



Missouri REALTORS®

Dedicated to the American Dream

IN THE NEWS

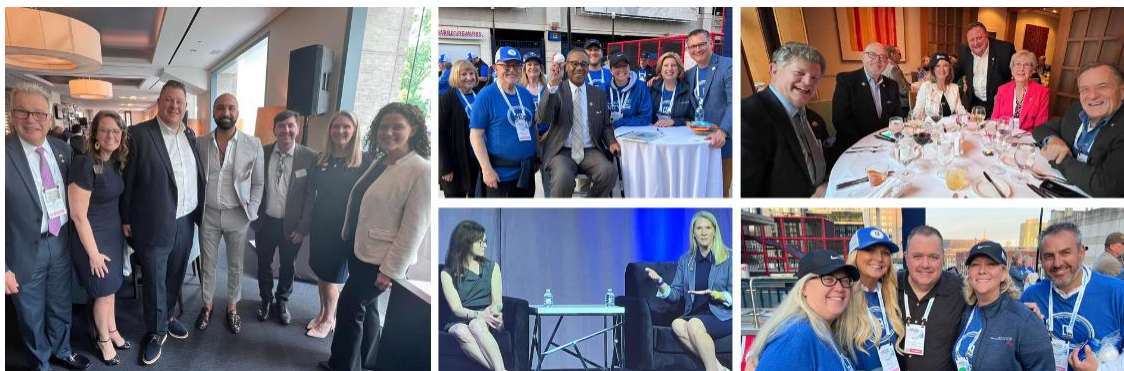


Don't Wait, Register Today!

Join us as we learn from industry experts and network with colleagues from across Missouri while celebrating the REALTOR® brand at the beautiful Lake of the Ozarks! Not only will the National Association of REALTORS® 2023 Riding with the Brand experience be onsite, but you can also join us for an evening boat cruise. Consider coming a day early and add the RRC Designation Course, Pricing is Paramount, to your registration.

[Check out the full schedule](#) and make plans to join us!

REGISTER NOW



2023 REALTORS® Legislative Meetings

The 2023 REALTORS® Legislative Meetings recently concluded in Washington, DC, and Missouri has a lot to be proud of! For a glimpse of exciting highlights that took place throughout the conference, including a full list of action items discussed during the May 11 National Association of REALTORS® Board of Directors' meeting, [visit CEO Breanna Vanstrom's recent blog post](#).

2023 President's Challenge

APRIL 11 through NOVEMBER 30



Get Started Today!

The 2023 President's Challenge is underway and we invite you to join us!

This challenge encourages all Missouri REALTORS® to complete the National Association of REALTORS® Fairhaven simulation, Bias Override training, At Home With Diversity certification (AHWD), and the Commitment to Excellence program (C2EX). **Members who complete all four programs prior to November 30, 2023, have a chance to win \$1,000!** And remember, members who have already completed all four programs are also eligible to enter.

To learn more, visit the [2023 President's Challenge](#).

Missouri REALTORS®
RELIEF 
FOUNDATION

REALTORS® Provide \$100,000 in Relief After Bollinger County Tornado

In collaboration with the National Association of REALTORS® Relief Fund, Missouri REALTORS® and Southeast Missouri REALTORS® are proud to make \$100,000 in funds available to Missourians impacted by the tornado that hit Bollinger County on April 5, 2023.

Now through June 30, 2023, residents who were displaced from or are dealing with severe damage to their primary residence may be eligible for a grant of up to \$1,000.

Visit the [Bollinger County Tornado Relief Application](#) to learn more, including our [recent press release](#).



2023 REALTOR® Volunteer Days

Mark your calendar for the 2023 REALTORS® Are Good Neighbors Volunteer Days, and be a part of a collective force for good!

To support NAR's REALTOR® Volunteer Days, Missouri REALTORS® is encouraging Local Boards/Associations, offices, and groups of members to participate in a volunteer activity, June 3-11. Together, we can make a real difference as we serve our neighbors and strengthen our communities!

To learn more, including volunteer ideas and a toolkit for event promotion, visit [2023 REALTOR® Volunteer Days](#).



