REGISTRATION BROCHURE – OCTOBER 26-29

SCAN ME FOR THE CONFERENCE APP



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AT THE NEW GAYLORD PACIFIC RESORT SUBROGATION.ORG



NATIONAL ASSOCIATION OF SUBROGATION PROVESSIO

WELCOME LETTER



WELCOME TO THE 2025 NASP ANNUAL CONFERENCE **AT THE GAYLORD PACIFIC RESORT!**

We are thrilled to welcome you to the 2025 NASP Annual Conference at the stunning new Gaylord Pacific Resort & Convention Center in Chula Vista, California! With its grand opening just months before our event, you'll be among the very first to experience the latest jewel in the Gaylord crown — panoramic waterfront views, cutting-edge amenities, and a tailor-made venue for inspiration and connection.

This year's theme, "Feel the Need...the Need for Subro," captures the spirit of subrogation today - fast-moving, high-stakes, and pushing new boundaries. Over the next few days, you'll have the opportunity to sharpen your skills, connect with industry leaders, and pick up the pace on strategies to drive your success. There will be 71 amazing sessions spread across 8 tracks, with 150+ speakers! There is something for everyone — whether you're gunning for specialized knowledge or taking a maiden tour through new areas of the industry.

Our Sunday evening welcome reception will set the tone with an unforgettable night aboard the legendary USS Midway. There is no better place to launch our high-speed adventure than on the deck of a historic aircraft carrier prepare for great conversations, breathtaking views, and maybe even a few Top Gun moments (aviator sunglasses encouraged but not required).

On Monday morning, we'll kick things into high gear with an incredible keynote speaker Carey Lohrenz who knows what it takes to win in one of the highest pressure, extreme environments imaginable: in the cockpit at Mach 2. As the first female F-14 Tomcat Fighter Pilot in the U.S. Navy, having flown missions worldwide as a combatmission-ready United States Navy pilot, Lohrenz is used to working in fast moving, dynamic environments, where inconsistent execution can generate catastrophic results.

Carey's experience in the all-male environment of fighter aviation and her ability to pass on the Lessons Learned in her career allow her to deliver insight and guidance from a credible platform on Leadership, High Performing Organizations and Diversity Training.

Carey graduated from the University of Wisconsin where she was a varsity rower, also training at the pre-Olympic level. After graduation, she attended the Navy's Aviation Officer Candidate School before starting flight training and her naval career. Carey lives with her husband and four children in Minneapolis, MN, and is currently working on her Master's in Business Administration in Strategic Leadership.

Throughout the week, our lineup of speakers and sessions will cover critical topics in Auto, General, Management, Product Liability, Property, Subro Fundamentals, Workers' Compensation, and our new Emerging Professional's Track. We'll also keep your engines revved with plenty of networking events!

We can't wait to share this incredible experience with you at one of the most exciting new destinations in the country. As we dive full throttle into the conference, remember: stay classy and get ready for some moments you'll never forget.

Welcome aboard!

PATTI RUTZINSKI & MICHAEL B. STEVENS

REGISTRATION & EXHIBITOR INFORMATION

REGISTRATIONS MEMBER - \$1.850 | NON MEMBER - \$2.575

Includes all educational sessions / Sunday night reception / breakfast, lunch, refreshment breaks, and receptions on Monday and Tuesday.

GUESTS - \$575

Includes only Sunday, Monday, and Tuesday evening receptions.

CONTINUING LEGAL EDUCATION (CLE)

Credit hours may vary based on state's rules/regulations/approval.

NOTE: Credits are nontransferable.

ATTENDEE LIST

Attendee List will be provided to all attendees after the conference, along with a post-conference survey.

ATTENDEE CANCELLATIONS

Cancellations are not eligible for a monetary refund, however, substitutions of an attendee may be done at any time up to 24 hours prior to the conference at NO CHARGE.

EXHIBITOR CANCELLATIONS BY RESERVING A BOOTH, YOU AGREE TO THE FOLLOWING **CANCELLATION POLICY:**

If written notification is received on or before October 1, 2025, exhibitor will receive a refund of all fees, less a \$150 cancellation fee. If written cancellation notification is received on or before October 1, 2025, exhibitor will receive a 50% refund. All cancellations and/or no shows after October 2, 2025 are not eligible for a refund.

BECOME A NASP MEMBER AND \$AVE

MEMBERS RECEIVE SIGNIFICANT DISCOUNTS ON CONFERENCE REGISTRATIONS. JOIN NOW TO RECEIVE THE MEMBER CONFERENCE RATE AND TAKE ADVANTAGE OF ALL THE BENEFITS THAT A NASP MEMBERSHIP HAS TO OFFER.

FOR MORE INFORMATION EMAIL INFO@SUBROGATION.ORG OR CALL 1-800-574-9961.



2025 CONFERENCE EXHIBITOR PACKAGES

PREMIER: \$23,750

- Sponsorship of Dinner
- Hospitality Room (includes bar and 25 drink tickets)
- Four (4) Registrations
- Hands-On Live Product Demo*

DIAMOND: \$12,000

- Sponsorship of Lunch and Coffee Station
- Three (3) Registrations
- Hands-On Live Product Demo*

*Subject to safety approval from NASP management.

For more information on an exhibitor packages, email info@subrogation.org or call 1-800-574-9961.

STANDARD IN EVERY PACKAGE:

 ONE COMPLIMENTARY, FULL-CONFERENCE REGISTRATION • ELECTRICITY AT SPACE MONITOR AND HDMI CABLE DRAPED TABLE, TWO CHAIRS, WASTE CAN

> NOTE: Exhibitors are welcome to bring banner ups, as long as they fit completely behind the exhibitor's draped table.

PLATINUM: \$9,250

- Sponsorship of Breakfast
- Two (2) Registrations
- Hands-On Live Product Demo*

GOLD: \$6,500

• Coffee or Refreshment Station at Table During One Break

SILVER: \$4,750

ACTIVITIES



SK FUN RUN/WALK SUNDAY, OCT. 27 AT 8:00 AM TENTATIVE – TO BE DETERMINED BASED ON INTEREST



PICKLEBALL SUNDAY, OCT. 27 FROM 11:00 AM – 1:30 PM TENTATIVE – TO BE DETERMINED BASED ON INTEREST



BEACH VOLLEYBALL SUNDAY, OCT. 27 AT 9:00 AM TENTATIVE – TO BE DETERMINED BASED ON INTEREST



GAYLORD PACIFIC, CHULA VISTA, CA

This rate is effective three days prior and three days after the NASP Conference, subject to availability of rooms at the time of reservation.

Reservations can be made via the Conference page of the NASP website. NASP room block expires September 30, 2025. Rooms are limited, so be sure to make your reservation early!



HOTEL INFORMATION



SESSIONS BY TRACK

SESSIONS BY TRACK

MONDAY. OCTOBER 27. 2025

AUTO

- M.1.1 Don't Get Off the Rails (Combined with Workers' Comp Track)
- M.2.1 Maximizing Collections on Uninsured Motorist Files
- M.3.1 Navigating the Maze: Handling Auto Accident Claims Involving Government Employees
- M.4.1 Subrogation Magic Using MCS-90 to Make Money Appear on Trucking Losses



M.1.2 Subrogation in Renewable Energy Losses

M.2.3 Next-Level Resilience: Your Leadership Blueprint

Agreements (Combined with Property)

- M.2.2 Talk to Me, Goose: Communication, Collaboration, and Conflict in Joint Prosecution Agreements (Combined with Workers' Comp)
- M.3.2 Lesser-Known Fire Protection Code Requirements A "Target Rich" Environment for Recovery?
- M.4.2 Overcoming the Sutton Doctrine Tips to Maximize Subro Recovery

M.1.4 Don't Get Off the Rails (Combined with Workers' Comp Track)

M.3.3 Navigating Challenging Conversations While Keeping Your Reputation Intact

M.4.3 The Psychology of Groupthink: How It Can Lead to Bad Decisions and What You Can

Ø MANAGEMENT

Subrogation

Do to Prevent It

WORKERS' COMP



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STUTMAN

CELEBRATING 30 YEARS

Crawford **Praxis**

MONDAY, OCTOBER 27, 2025 (CONT.) GENERAL S

- M.1.5 I Feel the Need...The Need for Insight on the Liability Side Evaluation What the Defense Doesn't Want You to Know
- M.2.5 Mission Control: Targeting Third-Party Liability for Homeless Fires
- M.3.5 The Jerk Store Called They are Running Out of You. Why Bother, You are Their All-Time Best Seller!
- M.4.5 Looking Back After Decades of Subrogating: Practical Insights Getting the Winning Edge and Creating Recovery Successes

Æ PRODUCT LIABILITY

- M.1.6 UL Certification A Sure Fire Stopper?
- M.2.6 Highway to the Danger Zone: Using Alternative Safer Designs to Prove a Product Liability Case
- M.3.6 Defect Detectives: Unraveling Manufacturing Issues in Claims and Subrogation
- M.4.6 Did I Do That? Tips and Advice on Identifying Contractors and Product Manufacturers

SUBRO FUNDAMENTALS

- M.1.7 Subrogation Lawsuit Fundamentals: What to Expect After You Provide Suit Authority
- M.2.7 Subro Economics Damages, Recoveries, and Economics
- M.3.7 Building a Winning Subrogation Team: Insights From All Levels
- M.4.7 Arbitration Basics

EP EMERGING PROFESSIONALS

- M.1.8 Subrogation Your Gateway to Personal Success An Emerging Professionals' Workshop (Part 1)
- M.2.8 Subrogation Your Gateway to Personal Success An Emerging Professionals' Workshop (Part 2)
- M.3.8 SITE Session (Part 1)
- M.4.8 SITE Session (Part 2)

M.3.4 The Tipping Point With Manufacturer Representations: Workers' Comp Subrogation

M.2.4 Talk to Me, Goose: Communication, Collaboration, and Conflict in Joint Prosecution

M.4.4 Workers' Compensation Subrogation Jeopardy - Pacific Coast Edition: Laugh, Learn, and Have Fun While Learning About WC Subrogation in States West of the Mississippi

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SESSIONS BY TRACK

SESSIONS BY TRACK

TUESDAY. OCTOBER 28. 2025

AUTO

- T.1.1 Rideshares, Rentals, and Robotic Drivers: The Intersection of Technology and Liability in 2025
- T.2.1 Crash Chronicles: From Wreckage to Resolution
- T.3.1 A Survivor's Guide to PIP Recovery in NY & NJ
- T.4.1 Subrogating Autonomous and Electric Vehicle Claims
- T.5.1 Who's on First?

