



Missouri
REALTORS®

Dedicated to the American Dream

IN THE NEWS



This is an exciting time for Missouri REALTORS® as we embark on a new chapter in our history. At the January Business Conference, the Board of Directors voted to create a Building Committee allowing us to negotiate the sale of our headquarters building in Columbia. The Columbia building was built by Missouri REALTORS® in the mid-1980s and was not really optimal for our current needs. In fact, it was too big. After negotiations, we settled on a price and closed on the sale of the building.

Our new address is: 2005 W Broadway, Suite 210 | Columbia, MO 65203

We still have the same phone number (573) 445-8400, however, a zero will be added to each [staff member's](#) extension.

At the April Business Conference, I announced the formation of a Facilities Presidential Advisory Group (PAG) to advise the Leadership Team on options for a permanent home for our Association. We plan to lease this new space in Columbia for the next three years while we make the best decision for a permanent Association headquarters. Of course, we still have eight years remaining on our Jefferson City office lease too. All of that will be taken into consideration by our Facilities PAG.

I have always told you I would be transparent in all we do. I hope you appreciate this update and that you are as excited as I am for the future.

Brenda Oliver, CRS, GRI, PMN
2019 President, Missouri REALTORS®



Our continued thoughts are with those affected by the unsettled weather Missourians have recently experienced. The Missouri REALTORS® Relief Foundation was established in 2011 to provide relief in areas which suffer natural or man-made disasters affecting real estate, in addition to helping REALTORS® impacted by disasters.

To make a tax-deductible donation, or apply for assistance, please [visit the foundation page of our website](#).



Show your Missouri REALTOR® pride and have a captive audience with a [REALTOR® license plate](#)! By making a tax-deductible donation to the Missouri REALTORS® Educational Foundation (MREF), you're not only supporting a great

foundation, but a tremendous cause. REALTOR® plates are available for registered Missouri vehicles only.



Is the stress of every day life catching up with you? It doesn't matter if you're selling a home, working toward your brokers license, or simply figuring out what to feed the kids for dinner; everyone needs an outlet to unwind. In an effort to share with you the best ways to relax, we reached out to our REALTOR® community. [Here's what we found!](#)

EVENTS



Industrial Hemp Impacts to Real Estate

Missouri REALTORS® Land Institute is pleased to invite you to [Industrial Hemp - Impacts to Real Estate](#). **This course will take place September 24, from 1:00 - 5:00 p.m., at the University Plaza Hotel & Convention Center in Springfield, MO.**

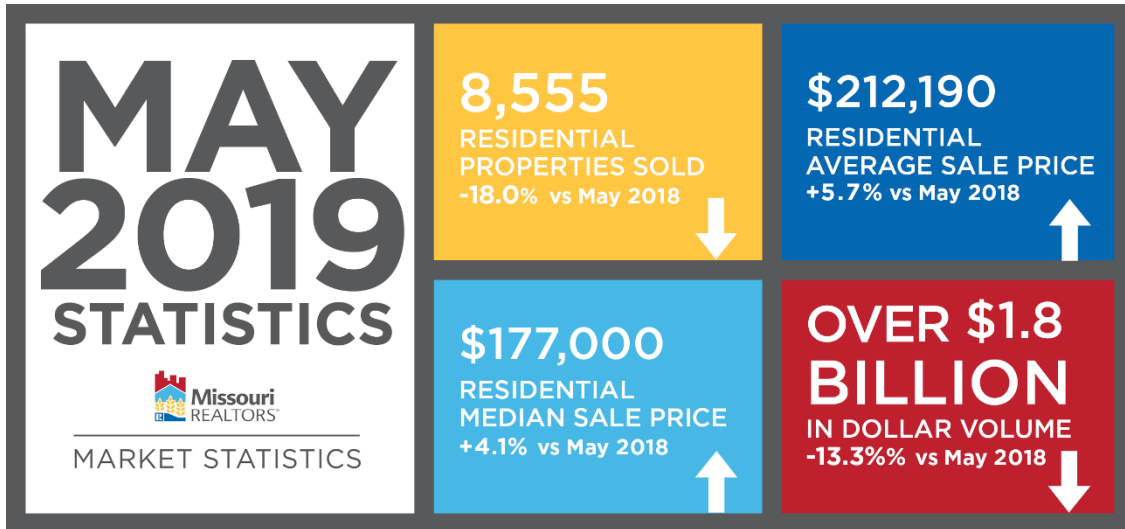
This course summarizes the history of cannabis use, prohibition and legalization, and examines, in detail, the impacts to property brokerage, disclosure, opportunities, and pitfalls of industrial hemp regarding all types of real estate and property management.

***This course is approved for 3 hours of Missouri Real Estate and 4 hours Appraisal CE credit.*

For additional information, contact Robert Campbell, Director of Legal Affairs and Risk Management, at 573-445-8400, ext. 122, or by email at robert@morealtor.com.

REGISTER NOW!

MARKET STATISTICS



The Missouri real estate market continues to remain steady with the number of homes sold and sales prices compared to previous years. To review statewide market statistics, watch the most recent edition of [Missouri REALTORS® Market Statistics](#).

AWARDS



Missouri REALTORS® established the [Brady Stevens Award](#) in affectionate memory of longtime Joplin REALTOR® and 1963 Missouri REALTORS® President Brady Stevens. For many years, Mr. Stevens led the statewide effort to develop and promote truly professional real estate education.

The Brady Stevens Award honors graduates of the REALTOR® Institute who conduct their professional lives in the spirit of that tradition.

The Brady Stevens award application deadline is July 31, 2019.

APPLY TODAY



The [Missouri REALTORS® Good Neighbor Award](#) program was created to recognize and reward REALTORS® across the state for their dedication to volunteer service. This program was modeled after [REALTOR® Magazine's Good Neighbor Awards](#).

The winner of the annual Missouri Good Neighbor Award receives \$2,500 for his or her charity, as well as statewide recognition.

The Missouri Good Neighbor Award nomination deadline is September 1, 2019.

NOMINATION FORM

ADVOCACY



Missouri REALTORS® Regional Advocacy Coordinators have been traveling across the state this summer visiting offices to increase RPAC education and participation. August will be the last full month of the [RPAC All-Star Office Challenge](#). Remember, as a Local Board/Association, you can get a Local President's Cup credit if you help the Regional Advocacy Coordinators set up office visits.

Offices, be sure to post a picture with your All-Star baseballs to the [Missouri REALTORS® Facebook page](#) with the hashtag #MOREalTORParty. By doing this, your office could win a drawing for one of the following cash prizes!

Large Office: \$1,000 - Medium Office: \$500 - Small Office: \$100

RISK MANAGEMENT

Missouri REALTORS®



LEGALline

573-447-5278

LEGAL Line is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics.

Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

FEATURED MEMBER



This month, we are shining our Member Spotlight on Tina Siebert, a REALTOR® with Circa Properties in St. Louis, Missouri.

When Tina lost her mother to pancreatic cancer in 2008, she began to volunteer her time at the American Cancer Society on behalf of Relay for Life. This past year alone, Tina volunteered over 100 hours, serving in many roles.

Learn more about what Tina has been up to by visiting this month's [Member Spotlight!](#)

FEATURED AFFILIATE



This month's featured affiliate is [HSA Home Warranty](#). Whether you're a real estate professional, homeowner, or service provider, one thing is certain - everyone at HSA Home Warranty is dedicated to making your home warranty experience a good one.

For additional information, contact Regional Sales Director George Brockman at (417) 551-2189, or by email at george.brockman@onlinehsa.net.



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