



# SWEET HOME SUBROGATION



MARCH 19-20  
2026 SPRING CONFERENCE  
THE GRAND HOTEL  
POINT CLEAR, AL  
[SUBROGATION.ORG](http://SUBROGATION.ORG)

NATIONAL ASSOCIATION OF SUBROGATION PROFESSIONALS

ALABAMA  
2026

*In 2024,  
U.S. News & World Report  
ranked Gulf Shores, Alabama,  
as the fifth-best beach  
in the United States!*





# WELCOME LETTER

## WELCOME TO THE 2026 NASP SPRING CONFERENCE

Welcome to the 2026 NASP Spring Conference, set against the backdrop of the warm southern hospitality and timeless charm of beautiful Mobile Bay.

Since its opening in 1847, the Grand Hotel, also known as the “Queen of Southern Resorts”, has stood as both a witness to history and a participant in it. Over the years, it has served as a hospital during the Civil War, a training facility for the U.S. Air Force during World War II, and—more recently—stood resilient through the 12-foot storm surge of Hurricane Katrina. The area is not only rich in history but also in natural wonder. Mobile Bay is one of only two places in the world where the rare “Jubilee” phenomenon occurs—an event when bottom-dwelling sea creatures are brought to the shoreline due to low oxygen levels in the water. It’s truly a fisherman’s dream and a remarkable sight to behold.

We encourage you to enjoy all that the Grand Hotel has to offer—from its beautiful grounds, bayfront patio dining, championship golf course, relaxing amenities to its fascinating history. Also don’t miss the daily cannon firing in Cannon Park overlooking the Bay, a proud salute to our military and a tribute to those who have passed through this historic landmark.

Our theme this spring, “**Sweet Home Subrogation,**” draws inspiration from this remarkable setting. Just as the Grand Hotel has endured and evolved, our field of subrogation continues to adapt to a rapidly shifting world. Today, technological advancement is reshaping subrogation at an unprecedented pace, with artificial intelligence leading the way. AI is streamlining investigations, accelerating recovery processes, and helping us make smarter, data-driven decisions. We’re equally excited to welcome keynote speaker Debbie Peterson, who will offer powerful insights on developing leaders who can harness these innovations to inspire confidence, drive meaningful action, and achieve results that resonate long into the future.

We hope you take time to slow down, soak in the scenery, and connect with colleagues old and new. This conference offers an excellent mix of education, networking, and inspiration—all in one unforgettable setting. Here’s to a “sweet” few days of learning, sharing, southern charm and blue skies.

**Warm regards,**

**BLAISE SCHROEDER AND TIFFANI WILLIAMS**

*Conference Co-Chairs*



# REGISTRATION INFORMATION

## REGISTRATION

INCLUDES ALL EDUCATIONAL SESSIONS / BREAKFAST, LUNCH,  
REFRESHMENT BREAKS, AND RECEPTION ON THURSDAY

**Member - \$1,950 | Non Member - \$2,700**

## CONTINUING LEGAL EDUCATION (CLE) – \$700

Credit hours may vary based on state's rules/regulations/approval.

## GUESTS – \$450

Includes the Thursday welcome reception only.

## ATTENDEE LIST

Attendee list will be provided to all attendees after the conference along with a post-conference survey.

## ATTENDEE CANCELLATIONS

Cancellations are not eligible for a monetary refund. However, substitutions of an attendee may be done at any time up to 24 hours prior to the conference at NO CHARGE.

**NOTE:** Credits are nontransferable.

## BECOME A NASP MEMBER AND \$AVE

Members receive significant discounts on conference registrations. Join now to receive the member conference rate, and take advantage of ALL the benefits that a NASP membership has to offer. For more information email [info@subrogation.org](mailto:info@subrogation.org) or call 1-800-574-9961.



# HOTEL INFORMATION

## THE GRAND HOTEL POINT CLEAR, AL

**Room Rate \$309**

This rate is effective three days pre-and post-Conference, and subject to availability of rooms at the time of reservation.

