



Missouri REALTORS®

Dedicated to the American Dream

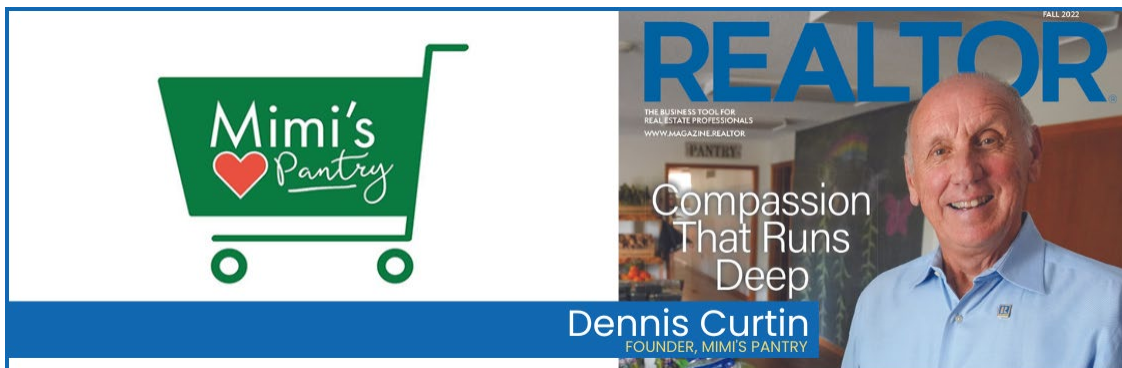
IN THE NEWS



NAR NXT, The REALTOR® Experience

NAR NXT, The REALTOR® Experience, recently concluded and as always, Missouri REALTORS® have a lot to be proud of! With thousands of REALTORS® throughout the nation participating in-person and virtually, the newly reimagined NAR NXT is the nation's largest real estate event attended by top real estate professionals. The theme for this year's event was "READY. SET. GROW." Throughout the event, several Missouri REALTORS® were recognized for their contributions to the real estate industry.

To view all highlights, including a recap of issues addressed at the Board of Directors' meeting, visit CEO Breanna Vanstrom's [recent blog post](#).



Dennis Curtin Named 2022 NAR Good Neighbor Award Winner

Dennis Curtin was recently recognized as one of five 2022 National Association of REALTORS® Good Neighbor Award recipients during the NAR NXT conference in Orlando, FL. Curtin was recognized for his work with Mimi's Pantry, a nonprofit dedicated to providing food for individuals and families facing food insecurity. As part of this achievement, Curtin's charity received \$10,000!

Learn more about Curtin's story by visiting [Adding Hope to the Grocery List](#).



25 Days of REALTOR® Benefits | Holiday Edition!

Join us for the 25 Days of REALTOR® Benefits, beginning Dec. 1, as we highlight a new member benefit each day! To learn more, follow us on [Facebook](#) and [Instagram](#)! #25DaysOfRealtorBenefits



REALTORS® Provide \$119,000 in Relief After Historic Floods

In collaboration with the National Association of REALTORS® Relief Fund, Missouri REALTORS®, St. Louis REALTORS®, and St. Charles REALTORS® are proud to have provided \$119,055 in relief to 109 families impacted by the historic flooding that occurred in July 2022.

To learn more, [visit our press release](#).

Fair Housing Champion Award

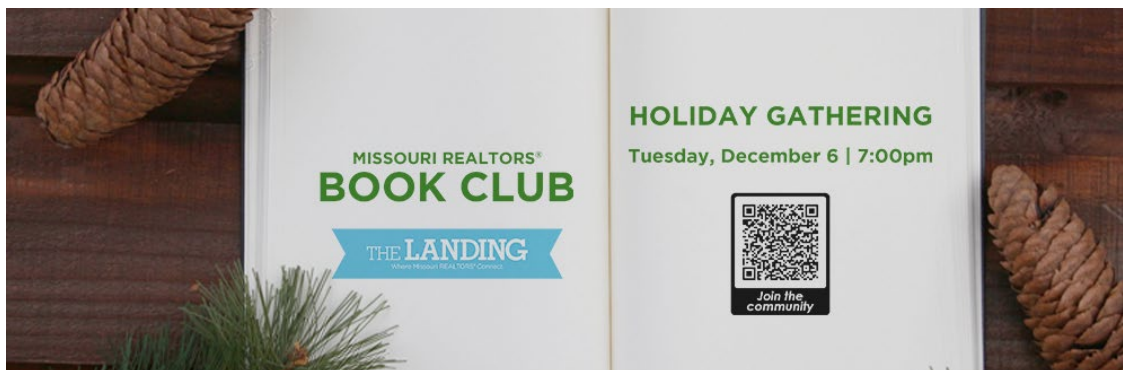


Fair Housing Champion Award | Nominate a REALTOR®

The [Fair Housing Champion Award](#), sponsored by realtor.com, recognizes REALTORS® who have gone above and beyond to expand homeownership in their communities.

Do you know a fair housing champion? If so, nominate them today for a chance to win a \$5,000 prize to dedicate to a housing-related nonprofit organization of their choice. **The deadline to apply is November 30.**

APPLY TODAY



Join us for a Holiday Gathering!

Do you have a favorite author or book you'd like others to know about? Join the Missouri REALTORS® Book Club on December 6 at 7:00 p.m. for a fun holiday gathering as #MOREALTORS tell all!

For details on how you can join the conversation, [visit our Book Club community on THE LANDING!](#) All are welcome!



MREF Promotes Real Estate Education

Members of the Missouri REALTORS® Educational Foundation (MREF) recently participated in Reimagining St. Louis, where they promoted [It's Your Move](#) - a real estate consumer education program designed to educate consumers on topics related to consumer credit, renting, buying, and selling a home.

