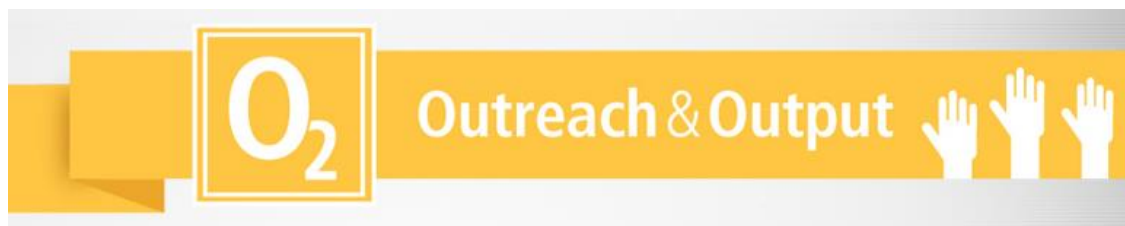




Missouri
REALTORS®

Dedicated to the American Dream

IN THE NEWS



In September, Missouri REALTORS® Board of Directors passed a motion to create a new Diversity & Inclusion Committee. The purpose of this new committee is to identify the concerns and needs of minority members and to assist in the development of action to address those concerns and needs.

The Strategic Planning Committee has proudly appointed the following members to serve on this committee in 2022:

- Chair: Isabelle Jimenez Walker
- Vice Chair: Matt Muren
- Karen Dunn
- Eric Friedman
- Suzi Kwon
- Delicia Lacy
- Brenda Oliver
- Antwann Rhodes
- Hank Vogt
- Terrell Walls
- Blake Werner

Learn more by visiting Missouri REALTORS® [2022 O2 Committee Appointments](#).

We are proud of our members who have been appointed to committee roles with the National Association of REALTORS®. We know you will represent our members and the state well!

CONGRATULATIONS

2022 NAR Committee Appointees from Missouri



Donny Allen
REALTOR® Safety Advisory Committee



Melissa Anris
Commercial Committee



Shari Asher
Professional Standards Committee



Bruce Aydt
Board of Directors
Professional Standards Committee
PS Interpretations & Procedures
Advisory Board



Debbie Barlos
Member Communications Committee



Katie Berry
Board of Directors
Diversity Committee



Yvonne Burdette-Van Camp
Professional Standards Committee



Daryl Burns
Leading Edge Advisory Board



Kim Cameron
Federal Financing &
Housing Policy Committee



Tony Conant
Board of Directors
Membership Policy &
Board Jurisdiction Committee



Paul Ditzmann
Professional Development Committee



Caroleen Ferrell
RPAC Major Investor Council



Cindy Fox
Risk Management Issues
Committee



Jim Gamble
RPAC Trustees Federal
Disbursement Committee



Becca Gelwix
Real Property Valuation Committee



Tim Hadley
Federal Financing &
Housing Policy Committee



Scott Haggerty
Board of Directors



Erin Hervey
Broker Engagement Council



Bobbi Howe
Board of Directors
REALTOR® Party Member Involvement
Committee



Stephen Jacquemin
Land Use Property Rights &
Environment Committee



Michael Jacques
AEC Volunteer Leadership
Advisory Board



Isabelle Jimenez Walker
Board of Directors
Land Use Property Rights &
Environment Committee



Kayla Johnson
Housing Opportunity Committee



Nate Johnson
Board of Directors
Sustainability Advisory Group



Janet Judd
Chair, REALTOR® Safety
Advisory Committee



Larry Keating
Finance Committee
Vice Chair, Reserves Investment
Advisory Board



Jeff Kester
Idea Exchange Council for Brokers



Will Klein
Leading Edge Advisory Board



Jennifer Langston Justus
Board of Directors
RPAC Major Investor Council



Michael Lanning
Sustainability Advisory Group



Marc Levinson
Leadership Identification &
Development Committee
Meeting & Conference Committee



Pam Long
Real Property Valuation Committee



John Mayfield
Board of Directors
Professional Standards Committee



Elizabeth Mendenhall
Board of Directors
Executive Committee
Credentials & Campaign Rules
Committee
Past Presidents' Advisory Group



Richard Mendenhall
Board of Directors
Past Presidents' Advisory Group



Angie Mullings
Board of Directors
Public Policy Coordinating Committee



Brenda Oliver
Board of Directors
Executive Committee



Leah Petras
Professional Development
Committee



Dan Sale
RPAC Trustees Fundraising Committee



Derek Schriewer
Board of Directors
Multiple Listing Issues & Policies
Committee



John Sebrae
Vice Chair, Global Business
Councils Forum
Global Business & Alliances Committee
Public Policy Coordinating Committee



Andrea Sheridan
RPAC Participation Council



Liz Smith
Housing Opportunity Committee



Beverly Taki
State & Local Issues Policy
Committee



Michelle Walker
Board of Directors
Diversity Committee



The 2021 REALTORS® Conference & Expo recently concluded and, as always, Missouri REALTORS® have a lot to be proud of! With thousands of REALTORS® throughout the nation participating in-person and virtually, NAR's Conference & Expo is the nation's largest real estate event attended by top real estate professionals. The theme for this year's event was "Rise & Shine." Throughout the event, several Missouri REALTORS® were recognized for their contributions to the real estate industry.

