



Missouri REALTORS® Brokers,

This month's *Broker Connection* is packed with legal and legislative updates, including:

- Cybercrime and Wire Fraud
- Ethics Case Study Contest
- Candidate Training Academy

Plus, information about the Missouri REALTORS® Relief Foundation tornado grants, Financial Wellness Webinars, and more. We also encourage you to visit broker.realtor for additional resources, and stay tuned to the [Brokers Community](#) on THE LANDING for updates specific to Missouri.

If you have any questions, or are searching for additional resources, please don't hesitate to contact me directly, or anyone on our dedicated Missouri REALTORS® [staff](#) and [volunteer leadership](#) teams.

Sincerely,

Breanna Vanstrom, MBA, RCE, CAE
CEO, Missouri REALTORS®
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BROKERAGE MANAGEMENT

Cybercrime and Wire Fraud

Cybercrime—particularly wire fraud—continues to be a top concern in the real estate industry. The U.S. Secret Service has warned NAR about a new cryptocurrency scam targeting real estate professionals, some of whom have lost a significant amount of money. Real estate professionals should be aware of the risks facing not only their businesses, but also consumers, and educate staff and clients about preventative steps they can take to prevent falling victim to cybercrime.

[Learn more about wire fraud and how to better protect your business.](#)

Offering \$250,000 to Missourians Impacted by Tornadoes

In collaboration with the National Association of REALTORS® Relief Foundation, the Missouri REALTORS® Relief Foundation is proud to make \$250,000 available to Missourians impacted by the tornadoes that swept across Missouri on May 16, 2025.

The application deadline is July 31, 2025. [Learn more and help us spread the word to your agents!](#)

Questions? Contact missourirealtors@morealtor.com

NAR Board of Directors Meeting Minutes

The NAR Board approved a 2026 budget with no dues increase at \$156 while making strategic adjustments to meet settlement payment obligations. Key decisions included updated Professional Standards language for enhanced Code of Ethics enforcement and election of Christine Hansen as 2026 President-Elect. Thank you to all Missouri REALTORS® who attended the REALTORS® Legislative Meetings in Washington, D.C. to advocate for our industry!

[Read the complete meeting minutes and see how these changes impact your business.](#)

June 2025 Financial Wellness Webinar: Budgeting for Life's Milestones Part 1 & 2

Part 1: June 18 12:00 CST

Part 2: June 25 12:00 CST

Navigate significant life transitions—whether divorced, widowed, newlywed, aging, or becoming a parent—by crafting a financial plan that adapts to your evolving needs.

**These sessions are not sold separately*

[Register now!](#)

LEGAL UPDATE

New Missouri REALTORS® Construction Forms Launch (Effective March 31)

In the latest edition of [Keeping It Legal](#), General Counsel and Vice President of Risk Management Robert Campbell, launches the new forms set for Construction transactions, which went into effect on March 31, 2025.

We have also updated our website to feature a dedicated [New Construction Forms page](#). There you will find you'll find brief explanations and sample versions of each new form, along with a link to the New Construction Forms and Riders Instruction Manual.

For more resources on standard forms, including approved form providers, visit the [Standard Forms page](#). Both this page and the New Construction Forms page include access to our "Master Forms Index," a comprehensive list of all Missouri REALTORS® standard forms, along with additional Instruction Manuals to guide you through completing specific forms.

Ethics Case Study Contest

Hosted by the Missouri REALTORS® Risk Management department, this contest provides brokers with a powerful tool to strengthen their brokerage's ethical foundation, enhance reputation, and reduce liability exposure through better understanding of the Code of Ethics.

Each month, a new case study will be released - perfect for use during team training sessions. This creates an engaging way to develop your agents while building client trust through demonstrated ethical excellence

All members are encouraged to participate by completing the fields within the study. Winners will be selected each month to receive a \$50 gift card, and at the end of the contest, we'll award a grand prize to the member(s) who complete the most case studies.

Start strengthening your brokerage today — [click here to learn more and participate in Case Study #5!](#)

Questions? Contact Missouri REALTORS® Director of Forms and Professional Standards Tracey Yost at tracey@morealtor.com | 573.445.8400 x1280

ADVOCACY UPDATE

Missouri Governor's Conference on Economic Development

Join us in Branson, MO September 3 - 5 as we welcome Governor Mike Kehoe to his first Governors Conference on Economic Development as the 58th Governor of Missouri! This year's program will explore interconnected strategies with an emphasis on public safety, economic development, agriculture, and education.

[Learn more and register today.](#)

Candidate Training Academy

The Candidate Training academy is a one-day event for REALTORS® and affiliates, associates, local businesspeople, and friends – anyone interested in running for office who supports private property rights and home ownership.

The Candidate Training Covers 7 strengths and skills for successful campaigns:

1. How to concisely articulate reasons for running.
2. How to plan and budget for a race.
3. What research is helpful for a campaign and how to get it done.
4. The need to leverage social media.
5. How to raise money and what rules are in place governing what you can collect and how you can collect it.
6. How to ensure you have sufficient time and opportunity to make contact with voters.
7. How to get out the vote on election day.

[Register](#) for this one-day training at our Missouri REALTORS® Headquarters in Columbia on July 9 from 9 AM – 2 PM.

C5 + CCIM Global Summit

The [C5 + CCIM Global Summit](#) is a premier commercial real estate conference catalyzing change across the industry. Taking place in Chicago September 16-18, this three-day event brings together investors, brokers, developers, and economic leaders shaping what's next in commercial real estate.



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