



Missouri
REALTORS®

Dedicated to the American Dream

IN THE NEWS



2024 Spring Business Conference Recap

Nearly 500 REALTORS®, affiliates, and sponsors across the state attended the Spring Business Conference in Kansas City, April 23-25. We'd like to thank everyone who participated in this event in person and virtually. We hope you found this event informative and can't wait to see you at the Fall Business Conference in Branson, September 24-26.

To learn more, visit President Derek Shchriewer's [conference recap blog](#). You can also view and download high-resolution photos of the event by visiting our [Flickr page](#).



Over \$107,000 Raised for the REALTOR® Party!

Nearly 400 Missouri REALTORS® participated in the Robert W. Borgmann "RPAC-OPOLY" RPAC Auction during the recent Spring Business Conference! With loads of fun, while supporting RPAC, members raised a record-breaking \$107,500!



Apply to Serve in 2025!

We pride ourselves on being a mission-driven organization. In our fast-paced, evolving industry, we must be willing to adjust and embrace change to ensure we are able to meet future needs. This proactive approach means we are always looking for volunteers to help us achieve our goals and ensure Missourians have the right to homeownership.

Apply today to serve on a committee or lead an output group!

APPLY TODAY

The deadline to apply is May 15, 2024.



Mark your calendar for the 2024 REALTORS® Are Good Neighbors Volunteer Days and be a part of a collective force for good!

To support NAR's REALTOR® Volunteer Days, Missouri REALTORS® is encouraging Local Board/Association offices and groups of members to participate in REALTOR® Volunteer Days, June 1-9. Groups who [complete our online participation form](#) before Friday, May 3 will receive Missouri REALTORS® branded REALTORS® Are Good Neighbors t-shirts for up to 10 volunteers (per request) to wear during their volunteer

activity!

We also encourage you to utilize our [REALTOR® Volunteer Days Marketing Toolkit](#) with customizable graphics to help promote your event!

Missouri REALTORS®



LEGALline

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

Professional Standards FAQs

Below are frequently asked questions by members regarding the professional standards and ethics complaint process.

What committees are under Ethics/Professional Standards and what are their duties?

Ombudsman: Field and respond to a variety of inquiries and complaints, including general questions about real estate practice, transaction details, ethical practice, and enforcement issues. Ombudsman also receive and respond to questions and complaints about members, contact members to inform them that a client or customer has raised a question or issue, and contact members to obtain information necessary to provide an informed response.

Grievance: Members of this committee review ethics complaints and requests for arbitration and determine if a possible violation of the Code occurred and therefore requires a hearing or arbitration. After completing the three (3) year term, the member can proceed to the Professional Standards Committee.

Professional Standards: Members chosen for this committee are chosen to participate as a panelist for ethics and arbitration hearings to determine if a violation of the Code has occurred.

Mediation: Mediators are used to assist parties that have filed a request for arbitration to resolve the issue before a hearing.

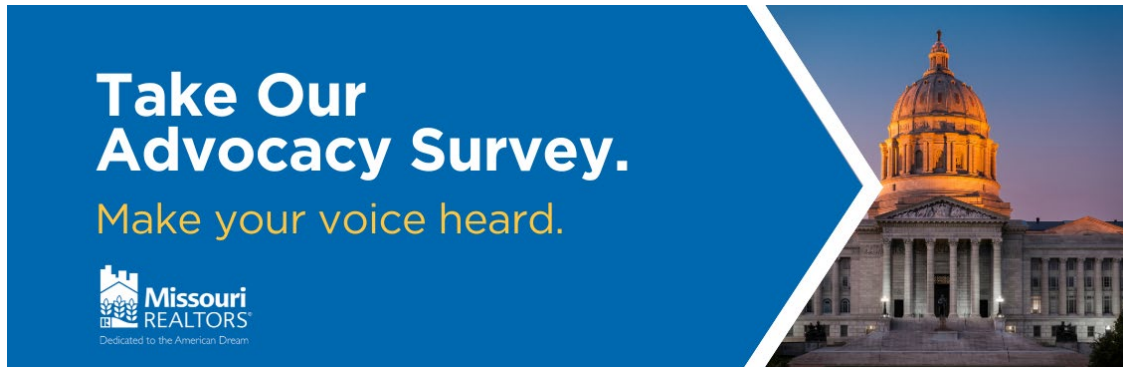
Can I serve on Professional Standards without serving on Grievance?

