



Missouri
REALTORS®

Dedicated to the American Dream



Outreach & Output



SIGN UP FOR 2020 O2 LEADERSHIP POSITIONS!



The application process to serve as a leader within our Missouri REALTORS®2020 O2 governance structure is now open! Get all the details and find the links to sign-up in my [latest blog](#).

You can also sign-up in person at THE LANDING Lounge during our upcoming [April Business Conference](#), April 24-26, in Columbia.

The deadline to apply for all leadership positions is May 1, 2019.

Brenda Oliver, CRS, GRI, PMN
2019 President, Missouri REALTORS®



Cruise to Excellence with Missouri REALTORS®

Complete the National Association of REALTORS® Commitment to Excellence (C2EX) by December 31, 2019, for a chance to win a \$2,500 travel voucher*! [*See all details.](#)

Be an advocate for the future of our industry. Be committed to excellence. Get started today!

EVENTS



Missouri REALTORS® Capitol Conference and [April Business Conference](#) will take place April 24-26, in Jefferson City and Columbia.

Join us Wednesday, April 24, for the [39th Annual Capitol](#)

[Conference](#) where REALTORS® from across the state will converge on our State's Capitol. This is an opportunity to meet with elected officials and encourage lawmakers to protect the American Dream of Homeownership.

Thursday will kick off with the [Women's Council Annual Pancake Breakfast](#), followed by a full day of governance meetings and educational opportunities. Thursday evening, join fellow Missouri REALTORS® as we raise money for RPAC while having fun at the [Robert W. Borgmann RPAC Auction](#)! The conference will wrap up Friday with the Board of Director's meeting.

Check out the [full schedule](#), including special events, and make plans to attend!

REGISTER NOW!

The Kansas Association of REALTORS® will host the 2019 Region 9 Conference in Wichita, Kansas on March 24-25, 2019. Mark your calendars, and make plans to attend!

For additional information, and to register, visit the [Region 9 Conference page](#).



RISK MANAGEMENT



GRI 101: Housing Issues and Pricing will be presented at the upcoming April Business Conference on April 23, from 10:00 am – 3:00 pm. Nate Johnson will lead the class which is approved for 3 hours of Core CE Ethics Credit and 4 hours of GRI Credit. Early bird registration is \$50.00 until April 10!

For additional information, contact Kim Moriarity, Manager of Professional Development and Risk Management, at 573-445-8400, ext. 118.

REGISTER NOW!



PROFESSIONAL DEVELOPMENT

Missouri REALTORS® is pleased to invite you to this year's Professional Standards Seminar, Professionalism in Action: The Code of Ethics and License Law in Everyday Practice. **This full-day event will take place on March 28, from 9:00 am - 4:00 pm, at the Courtyard Marriott in Columbia.**

Bruce Aydt will lead this class which is approved for 3 hours of Core CE Ethics Credit. Attendance at this course also fulfills NAR's Code of Ethics training requirement for the new cycle beginning January 1, 2019. Early bird registration is \$55.00 until March 7!

For additional information, contact Kim Moriarity, Manager of Professional Development and Risk Management, at 573-445-8400, ext. 118.

REGISTER NOW!

IN THE NEWS



"My participation in Missouri REALTORS® Leadership Academy was one of the best experiences of my real estate career. I walked away from each session with a wealth of information and a fresh perspective on industry processes and day-to-day procedures. Without a doubt, the relationships forged will result in lifelong friendships." - Rick Bradford, 2018 Leadership Academy Graduate, Kansas City, Missouri.

Through the Leadership Academy program, Missouri REALTORS® trains emerging REALTOR® leaders so they may exert a positive influence on the future of Missouri REALTORS®, their Local Boards/Associations, and the industry.

Missouri REALTORS® is now accepting applications for the 2019-2020 Leadership Academy Class. The deadline to apply is Friday, April 5!

APPLY TODAY



To aid in the promotion of the Missouri First-Time Homebuyer Savings Account program, Missouri REALTORS® created the MissouriFirstHome.com website. In addition to this website, a [digital toolkit](#) is available for individuals such as yourself to better promote this program. Note – within the digital toolkit, you have access to shareable

resources including infographics, sample email messages to both stakeholders and consumers, sample social posts, and a customizable, printable postcard.

To learn more about the Missouri First-Time Homebuyer Savings Account program, contact your local financial institution.



Missouri REALTORS® now has an online store for you to order your branded MissouriREALTORS® apparel, and more!