To view all highlights, including a recap of issues addressed at the Board of Directors' meeting, visit CEO John Sebree's [recent blog post](#).



The Missouri REALTORS® Relief Foundation is proud to help Emily and her husband after a recent tornado that destroyed their home in Fredericktown, MO. It's because of generous contributions from REALTORS® like you that Emily is able to rebuild and continue serving her community as a REALTOR®.

To learn more about the Missouri REALTORS® Relief Foundation and how you can help, visit: missourirealtor.org/resources/foundation



The 2022 [Leadership Academy](#) class recently met for their first retreat at The Elms in Excelsior Springs! They spent time getting to know each other with ice breakers and team-building activities.

Special guests included Missouri REALTORS® 2022 President John Mayfield and CEO John Sebree, who helped the class get to know Missouri REALTORS®. Andrea Sheridan led the class in a DISC profile assessment. The class spent Thursday discussing the requirements of a leader with Clay Staires.

This class will meet for their second retreat in January!



Tune in to Episode 11 of the Missouri REALTORS® Podcast as Missouri REALTORS® staff highlight their recent trip to San Diego, CA., for NAR's 2021 REALTORS® Conference & Expo!

To learn more, visit [Episode 11: 2021 REALTORS® Conference & Expo](#)



MEMBER SPOTLIGHT

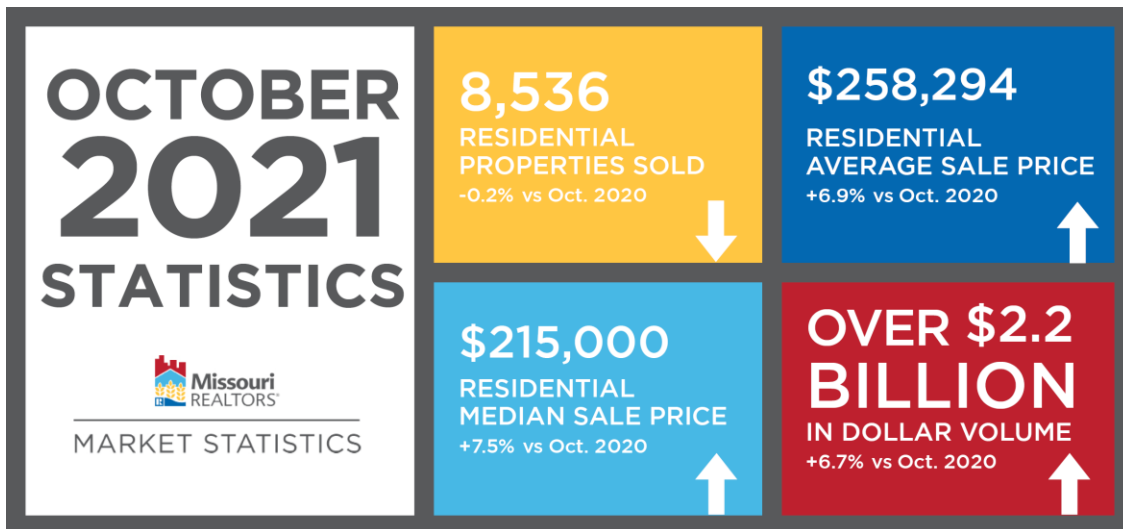
Bryant Boyd

Pulaski County Board of REALTORS®

This month, we are shining the Member Spotlight on Bryant Boyd.

Located in Waynesville, Missouri, Bryant is an agent and chief property manager for Eagle Realty Group & Associates, and a member of the Pulaski County Board of REALTORS®. Dedicated to both his craft and his community, we are delighted to shed light on Bryant's contributions to some more than worthy local beneficiaries and the real estate industry.

Check out Bryant's [Member Spotlight blog](#) for more details!



Missouri's real estate market saw a slight decrease in the number of homes sold, with an increase in total dollar volume compared to October 2020. To review statewide market statistics, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).



Beware of “phishers.” Do not respond to emails requesting personal or private information such as passwords, credit card numbers, or bank account numbers. Even if a message appears to be from your bank or a trusted vendor, credible companies **NEVER** request private information this way.



Thanksgiving-Themed Games and Activities

Happy Thanksgiving, Missouri REALTORS®! [Check out our most recent blog post](#) where we have curated a list of Thanksgiving-themed games and activities to play with your friends and family this Thursday.