No, you must serve a three (3) year term on Grievance before applying to Professional Standards.

Does Missouri REALTORS® report their complaints to the Missouri Real Estate Commission?

Complaints will only be forwarded to the MREC in the case of "public trust," which refers to demonstrated misappropriation of client or customer funds or property, discrimination against protected classes, or fraud.

For questions, email Tracey Yost, Director of Forms and Professional Standards, at tracey@morealtors.com.



RAP Index Survey | Winners Announced!

We would like to thank all the members who took the time to complete the recent RAP Index Survey, designed to gather valuable insights and feedback from Missouri REALTORS® regarding their perspectives, preferences, and priorities related to public policy and advocacy efforts.

For completing the survey by April 25, we would like to congratulate the following individuals for being selected as winners of a \$100 gift card: Lori Strubberg, Franklin County; Paul Sidwell, Kansas City; and Juliet Lahmeyer, Franklin County.

The survey remains open and we appreciate your participation.

BEGIN SURVEY



Accepting Applications for the 2024-2025 Leadership Academy Class!

Missouri REALTORS® Leadership Academy creates leaders who go on to do big things in our industry and within our communities. Will this be your year? Learn more about the Leadership Academy program and submit your application today!

APPLY TODAY

The deadline to apply for the 2024-2025 Leadership Academy class is May 3, 2024.



Discover a personalized learning experience.

Get Started With the Accredited Buyer's Representative Designation!

REALTOR® designations can help you build your network, sharpen your skills, increase your knowledge, and increase your income. To assist, the Accredited Buyer's Representative class is being offered for **FREE** to members in live virtual and online formats. Get started today!

LEARN MORE

Licensure Renewal Deadline Approaching!

Please note important dates below regarding license renewal.

- Broker licenses expire on June 30, 2024
- Salesperson licenses expire on September 30, 2024

To renew your license, you must complete 12 Continuing Education (CE) hours through classes approved by the Missouri Real Estate Commission (MREC). Of the 12 hours, three (3) hours must be the required core. This cycle's required core class is "Fair Housing".

When signing up for CE classes, state the hours are "Fair Housing Core Credit" (not just "Core Credit"). Our online CE partner, [The CE Shop](#), provides online courses that meet all requirements for license renewal.

