

# Professional Development Output Group Meeting Agenda

# 2025 Spring Business Conference | Wyndham Executive Center April 30, 2025 | 9:15 – 10:15 AM | Windsor 4

Chair: Forrest Stodghill | Vice Chair: Yvonne Van Camp | Staff Liaison: Blake Willoughby

### 1. Welcome

- Purpose: To develop, market, and provide members with professional development opportunities through education, training, and diversity awareness. (Policy 103 Section 2e)
- 2026 Missouri REALTORS® Leadership & NAR Committee Application Deadline May 15, 2025
- Let's cultivate a culture of belonging where everyone can participate to the full extent of their talents and abilities for their personal success and for the success of Missouri REALTORS®
- Stay Connected with our Community on The Landing
- 100% RPAC Challenge

#### 2. Announcements

- A. GRI Program 2025 Schedule & Information
- B. Appraisal Section CE Class Appraisal Secrets: Insider's Guide for Agents
- C. Missouri REALTORS® CE Class Offerings
- 3. GRI Scholarship Funds Request (Action Item)

Suggested Action: Move to submit a funds request to the Risk Management Mission Committee for a total of \$3,000 to supply three \$500 scholarships for the GRI Module IV and V offerings in 2025.

(Reference funds request document for more details about the scholarship and both the application/review process.)

# 4. Discussion: Marketing Programs

 Guiding Question: What avenues and strategies do you believe would aid in expanding member and local association leaders (elected & staff) about the professional development opportunities provided by the state association?

## 5. Adjourn

2025 Focus: "Handle Hard Better"

Mission: Missouri REALTORS® advocate for real property rights, lead in professional excellence and engage all members.

Values: Professionalism — We value the combination of integrity and expertise. Advocacy — We are stewards of the profession, including but not limited to, legislative efforts. Inclusive Collaboration — We work with diverse communities internally and externally for the betterment of the profession.

Anti-Trust Policy: All persons affiliated with the real estate industry need to be mindful of the constraints of the anti-trust laws. There shall be no discussions of agreements or concerted actions that may restrain competition. This prohibition includes the exchange of information concerning individual REALTOR® commissions, market practice or any other competitive aspect of an individual REALTORS® operation. Each Missouri REALTORS® Executive Committee member, Board of Director's member or meeting participant is obligated to speak up immediately for the purpose of preventing any discussion falling outside the bounds indicated.