



Missouri
REALTORS®

Dedicated to the American Dream

IN THE NEWS



2023 Winter Business Conference

Join fellow REALTORS® for educational opportunities, governance meetings, and more at the upcoming Winter Business Conference in Kansas City, January 17-19! And don't forget Inaugural Night on January 18, where we will install Missouri REALTORS® 2023 President Andrea Sheridan and 2023 Women's Council of REALTORS® President Terri Gilgour.

To learn more about Missouri REALTORS® upcoming Winter Business Conference, [view the full conference schedule](#). Winter Business Conference registration is FREE to members of Missouri REALTORS® (*some activities are subject to a registration fee*).

REGISTER NOW

Registration Open!

February 25-27, 2023



Registration Open! | Region 9 Conference

Registration for the 2023 Region 9 Conference is open! This event will take place February 25-27 at The Oread Hotel in Lawrence, Kansas, and will be hosted by the Kansas Association of REALTORS®. We look forward to another strong Missouri presence!

[View the full conference schedule and register!](#)

The graphic features a microphone icon with colorful sound waves on the left. In the center, a blue audio waveform is positioned above the text "EPISODE 23" in large blue letters, with "ADVANCE YOUR CAREER IN REAL ESTATE" in smaller black letters below it. A red button with a play icon and the text "Listen Now!" is centered at the bottom. On the right, a portrait of John D. Mayfield is shown with the text "Featuring President John D. Mayfield" below it.

Missouri REALTORS' PODCAST

EPISODE 23

ADVANCE YOUR CAREER IN REAL ESTATE

▶ Listen Now!

Featuring
President
John D. Mayfield

Episode 23: Advance Your Career in Real Estate

Are you looking for a fresh perspective to advance your real estate career? Hear from members from across the state as they share strategies that agents can implement into their daily practice to become a more successful REALTOR®.

Tune in to [Episode 23 of the Missouri REALTORS® Podcast](#) to learn more!

The banner has a red background with white snowflake patterns. It features the text "25 DAYS OF REALTOR® BENEFITS" in large white bold letters, with "HOLIDAY EDITION" in smaller white letters below it. The dates "December 1 - 25" are written in a white cursive font. A decorated Christmas tree is on the right side.

25 DAYS OF REALTOR® BENEFITS

HOLIDAY EDITION

December 1 - 25

25 Days of REALTOR® Benefits | Holiday Edition!

We hope you were able to join us for the 25 Days of REALTOR® Benefits, Holiday Edition! To recap the full event and view member benefits available to you, visit [25 Days of REALTOR® Benefits](#).