Reservations can be made via the Conference page of the NASP website. NASP room block expires March 13, 2026. Rooms are limited, so be sure to make your reservation early!






# CONFERENCE AGENDA

## THURSDAY, MARCH 19, 2026

The Registration Desk will be open from 7:00 AM - 4:30 PM.

7:30 AM - 8:15 AM	BREAKFAST WITH EXHIBITORS
8:15 AM - 9:45 AM	<div><div><div>KEYNOTE PRESENTATION</div><div>Succession planning and talent retention are no longer linear processes. The old model of “next in line on the org chart” doesn’t work in today’s insurance and legal industries. Expectations have shifted, turnover has accelerated, and the war on talent is disrupting even the most established organizations.</div><div>In this engaging keynote and follow-up general session, leadership strategist Debbie Peterson introduces <i>The Readiness Reset</i>™, a proven framework that helps executives pause, rethink readiness, and focus on what matters most for the future of their organizations. Using the Clarity Compass model (WHY, WHAT, WHO, HOW, NOW), Debbie guides participants through the realities of succession, the shifts in generational expectations, and facilitates peer-driven strategies for keeping and growing top talent.</div><div><div></div><div><div>DEBBIE PETERSON</div><div>is a leadership readiness expert who helps organizations <i>keep and grow the leaders they’re counting on next</i>. Her signature keynote, <b>The Readiness Reset</b>™, delivers clarity-driven strategies that cut through noise, fuel engagement, and drive leadership that lasts at every level.</div><div>As a keynote speaker, consultant, and creator of The Clarity Compass™, Debbie guides rising and established leaders to navigate change, trust their decisions, and lead with conviction without burning out or checking out. From packed ballrooms to closed-door executive sessions, she brings a powerful blend of <i>mindset</i>, <i>strategic frameworks</i>, and <i>lived experience</i> to every engagement.</div><div>Her work is trusted by organizations across industries to prepare the leaders they’re counting on next, especially in moments of growth, transition, and succession pressure.</div><div>She is the author of <i>Clarity: How Smart Professionals Create Career Success on Their Terms</i>, host of the <i>Getting to Clarity</i> podcast, and recipient of the ATHENA Global Servant Leadership Award and SMART Keynote Speaker Award. Debbie holds the CSP™ designation, the highest earned credential for professional speakers worldwide.</div><div>When she’s not helping leaders be ready and take action, Debbie chases sunshine between Florida and Pennsylvania with her husband Tom, and starting conversations that spark someone’s <i>next clear move</i>.</div></div></div></div></div>
9:45 AM - 10:15 AM	REFRESHMENT BREAK

10:15 AM - 11:15 AM	CONCURRENT SESSION 1
	<div><div>T.1.1 KEYNOTE WORKSHOP – FROM READINESS TO RESULTS</div><div>Debbie Peterson</div><div>Some of the best takeaways from conferences tend to come from the hallways that happen in between sessions. In this session, Debbie brings those conversations into the room. From Readiness to Results is a guided, interactive deep-dive where leaders explore what succession readiness looks like inside their own organizations. Using prompts from The Clarity Compass, participants reflect on what’s working, what needs attention, and what actions will strengthen their succession readiness moving forward. Through focused discussion and shared insight, leaders leave with clearer direction and practical next steps they can put into play right away.</div></div>
11:15 AM - 11:30 AM	MOVEMENT BREAK
11:30 AM - 12:30 PM	CONCURRENT SESSION 2
	<div><div>T.2.1 PRE-SUIT STRATEGY – WHEN TO LITIGATE AND WHEN TO WAIT</div><div>Adrienne Gross, Ben Sorenson</div><div>Subrogation success often hinges not just on the facts, but on timing. This presentation will explore strategic decision-making before filing suit, including how to evaluate liability, damages, insured cooperation, and the likelihood of voluntary resolution. Attendees will learn how to assess whether to push forward with litigation or delay for tactical reasons—such as letting co-defendants settle, preserving third-party claims, or avoiding premature expense. We’ll also examine how to leverage pre-suit discovery tools, preserve evidence, and create pressure points before pulling the litigation trigger. Practical examples and war stories will illustrate how timing can make or break your recovery.</div></div>
	<div><div>T.2.2 APRIL SHOWERS BRING MAY FLOWERS AND ROOF CLAIMS</div><div>Patrick Blankenship, Matt Peaire, Jake Skaggs, Erik Wetzler</div><div>This presentation will address subrogation potential associated with roofing failures that occur during weather events. The panel will provide perspectives from the subrogation attorney, and independent adjuster and a roofing expert. The presentation will walk through various examples of roof claims and what the subrogation examiner should focus on when investigating subrogation potential. In addition, the panel will discuss some of the complexities associated with investigating the loss while also focusing on the need to begin repairs and mitigate the loss.</div></div>
12:30 PM - 1:30 PM	LUNCH WITH EXHIBITORS