-PROPERTY

- T.1.2 Snowflakes & Structural Collapse
- T.2.2 Subrogation Investigations that Soar The Critical Role of Investigations in Property Subrogation Claims
- T.3.2 From Take Off to Landing Claim Management from the Perspective of Independent Property Adjusters and Subrogation Attorney
- T.4.2 Tackling Construction Defects and Insurance Challenges
- T.5.2 Spread Theories in Water Losses

Ý MANAGEMENT



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- T.1.3 Mid-Level Management: How to Succeed and Grow
- Tools and Techniques to Handle the Challenges of Market Share and Insured Involvement in T.2.3 Subrogation
- T.3.3 Title: AI-Powered Subrogation: Unlocking Efficiency, Empowering Teams, Driving Growth
- T.4.3 Integration with Arbitration Forums: Riding the Wave of Guidewire Claim Center and Settlement Exchange
- T.5.3 How Can We Support Our Employees When They Require "Time Off" to Care for Their Families

WORKERS' COMP

- T.1.4 State Specific Subrogation Coast to Coast
- T.2.4 Workers' Compensation Subrogation Roundtable Legal Updates
- T.3.4 Avoiding Mr. Hyde to keep Dr. Jekyll The Right Chemistry to Ensure Employer Cooperation for the Best Subrogation Outcome
- T.4.4 Advanced Concepts of Workers' Compensation Subrogation
- T.5.4 Pulling Back the Curtain Negotiating WC Liens With Personal Injury Attorneys

TUESDAY. OCTOBER 28. 2025 (CONT.) S GENERAL

- T.1.5 Becoming Awesome: A Top 10 List and Panel Discussion on What Experts, Attorneys, and Carriers Value in Most Partners
- T.2.5 You Stay Classy San Diego Ethics and Subrogation
- T.3.5 Danger Zone: Navigating Subrogation Through the Bankruptcy Battlefield
- T.4.5 Navigating the Ethical Relationship with an Insured During Subrogation Help Us Help You
- T.5.5 Bailment & Breakdowns: Rights, Risks, and Remedies

Æ, PRODUCT LIABILITY

- T.1.6 Navigating the Danger Zone: Accelerating Recovery in Product Liability Subrogation Claims
- T.2.6 Turn Down for What: How Inadvertent Stove Activations Ignite Big Trouble
- T.3.6 Feel the Need for Speed! Product Liability Speed Date (Part 1)
- T.4.6 Feel the Need for Speed! Product Liability Speed Date (Part 2)
- T.5.6 Successfully Navigating Dezincifation and Corrosion Losses

SUBRO FUNDAMENTALS

- T.1.7 Subrogation Showdown
- T.2.7 Navigating Daubert in Today's Litigation
- T.3.7 Talk to Me, Goose: Recognizing and Responding to Ethical Dilemmas in Subrogation
- T.4.7 Expert Opinions Know When to Hold Them, Know When to Fold Them (Lawyers and Adjusters, Never Count Your Money When You are Sitting at the [Counsel] Table)
- T.5.7 Becoming an Expert in Working With and Selecting Experts and Legal Counsel

EP EMERGING PROFESSIONALS

- T.1.8 Negotiation Theory and Practice
- T.2.8 Advancing Your Subrogation Career
- T.3.8 What an Expert Wants, What an Expert Needs Making Them Happy and Obtaining Recoveries
- T.4.8 Subro Me Now or Lose Me Forever

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MONDAY, OCTOBER 27, 2025

The Registration Desk will be open from 7:00 AM - 5:00 PM.

7:30 AM - 8:15 AM **BREAKFAST WITH EXHIBITORS**

SUNDAY, OCTOBER 26, 2025

The Registration Desk will be open from 11:00 AM - 5:30 PM.

9:00 AM - 12:00 PM	CSRP EXAM Examinees must have already matriculated; pre–registration is required.
11:00 AM - 4:00 PM	EXHIBITOR INSTALLATION
11:00 AM – 5:30 PM	EXHIBITOR REGISTRATION
2:00 PM – 5:30 PM	ATTENDEE REGISTRATION
4:45 PM – 5:30 PM	FIRST-TIME ATTENDEES'/EMERGING PROFESSIONALS' ICEBREAKER Are you a first-time attendee, an emerging professional or new to subrogation and the NASP Conference? If so, please plan to attend this icebreaker and learn how to get the most of your conference experience, make new friends, and build networks. Invitations will be emailed in September. RSVP is necessary for this event.
6:00 PM – 9:00 PM	SUNDAY WELCOME RECEPTION: "PERMISSION TO BUZZ THE TOWER" A TOP GUN-THEMED NIGHT ABOARD THE USS MIDWAY Get ready to kick the tires and light the fires! NASP is cleared for takeoff with an unforgettable opening reception aboard the legendary USS Midway in San Diego! Join your subro squadron as we launch the 2025 Annual Conference with high-flying fun, Top Gun flair, and breathtaking views from one of America's most famous aircraft carriers. NASP Conference T-shirts and Aviators Encouraged Channel your inner Maverick, Iceman, or Charlie and show up ready to party like it's 1986. Expect themed entertainment, mission-ready bites,
	danger-zone drinks, and a few surprises that'll take your breath away. This is not your average welcome reception — it's NASP's ultimate salute to subrogation and the heroes who make it happen. The subro mission starts here!

In her motivating and engaging keynote presentations, Carey shares her fascinating experiences operating in one of the world's most challenging environments - an aircraft carrier. She is uniquely qualified in the fundamentals of winning under pressure, reducing errors and overcoming obstacles. Her mastery of these fundamentals can help your team triumph in this high-risk, time crunched world.

Carey Lohrenz's timely message about High Performing Teams and developing a Culture of Learning is based on the best-practices of high reliability organizations. The process Prepare, Perform, Prevail helps businesses manage risk while becoming a High Performing Organization. This message resonates with diverse audiences at every level of the company.

Carey has been requested by name from some of the top Fortune 100 businesses. Her ability to connect with both an audience and on a one-on-one level, coupled with her knowledge and experience in leading high-performing, diverse teams, has made her highly sought after as a business consultant and speaker.

Carey is a powerhouse in the field of delivering engaging Leadership, High Performing Organizations and Diversity Training that directly impacts a company's ROI and bottom line. Her experience in the all-male environment of fighter aviation and her ability to pass on the Lessons Learned in her career allow her to deliver insight and guidance from a credible platform on Women's Leadership Issues.

Carey has delivered her leadership and strategy experience to such companies as Cisco, Dell, TEVA, Deloitte, Underwriters Laboratories, Verizon, AT&T, Kimberly Clark, State Farm Insurance and Sea Ray Boats, to name a few.

Carey graduated from the University of Wisconsin where she was a varsity rower, also training at the pre-Olympic level. After graduation, she attended the Navy's Aviation Officer Candidate School before starting flight training and her naval career. She is currently working on her Master's in Business Administration in Strategic Leadership.

10:30 AM - 11:00 AM

8:15 AM - 10:30 AM

GENERAL SESSION AND KEYNOTE PRESENTATION

CAREY LOHRENZ knows what it takes to win in one of the highest pressure, extreme environments imaginable: in the cockpit at Mach 2.

As the first female F-14 Tomcat Fighter Pilot in the U.S. Navy, having flown missions worldwide as a combat-mission-ready United States Navy pilot, Lohrenz is used to working in fast moving, dynamic environments, where inconsistent execution can generate catastrophic results.

The same challenges are found in business: markets change, customer needs evolve and if you do not adapt quickly your company is at risk.

REFRESHMENT BREAK IN EXHIBIT FOYER

11:00 AM - 12:00 PM

CONCURRENT SESSIONS #1

M.1.1 AUTO

DON'T GET OFF THE RAILS (COMBINED WITH WORKERS' COMP TRACK)

Ross Bridges, Lance VanDemark

This presentation focuses on the unique challenges in prosecuting subrogation cases involving railroad crossing collisions. Key topics include crossing approach grades, surface and width requirements, preemption defenses for crossing signals, whistle regulations, vegetation clearance to prevent obstructions, and other related regulations and pitfalls. Insights will be shared by a civil engineer and a workers' compensation subrogation attorney, with real case examples to illustrate these issues.

M.1.2 PROPERTY

SUBROGATION IN RENEWABLE ENERGY LOSSES

Darren Askari, David Brisco, Howard Maycon

Subrogation cases in energy losses are most successful when a subrogation investigation begins at the onset. It is at that time that valuable information is available, including physical evidence, burn patterns, signs of arcing or mechanical failure, SCADA/relay documentation, surveillance video (re-writing over itself after a period of time), and witness recollections. This presentation will use actual subrogation cases in traditional and renewable energy losses to illustrate the subrogation investigation process, the keys to ensuring a successful subrogation recoveries, and the third party theories of liability available in traditional and renewable energy losses.

