



Missouri
REALTORS®

Dedicated to the American Dream

IN THE NEWS



Outreach & Output



Missouri
REALTORS®

**SIGN UP FOR 2022 O2 LEADERSHIP
POSITIONS AND OUTPUT GROUPS!**

We pride ourselves on being a mission-driven organization. But in our fast-paced, evolving industry we must be willing to adjust and embrace change to ensure we are able to meet future needs. This proactive approach means we are always looking for volunteers to help us achieve our goals and ensure Missourians have the right to homeownership.

The application deadline to serve as a leader within Missouri REALTORS® and the National Association of REALTORS® 2022 governance structure is May 7, 2021. *(Members can join an Output Group at any time.)*

APPLY TODAY



TechHelplineSM
your tech support team _____

You now have access to unlimited tech support at no additional cost to you! Think of Tech Helpline as your technology advocates. They can help you with everything from setting up your smart home devices to troubleshooting issues with your laptop, tablet, or smartphone, providing basic social media guidance, and more! Call as many times as you need.

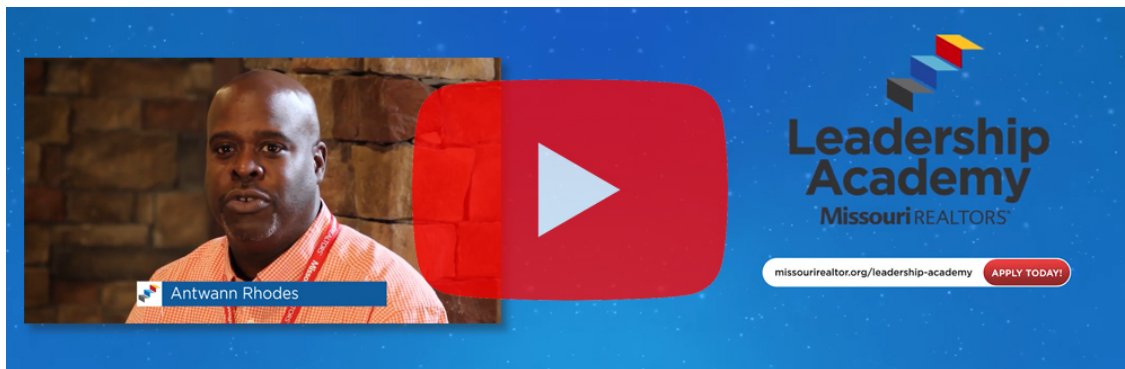
Learn more about this FREE resource, and others, by visiting our [Member Benefits page](#).



Missouri REALTORS® recently concluded a very successful hybrid April Business Conference. Over 400 members from across the state attended in-person and online to ensure the governance of our association continues uninterrupted.

To view the entirety of the Opening General Session, Emerging Issues Forum, R. Layne Morrill's Celebration of Service and recordings of conference sessions and meetings, [visit the schedule page](#) of the April Business Conference microsite. Event photos will be posted soon to Common Ground on THE LANDING. Stay tuned!

We look forward to seeing you at Missouri REALTORS® Fall Business Conference, September 29 - October 1, in Kansas City!



Submit your application for the 2021-2022 Leadership Academy Class!

Missouri REALTORS® Leadership Academy creates leaders who go on to do big things in our industry and within our communities. Will this be your year? Find out more about the Leadership Academy program [click the 'Play' button above] and submit your application today!

APPLY TODAY

The deadline to apply is May 7, 2021.



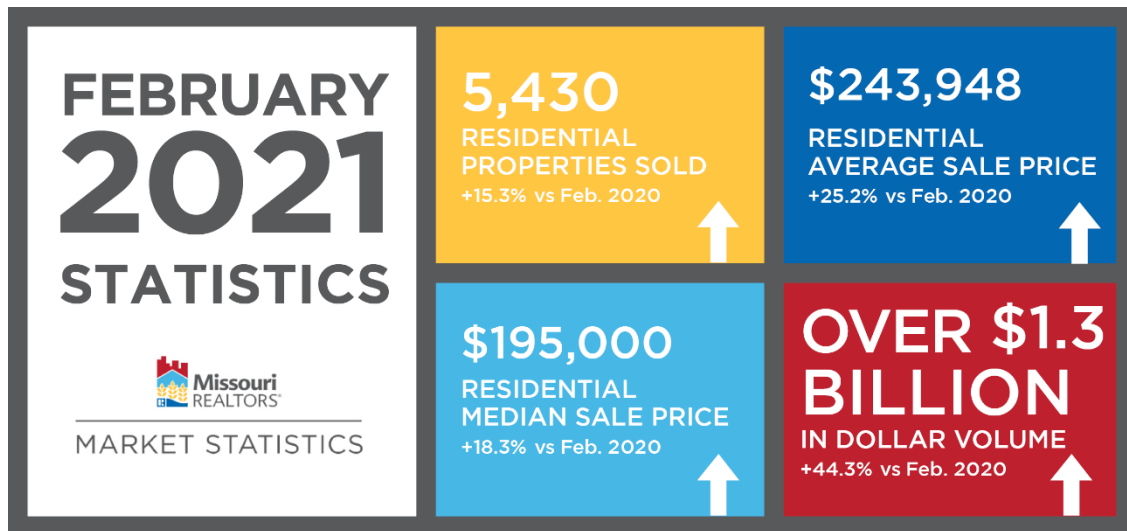
ANNUAL AWARDS AND APPLICATIONS NOMINATE A MISSOURI REALTOR® TODAY!