# CONFERENCE AGENDA

1:30 PM - 2:30 PM	CONCURRENT SESSION 3
	<b>T.3.1 EXPERT RETENTION AND REPORTING IN LITIGATION</b> <b>Bryan Richards, Rob Stern</b> The session will be presented in a game show format. The session will discuss when an expert should be, and must be, retained; who an expert should report to; and whether the report should be in writing. The session will address whether the line of business influences retention and reporting of experts. We will set forth laws and practical applications that affect when and how to use an expert, and the contents of an expert’s disclosure. The session will include a review of case law and claims where experts were precluded and admitted at motion and trial stages of litigation.
	<b>T.3.2 SWEET CLAIMS ALABAMA: TURNING SMALL LOSSES INTO BIG WINS</b> <b>Stephen Cyr, Jay Kramarczyk, Diana O’Hara</b> Small homeowner subrogation losses under \$50,000 can be difficult to resolve. Without the budget for complex forensic investigations or the leverage of major litigation, gathering key information and pressuring the responsible party can be challenging. This presentation explores practical, cost-effective strategies to achieve strong recoveries on small claims. We’ll cover methods to control expert costs, engage counsel early, and apply proactive tactics to expedite resolution. Learn how subrogation professionals can maximize results efficiently and economically—turning tough, low-dollar claims into quick, successful recoveries. Gain the tools and confidence to tackle these challenging cases with smart, strategic approaches.
2:30 PM - 2:45 PM	MOVEMENT BREAK
2:45 PM - 3:45 PM	CONCURRENT SESSION 4
	<b>T.4.1 SWEET JUSTICE: LESSONS FROM A FAVORABLE SUBROGATION JURY VERDICT</b> <b>David Brisco, Greg White</b> One of the first lessons subrogation professionals receive is the importance of taking the proper steps to protect subrogation at the outset of a case. But how do these steps at the initial stage of a subrogation case end up playing out at trial in front of a jury? In this session, we will walk the audience through the stages of a subrogation case, from the investigation, through litigation discovery and expert depositions, and ultimately the jury trial presentation. The case involves a fire starting from a vehicle in the insured’s garage, invoking auto, property, and product liability principles.
	<b>T.4.2 SWEET HOME SUBRO: MAKING RECOVERIES EVEN WHEN TIDES DON’T ROLL AND DOGS DON’T HUNT</b> <b>Zach Jett, Jeremy Jones, Julie Phelan, Anooj Thakrar, Jason Wright</b> This lively panel presentation will discuss several cautionary tales where things went wonderfully ... awry. Using case studies where recovery efforts went off the rails, the panel will discuss how to right the ship, avoid complete collapse, and maybe even keep your cool in the process. Expect tips, best practices, and a few sympathetic laughs as the panel explores creative strategies to overcome challenges, recover damages, and stay focused even when all seems lost. This session is designed to provide actionable takeaways for navigating unexpected hurdles and finding a path forward even when all has gone hilariously wrong.