M.1.3 MANAGEMENT

TOP GUN LEADERSHIP: DISCOVERING YOUR UNIQUE STYLE TO SOAR AS A LEADER IN **SUBROGATION**

Jennifer Barnes, Matthew Freiman, Sally Noma, Jason Wright

In the high-stakes world of subrogation, effective leadership is the difference between turbulence and takeoff. This dynamic presentation explores how to harness your individual strengths and leadership style to inspire performance, drive results, and navigate the unique challenges of our field. Whether you're managing a team, mentoring rising talent, or leading organizational change, this session will equip you with practical tools to elevate your impact. Get ready to discover what kind of "top gun" leader you are-and how to soar even higher!

M.1.4 WORKERS' COMP

DON'T GET OFF THE RAILS (COMBINED WITH WORKERS' COMP TRACK)

Ross Bridges, Lance VanDemark

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M.1.5 GENERAL

I FEEL THE NEED...THE NEED FOR INSIGHT ON THE LIABILITY SIDE EVALUATION – WHAT THE **DEFENSE DOESN'T WANT YOU TO KNOW**

Zach Jett, Mark Sluder

Please join us as two subrogation professionals with experience on the other side of the "v" explore tips, tricks, and tactics employed on the liability/defense side in response to a claim. Together, they hope to peel back the curtain and provide insight into common approaches to subrogation claims from the defense aspect.

11:00 AM - 12:00 PM

M.1.6 PRODUCT LIABILITY

UL CERTIFICATION - A SURE FIRE STOPPER?

Anthony Morrone, Andrew Paris, Sam Shuck While certification by organizations like Underwriters Laboratories (UL) and Intertek (ETL) is an important step in the development and safety of a consumer product, such certifications do not provide manufacturers with an unequivocal defense in product liability litigation. This presentation will provide an overview of the certification process, explain how to acquire the necessary materials from testing organizations, and how subrogation professionals can utilize various standards to establish that a product is defective and unreasonably dangerous. A review of how the law interacts with these standards, including what is actually meant by state-of-the-art defense, will be provided, and attendees will be shown how some products can "fall through the cracks" during the design and testing process.

M.1.7 SUBRO FUNDAMENTALS

SUBROGATION LAWSUIT FUNDAMENTALS: WHAT TO EXPECT AFTER YOU PROVIDE SUIT **AUTHORITY**

Stuart Brody, Brad Hamblock

This presentation will cover the life cycle of a large-loss property subrogation lawsuit. This includes details regarding the considerations for suit authority, the preparation and filing of the lawsuit, the written discovery, the deposition process, identifying and maintaining key witnesses, and getting to a trial. In addition to an explanation of each phase of the litigation, the presentation will go into detail as to the roles of the subrogation representative, claims representative, experts and the attorney.

M.1.8 EMERGING PROFESSIONALS

SUBROGATION – YOUR GATEWAY TO PERSONAL SUCCESS – AN EMERGING PROFESSIONALS' WORKSHOP (PART 1)

Chris Konzelmann, Tom Latronico, Katherine Sandoval, Blaise Schroeder Part 1 of workshop will be a panel of claims leaders and attorneys who will be discussing the life cycle of the claim. It will start with claim referral to the subrogation department and explore what is needed in the claims file including how to choose subrogation counsel. We will then explore the pre-litigation phase of a claim, including how attorneys and claims people work together to attempt resolution before proceeding to litigation. We will cover choosing experts, consulting firms, and some of the common potential traps or pitfalls you may encounter in this phase. Finally, we will look at the litigation and resolution phase of the claim.

12:00 PM – 1:00 PM	NETWORKING LU
1:00 PM – 2:00 PM	CONCURRENT SE

M.2.1 AUTO

MAXIMIZING COLLECTIONS ON UNINSURED MOTORIST FILES Jason Hermersmann, Jodi Schumacher

This session will discuss ways to enhance and positively impact future collections on uninsured motorist files through statistical analysis, strategic improvements, and legal efforts. Uninsured files are typically the forgotten files of the industry, but there are opportunities to obtain significant returns that are well above the costs to pursue the claims. While staffing and costs have been an issue and even an impediment to additional efforts on these claims in the industry, the speakers will address ways to apply resources in a targeted manner to these files while keeping the costs and labor investment in check.

UNCH WITH EXHIBITORS

ESSIONS #2

1:00 PM - 2:00 PM

CONCURRENT SESSIONS #2 (CONT.)

M.2.2 PROPERTY

TALK TO ME, GOOSE: COMMUNICATION, COLLABORATION, AND CONFLICT IN JOINT **PROSECUTION AGREEMENTS (COMBINED WITH WORKERS' COMP)**

Eric Ashley, Matt Falk, Michelle Hurley, Nicole Kustermann

All insurers, including property, auto, workers' compensation, and health insurers possess subrogation rights and the opportunity to jointly prosecute the insured's claims against potentially responsible parties. This session will define what a joint prosecution agreement is and when using one makes sense to consider. The speakers will discuss the negotiable elements of JPAs and how a carrier may use a JPA to provide certainty in an otherwise uncertain situation. They will address what happens when an agreement goes bad and how the parties can resolve their claims. Spring out of the cockpit and walk away from this program with practical advice to use with your next JPA.

M.2.3 MANAGEMENT

NEXT-LEVEL RESILIENCE: YOUR LEADERSHIP BLUEPRINT Tara McClary, Kristen Parise

Leadership resilience isn't just about bouncing back – it's about adapting, growing, and thriving through challenges while guiding others to do the same. Resilience starts with our traits (who we are), then add our skills (what we do). The right traits and skills can boost resilience, however, personal biases block resilience. This presentation will acknowledge traits and skills and tackle mindset obstacles that block leaders. Resilient leadership is a journey of continuous growth. By developing these traits, mastering key skills, and addressing mindset obstacles, we create personal resilience and a resilient culture that empowers our entire team to thrive through challenges.

M.2.4 WORKERS' COMP

TALK TO ME, GOOSE: COMMUNICATION, COLLABORATION, AND CONFLICT IN JOINT **PROSECUTION AGREEMENTS (COMBINED WITH PROPERTY)**

Eric Ashley, Matt Falk, Michelle Hurley, Nicole Kustermann

All insurers, including property, auto, workers' compensation, and health insurers possess subrogation rights and the opportunity to jointly prosecute the insured's claims against potentially responsible parties. This session will define what a joint prosecution agreement is and when using one makes sense to consider. The speakers will discuss the negotiable elements of JPAs and how a carrier may use a JPA to provide certainty in an otherwise uncertain situation. They will address what happens when an agreement goes bad and how the parties can resolve their claims. Spring out of the cockpit and walk away from this program with practical advice to use with your next JPA.

M.2.5 GENERAL

MISSION CONTROL: TARGETING THIRD-PARTY LIABILITY FOR HOMELESS FIRES Phil Berens, Hany Dahroug, Natalie Keusseyan

The homeless crisis has exploded in the United States. First, we will analyze Ninth Circuit decisions that led to the homeless crisis, the Supreme Court decisions that overturned them, and how these prior holdings and new holdings interplay with how public and private property owners deal with issues stemming from homeless encampments and squatters. Next, we will explore potential subrogation scenarios where property damage incidents that stem from homeless and squatter activity. We will analyze which parties could be potential subrogation targets. We will also explore case studies from prior cases that resulted in significant recoveries. Last, we will discuss statutory and case law changes that may result in future subrogation opportunities.

1:00 PM - 2:00 PM

M.2.6 PRODUCT LIABILITY

HIGHWAY TO THE DANGER ZONE: USING ALTERNATIVE SAFER DESIGNS TO PROVE A PRODUCT LIABILITY CASE

Michael Ciamaichelo, Michael DeBona, Jeremiah Pratt, Mike Stoddard In a products liability case, alternative designs can assist in determining the defect, and in some cases, the plaintiff must prove that an alternative design is safer, economical, and practical to establish a defect. This session will discuss how alternative designs of products are important (and sometimes necessary) in investigating and proving liability in product liability cases. We will start with a handful of real case studies that compare defective product designs with their alternative designs that eliminate the defect. We will then provide ways experts and subrogation professionals can learn of or develop alternative designs and ways they can use these alternative designs to build a stronger, more persuasive case for the mediator or jury. We will also address potential obstacles to using alternative designs, including admissibility issues.

M.2.7 SUBRO FUNDAMENTALS

SUBRO ECONOMICS - DAMAGES, RECOVERIES, AND ECONOMICS Kris Cherevas, Adrienne Gross

Subrogation is reframed in the world of economics (costs, risks, and recoveries) and explores the fundamental principles and key economic concepts, including market dynamics, risk management, social impact, market conditions, legal framework, strategic decision-making, etc. "Subro economics" is a new social science we are coining at this conference, a study of the choices we make, resources used, challenges faced, impact and influence on the market, and the valuation we place on subrogation cases with an attempt at efficiency and profitability. The presenters creatively apply different models and theories of economics to understanding subrogation in a new way.

M.2.8 EMERGING PROFESSIONALS

SUBROGATION – YOUR GATEWAY TO PERSONAL SUCCESS – AN EMERGING PROFESSIONALS' WORKSHOP (PART 2)

Sheila Dye, April Grimm, Lee Mendelson, Sally Noma, Katherine Sandoval Part 2 of this workshop will be a round-robin style workshop, where emerging professionals will be split into three groups, and they will get to meet with each panelist for 15 minutes and get to gain knowledge and perspective about how the panelists gained success in their subrogation career through their own tips and tricks and get to ask questions in a small group setting. The panelists' perspectives will come from the claims industry, legal field, and alternative dispute resolution field.

