Missouri REALTORS®

Professional Development Output Group
Meeting Agenda
2026 Fall Business Conference | Hilton St. Louis at the Ballpark
September 23, 2026 | 9:15 – 10:15 AM | Archview Ballroom (2nd Floor)

Chair: Yvonne Van Camp | **Vice Chair:** Kim Cameron | **Staff Liaison:** Dr. Blake Willoughby

1. Welcome

2. Reminders

- Purpose: *To develop, market, and provide members with professional development opportunities through education, training, and diversity awareness. (Policy 103 Section 2e)*
- We seek to cultivate a culture of belonging where everyone can participate to the full extent of their talents and abilities for their personal success and for the success of Missouri REALTORS®.
- Stay connected between meetings with our community on The Landing.
- We strive for our group to meet the 100% RPAC Challenge! Learn more about your investment at the RPAC table in the exhibit area.

3. Staff Report | *Dr. Blake Willoughby*

A. Missouri REALTORS® Continuing Education Annual Report

B. Missouri REALTORS® Graduate REALTOR® Institute (GRI) Program Annual Report

C. 2026 Missouri REALTORS® Broker Education Series Report

4. GRI Notices

- 2027 Missouri REALTORS® GRI Scholarship Applications | **DUE December 4, 2026**
- 2027-2029 Certified GRI Instructor Applications | **DUE October 30, 2026**

5. Professional Development Output Group Accomplishments 2023 – 2026

6. Thank You

Adjourn

Mission: *Missouri REALTORS® advocate for real property rights, lead in professional excellence and engage all members.*

Values: *Professionalism — We value the combination of integrity and expertise. Advocacy — We are stewards of the profession, including but not limited to, legislative efforts. Inclusive Collaboration — We work with diverse communities internally and externally for the betterment of the profession.*

Anti-Trust Policy: *All persons affiliated with the real estate industry need to be mindful of the constraints of the anti-trust laws. There shall be no discussions of agreements or concerted actions that may restrain competition. This prohibition includes the exchange of information concerning individual REALTOR® commissions, market practice or any other competitive aspect of an individual REALTORS® operation. Each Missouri REALTORS® Executive Committee member, Board of Director's member or meeting participant is obligated to speak up immediately for the purpose of preventing any discussion falling outside the bounds indicated.*