# Dietitians in Business and Communications



## 2016-2017 Annual Report

#### A Message from Your Immediate Past Chair:



The 2016-2017 year was focused on an increase in impact with communication and education as well as conservation of resources. The newsletter received a facelift and new content and was met with rave reviews. Education programs, provided in a variety of mediums, were well designed to meet the needs of all members. The budget was planned to be break-even, however, with the hard work of both Executive Director and Executive Committee, combined with an excellent stock market return we are now securely in the "black". This position of stability along with plans to increase sponsorship support could put us in a good position to consider more programs and services for members.

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Executive Committee As in previous years we analyzed who we are and what we do. DBC, unlike many DPGs fulfill the needs of more than those professionals who work in business and communication. This may be a reason why there has been confusion over identity in past years and explain the amazing diversity of membership. DBC's education, networking and communication opportunities provide a framework of support for those seeking a career path within business and communication while providing skills that enhance the work of all nutrition professionals regardless of career path and/or years worked. In understanding the dual role that DBC may play it is possible to better describe the attributes of membership and increase the utilization and subsequent value to current and potential members.

Accomplishments from June 2016 through May 2017 included:

- ♦ Continued member CPEU offerings and other opportunities, including a TED Talks club and Twitter chats
- ♦ Enhanced social media engagement, resulting in new followers and enhanced/re-branded channels of communication
- Great coordination of educational content with marketing/communications efforts by aligning along four key themes
- Enhanced participation in Academy governance through the House of Delegates
- Addition of a Policy and Advocacy Leader, bringing new information and focus to members

Regards,

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Terri Raymond, MA, RDN, CD, FAND 2016-2017 DBC Chair

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## Membership

After placing a renewed focus on demonstrating DBC's appeal to stu-

dents and enhance our value among all members, we concluded the year with 1,246 members, a 4.2% decrease from the previous year.

**DBC Member Orientation** 

Elaine Farley-Zoucha, RD, LD, LMNT DBC Membership Chair Our member orientation webinar, coordinated by Membership Chair, Elaine Farley-Zoucha, RD, LD, LMNT, was

conducted in June 2016. The recorded webinar was viewed more than 60 times via our website.

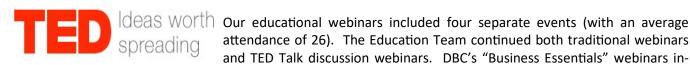
### Governance

We solicited and shared member comments on mega issues for the Fall and Spring Academy House of Delegates meeting dialogues.

Our first student Executive Committee member served enthusiastically this year.

Our Delegate served as a table facilitator during the Fall 2016 meeting.

#### Education



cluded:

Date

Title



**Financial Report** 

For 2016-17, DBC concluded the year with a positive bottom line.

Revenue:

Budget \$70,750 Actual \$65,123

**Expense:** 

Budget \$68,295 Actual \$57,707 August 23, TED Talk: Communication in the 21<sup>st</sup> Century 2016 September Content Marketing to Conversions: What You Need to Know 21, 2016 About Social Media Marketing for Business November Starting/Fine-Tuning a Business: A Roadmap for Financial 16, 2016 Success February 15, How to Get Your Best Raise Ever: 3 Proven Techniques that 2017 Work for Women TED Talk: From Almonds to Zucchini: How Bees Help Us Put March 21, 2017 Our Best Fork Forward April 12, 2017 Eating Beyond the Headlines: Sorting Evidence from Emotion May 17, 2017 Making the Most of a Mentoring Relationship

Fifty-two members have taken advantage of the self-study webinar option for CPEU.

## **Marketing and Communications**

Under the leadership of Marketing and Communications Chair, Missy Schaaphok, RD and new committee members, DBC created a renamed, redesigned and focused newsletter, renamed our e-updates and improved our social media following and engagement. Additional accomplishments included:

Facebook "likes" at the end of May were 2,109 -- up 8.1% from last year. Increased Twitter followers to 3,529, up over 86% from last year.

Had 337 members in our LinkedIn group.
Continued the monthly Twitter chats with guest hosts.

Dietitians in Business and Communications

dietic practice page of the
right. Academy of Nutrition and Dietetics

Take 5 with DBC - May 2017



Four issues of the *DBC Business Essentials* newsletter were distributed via website posting. Themes included Developing Skills to Quickly and Effectively Engage with Your Company's Executive Team, Strategies to Remain Business Savvy in an Every-Evolving Work Environment, Effectively Dealing with Change, and Policy and Advocacy.

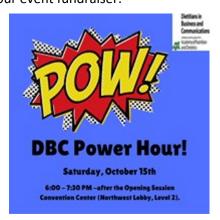
Twelve issues of the monthly *Take 5 with DBC* and other regular eblasts were distributed to members.

The electronic mailing list (EML) continued to provide a means of member-to-member communication.

## Member Networking

Food & Nutrition Policy:

Our networking "Power Hour," was held during the Food & Nutrition Conference & Expo™ (FNCE®) in Boston. More than 100 DBC members, sponsors and guests attended. We raised \$890.00 for the Foundation through our event fundraiser.



## **DBC** Awards

Becki Holmes, MS, RDN and Missy Schaaphok, RD received the DBC Circle Award during FNCE® 2016.



## **Sponsorship**

Grateful appreciation is extended to our 2016-2017 sponsors:

Bevolution Monsanto Sysco

## **Acknowledgement and Thanks**

The 2016-17 DBC Executive Committee did an outstanding job moving forward the organization's mission and goals.

I'd like to thank each and every member for their hard work and tireless commitment to DBC this year:

#### **DBC 2016-17 Executive Committee**

Terri Raymond, MA, RDN, CD, FAND—Chair Becki Holmes, MS, RDN - Chair-Elect Ilene Smith, MS, RD - Past Chair Jackie Schulz, MS, RD, CSP, LDN – Treasurer Jenny Karl, MS, RD - Secretary Elaine Farley-Zoucha, RD, LD, LMNT -Membership Chair Mary Lee Chin, MS, RD – Delegate Sonja Stetzler, MA, RDN, CPC — **Education Committee Chair** Missy Schaaphok, RD — Marketing & Communications Chair Jennifer Seyler, MS, RD, CPT – Sponsorship Chair Carol Berg Sloan, RDN, FAND – Nominating Chair Linda Roberts, MS, RD, LDN -Policy and Advocacy Leader Reilly Brown – Student EC Member

#### **Marketing & Communications Team**

Nicole Arcilla, MS, RD – Take 5 with DBC Editor Sarah Hendren, MS, RDN, LDN, CD — DBC Business Essentials Newsletter Editor Tyler Rolling, MS, RD – Social Media Coordinator

#### **Nominating Committee**

Teresa Hedrick, MS, RD, LD (Chair Elect) Lara Felton, MBA, RDN



We are grateful for the support and guidance of our Academy DPG Manager, Susan DuPraw, MPH, RD and our Executive Director, Barbara Pyper, MS, RD, SNS, FCSI, FAND.

Thank you all for an amazing year and wonderful memories. Together, as members of DBC, we create a powerful network of experience, knowledge and support for all nutrition professionals.

Let's continue to build and share our remarkable accomplishments

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