open for the 2024 Region 9 Conference! This event will take place February 17-19 at the Skirvin Hilton in downtown Oklahoma City and will be hosted by the Oklahoma Association of REALTORS®. We look forward to a strong Missouri presence!

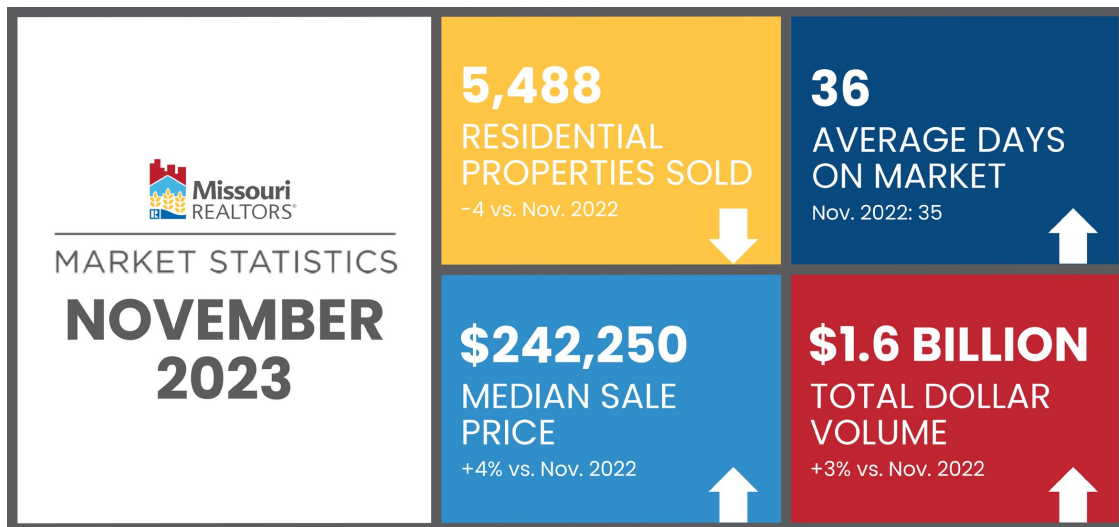
[View the full conference schedule and register!](#)



This month, we are shining the Leadership Spotlight on Beverly Taki.

Beverly, a REALTOR® with Beverly Taki Realty, is a valued member of the St. Louis community. She actively engages in community service initiatives and serves on a number of professional committees. We applaud Beverly for her commitment to personal and professional development, as well as her steadfast support of RPAC initiatives and the industry at large.

To learn more about Beverly and her dedication to serving others, visit her [Leadership Spotlight blog!](#)



Missouri Market Statistics | November 2023

In November, residential property sales experienced a 4% decrease compared to the same period last year, resulting in an increase to 36 days on market. The median sale price recorded a 4% increase to \$242,250.

For detailed information, including archived market reports, visit:

www.missourirealtor.org/market-statistics



A Missouri REALTORS® Guide to New Year's Resolutions

As we bid farewell to 2023, it's time for Missouri REALTORS® to set their sights on a new chapter of possibilities in 2024. The turn of the year brings with it the opportunity to reflect, refocus, and rejuvenate both personally and professionally. In the spirit of growth and success, let's [explore some New Year's resolutions](#) tailored specifically for our members.

ADVOCACY



Carhartt Hoodie



Polo Shirt



Hat

Major Investor Options for 2024!

Thank you for your continued support of the Missouri REALTOR® Party and the REALTORS® Political Action Committee (RPAC). Your generous investment of both money and time has helped protect the future of our industry in countless ways. We are still finalizing RPAC for 2023 but want to give you an opportunity to [check out Major Investor options for 2024](#). Purchase any other apparel item for an additional \$100 investment!

RISK MANAGEMENT



2024 Forms Update

Did you catch the latest edition of [Keeping It Legal](#)? In this episode, General Counsel Steve Graham and Associate General Counsel Robert Campbell discuss pending standard forms revisions that will become effective January 1, 2024.

The Missouri REALTORS® website has also been updated to include a new [2024 Forms & Revisions page](#). You will find a short explanation (and a "clean" and "redlined" copy) of each revised form.

For additional standard forms resources, including a list of our approved form providers, visit the [Standard Forms page](#) of our website. Both webpages include a link to our "Master Forms Index", which is a complete list and brief explanation of all Missouri REALTORS® standard forms made available for your use.

Missouri REALTORS®



LEGALline

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

FEATURED AFFILIATE



This month's featured affiliate is Michele Sears with [Midwest Restoration Pros, LLC](#). Water and fire damage, mold infestations, and hazardous material and emergency events happen at the most inopportune times. Finding the right company to perform cleanup, repair, and restoration services can be challenging – and that's why you can count on Midwest Restoration Pros, LLC. 24/7, 365 days a year.

To learn more, contact Michele Sears by phone at (314) 565-0328 or by email at Michele@midwestrestorationpros.com.

Here are a few fun facts about Michele! She loves spending time with family, at work (which is family-owned), and loves building with Legos.



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