2:00 PM – 2:15 PM	MOVEMENT BRE
2:15 PM – 3:15 PM	CONCURRENT SE

M.3.1 AUTO

NAVIGATING THE MAZE: HANDLING AUTO ACCIDENT CLAIMS INVOLVING GOVERNMENT **EMPLOYEES**

Roxanna Robertson, Kim Stafford

Government-related auto accident claims present unique challenges and opportunities for subrogation professionals. Successfully recovering damages requires a comprehensive understanding of tort claim statutes, strategic pre-litigation analysis, and targeted litigation techniques. This session will provide a roadmap for handling claims where the at-fault driver is an employee of a federal, state, or local government agency.

AK

SSIONS #3

2:15 PM - 3:15 PM

CONCURRENT SESSIONS #3 (CONT.)

M.3.2 PROPERTY

LESSER-KNOWN FIRE PROTECTION CODE REQUIREMENTS - A "TARGET RICH" ENVIRONMENT FOR RECOVERY?

Dan Arnold, Scott Hefner, Scott Knight

Sometimes knowing the cause of the loss alone simply isn't enough to build a viable subrogation claim. However, a working knowledge of pertinent, but often obscure fire protection code requirements may give rise to recovery, even when the insured caused or contributed to the initial cause of the loss. This panel discussion explores lesser-known code requirements that were relevant in evaluating subrogation potential. This panel will use case examples to illustrate how detailed knowledge of the applicable codes and standards along with the requirement's guiding principal and purpose may allow alternative theories for recovery when knowing only the origin or cause of the fire or loss may not give rise to recovery.

M.3.3 MANAGEMENT

NAVIGATING CHALLENGING CONVERSATIONS WHILE KEEPING YOUR REPUTATION INTACT Jeff Baill, Sheila Dye, Frank Lemongello, Michael Stevens

This session will explore the value of integrity in competitive environments, balancing ethical challenges with business goals, and fostering collaboration over competition. Attendees will gain practical insights on managing difficult personalities, navigating complex negotiations, and maintaining professional integrity. This session promises to provide valuable strategies for success in the legal and insurance industries.

M.3.4 WORKERS' COMP

THE TIPPING POINT WITH MANUFACTURER REPRESENTATIONS: WORKERS' COMP **SUBROGATION**

John Leffler, John Popilock

A machine (or worker) tipping over is never good. Manufacturers will represent that their machine is suitable for a particular use, but with some qualifiers, and a manufacturer cannot plan for every eventuality. Questions of "foreseeable misuse" and the standards of care for design and manufacturing may be relevant in a particular case; there may be numerous potential "layers of liability" to consider in workers comp cases that involve machinery. Several case studies will be discussed with respect to legal theories of product liability subrogation in a workers compensation context.

M.3.5 GENERAL

THE JERK STORE CALLED - THEY ARE RUNNING OUT OF YOU. WHY BOTHER, YOU ARE THEIR ALL-**TIME BEST SELLER!**

Patrick Jarosch, Lori McNicoll, Tim Poeschl, Patti Rutzinski, Ben Sorenson

While the title of the presentation is a line from the 90s sitcom "Seinfeld," it can apply to how we interact with difficult insureds, experts, clients, opposing and retained counsel. Before you slam down your phone or send that snarky email, attend this seminar and learn helpful suggestions on how to interact with people that have big personalities, are having a bad day, are unresponsive, or are just plain rude. Learn tips from lawyers and industry professionals on how to respond and deal with difficult people and difficult situations. Be prepared to learn conflict resolution tactics and emotional intelligence.

2:15 PM - 3:15 PM

M.3.6 PRODUCT LIABILITY

DEFECT DETECTIVES: UNRAVELING MANUFACTURING ISSUES IN CLAIMS AND SUBROGATION

Bryan Campbell, Kyle Farnam, Zachary Lyons, Hratch Nerkizian This one-hour session features a multidisciplinary panel exploring the unique challenges of product liability cases. The discussion will cover key claim types—including manufacturing defects, design flaws, failure to warn, and indeterminate defects—as well as common litigation hurdles like limited discovery, high costs, and statutes of repose. Panelists will also share practical tips for investigating these cases, such as collecting exemplars, gathering water samples, and using STAR reviews. The session will wrap up with a Q & A, giving attendees the opportunity to engage directly with the panel and gain insights from legal, technical, and insurance perspectives.

M.3.7 SUBRO FUNDAMENTALS

BUILDING A WINNING SUBROGATION TEAM: INSIGHTS FROM ALL LEVELS Mary Grecz, Christy Johnson, Adam Schmidt This session delves into the essential building blocks of creating and sustaining a high-performing subrogation team. Drawing from diverse perspectives—including those of management, insurance carriers, and entry-level professionals—this discussion will offer actionable insights tailored to various roles within a subrogation environment. Key topics include: • Leveraging Team Efficiencies • Enhancing Engagement • Turning Positivity into Productivity • Excelling Within a Team This session aims to provide attendees with a comprehensive toolkit for contributing to and leading a thriving subrogation team. By the end, participants will be equipped with actionable strategies to maximize efficiency, engagement, and results in any professional subrogation setting.

M.3.8 EMERGING PROFESSIONALS SITE SESSION (PART 1)

3:45 PM – 4:45 PM	CONCURRENT SE
3:15 PM – 3:45 PM	REFRESHMENT BI

M.4.1 AUTO GRAND SONORAN F

SUBROGATION MAGIC - USING MCS-90 TO MAKE MONEY APPEAR ON TRUCKING LOSSES Ashton Kirsch, Mark Solomon

Trucking insurers issuing motor carrier policies that contain MCS-90 Endorsements may be overlooking subrogation and recovery opportunities. MCS-90 subrogation is an under-utilized means of recovery that can significantly increase an insurance carrier's bottom line. Understanding the history behind and developing a working knowledge of MCS-90 Endorsements is essential for any adjuster or subrogation professional working in the transportation insurance field. This presentation will expand your knowledge of transportation claims, teach you the intricacies of the MCS-90 Endorsement, such as why it exists, the pragmatic application, and the effect on the trucking industry. You will learn how to use MCS-90 to create coverage when it seemingly doesn't exist.

M.4.2 PROPERTY

OVERCOMING THE SUTTON DOCTRINE - TIPS TO MAXIMIZE SUBRO RECOVERY Blaise Schroeder, Melissa Sullivan

This session will examine the impact of the Sutton Doctrine on recovery efforts from the perspectives of both subrogation counsel and insurance carriers. We will share practical tips for identifying potential Sutton issues early in a case, explore how courts have addressed the doctrine, and discuss lessons learned from recent court decisions. The presenters will review how lease language can influence Sutton's impact. Additionally, they will discuss strategies that carriers and counsel can use to predict Sutton's impact and identify subrogation potential.

REAK WITH EXHIBITORS

SSIONS #4

3:45 PM – 4:45 PM

CONCURRENT SESSIONS #4 (CONT.)

M.4.3 MANAGEMENT

THE PSYCHOLOGY OF GROUPTHINK: HOW IT CAN LEAD TO BAD DECISIONS AND WHAT YOU CAN **DO TO PREVENT IT**

Lori McNicoll, Grace Theesfeld, Phil Theesfeld

Groupthink is a psychological phenomenon where a group prioritizes consensus over critical thinking. It often leads to poor decisions as group members suppress dissenting opinions, overlook alternative courses of action, and ignore potential risks to maintain unity. In this session, the presenters will explore the psychological mechanisms driving Groupthink, study real-world examples of how it led to poor (sometimes-disastrous) outcomes, and offer practical guidance that attendees can take back to your organizations to encourage better decision-making.

M.4.4 WORKERS' COMP

WORKERS' COMPENSATION SUBROGATION JEOPARDY - PACIFIC COAST EDITION: LAUGH, LEARN, AND HAVE FUN WHILE LEARNING ABOUT WC SUBROGATION IN STATES WEST OF THE **MISSISSIPPI**

Rob Caplan, Vicki Phillips, Brett Tishler

Using a Jeopardy game format, the audience, acting as contestants, will choose from six workers' compensation subrogation categories with a total of 30 questions, encompassing a variety of topics. The speakers (hosts) will take the audience's answers and moderate a brief discussion after each answer to provide further information on each subject. This session is sure to be a fun and educational learning experience, with full audience participation and exchange of information, not only with panelists, but amongst audience participants as well. New topics include: state law/legislation updates, statutory employer; future credit; motor vehicle; employer fault; and potpourri.

M.4.5 GENERAL

LOOKING BACK AFTER DECADES OF SUBROGATING: PRACTICAL INSIGHTS - GETTING THE WINNING EDGE AND CREATING RECOVERY SUCCESSES

Marc Madonia, Dean Rauchwerger, Rob Stern

This session will set forth strategies and learning lessons developed to get the winning edge and succeed at various points during the life of a subrogation claim. The speakers will address intangibles, such as a winning mindset, pitch points, creating a story, and believing in your story. The speakers will discuss motivating others, such as your client and insured. Next, the session will cover old-school lawyering through discovery; the use of experts and developing your story. The speakers will present various issues related to negotiations/mediations and touch upon trial, taking control, and potential conflicts. The session will conclude with a discussion of wingmen and how NASP can help you succeed.

M.4.6 PRODUCT LIABILITY

DID I DO THAT? TIPS AND ADVICE ON IDENTIFYING CONTRACTORS AND PRODUCT MANUFACTURERS

Leonard Parkin, Gus Sara, Lian Skaf

This presentation will focus on the various ways subrogation professionals and experts can identify product manufacturers, supplies, shippers, sellers, and contractors. We will look at creative ways to determine makes and models for unknown products both in and out of the lab and locating inconspicuous contractors and subcontractors. The goal of the presentation is to help attendees find ways to pursue claims they may otherwise give up on because of an unidentified target.