- REALTOR® of the Year
- Elizabeth J. Mendenhall E3 Award

- Bruce Aydt Code of Ethics Leadership Award
- Honor Society
- R. Layne Morrill Award
- Richard A. Mendenhall Award
- Brady Stevens Award
- Missouri Good Neighbor Award

To learn more about each award, view past recipients and access nomination forms, visit the [Awards and Applications page](#). **Deadlines vary between May 1 and September 1, 2021.** Be sure to check nomination deadlines for each award.



Statewide market statistics for February of 2021 are in. Across the board, Missouri's housing market continues to see an increase in residential properties sold, residential sale price and total dollar volume. However, this also indicates a major decrease in inventory across the state, driving competition among buyers way up.

To review statewide market statistics, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).



Let's get political! In this episode, Missouri REALTORS® 2021 Advocacy Committee Chair Beverly Taki joins us to discuss how Missouri REALTORS® establish relationships with elected officials and advocate for legislative issues important to the real estate industry.

To learn more, tune in to [Episode 4: The Intersection of Real Estate and Politics](#).



For many of us, the NAR “Midyear” meeting is one of our favorite conferences of the year. Even if you have never participated, we invite you to join us this year as we participate virtually.

Similar to last year, meetings are being spread across a much longer period of time to reduce conflicts. To view a full schedule of events, and register, visit the [2021 REALTORS® Legislative Meetings event page](#).



Springtime Renovations

Now that Spring has officially sprung, you may be feeling inspired to roll up your sleeves and get some hard work done around the house. It's the perfect time to refresh and renew your living space. So, let's take advantage of the warmer weather and start planning out your 2021 home improvement plans.

Whether you're taking on a personal project or trying to increase a listing's value, we have curated [a list of home improvement ideas](#) that are guaranteed to refresh a space just in time for Spring!



Mark your calendar! On Tuesday, April 13, beginning at 10:00 am CST, Form Simplicity will host 'Master the Paperless Real Estate Transaction Using Form Simplicity'. This class will cover how to improve your Form Simplicity experience with time-saving tips such as adding, editing and importing contacts; working with the blank forms library; importing MLS/TAX data into transactions and much more!

REGISTER NOW!

Personal Safety Tips for Real Estate Professionals

This month's REALTOR® safety tip highlights safety protocols that all REALTORS® should implement into their daily routine and follow with every client, every day, every time. Learn more by watching '[Personal Safety Tips for Real Estate Professionals](#)', brought to you by the National Association of REALTORS®.

PROFESSIONAL DEVELOPMENT



Tips,
Ideas,
Practices



Missouri REALTORS® Video Share Library originated from the idea that the best mentors and instructors in real estate are oftentimes fellow practicing REALTORS®. Through Missouri REALTORS® Video Vault, you can find and share tips, ideas and practices to improve the business and practice of real estate across Missouri.

Do you have tips, ideas or practices you'd like to share, or would you simply like to hear what other REALTORS® are doing? Visit the [Missouri REALTORS® Video Vault](#) to learn more.

ADVOCACY



During the Hybrid April Business Conference, we hosted the virtual Robert W. Borgmann RPAC Auction. **We're excited to announce that we raised over \$54,586.** This is a huge win for the Missouri REALTOR® Party and a phenomenal effort to support RPAC!



The Missouri REALTOR® Party is seeking State Political Coordinators to serve as liaisons to members of the Missouri General Assembly. State Political Coordinators advocate for Missouri REALTORS® policy positions on legislative issues and serve as an industry information resource to lawmakers.

If you have a relationship with your state senator or representative or are interested in building a relationship, please take a moment to fill out the State Political Coordinator application.

For additional information, contact Erin Hervey, Vice President of REALTOR® Party and Local Board Relations, at erin@morealtor.com.

APPLY TODAY

RISK MANAGEMENT

Missouri REALTORS®



LEGALline

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

FEATURED MEMBER



LGBTQ+ REAL ESTATE
alliance

This month, we are shining the Member Spotlight on Hank Vogt.

Hank Vogt, with RE/MAX Jefferson City and the Jefferson City Area Board of REALTORS®, works diligently to further his education, serve on committees and connect with peers at the local, state and national levels. Vogt's leadership is rooted in his desire to create inclusive, diverse spaces.

Recently, Vogt introduced Missouri REALTORS® to the LGBTQ+ Real Estate Alliance, an advocacy group that will work on behalf of LGBTQ+ folks in the real estate industry. The Alliance is a space for both members of the LGBTQ+ community and its allies, and Vogt will serve as the Missouri Alliance's inaugural President.

We celebrate Hank Vogt for his commitment to the real estate industry, to the Jefferson City community and to a better, more equitable future for Missouri homeowners of diverse backgrounds.

Learn more about Hank by visiting this month's [Member Spotlight blog!](#)

FEATURED AFFILIATE



This month's featured affiliate is [Choice Home Warranty](#). Offering comprehensive protection against the high cost of repair or replacement of properly maintained major systems and appliances, Choice Home Warranty strives to offer their customers fast and simple solutions.

To learn more, contact Britain Lenz by phone at (314) 797-9636 or by email at blenz@chwpro.com.



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