The National Association of Realtors® has partnered with Panorama Travel Solutions to create [NAR Travel Club](#), an exclusive travel experience platform with access to full-service travel booking capabilities, including hotel, resort, car, and air.

Visit nar.realtor/NARtravelclub to open an account, and enjoy hotel savings of up to 60%.



Your Sellers Deserve the Best

Sellers Shield™ is the gold standard when it comes to disclosure forms! They make it easy to go the extra mile for your client, by both limiting the possibility of a lawsuit and protecting them if one occurs.

A Better Disclosure Experience

Within the Sellers Shield™ free platform, sellers are guided and supported through complicated disclosure forms through prompts, definitions, and tips. Incomplete and inaccurate forms are the number one cause of lawsuits post-sale. By making the forms easier to understand, Sellers Shield™ is able to reduce the likelihood of a lawsuit.

What Happens in the Event of a Lawsuit?

Sellers can do everything right and still get sued. Home Sale Legal Protection™ shields sellers from having to navigate complicated lawsuits on their own if they get sued. Sellers Shield™ assigns an experienced real estate attorney AND covers legal fees up to \$20,000.

Give your sellers the best with Sellers Shield™!

Get started today by [accessing your free account](#). For additional questions or support, contact customersuccess@sellersshield.com

RISK MANAGEMENT



In the latest edition of [Keeping It Legal](#), Vice President of Legal Affairs and Risk Management Steve Graham and Associate General Counsel Robert Campbell discuss pending forms changes that will become effective January 1, 2022.

Stay tuned for a complete list of 2022 Standard Forms & Revisions, coming soon.

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

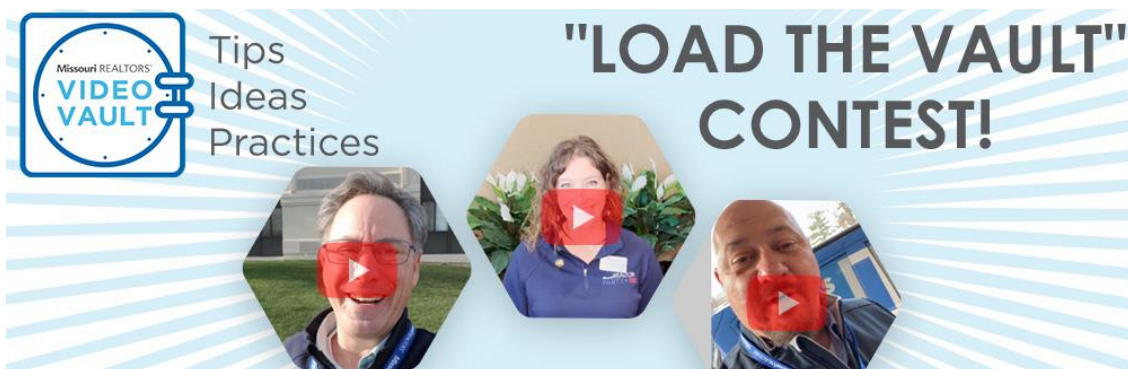
PROFESSIONAL DEVELOPMENT

NAR Code of Ethics Deadline Approaching

The deadline for NAR's Code of Ethics (COE) cycle is **Dec. 31, 2021**. COE classes taken between Jan. 1, 2019, and Dec. 31, 2021, will fulfill the COE training requirement.

If Missouri REALTORS® is the point of entry (POE) for your Local Board/Association, please forward COE Certificates to kim@morealtor.com. **Failure to complete COE training prior to the December 31 deadline will result in termination of your NAR membership beginning March 1, 2022.**

For additional information, contact Kim Moriarity, Director of Education and Professional Standards, at kim@morealtor.com.



The Professional Development Output Group is offering a contest for all Missouri REALTORS®. For every video you PUBLISH on the Video Vault through Dec. 31, 2021, you will receive one entry for a drawing, with amazing prizes!

- **1st Prize:** \$500
- **2nd Prize:** \$300
- **3rd Prize:** Two-night hotel stay at the Winter Business Conference (January 2022)

You all have amazing ideas, best practices, and insights to share with your fellow REALTORS®. So, why not win a prize while you're at it?

Visit Missouri REALTOR'S® [Video Vault](#) to learn more!

FEATURED AFFILIATE



This month's featured affiliate is [Supra](#). Bringing convenient, authorized, and documented access to your clients' properties, the Supra system makes it easy for agents to show properties and gives homeowners peace of mind knowing that all showings are tracked.

To learn more, contact Kory Soo Epperson by phone at (503) 779-4629, or by email at kory.epperson@carrier.com.

Three fun facts about Kory! She's adopted from South Korea and her daughter is adopted from Texas, she completed her MBA in August 2021, and her two favorite sayings are, "Every day holds the possibility of a miracle" and "I didn't come this far to only come this far."



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