3:45 PM - 4:45 PM

M.4.7 SUBRO FUNDAMENTALS

ARBITRATION BASICS Tim McKernan

In this session, participants will learn effective case presentation strategies to maximize the potential of their subrogation case in inter-company arbitration. Content will focus on disputes involving liability, concurrent coverage, and damages.

M.4.8 EMERGING PROFESSIONALS SITE SESSION (PART 2)

5:00 PM - 7:30 PM

TUESDAY, OCTOBER 28, 2025

8:30 AM – 9:30 AM	CONCURRENT SE
8:15 AM - 8:30 AM	2025 ANNUAL M
7:30 AM – 8:15 AM	NETWORKING BE

T.1.1 AUTO

RIDESHARES, RENTALS, AND ROBOTIC DRIVERS: THE INTERSECTION OF TECHNOLOGY AND **LIABILITY IN 2025**

Hayley Brunner, Kelly O'Neil

As rideshares, rentals, and robotic drivers transform transportation, subrogation professionals must adapt to a shifting landscape of liability. This presentation explores challenges posed by Uber, Lyft, Turo, and autonomous vehicles like Waymo. Learn to identify proper targets, avoid pleading pitfalls, and leverage app-based data to strengthen claims. We'll cover FNOL best practices, evidence preservation, and when to involve counsel. Real-world examples illustrate how manufacturers, software developers, and operators may share liability. Attendees will leave with actionable strategies to navigate evolving laws and technology, ensuring they're prepared for the future of transportation-related recovery.

T.1.2 PROPERTY

SNOWFLAKES & STRUCTURAL COLLAPSE

Amy Cooper, Beau Menard, Michelle Thompson Snow and ice storms have tormented buildings for thousands of years. Modern construction techniques have minimalized the hazard that winter storms present. However, building collapses from snow and ice accumulation still occur. Newer iterations of the building codes account for increases in the regional snow loads, making overloaded conditions rare. So, determining the root cause of the collapse is essential to the analysis of the damage. Often collapses occurring during winter storms are related to design and construction defects, which developed prior to the storm event. Understanding how to assess these issues and overcome obstacles is paramount to the recovery process.

KANSAS CITY BBQ / TOP GUN RECEPTION | SALIDA DEL SOL LAWN

REAKFAST WITH EXHIBITORS

EETING

ESSIONS #1

8:30 AM - 9:30 AM

CONCURRENT SESSIONS #1 (CONT.)

T.1.3 MANAGEMENT

MID-LEVEL MANAGEMENT: HOW TO SUCCEED AND GROW

Rob Stern, Francesca Sykes, Andrew Taylor, Sara Wells

This session will be a panel of mid-level insurance claims professionals managers. They will discuss their path to be in their present positions and what steps they took to plan for attaining their present position, including, research and selfimprovement activities to make them the best candidate for their position. They will address how their daily functions changed from their prior position, including leadership skills, decision-making, delegation, team building, goal setting, and conflict resolution. They will discuss communicating with their direct reports, other mid-level managers, upper managemen, t and persons outside their company. The speakers will briefly address change in management. The session will end with a brief discussion on changes in management, and then what they have been doing to future their growth within their company.

T.1.4 WORKERS' COMP

STATE SPECIFIC SUBROGATION COAST TO COAST

Ross Bridges, Joe Nemo, Patrick Timoney

Do you have trouble understanding the nuances of a particular state's workers' compensation subrogation laws? Workers' compensation subrogation law is highly regulated and statutorily dependent, with considerable variation across the country. For anyone handling claims in multiples states, this can make daily practice confusing. We will examine the "nuts and bolts" of subrogation in select jurisdictions, significant legislative and case law developments in the past year, and strategies for maximizing recovery in particular jurisdictions. Lead by subrogation professionals practicing in these states, you will learn the essential features of the law and have an open forum for questions.

T.1.5 GENERAL

BECOMING AWESOME: A TOP 10 LIST AND PANEL DISCUSSION ON WHAT EXPERTS, ATTORNEYS, **AND CARRIERS VALUE IN MOST PARTNERS**

George Codding, Sara McKenna, Rich Schuster, Paul Webb

This panel discussion puts subrogation vendors, experts, lawyers, and carriers in one room to see what happens when people stop being polite and start getting real. Incorporating as many 1990s TV callbacks as possible, this panel aims to help attendees know what matters most to those in various subrogation "chairs," arming attendees with tips to help stand out in the ever-growing field. "What do carriers look for in lawyers?" "How to be a 'go-to' expert?" "What makes a vendor stand out?" "What drives experts crazy with lawyers?" Come find out (and offer insights) in this light-hearted, but substance filled, discussion.

T.1.6 PRODUCT LIABILITY

NAVIGATING THE DANGER ZONE: ACCELERATING RECOVERY IN PRODUCT LIABILITY SUBROGATION CLAIMS

Rodolfo Chapa, Dawn Goodwin, Vicki Knapp, Nick Moreno

An attorney, two insurance professionals, and a forensic engineer take flight as your wingmen to explore how collaboration drives success in product liability subrogation. We will discuss top gun-style tactics, including how to spot a "need for speed" to fast-track claims, and de-scribe our essential approach to assessing the loss and building the right team, including careful expert selection. We will also review legal theories and obligations that guide whether to initi-ate litigation on specific claims. Through real-world case examples, we will demonstrate how a coordinated, holistic approach across legal, technical, and insurance roles can shape a claim's trajectory and maximize recovery.

8:30 AM - 9:30 AM

T.1.7 SUBRO FUNDAMENTALS SUBROGATION SHOWDOWN

Christy Johnson, Catlin Pegelow

This Jeopardy-style interactive session will educate the audience about the common challenges, terminology, and processes involved in subrogation through a competitive, engaging format. Participants will have the opportunity to test their knowledge about key issues in subrogation, such as rights of recovery, spoliation, legal issues like the Economic Loss Doctrine, contractual limitations like subrogation waivers and indemnification provisions, and learn from real-world examples. The session will feature a broad range of subrogation-related issues, ensuring that participants leave with a comprehensive understanding of common subrogation challenges and strategies to handle them.

T.1.8 EMERGING PROFESSIONALS NEGOTIATION THEORY AND PRACTICE Lee Mendelson

Disputes are a constant part of life-whether in business, litigation, or personal relationships. While we often respond automatically and emotionally, this approach falls short when issues are complex or high-stakes. This session will teach attendees how to move beyond instinctive reactions and engage in thoughtful, effective negotiation. By the end of the presentation, attendees will: (1) be introduced to different methods of dispute resolution; (2) learn how to prepare for and develop a pre-negotiation strategy; (3) learn the key aspects of distributive negotiation; (4) understand how to find hidden potential with integrative negotiation; and (5) study the psychology of negotiation

9:30 PM – 9:45 PM	MOVEMENT BRE
9:45 AM - 10:45 AM	CONCURRENT SE

T.2.1 AUTO

CRASH CHRONICLES: FROM WRECKAGE TO RESOLUTION Matt Bachochin, Will Bortles, Robert Sallt Dive into the intricate world of motor vehicle accident resolution and the implications of investigation to the subrogation process with our expert panel. This session will guide you through a detailed case study, showcasing the latest in accident reconstruction technology including implications of Advanced Driver-Assistance Systems (ADAS) to motor vehicle accidents

T.2.2 PROPERTY

outcomes of complex accident cases.

SUBROGATION INVESTIGATIONS THAT SOAR - THE CRITICAL ROLE OF INVESTIGATIONS IN **PROPERTY SUBROGATION CLAIMS** Sally Noma, John White

This session offers a deep dive into the critical role of fire investigations in successful subrogation claims. Attendees will learn how thorough investigations can uncover the root causes of losses, identify responsible parties, and secure the evidence needed to support recovery efforts. We'll cover practical techniques for scene investigations, evidence preservation, and collaboration with experts to build a compelling case.

T.2.3 MANAGEMENT

TOOLS AND TECHNIQUES TO HANDLE THE CHALLENGES OF MARKET SHARE AND INSURED **INVOLVEMENT IN SUBROGATION**

Don Florek, Chris Konzelmann, Steve Winning This presentation will explore the unique challenges of subrogation in market share losses, focusing on the involvement of multiple insurers and the insured's role. Through a moderated discussion, we will address key issues such as counsel retention, initial considerations, accounting, litigation agreements, and resolution strategies. Attendees will gain insights into effective coordination, expense allocation, and litigation management to optimize recovery efforts.

EAK

ESSIONS #2

today, human factors analysis, and legal strategies. Learn how data, technology, psychology, and the law intersect to shape the

9:45 AM - 10:45 AM

CONCURRENT SESSIONS #2 (CONT.)

T.2.4 WORKERS' COMP

WORKERS' COMPENSATION SUBROGATION ROUNDTABLE - LEGAL UPDATES

Kristin Bianculli, Anne-Marie Dale, Kelsey Daniel, Marissa Mansfield, Will McNulty, Lisa Painter, Aditya Shukla This three-part session is a continuation of the Workers' Compensation Subrogation Roundtable Sessions Series for 2025. The first half of the session will focus on recent legal developments in workers' compensation subrogation from across the country for August, September, and October of 2025, followed by a broader "roundtable wrap up" discussion of the most important legal developments for 2025 and their impact on the subrogation professional's ability to achieve maximum recoveries. We will close out the roundtable with a focus topic, Florida, and will include both recent developments and a broader discussion of strategies that that allow subrogation professionals to maximize their recoveries in Florida. Attendees will also receive the 2025 handout of recent developments.

