



Missouri
REALTORS®

Dedicated to the American Dream

IN THE NEWS



Continuing our partnership with the University of Missouri, Missouri REALTORS® CEO John Sebree joined University of Missouri President Dr. Mun Choi, Chancellor Alexander Cartwright and City of Columbia Mayor Brian Treece in welcoming over 1,500 international students to campus.

Missouri REALTORS® had a booth at the event to promote homeownership.

This is a project of Missouri REALTORS® new Global Council.

Energy Efficiency: A Tool For Selling Homes & Commercial Buildings

September 18, 2018 – Columbia, Missouri

If you're a REALTOR®, appraiser, mortgage banker or energy contractor, this event is for you. Learn how marketing energy measures to property owners benefit all involved while earning CEU credits!

REGISTER NOW!

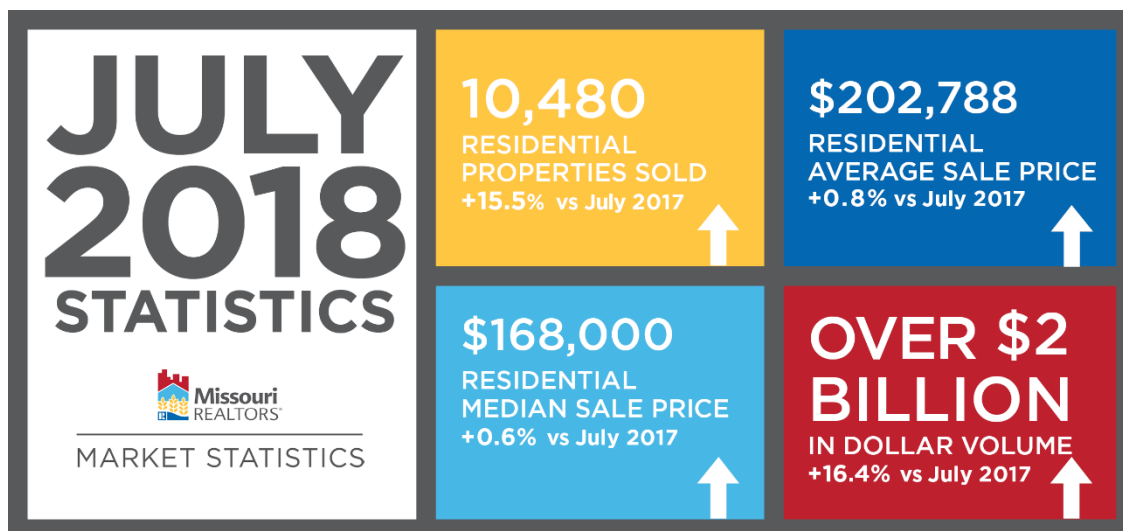


Join Missouri REALTORS® in welcoming advocacy and communications intern, Christopher Poteet, who is studying business at the University of Missouri and is active in their Naval ROTC program. Chris is from Naples, Florida, where his parents are both active REALTORS®.



September is National REALTOR® Safety Month and your safety should be top-of-mind all the time. Use these [safety tips and resources](#) to develop and implement your own personal safety strategy, including communication strategies and safety protocols for your clients.

MARKET STATISTICS



The Missouri real estate market continues to see record setting numbers with the number of homes sold and sales prices compared to previous years. To review statewide market statistics, watch this most recent edition of [Missouri REALTORS® Market Statistics!](#)

EVENTS



This year's [September Business Conference](#) (SBC) will take place at the [InterContinental Kansas City at the Plaza](#), September 19-21. Come early for our [Commercial / Economic / Global Day](#) on Tuesday. We'll officially kick off SBC with an opening session on Wednesday afternoon!

Thursday is packed with meetings, educational opportunities and our Annual Meeting. Join us Thursday evening for [Inaugural Night](#) as we install our 2019 Missouri REALTORS® President, Brenda Oliver, and 2019 Women's Council of REALTORS® President, Kathy Clark. We will conclude with our Board of Directors meeting on Friday.

To learn more, visit our [full schedule](#) of events and make plans to attend!

Online registration closes Sunday, September 16 at midnight.

REGISTER NOW!

RISK MANAGEMENT

In this month's episode of [Keeping It Legal](#), Residential Forms Committee Chair, Steve Gaddy, and Missouri REALTORS® Vice President of Risk Management, Steve Graham, discuss what the Residential Forms Committee has been up to this year and what you can expect to see in 2019.



Do you have a legal question that hasn't been covered in the [LEGAL Line Library](#)? Visit [About LEGAL Line](#) to learn more.

ADVOCACY



This year's [RPAC All-Star Office Challenge](#) deadline is quickly approaching. Offices, be sure to post a picture with your All-Star baseballs to the [Missouri REALTORS® Facebook page](#) with the hashtag #MOREaltorParty. By doing this, your office could win a drawing for one of the following prizes!

Large offices: \$1,000 - Medium offices: \$500 - Small offices: \$100

The deadline to make your RPAC investment to participate in the office challenge is September 10, 2018.

FEATURED MEMBER



This month, Missouri REALTORS® is shining the [Member Spotlight](#) on Sandy Maag, a member of the Kansas City Regional Association of REALTORS®.

Maag has been dedicated to serving [Soroptimist International of Kansas City](#) for more than 30 years. The local chapter works to improve the lives of women and girls through empowering programs.

FEATURED AFFILIATE

[USA Mortgage](#) continues to open doors as a mortgage industry leader. At USA Mortgage, their mission is the unrelenting pursuit of perfection, and they pride themselves on the lending excellence and the superior level of service that their status as a mortgage bank enables them to provide.



For every year since their inception in 2001, the St. Louis Business Journal has named USA Mortgage among the top choices for a residential lender in the St. Louis metropolitan area.



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