**ANNUAL AWARDS AND APPLICATIONS ARE LIVE.
NOMINATE A MISSOURI REALTOR® TODAY!**

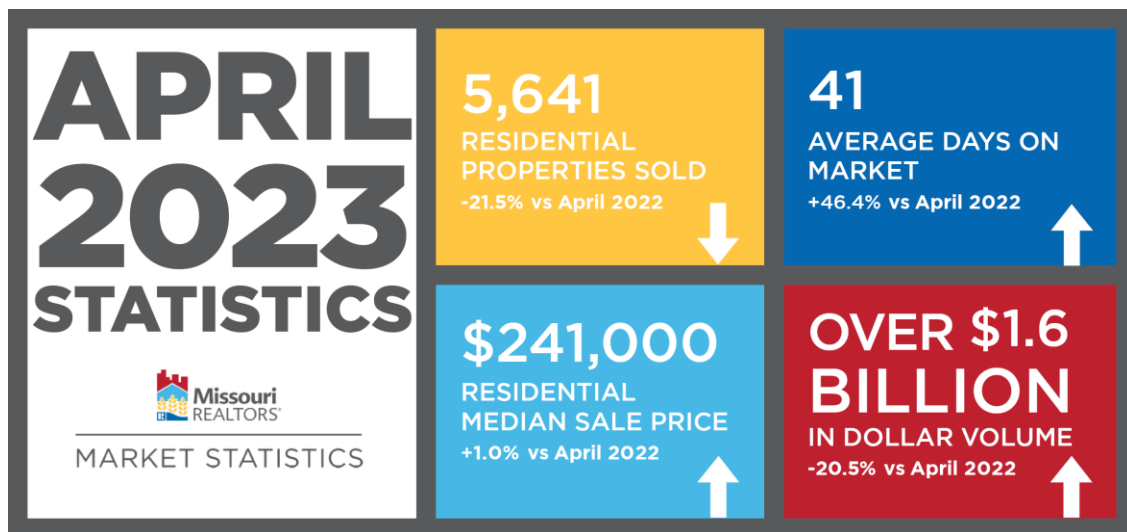


Annual Awards and Applications | Nominate a REALTOR® Today!

The deadline to apply for the Richard A. Mendenhall Award, Elizabeth J. Mendenhall E3 Award, R. Layne Morrill Award, and Bruce Aydt Code of Ethics Leadership Award is Thursday, June 1. The Brady Stevens Award deadline is July 31.

To learn more about Missouri REALTORS® awards, view past recipients, and access nomination forms, visit our [Awards and Applications page](#).

APPLY TODAY



Missouri Market Statistics | April 2023

Even with an increased median sales price in April, low inventory resulted in a decrease in total dollar volume compared to the same period last year.

For detailed information, including archived market reports, visit:

www.missourirealtor.org/market-statistics



ALL THINGS
COMMERCIAL REAL ESTATE

▶ Listen Now!



Featuring
Justin Farrell

Episode 29: All Things Commercial Real Estate

Join us for an exciting discussion as President Andrea Sheridan dives into the world of commercial real estate with REALTOR® Justin Farrell. [In this episode](#), Justin discusses the difference between residential and commercial real estate, including the areas of focus for commercial practitioners.



LEADERSHIP SPOTLIGHT

Nancy Gratz

Jefferson City Area Board of REALTORS®

This month, we are shining the Leadership Spotlight on Nancy Gratz.

Nancy Gratz, a Missouri REALTOR® and valued member of the Jefferson City, MO community, hails from Gratz Real Estate and Auctioneering, LLC. Aside from her notable dedication to our association and the real estate industry at large, Nancy actively contributes her time to a number of volunteer organizations.

To learn more about Nancy and her dedication to serving others, visit her [Leadership Spotlight Blog](#).



Show Your Pride with a REALTOR® License Plate!

Show your Missouri REALTOR® pride with a [REALTOR® license plate](#)! By making a tax-deductible donation to the Missouri REALTORS® Educational Foundation, you are not only supporting a great foundation but a tremendous cause. REALTOR® plates are available for registered Missouri vehicles only.

For those that already have a specialty plate, your plate may be up for renewal in July. To learn more, contact Mary LaBarbera at (573) 445-8400 ext. 1330 or by email at mary@morealtor.com.



EXCHANGE YOUR SKILLS
EMPOWER YOUR FUTURE

 **WATCH NOW**

Featured Member Benefit | C2EX

Commitment to Excellence (C2EX), a program of the National Association of REALTORS®, empowers REALTORS® to evaluate, enhance and showcase their highest levels of professionalism. It's not a course, class, or designation—it's an endorsement that REALTORS® can proudly promote when serving clients and other REALTORS®.

[Learn more about this member benefit](#), with Central Missouri Board of REALTORS® member Chris Looney!



12-Step Homebuying Guide

Buying a home is one of the most exciting and daunting things your clients will ever do. With so many choices to make and so much at stake, it's essential that prospective homebuyers be prepared. [Check out these secrets](#) from industry professionals like yourself to help your clients find their dream home, land a loan, and ace their homebuying adventure without a hitch.

RISK MANAGEMENT

Missouri REALTORS®



LEGALline

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

FEATURED AFFILIATE



This month's featured affiliate is Herman Page of [ACHOSA Home Warranty, LLC](#). Focused on empowering homeowners with the ability to choose prompt and reliable licensed contractors for all required services, ACHOSA strives to create a high-quality customer experience.

To learn more, contact Herman Page by phone at (573) 219-0326 or by email at HermanP@achosahw.com.



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