T.2.5 GENERAL

YOU STAY CLASSY SAN DIEGO - ETHICS AND SUBROGATION

Jared Elster, Karen Tucker, Mike Wallace, Stacey Wise

The pursuit of third-party subrogation claims is an endeavor occasionally fraught with ethical considerations. This presentation will, through panel discussion with audience participation, identify and discuss the ethical issues commonly dealt with by subrogation professionals, from the point of initial investigation through resolution of a claim. The topics of discussion by the panel will include scene and evidence examinations, representation of insureds, privileged communications, representation of deductible interests, written discovery, depositions, and releases. Panelists will offer a range of potential solutions and open the forum to contribution from audience members.

T.2.6 PRODUCT LIABILITY

TURN DOWN FOR WHAT: HOW INADVERTENT STOVE ACTIVATIONS IGNITE BIG TROUBLE **Taylor Bendt, Rich Schuster**

Front-mounted knobs on ranges are inadvertently being activated. The result -- mounting recalls and thousands of fires. In this content-packed seminar, the presenters will explain inadvertent activation claims from day one basics to sophisticated, tipof-the-spear strategies. Join us and leave with actionable, advanced knowledge from varied perspectives on how to identify, investigate, and win the thousands of these claims the next years will bring.

T.2.7 SUBRO FUNDAMENTALS

NAVIGATING DAUBERT IN TODAY'S LITIGATION

Mike Driscoll, Matt Peaire, Melissa Sullivan

This presentation will address the current landscape of Daubert challenges commonly faced in litigating subrogation matters. The presenters will discuss these challenges from both the attorney and the expert perspective. In addition to explaining to the audience what a Daubert challenge is and how it can impact your case, the presenter will discuss challenges that each have faced and how pitfalls can be avoided. Finally, the presenters will walk through recent published cases and how Courts have ruled on various Daubert challenges.

T.2.8 EMERGING PROFESSIONALS

ADVANCING YOUR SUBROGATION CAREER

Jake Bennett, Hayley Brunner, Adrienne Gross, Tom Latronico, Catlin Pegelow, Chip Tippett

This session will consist of a facilitated panel discussion intended to benefit anyone who is early in their subrogation carer or considering joining the industry. The panelists have diverse backgrounds and represent a cross-section of many common career tracks in the subrogation industry, including carrier operations, subrogation services firms, and law firms. The panelists will answer questions designed to offer help and guidance to emerging professionals related to early career development, transferable skills, networking, and mentorship.

10:45 AM - 11:15 AM **REFRESHMENT BREAK WITH EXHIBITORS** 11:15 AM - 12:15 PM

CONCURRENT SESSIONS #3

T.3.1 AUTO

A SURVIVOR'S GUIDE TO PIP RECOVERY IN NY & NJ Noah Gradofsky, Jan Meyer, Elissa Wolf

This presentation provides a summary of NY and NJ PIP recovery laws. We include an overview of both states' statutes identifying the particular instances in which PIP is recoverable including at-fault parties and concurrent coverage as well as some of the key distinctions between NY and NJ. Topics include: When is PIP recoverable, the procedure for recovery, relevant statutes of limitation, the interaction between PIP claims and the insured's BI claim, common misunderstandings of each state's PIP laws, and latest updates on PIP laws including the interaction of PIP laws with rideshare companies such as Uber and Lvft.

T.3.2 PROPERTY

FROM TAKE OFF TO LANDING - CLAIM MANAGEMENT FROM THE PERSPECTIVE OF INDEPENDENT **PROPERTY ADJUSTERS AND SUBROGATION ATTORNEY** Kyle Reich, Kyle Rice, Baoling Wang

This session covers the lifespan of a claim from the perspectives of an independent adjuster and subrogation counsel. The discussion will explain how the same claim is analyzed from those different perspectives and how the ability to understand these perspectives leads to better outcomes. Priorities from day one of a claim and what the adjuster and subrogation counsel are looking for throughout the process will be illustrated to show what can be done to ensure the investigation is handled efficiently in coordination with the claim adjustment. The presentation covers why adjusters and subrogation attorneys take certain actions to protect recovery interests.

T.3.3 MANAGEMENT

TITLE: AI-POWERED SUBROGATION: UNLOCKING EFFICIENCY, EMPOWERING TEAMS, DRIVING GROWTH

Craig Billeci, Sheila Dye, Kevin May

In today's high-pressure insurance market, subrogation teams must recover more—and do it faster. This dynamic session explores how to identify key opportunities for AI, implement AI for maximum efficiency, invest in team development, and ultimately drive revenue growth and productivity. Led by top minds in Insurtech and legal innovation, we'll share real-world strategies and a practical roadmap to harness AI where it counts most. Whether you're just beginning or scaling fast, you'll walk away with the insights and tools needed to elevate performance, future-proof your operations, and lead the next era of subrogation.

T.3.4 WORKERS' COMP

AVOIDING MR. HYDE TO KEEP DR. JEKYLL - THE RIGHT CHEMISTRY TO ENSURE EMPLOYER **COOPERATION FOR THE BEST SUBROGATION OUTCOME** Chris Capalbo, Kelsey Daniel

Employer cooperation in workers' compensation subrogation is key. This holds true whether you are in a state where employer negligence is an issue that reduces recovery rights or not. Workers' compensation carriers stand in the shoes of their insured employer, so having a strong relationship with the employer from the get-go is paramount for a successful recovery effort. In this session, we will workshop various scenarios for maximizing employer cooperation to ensure the employer remains Dr. Jekyll and does not become your case's Mr. Hyde.

T.3.5 GENERAL

DANGER ZONE: NAVIGATING SUBROGATION THROUGH THE BANKRUPTCY BATTLEFIELD

Cameron Deane, Jennifer Dorton, Ted Traut Whether you're a creditor, claims professional, or legal practitioner, this presentation will provide valuable guidance on protecting recovery rights and addressing common challenges that arise when pursuing subrogation in bankruptcy cases. It is inevitable that an adverse party will at some point bring your subrogation action to a halt through the use of the Bankruptcy Code. Learn what your rights and obligations are as a creditor in the bankruptcy process and what steps need to be taken in order to continue enforcing your claim outside of bankruptcy court. The presenters will discuss issues related to preference payments, non-dischargeable subrogation claims, adjustments to the statute of limitations, and more!

11:15 AM - 12:15 PM

CONCURRENT SESSIONS #3 (CONT.)

T.3.6 PRODUCT LIABILITY

FEEL THE NEED FOR SPEED! PRODUCT LIABILITY SPEED DATE (PART 1) Stuart Brody, Wesley Grandlienard, Erick Kirker, Chris Konzelmann, Sally Nom, Sam Shuck, John White

In this two-part session, attendees will hear from leading subrogation attorneys and forensic experts about specific product liability cases. The attorneys will discuss common products that have experienced repeated failures, and the forensic experts will unravel the mysteries of the failures. These fast-moving sessions will cover products that brag like Maverick, "I AM Dangerous!" Attendees will learn about, see, and touch the products at Mach 2 with their hair on fire-an educational experience at 9 G's! You do not want to miss this session, which will give you a better understanding of the products that fail like a fatal flat spin.

T.3.7 SUBRO FUNDAMENTALS

TALK TO ME, GOOSE: RECOGNIZING AND RESPONDING TO ETHICAL DILEMMAS IN **SUBROGATION**

Ashley Baurele, Robert Phelan

Take a tour of thorny ethical issues that frequently create snags in the property subrogation process and get those ethics credits! From disgruntled insureds to fights with third parties over policy limits, the speakers will discuss the ethical quandaries that can arise in subrogation cases, where to spot them, how they might impact or even hurt recovery claims, and why they can be difficult for any subrogation practitioner to navigate. Using case studies, demonstrations, law, philosophy, and a touch of humor, this program will provide you with an ethics playbook you can apply to your own subrogation cases.

T.3.8 EMERGING PROFESSIONALS

WHAT AN EXPERT WANTS, WHAT AN EXPERT NEEDS - MAKING THEM HAPPY AND OBTAINING RECOVERIES

Matt Ferrie, Laura Reed, Pablo Ross

We've seen presentations on what subrogated carriers and subrogation professionals/attorneys would like to see from their retained experts in investigating the cause of a loss and in presenting our case in litigation/trial. But what do our retained experts believe they need from us to allow them to do their job most effectively? Our presenters, including an in-house property major case subrogation specialist, a subrogation attorney, and an expert who is both a fire investigator and an engineer, will explore what our experts think about the above questions and more, so our attendees will learn how to "help us, help them."

12:15 PM - 1:15 PM

NETWORKING LUNCH WITH EXHIBITORS

1:15 PM - 2:15 PM

CONCURRENT SESSIONS #4

T.4.1 AUTO

SUBROGATING AUTONOMOUS AND ELECTRIC VEHICLE CLAIMS

Eric Ashley, Nicholas DeStefanis, Ashton Kirsch Autonomous, or self-driving, vehicles will improve road safety and reduce injuries, death, and property damage. On the flip side, the average size of claims could increase significantly, meaning fewer fender benders and more catastrophic injuries and deaths, subrogation of which will require immediate investigation, experts, and product liability lawyers to subrogate these losses. Simple auto accidents will now become infinitely complex product defect cases involving possible product defects. We will also discuss recent trends in electric vehicle fires and how claims professionals should proceed when confronting a large battery failure claim. This session will help claims professionals explore what they need to do to become familiar with the technology involved and develop a relationship with qualified automotive experts.

T.4.2 PROPERTY

TACKLING CONSTRUCTION DEFECTS AND INSURANCE CHALLENGES **Rob Jones, Wade Sticht**

This session tackles the complex field of construction defect subrogation. From identifying defects and preserving evidence to navigating contracts, policies, and successful legal claims, attendees will gain a comprehensive playbook for maximizing recovery. Real-world case studies and expert insights from engineering and legal perspectives equip participants with practical resolution strategies. Like high-stakes football games, engineers and attorneys are the offensive line, blocking legal and technical obstacles. In their roles of investigating and litigating construction defect claims, they equip claims professionals the quarterbacks of the claims—with the necessary tools to drive downfield and score a win in construction defect claims!