[SHOP NOW](#)

ADVOCACY



Stay up to date with the latest news and happenings taking place in Jefferson City with [REALTOR® Party Blog Updates](#), brought to you by the Missouri REALTOR® Party.



The Missouri REALTOR® Party is seeking State Political Coordinators to serve as liaisons to members of the Missouri General Assembly. SPC's advocate for Missouri REALTORS® policy positions on legislative issues and serve as an industry information resource to lawmakers.

If you have a relationship with your state senator or representative, or if you are interested in building a relationship, please take a moment to fill out the State Political Coordinator application.

For additional information, contact Erin Hervey, Vice President of REALTOR® Party and Local Board Relations, at erin@morealtor.com.

APPLY TODAY

AWARDS



**ANNUAL AWARDS AND APPLICATIONS ARE LIVE.
NOMINATE A MISSOURI REALTOR® TODAY!**

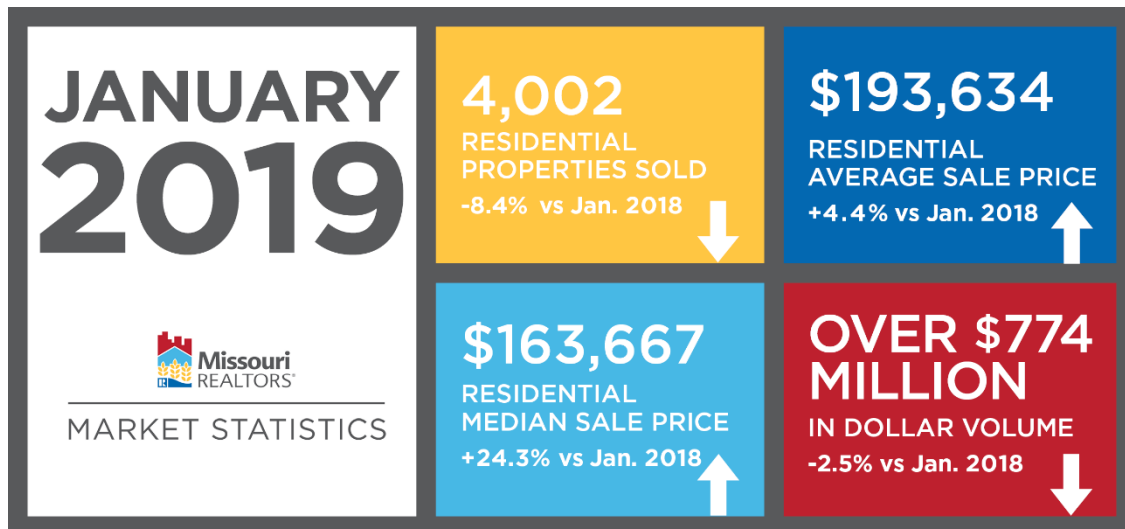


Missouri REALTORS® is now accepting nominations for the following annual awards:

- REALTOR® of the Year
- REALTOR® Salesperson of the Year
- Bruce Aydt Code of Ethics Leadership Award
- R. Layne Morrill Award
- Elizabeth J. Mendenhall E3 Award
- Richard A. Mendenhall Award
- Brady Stevens Award
- Missouri Good Neighbor Award

To learn more about each award, view past recipients and access nomination forms, visit the [Awards and Applications page](#). **Please note the nomination deadline for each award within.**

MARKET STATISTICS



The Missouri real estate market continues to remain steady with the number of homes sold and sales prices compared to previous years. To review statewide market statistics, watch this most recent edition of [Missouri REALTORS® Market Statistics](#).

FEATURED MEMBER



Since graduating [Missouri REALTORS® Leadership Academy](#) in 2008, Karen Vennard, a member of St. Louis REALTORS®, has been heavily involved within her local association, MissouriREALTORS®, and her community.

“My favorite part about attending the Leadership Academy is the skills that I learned and now use in my leadership positions and everyday interactions with clients and constituents,” said Vennard.

Learn more about what Vennard has been up to in our [Leadership Academy Member Spotlight!](#)

FEATURED AFFILIATE

This month's featured affiliate is [America's Preferred Home Warranty, Inc.](#) America's Preferred Home Warranty, Inc., is dedicated to helping families lessen the burden of unexpected expenses by paying towards the repair or replacement of any covered appliance or home system that malfunctions under normal condition of use.

For additional information, contact Eastern Kansas & Western Missouri Area Sales Manager David Simmons by phone at (816) 266-0980, or by email at dsimmons@aphw.com.





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