

Missouri REALTORS®
Fall Business Conference
Sheraton Westport Chalet | St. Louis, MO

Motions for the Board of Directors
Noticed September 24, 2025

For Information Only. The following motions were approved by the Executive Committee prior to this meeting, and do not require approval by the Board of Directors:

To ratify the Decision of the Conduct Complaint Investigatory Team for Incident #2000440643.

To approve spending \$30,000 from the Issues Reserve Fund on a policy survey, to gauge membership interest and preference on various policy proposals.

The following was approved under both Policy 102 and Missourians for Fair Governance:

That Missourians for Fair Governance file a lawsuit to contest the ballot title for HJR3, with the plaintiff being T. David Rogers and to fund up to \$50,000 for legal services involving this suit (to be allocated from MFG current account balance).

That we donate \$5,000 from the Issues Mobilization fund to fund research and engagement around St. Louis City development reform in the wake of the May 16 tornado.

That Missouri REALTORS® fund up to \$1,500 from the Risk Management Committee funds, to support prizes for the Ethics Case Study Contest in 2026.

That Missouri REALTORS® fund up to \$7,500 from the Risk Management Committee funds, to supply three \$500 scholarships for each GRI module offered in 2026; except for the GRI 600: Capstone course.

Executive Committee

Bobbi Howe, President

Brian Jared, President-Elect

MOTION #1: To adopt the proposed reorganization of the State Association's Bylaws, Interpretations of the Bylaws, and Official Statement of Policy. *This is the second reading, having been accepted by the Board of Directors at the 2025 Spring Business Conference.*

Board of Directors Action:

☐ Approved

☐ Referred to _____ for further study

☐ Postponed until

☐ Defeated

Approved with the following amendment:

MOTION #2: To adopt the amendments to Policy 401 – Diversity and Inclusion Committee, as presented. *The Executive Committee recommends approval.*

Board of Directors Action:

☐ Approved

☐ Referred to _____ for further study

☐ Postponed until

☐ Defeated

Approved with the following amendment:

MOTION #3: To recommend to the Board of Directors, acceptance of the proposed restatement of the reorganization of the State Association's Bylaws, Interpretations of the Bylaws, and Official Statement of Policy. *The Executive Committee recommends acceptance with the following proviso – a) all Policy 200 becomes effective January 1, 2027, b) all existing committee appointments will terminate December 31, 2026. *Those wishing to serve in 2027 will need to apply during the respective application process.*

Board of Directors Action:

- | | |
|--|--|
| ☐ Approved | ☐ Referred to _____ for further study |
| ☐ Postponed until | ☐ Defeated |
- Approved with the following amendment:
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Finance & Budget Committee

Chair: Brent Sager, Treasurer
Vice Chair: Brian Jared, President-Elect
Staff Liaison: Jessi Jordan

MOTION #4: To approve the 2026 budget proposal, as presented. *The Executive Committee recommends approval.*

Board of Directors Action:

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| ☐ Approved | ☐ Referred to _____ for further study |
| ☐ Postponed until | ☐ Defeated |
- Approved with the following amendment:
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Strategic Planning Committee

Chair: Tammy Sherrell-Shortt
Vice Chair: Dan Hartman
Missouri REALTORS® Staff Liaison: Breanna Vanstrom

MOTION #5: To approve the 2026 Missouri REALTORS® Strategic Plan, as presented. *The Executive Committee recommends approval.*

Board of Directors Action:

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|--|--|
| ☐ Approved | ☐ Referred to _____ for further study |
| ☐ Postponed until | ☐ Defeated |
- Approved with the following amendment:

Policy 401 – Diversity, Equity, & Inclusion Committee

~~(2021)~~

Section 1. Purpose.

The Diversity, Equity, & Inclusion Committee shall serve to promote the growth and development of a diverse, equitable, and inclusive environment through education and a culture of belonging that is beneficial to all Missouri REALTORS®. ~~(2023)~~

Section 2. Structure.

The Diversity, Equity, & Inclusion Committee shall be composed of **twelve** (12) total members, including a Chair and Vice Chair, and (as an “ex-officio” member with voting rights) the immediate past Chair of this Committee. The Chair shall be appointed by the President-Elect. The Vice Chair shall be appointed by the Treasurer. All such appointees must complete and maintain, to the extent required, 1) Fairhaven simulation training and 2) Commitment to Excellence (C2EX) programs offered by NAR as a condition to their service. The Chair, Vice Chair and ex-officio member shall each serve a one (1) year term. The Vice Chair shall not automatically succeed to Chair. The other nine (9) committee members shall serve three-year (3-year) staggered terms and shall be appointed by a majority vote of the Strategic Planning Committee prior to the year in which they will begin to serve. ~~(2022)~~

Section 3. Meetings. The Diversity, Equity, & Inclusion Committee shall meet at such times and places as it may deem necessary to carry out its purpose.

Section 4. Reports. The Diversity, Equity, & Inclusion Committee shall also report at such time and in such fashion as directed by the Board of Directors.

Section 5. Approval of Action. All action taken by the Diversity, Equity, & Inclusion Committee shall in all respects be subject to the approval of the Board of Directors.



Dedicated to the American Dream

Strategic Plan 2026

Our Mission: To advance the real estate profession by safeguarding private property rights, providing essential resources, and leading with advocacy and professionalism.



Advocate

Raise the profile of Missouri REALTORS® with decision makers as the most trusted voice in the real estate industry.



Lead

Advance an innovative and sustainable path of professional excellence.



Engage

Connect members and consumers with captivating programs, products, and services that enhance member value and inform consumers.

We will:

- Create, maintain, and leverage REALTOR® relationships with legislators, organizations, and the public.
- Educate members on RPAC and its support of candidates for public office who address private property rights and REALTOR® issues.
- Bridge local, state, and national associations through REALTOR® Party programs, tools, and events.
- Gather and publish data addressing real estate, economic development, and broader public policy goals.

We will:

- Be the “Voice for Real Estate” by delivering information to promote the value of the REALTOR® brand and the role of associations in addressing industry issues.
- Provide world-class education and professional development of members and foster leadership advancement.
- Offer business tools and resources essential to member success and future relevance.
- Align the needs of the industry, evolving business practices and consumer protection.
- Elevate the significance of the Fair Housing Act through education and committing to equal professional service to all parties.

We will:

- Promote **THE LANDING** and other platforms for member networking and collaboration, and to solicit feedback to better understand members’ business needs
- Showcase **Legal Line**, the forms library, and all benefits of membership through targeted marketing efforts in collaboration with local associations, when possible.
- Enhance consumer outreach through market research and industry resources, and by supporting the initiatives of the Missouri REALTORS® Educational Foundation.
- Cultivate Diversity, Equity, and Inclusion in all programs and services.