T.4.3 MANAGEMENT

INTEGRATION WITH ARBITRATION FORUMS: RIDING THE WAVE OF GUIDEWIRE CLAIM CENTER AND SETTLEMENT EXCHANGE

Gaurav Kishore, Sean Rickert

The presentation would provide an overview of how Arbitration Forums is supporting the Insurance Industry through straightforward integrations for carriers who may not have large IT staffs and the ability to do custom integrations by offering the AF accelerator for Guidewire ClaimCenter. In addition to the benefits of working E-Subro Hub demands directly from ClaimCenter, the accelerator also helps carriers gain further efficiencies through Settlement Exchange System (SES) by leveraging their payment integration.

T.4.4 WORKERS' COMP

ADVANCED CONCEPTS OF WORKERS' COMPENSATION SUBROGATION Mark Solomon, Lee Wickert

This advanced class gets into the most complex, yet equally important aspects of workers' compensation subrogation contractual limitations to subrogation, waivers of subrogation, indemnity and hold harmless issues, statutory employer defenses, exclusive remedy rule exceptions such as the dual capacity doctrine and intentional act exceptions. Additional subjects covered are subrogating medical and legal malpractice, conversion of liens, application of the made whole doctrine, employer contribution actions, traps and pitfalls in construction settings, and borrowed servant and staff leasing industry issues.

1:15 PM - 2:15 PM

CONCURRENT SESSIONS #4 (CONT.)

T.4.5 GENERAL

NAVIGATING THE ETHICAL RELATIONSHIP WITH AN INSURED DURING SUBROGATION – HELP US **HELP YOU**

Arielle Kinch, Vicki Knapp, Morgan Long

We all know subrogation is the carrier "stepping into the shoes" of the insured to recover moneys paid out. Often, those shoes belong to an insured who is frustrated, exhausted, and ready to put the whole ordeal in the past. This session will discuss the importance of establishing a positive rapport early on to avoid hiccups and streamline the recovery process. We will also include real-life examples where the insured's involvement helped or hindered the path to a favorable claim resolution.

T.4.6 PRODUCT LIABILITY

FEEL THE NEED FOR SPEED! PRODUCT LIABILITY SPEED DATE (PART 2)

Stuart Brody, Chris Capalbo, Wesley Grandlienard, Brad Hamblock, Dana Meyers, Sam Shuck, John White In this two-part session, attendees will hear from leading subrogation attorneys and forensic experts about specific product liability cases. The attorneys will discuss common products that have experienced repeated failures, and the forensic experts will unravel the mysteries of the failures. These fast-moving sessions will cover products that brag like Maverick, "I AM Dangerous!" Attendees will learn about, see, and touch the products at Mach 2 with their hair on fire—an educational experience at 9 G's! You do not want to miss this session, which will give you a better understanding of the products that fail like a fatal flat spin.

T.4.7 SUBRO FUNDAMENTALS

EXPERT OPINIONS - KNOW WHEN TO HOLD THEM, KNOW WHEN TO FOLD THEM (LAWYERS AND ADJUSTERS, NEVER COUNT YOUR MONEY WHEN YOU ARE SITTING AT THE [COUNSEL] TABLE) **Tim Poeschl**

Every litigating high roller knows that motions in limine are inevitable. However, when you work as a team with your experts, you can avoid a dead hand. Don't get lucky on the flop; communication with your experts throughout litigation is key. Don't make your expert's job harder and scramble in a showdown because you did not keep them in the loop. This presentation uses briefs and orders where expert's opinions were excluded because of poor communication. You must work with your expert if there is a pending motion in limine against them to make your own luck.

T.4.8 EMERGING PROFESSIONALS

SUBRO ME NOW OR LOSE ME FOREVER

Greg Aimonette, Colin Shultz, Adam Vogelsang

Investigating a loss immediately after it occurs—or as soon as practicable—is extremely necessary and allows subro professionals to build the best case possible. Prompt and near immediate investigating after a loss presents a number of potential advantages. These advantages include scene security and preservation; getting the most accurate and thorough idea/description of a loss from the insured and other witnesses, such as first responders, employees, neighbors, bystanders, etc.; as well as the ability to develop a relationship with these individuals and "create the narrative," preventing them from being influenced by others or simply changing their story.

2:15 PM - 2:30 PM

MOVEMENT BREAK

2:30 PM - 3:30 PM

CONCURRENT SESSIONS #5

T.5.1 AUTO

WHO'S ON FIRST?

Susan Benson, Roy du Plessis, Joe Pleasant This presentation will assist attendees in finding the hidden path to expanding and assessing liability and pursuing collection from parties other than the primary tortfeasor. Areas of concentration include vicarious liability, negligent entrustment, employer/agency liability and the family purpose doctrine. The panel will discuss strategies and analysis required to impute liability on other parties in order to increase subrogation recoveries and will present case law and case scenarios vital for determining legal responsibility in automobile accidents.

T.5.2 PROPERTY

SPREAD THEORIES IN WATER LOSSES Michael DeBona, Pablo Ross

In this presentation, we will examine often overlooked spread theories in water losses. We will start by examining various failure modes that enhance the spread of a water losses, with an emphasis on leak detection systems. The insurance industry is seeing an uptick in the use of leak detection systems, but a variety of issues frequently result in these systems not working as intended. We will then discuss how to effectively investigate and develop these spread theories, with the goal of providing avenues for recovery when obstacles limit or bar recovery on the primary theory.

T.5.3 MANAGEMENT

HOW CAN WE SUPPORT OUR EMPLOYEES WHEN THEY REQUIRE "TIME OFF" TO CARE FOR THEIR FAMILIES

Sheila Dye, Tara McClary, Diana O'Hara, Kim Stafford As leaders, we receive requests from employees for 'time off' to attend their children's activities or care for a family member. How can we make our companies productive and profitable while supporting these employees? The panelists will discuss how we managed these issues, sharing experiences as both employees and leaders. Today's job market requires a work/life balance, and past methods may no longer work. Employees should not have to choose between family life and work. Companies can still be successful and meet client needs while also supporting their employees.

T.5.4 WORKERS' COMP

PULLING BACK THE CURTAIN - NEGOTIATING WC LIENS WITH PERSONAL INJURY ATTORNEYS Rachel Price, Abigail Sede

If you are an adjuster who gets stumped, flustered, or often find yourself giving in to the claimant's personal injury attorney when negotiating a WC lien, this session is for you. We will discuss how adjusters can prepare for negotiations. We will identify common personal injury attorney tactics and how to respond to those tactics to get a good return on your lien. This session is perfect for adjusters and managers who handle claims with personal injury attorneys and struggle with negotiating.

T.5.5 GENERAL

BAILMENT & BREAKDOWNS: RIGHTS, RISKS, AND REMEDIES Jonathan Levy, Allison Pettey, Matt Policastro

Bailments are a legal foundation of trust. We will cover the difference between the three most common types of bailments seen and discuss ways to ensure that damages are correctly assessed. We begin with an overview of the legal relationship of a bailment and its connection to various industries, especially logistics, storage, and warehousing. This covers the legal obligations, rights, and liabilities that arise under bailment and warehouse law for the owners of goods being stored. Using realworld examples, claimants need to be wary of commonly applicable contractual limitations and what courts require in certain circumstances to develop proofs.

2:30 PM - 3:30 PM

CONCURRENT SESSIONS #5 (CONT.)

T.5.6 PRODUCT LIABILITY

SUCCESSFULLY NAVIGATING DEZINCIFATION AND CORROSION LOSSES Matthew Loescher, Leonard Parkin

This session provides insight into the important facets of investigations involving dezincification of brass fittings in plumbing and mechanical systems. Approaches and understanding of failure mechanisms and industry standards are often misunderstood when dezincification is involved, which may result in poor results or closures of viable claims. This session will discuss common failure modes and how the parts involved are governed by codes and standards, designed and manufactured, and then properly used during fabrication. Attendees will walk away with the knowledge of how to better evaluate a corrosion related loss and how to maximize recovery potential through improved time and resource allocation.

T.5.7 SUBRO FUNDAMENTALS

BECOMING AN EXPERT IN WORKING WITH AND SELECTING EXPERTS AND LEGAL COUNSEL Eric Ashley, Ashton Kirsch

The necessity of utilizing expert witnesses in claims adjusting, recovery investigation, and subrogation litigation has risen exponentially. When an expert is necessary, where experts can be located and selected, and how they can be cost-effectively utilized so as to maximize subrogation recoveries remains a complex and expensive question for most insurance and subrogation professionals. This session cuts through the confusion and mystique of when and how experts become "needs" as opposed to "wants", and how to properly and inexpensively use them when a subrogation claim cannot succeed without them.

3:30 PM – 4:45 PM	NETWORKING RECEPTION WITH EXHIBITORS
3:45 PM	EXHIBITOR DOOR PRIZE DRAWING
5:00 PM	EXHIBITOR TEAR DOWN

WEDNESDAY, OCTOBER 30, 2025

0.00 414 0.00 414	NETWORKING BREAKFAST Join us for a networking breakfast that will fuel your connections and elevate your career to new heights!
8:00 AM – 9:00 AM	As the last official event of NASP's Annual Conference, seize the morning and unlock a world of business opportunities by connecting with a powerhouse of industry leaders and like-minded individuals.