Focused on providing financial education and resources to St. Louis area residents, this event promoted services to help create financial stability, improve financial position, and gain the knowledge and tools necessary to purchase a home.



**Missouri REALTORS'
PODCAST**



EPISODE 22
THE POWER OF STORYTELLING

▶ Listen Now!



**Featuring
Lori Robertson**

Episode 22: The Power of Storytelling

Hear from speaker Lori Robertson as she talks with Missouri REALTORS® President John Mayfield about the value of storytelling and how to captivate and transform what makes a story powerful.

Tune in to [Episode 22 of the Missouri REALTORS® Podcast](#) to learn more!



MEMBER SPOTLIGHT

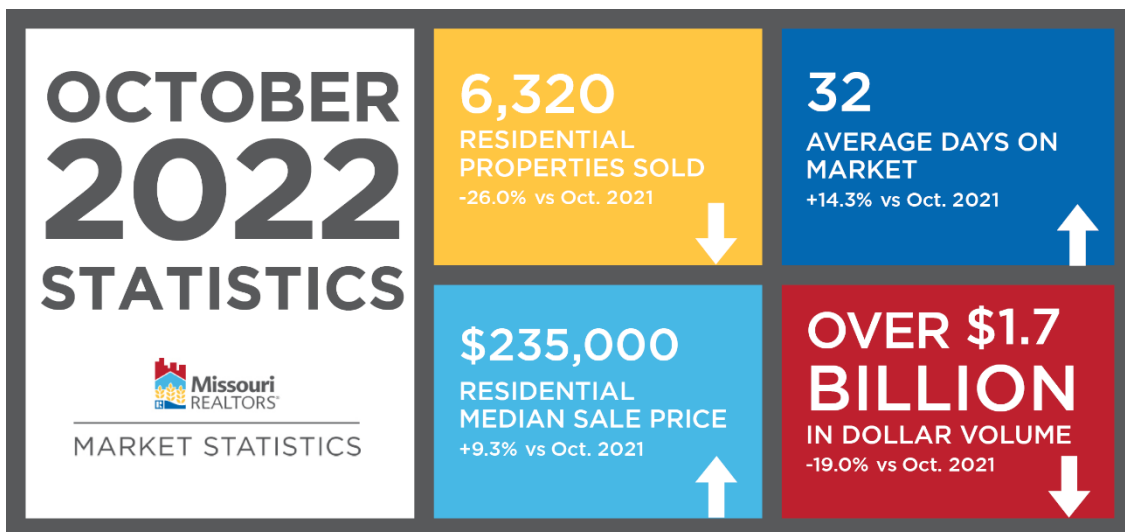
Edwina Conley

St. Louis REALTORS®

This month, we are highlighting St. Louis REALTORS® member Edwina Conley.

As a member of Missouri REALTORS® for more than 30 years, Conley, a REALTOR® with Integrity Realty and Associates, has proven her dedication to the real estate profession by volunteering her time to numerous boards and committees, including her distinct passion for consumer education within the real estate industry.

To learn more about Conley's dedication to serving others, visit her [Member Spotlight blog!](#)



Missouri Market Statistics | October 2022

In October, Missouri real estate experienced a typical, seasonal slowdown compounded by higher interest rates. The sale of existing homes, month over month, also continues to decline, decreasing a total of 26% in October compared to the same period last year. The median residential sale price increased by 9%.

To review statewide market statistics for October, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).



Fireplace Cleaning Tips

As residents of the midwest, we are undeniably attracted to wood- and gas-burning fireplaces. As the cold weather begins to linger around, regular fireplace cleaning needs to take place for safety and efficiency.

[Learn more about cleaning your fireplace](#), including ways to increase efficiency!

PROFESSIONAL DEVELOPMENT



Join us for Professional Standards Training on **Wednesday, December 7 from 9:00 a.m. - 3:00 p.m.** at the Courtyard by Marriott in Columbia, MO. During this time, we will hear from Hank Lerner, Chief Legal Officer for the Pennsylvania Association of REALTORS®.

The cost to attend is \$35 for general membership attendees - lunch is included. Limited seating is available on a first-come, first-serve basis.

REGISTER NOW

RISK MANAGEMENT



Keeping it Legal | 2023 Forms Update

In the latest edition of [Keeping It Legal](#), General Counsel Steve Graham and Associate General Counsel Robert Campbell discuss pending standard forms revisions that will become effective January 1, 2023.

The Missouri REALTORS® website has also been updated to include a new [2023 Forms & Revisions page](#). You will find a short explanation (and a "clean" and "redlined" copy) of each revised form. For additional standard forms resources, including some of our approved form providers, visit the [Standard Forms page](#) of our website. Both webpages include a link to our "Master Forms Index", which provides a complete list and brief explanation of all Missouri REALTORS® standard forms made available for your use.

Missouri REALTORS®



LEGALline

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

ADVOCACY



We would like to congratulate all REALTORS® and REALTOR® Champions who were on the ballot earlier this month. The REALTOR® Party is strong because of your commitment!

Of the candidates supported by Missouri REALTORS®, 94% of the House races were won, with a 100%-win record in the Senate. We look forward to working with these individuals to promote private property rights and the dream of homeownership for all Missourians.

FEATURED AFFILIATE



This month's featured affiliate is Emily Schmich, an [independent Cutco sales professional and owner of Gifted Knives, LLC](#). Focused on providing high-quality products backed by The Forever Guarantee, Cutco offers Cutco Closing Gifts to showcase the appreciation of your client.

To learn more, contact Emily by phone at (636) 667-1980, or by email at emily.schmich@gmail.com



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