



Leadership Development Output Group Meeting
2025 Fall Business Conference
September 24, 2025 | 8:00-9:00am
Sheraton Westport Chalet St. Louis

Chair: Kim Stockstill
Vice Chair: Angie Mullings
Staff Liaison: Cara Harmon

Welcome and Opening Remarks

- Introduce Chair, Vice Chair, and Staff Liaison
- Purpose: *To further the cultivation and development of leaders within the State Association and at the local and national REALTOR® levels through the utilization of the State Association's Leadership Academy program.*
- *We seek to cultivate a culture of belonging where everyone can participate to the full extent of their talents and abilities for their personal success and for the success of Missouri REALTORS®*
- Stay connected with our community on The Landing
- 100% RPAC Challenge
- Introduce 2026 Chair and Vice Chair

Discussion Topics

- 2025 Leadership Academy Class Project Presentation
- Introduce 2026 Leadership Academy Class
- Lunch and Learn | Balancing the Business – TODAY at 11:30am!
- Work Group Updates
 - Leadership Academy Marketing Awareness – Kim
 - Leadership Academy Evaluation – Angie
 - Need to review 2025 evaluations!
 - Leadership Academy Alumni Retreat - Angie
- Other

Adjourn

Mission: Missouri REALTORS® advocate for real property rights, lead in professional excellence and engage all members.

Values: *Professionalism* — We value the combination of integrity and expertise. *Advocacy* — We are stewards of the profession, including but not limited to, legislative efforts.
Inclusive Collaboration — We work with diverse communities internally and externally for the betterment of the profession.

Anti-Trust Policy: All persons affiliated with the real estate industry need to be mindful of the constraints of the anti-trust laws. There shall be no discussions of agreements or concerted actions that may restrain competition. This prohibition includes the exchange of information concerning individual REALTOR® commissions, market practice or any other competitive aspect of an individual REALTORS® operation. Each Missouri REALTORS® Executive Committee member, Board of Director's member or meeting participant is obligated to speak up immediately for the purpose of preventing any discussion falling outside the bounds indicated.