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EXHIBITOR RULES AND REGULATIONS

SETUP & DISMANTLING

The exhibit area at the Gaylord Pacific will be available for setup on Sunday, October 26, 2025 from 11:00 AM – 4:00 PM. Exhibits must be fully installed no later than 4:00 PM on Sunday, October 26, 2025. Prior to setup, please have ALL company representatives check in individually at the NASP registration desk to receive badge. The NASP registration desk will open for exhibitors at 11:00 AM on Sunday, October 26, 2025. General registration for conference attendees will begin at 2:00 PM. Exhibitors who do not complete setup of their booth before 4:00 PM on Sunday, October 26, 2025 automatically forfeit the exhibit space unless previous arrangements have been made with the NASP office and approved by the CEO. The disposition of the booth will be entirely at the discretion of NASP. No refunds will be granted nor will previous payments be credited to any future event or other purpose.

Please note: Name badges must be worn at all times during the NASP Conference. Badge sharing, splitting and/or reprinting is strictly prohibited.

Dismantling and repacking of exhibits is scheduled from 5:00 PM - 9:00 PM on Tuesday, October 28th. Exhibitors are not permitted to dismantle their booths prior to these times. Any exhibitor who does not adhere to the stated dismantle times will automatically forfeit priority toward future events.

USE OF SPACE

NASP enforces the IAEM Guidelines for Display Rules and Regulations, 2005 Update. These guidelines have been adopted by NASP to ensure consistent and fair exhibiting standards for our event. By agreeing to exhibit at a NASP conference, you are agreeing to abide by the IAEM guidelines and NASP's rules.

A single exhibit booth may be occupied by only one company and must be occupied by the same company for the duration of the show.

No firm or organization not assigned exhibit space will be permitted to display products, distribute promotional material, or solicit business in the exhibit area or in any public area of the Gaylord Pacific during the conference. Persons who violate this rule will be asked to leave the conference and will be banned from future NASP events with no refund. Please report violations to the NASP Board of Directors or any NASP staff member.

SPECIAL, OVERSIZED OR NOISEMAKING DISPLAY COMPONENTS

Any display that exceeds normal display regulations must be approved in writing prior to the show. Permission must also be granted and arrangements made for any oversized display that may require early setup. Displays that do not conform to specifications herein and have not been approved by NASP prior to the show will not be accepted. Exhibitors needing approval for special setup arrangements must contact Leslie Wiernik at the NASP Office at 800–574–9961 at least 30 days in advance of the show. Upon approval, exhibitors will be directed to the appropriate person to arrange an early setup time.

HOSPITALITY ROOMS AND SUITES / OUTSIDE ACTIVITIES

No exhibitor or any affiliate thereof shall host any onsite or offsite event during show hours, which would take attendees away from the exhibition or conference sessions/activities. Use of hospitality rooms and suites should be coordinated with the NASP office. The NASP office will have final approval of any hospitality rooms and suites during the conference. Only hotel beverages will be allowed. There will be no exception. ALL charges will be paid by the host. For further information, please contact Michelle Givvin at NASP at 800–574–9961.

EXHIBITOR INFORMATION

BOOTH OPERATIONS

Exhibits which include the operation of radios, talking motion picture/video equipment, public address systems, or any other noise generating devices must be conducted or arranged so that the resulting noise will not disturb adjacent exhibitors. Operators of noise–generating exhibits must secure approval of operating methods and outputs prior to the exhibits opening.

Storage crates, boxes or other extraneous materials may not be stored in the exhibit area during the show. Arrangements must be made with NASP's drayage vendor for pickup, storage, and return at regular drayage rates.

Exhibitors or exhibitors' agents shall not injure or deface the walls of the building, the booths, or the equipment of the booths. Exhibitors are not permitted to drive tacks, nails or screws into the walls or woodwork. When such damage appears, the exhibitor is liable to the owner of the property so damaged. The use of placards, stickers and decals is limited to the exhibitor's own display. All material used in displays must be flameproof and meet local fire regulations. All electrical wiring must conform to local codes.

NASP reserves the right to restrict exhibits which, because of noise, method of operation, materials or for any other reason, become objectionable. At its own discretion, NASP reserves the right to decline or cancel any exhibit contract due to cause. NASP also reserves the right to prohibit any exhibit which, in the opinion of show management, may detract from the general character of the show as a whole. In this event, NASP is not liable for any refund of fees, etc.

SECURITY & LIABILITY

During setup and dismantling hours, and in the period before and after exhibit hours, overall security will be provided in the exhibit area. During exhibit hours, the exhibitor's representative will be responsible for security in the booth. Any items of value should be removed from the area when the conference is not in session. Exhibitors wishing to insure goods should do so at their own expense.

Exhibitors hereby assume entire responsibility and hereby agrees to protect, defend, indemnify, and save the NASP and the hotel, its owners, its operator, and each of their respective parents, subsidiaries, affiliates, employees, officers, directors and agents harmless against all claims, losses or damages to persons or property, governmental charges or fines and attorney's fees arising out of or caused by its installation, removal, maintenance, occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole gross negligence of the hotel and its employees and agents.

The exhibitor shall obtain and keep in force during the term of the installation and use of the exhibit premises, policies of Comprehensive General Liability Insurance and Contractual Liability Insurance, insuring and specifically referring to the

EXHIBITOR INFORMATION AND REGULATIONS

Contractual liability set forth in this Exhibit Agreement, in an amount not less than \$2,000,000 Combined Single Limit for personal injury and property damage.

PHOTOGRAPHY & VIDEOGRAPHY

NASP maintains the exclusive rights to all photography and videography from the official show photographer and videographer. Exhibitors are not allowed to photograph any booths other than their own at the show.

NERSHIP OF EVENT RIGHTS

NASP maintains the exclusive right to control all photography and video and audio recordings of the show and the exclusive right to the publication, reproduction, and distribution of such recordings. NASP may grant exclusive or nonexclusive licenses to individuals or entities that may allow the individuals or entities to record the show and/or publish, reproduce and/or distribute such recordings upon terms negotiated between the parties.

TOR CODE OF CONDUCT

Exhibitors and their representatives shall, at all times, conduct themselves in a professional manner and shall not disparage, harass, or defame fellow exhibiting companies, attendees, NASP leadership, or the employees of aforementioned organizations, or engage in other activities detrimental to the event.

CELLATION BY MANAGEMENT OR INABILITY TO HOLD EXHIBITS

If NASP management cancels the conference on or before October 1, 2025 for causes beyond the control of NASP which prevent the planned holding of the conference, the exhibitor will be refunded 100% of their booth fee. Management will not be liable for any other expenses the exhibitor might incur.

Acceptance of an application does not mean endorsement by NASP management of the applicant's service or product. Rejection of the application does not imply disapproval of the applicant's service or product.

INTERPRETATION

NASP management has total authority of interpretation and enforcement of these terms, conditions, rules and regulations and reserves the right to amend them at any time for the benefit of NASP. Exhibitors and their representatives who violate these terms, conditions, rules and regulations, and who, in the opinion of NASP management, conduct themselves unethically, may be dismissed from the conference without refund or other appeal and may be excluded from participation in future conferences.

NASP CONFERENCE CODE OF CONDUCT POLICY

NASP is committed to providing an inclusive, respectful, and safe environment for all attendees. Our Code of Conduct outlines the expected behavior and standards of conduct for all participants, including attendees, speakers, sponsors, exhibitors, and staff. By attending our conference, you agree to comply with this policy. The NASP Conference Code of Conduct is applicable to all conference-related activities, both on-site and online.

1. INCLUSIVITY AND RESPECT

1.1 We value diversity and inclusion in our community. Treat all individuals with respect, regardless of their race, ethnicity, national origin, gender identity, sexual orientation, age, disability, religion, or any other protected characteristic. 1.2 Harassment, discrimination, or any form of offensive behavior towards any conference participant will not be tolerated.

1.3 Avoid making offensive, demeaning, or discriminatory remarks or jokes during the conference.

1.4 Respect others' personal space and boundaries, both in physical and virtual interactions. 1.5 Be mindful of language and images used in presentations, discussions, or any conference-related content, ensuring they are appropriate and respectful.

2. PROFESSIONAL CONDUCT

2.1 Engage in constructive and respectful dialogue during Q&A sessions, workshops, and discussions. 2.2 Critique ideas, not individuals. Disagreements are acceptable, but personal attacks or hostile behavior are not. 2.3 Do not engage in disruptive behavior that hinders the conference experience for others.

2.4 Dress appropriately and professionally during the conference. 2.5 Individuals and groups cannot sponsor or engage in nonconference sponsored events during the conference unless sanctioned by NASP.

3. IN-PERSON CONDUCT

3.1 Abide by all local laws and venue regulations during the conference. 3.2 Do not engage in any form of physical, verbal, or psychological abuse or intimidation.

3.3 Be mindful of alcohol consumption and use substances responsibly if applicable during conference events.

4. ONLINE CONDUCT

4.1 Respect the rules and guidelines of the conference's virtual platforms and communication channels. 4.2 Avoid any form of cyberbullying, harassment, or disruptive behavior in virtual interactions.

4.3 Do not share offensive, explicit, or inappropriate content on conference platforms.

5. REPORTING AND ENFORCEMENT

5.1 If you experience or witness any violation of this Code of Conduct, promptly report it to a NASP staff member. 5.2 All reports will be treated confidentially and thoroughly investigated. 5.3 NASP reserves the right to take appropriate action against any individual found to have violated this Code of Conduct. This may include, but is not limited to, a verbal warning, revocation of conference access without refund, or future event attendance restrictions.

6. CONTACT INFORMATION

For any concerns related to the Code of Conduct or to report an incident, please contact Leslie Wiernik at leslie.wiernik@subrogation.org or 800-574-9961.

By participating in the NASP Conferences, you acknowledge that you have read and understood the Code of Conduct policy and agree to adhere to its guidelines. We strive to foster a supportive and respectful community that benefits everyone, and your cooperation is vital in achieving this goal.



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