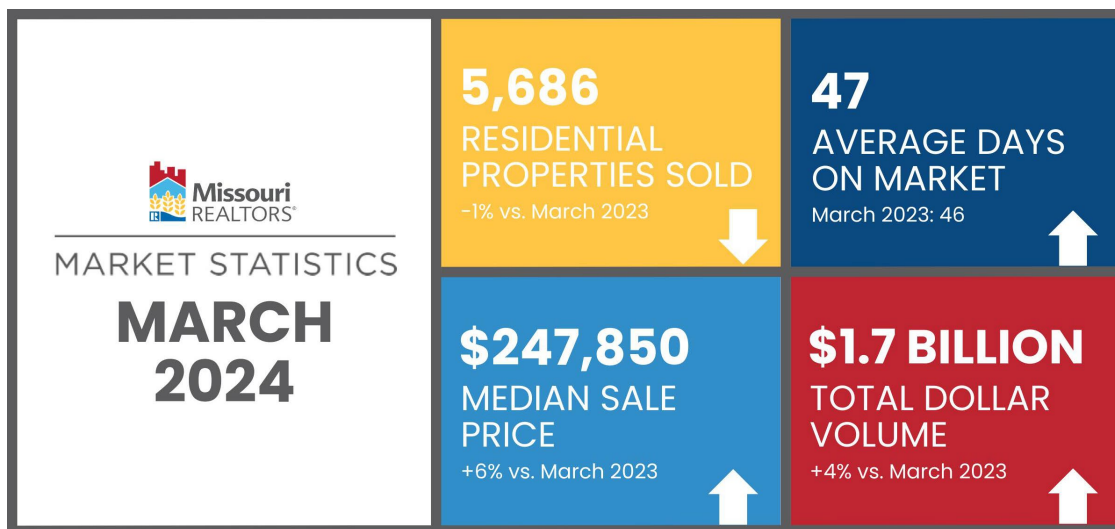


Show Your Pride with a REALTOR® License Plate!

Show your Missouri REALTOR® pride and have a captive audience with a REALTOR® license plate! All plates are personalized license plates and may contain one to six characters (or one to five characters and a dash or space). REALTOR® plates are available for registered Missouri vehicles only.

Purchase or renew your custom REALTOR® plate to be entered to win one of three \$250 gift cards and a \$250 donation to the high school of your choice!

[LEARN MORE](#)



Missouri Market Statistics | March 2024

In March, residential property sales experienced a one percent decrease compared to the same period last year but a 26 percent increase compared to February 2024. The median sale price also recorded a six percent increase compared to the same period in 2023, coming in at \$247,850.

For detailed information, including archived market reports and quarterly results, visit:

www.missourirealtor.org/market-statistics

Leadership Spotlight

Michael Jacques

Greater Springfield Board of REALTORS®



This month, we are shining the Leadership Spotlight on Michael Jacques.

Michael Jacques, with The Jacques Company, has proven time and time again his dedication to serving as a committed REALTOR® and leader at the local, state, and national levels. Michael's professional endeavors and his commitment to his community exemplify his spirit of leadership and service.

To learn more about Michael and his dedication to serving others, visit his [Leadership Spotlight blog!](#)



**ANNUAL AWARDS AND APPLICATIONS ARE LIVE.
NOMINATE A MISSOURI REALTOR® TODAY!**



Annual Awards and Applications | Nominate a REALTOR® Today!

The deadline to apply for the Richard A. Mendenhall Award, Elizabeth J. Mendenhall E3 Award, R. Layne Morrill Award, Bruce Aydt Code of Ethics Leadership Award, and Brady Stevens Award is Thursday, June 1.

To learn more about Missouri REALTORS® awards, view past recipients, and access nomination forms, visit our [Awards and Applications page](#).

APPLY TODAY



Featured Member Benefit | REALTOR® Benefits Program

The National Association of REALTORS® Benefits Program is your official member benefits resource. From insurance to finance, to travel and automotive (and much more!), NAR partners with select companies to create exclusive, customized offers, to help you save on solutions that boost your business and best serve your clients.

[Learn more about this member benefit!](#)



Read, Watch, Listen: Fair Housing Resources

We encourage you to [view these powerful resources](#) throughout 2024—books, documentaries, and podcasts—that offer valuable perspectives on the history and current state of fair housing.

As Missouri REALTORS®, we have a responsibility to stay informed on the history of fair housing and to remain engaged in advancing fair housing initiatives within our communities. Quite simply: A commitment to fair housing is a commitment to the American Dream of homeownership.



This month's featured affiliate is Janell Enderson of [Old Republic Home Protection](#). Offering a well-balanced mix of home warranty coverage, price, and service with genuine care, Old Republic Home Protection provides the industry's premier customer service experience, making a positive difference in the lives of others.

To learn more, contact Janell Enderson at janelle@orhp.com or (913) 219-4245.

Here are a few fun facts you should know about Janell! She enjoys live music while being quite good at "name that tune" games, she loves the outdoors, especially hiking and skiing, and has a daughter who got married last May and 4lb. fur daughter who loves going on walks.



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