MEMBER SPOTLIGHT

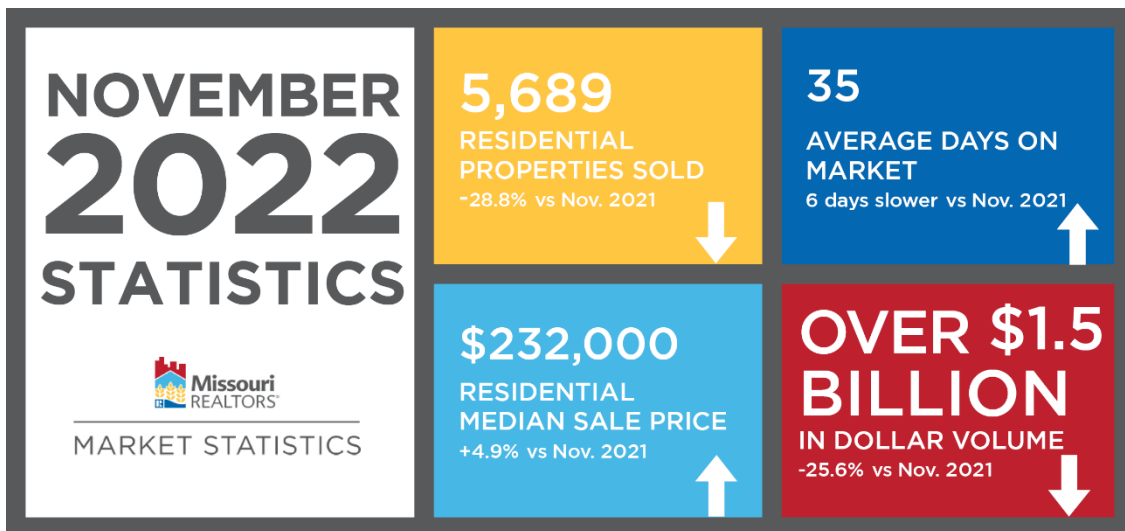
Rebecca Prohm

Pulaski County Board of REALTORS®

This month, we are highlighting Pulaski County Board of REALTORS® member Rebecca Prohm.

As a licensed REALTOR® since 2018, Prohm, a REALTOR® with Eagle Realty Group & Associates, has proven her dedication to the real estate profession by volunteering her time to many boards and committees at the state and local levels. Beyond her real estate involvement, Prohm dedicates numerous hours per month to volunteering in her community - specifically at Fort Leonard Wood.

To learn more about Prohm's dedication to serving others, visit her [Member Spotlight blog!](#)



Missouri Market Statistics | November 2022

Missouri real estate continues to experience a typical, seasonal slowdown compounded by higher interest rates. Even with an increased median sales price compared to November of last year, fewer sales resulted in total dollar volume being down nearly 26%.

To review statewide market statistics for November, watch the most recent edition

of [Missouri REALTORS® Market Statistics](#).



Missouri REALTORS® Mobile Apps | Know the Difference

Staying connected is a top priority for Missouri REALTORS®, no matter the topic. As a REALTOR®, it is easy to lose track of which mobile app does what. More importantly, the benefits and resources available to you. To assist, Missouri REALTORS® offers two mobile apps, each with a unique purpose and use.

Learn more about [the benefits and differences of each!](#)

RISK MANAGEMENT



Keeping it Legal | 2023 Forms Update

Did you catch the latest edition of [Keeping It Legal](#)? In this episode, General Counsel Steve Graham and Associate General Counsel Robert Campbell discuss pending standard forms revisions that will become effective on January 1, 2023.

The Missouri REALTORS® website has also been updated to include a new [2023 Forms & Revisions page](#). You will find a short explanation (and a "clean" and "redlined" copy) of each revised form. For additional standard forms resources, including some of our approved form providers, visit the [Standard Forms page](#) of our website. Both webpages

include a link to our "Master Forms Index", which provides a complete list and brief explanation of all Missouri REALTORS® standard forms made available for your use.

Missouri REALTORS®



LEGALline

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

ADVOCACY



Quarter Zip



Hoodie



Vest

WHAT'S YOUR REALTOR® PARTY STYLE?

Make Your Pledge for 2023!

Thank you for your continued support of the Missouri REALTOR® Party and the REALTORS® Political Action Committee (RPAC). Your generous investment of both money and time has helped protect the future of our industry in countless ways. We are still finalizing RPAC for 2022 but want to give you an opportunity to [pledge now to become a champion of the REALTOR® Party in 2023!](#)

You can also [check out Major Investor options for 2023.](#) Purchase any other apparel item for an additional \$100 investment!



Seeking State Political Coordinators

The Missouri REALTOR® Party is seeking State Political Coordinators to serve as liaisons to members of the Missouri General Assembly. State Political Coordinators advocate for Missouri REALTORS® policy positions on legislative issues and serve as an industry information resource to lawmakers.

If you have a relationship with your state senator or representative or are interested in building a relationship, please take a moment to fill out the State Political Coordinator application.

For additional information, contact Erin Hervey, Vice President of Government Affairs and Local Board Relations, at erin@morealtor.com.

APPLY TODAY

FEATURED AFFILIATE



STAGERIE



This month's featured affiliate is Nora Crosthwaite, founder of [Stagerie](#). Named by her daughter Layla, Stagerie is an online home staging marketplace designed to connect homeowners, stagers, and REALTORS®!

To learn how Stagerie can transform your home for a quick and profitable sale, contact Nora by phone at (515) 783-9815, or by email at nora@stagerie.com.



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