3:45 PM - 4:00 PM	MOVEMENT BREAK
4:00 PM - 5:00 PM	CONCURRENT SESSION 5
	<b>T.5.1 A MATTER OF TRUST – THE RELIABILITY OF WITNESS STATEMENTS AND CIRCUMSTANTIAL EVIDENCE</b> <b>George Coddington, Matt Ferrie, Laura Reed</b> Forensic experts are instructed by the scientific method to collect relevant data, and the reliability of an expert opinion is crucial to both its admissibility in Court and its persuasiveness to a jury. So, in formulating their opinions, should forensic experts evaluate the credibility of witnesses? And what is circumstantial evidence? Is circumstantial evidence unreliable and unpersuasive, as some TV shows and movies would suggest, or can circumstantial evidence be a very reliable and fundamental part of a successful subrogation case? Our presenters will provide knowledgeable and experienced perspectives to assist our audience in understanding this “Matter of Trust.”
	<b>T.5.2 AGE IS JUST A NUMBER – EVALUATING SUBROGATION VIABILITY ON OLDER PRODUCTS</b> <b>Thomas Hackney, Lo Martin, Don Mikel</b> Products fail every day, sometimes catastrophically, causing significant property damage resulting in a homeowner’s insurance claim. As subrogation professionals, our job is to identify whether a product failure occurred due to the negligence of that product’s manufacturer. At what point, if ever, does subrogation lose viability due to the age of a failed product? Our panel’s expertise in product related failures will answer this question from several different perspectives: the insurance carrier’s investigation, the expert engineer’s examination, and the attorney’s legal analysis utilized to decide whether to pursue subrogation against manufacturers of aging products.
5:30 PM - 7:30 PM	<b>WELCOME RECEPTION</b> <b>Julep Point</b> Experience Southern charm at NASP’s Welcome Reception on Julep Point. Inspired by the classic film <i>Sweet Home Alabama</i> , enjoy an evening that celebrates the spirit of the South, offering the perfect setting to connect with fellow subrogation professionals.  It’s less courtroom drama and more feel-good reunion, where colleagues become friends and everyone remembers why they love this community in the first place..



# CONFERENCE AGENDA

## FRIDAY, MARCH 20, 2026

8:00 AM - 8:45 AM	BREAKFAST WITH EXHIBITORS
8:45 AM - 9:45 AM	CONCURRENT SESSION 1
	<b>F.1.1 CAN'T FILE DIRECTLY? CAN'T INTERVENE? NO PROBLEM – WE HAVE THE LIEN RECOVERY SOLUTION! EXPLORING THE DISTINCTION BETWEEN DIRECT AND LIEN REIMBURSEMENT ACTIONS</b> <b>Rob Caplan, Dawn Goodwin, Brett Tishler</b> Recovering liens in workers' compensation is a two-fold proposition. Carriers can pursue liens directly in their own name or through reimbursement from an injured worker's third-party recovery. Choosing the proper method can be difficult and, in some instances, can lead to a bad result because of unclear state statutes, adverse case law, ineffective third-party counsel, and contractual limitations. Using case studies, attendees will learn the distinction between direct lien recoveries and lien reimbursement actions together with inside strategies from panel members on how to properly select the best option to maximize their lien recoveries.
	<b>F.1.2 WHERE THE SKIES ARE SO BLUE: AVOIDING ETHICAL GRAY SKIES IN SUBROGATION COUNSEL</b> <b>Teirney Christenson, Adrienne Gross, Catlin Pegelow</b> This session will explore ethical issues that may arise in handling subrogation matters as counsel for insurance carriers. The presenters will use the ABA Model Rules of Professional Conduct and ethics opinions to explore best practices for subrogation counsel when it comes to scope of representation, handling sensitive and confidential information, examining potential conflicts of interest, responding to media inquiries, and properly communicating with clients, insureds, opposing counsel and courts.
9:45 AM - 10:00 AM	MOVEMENT BREAK

10:00 AM - 11:00 AM	CONCURRENT SESSION 2
	<b>F.2.1 PRE-SUIT SETTLEMENTS – IT IS NOT AS EASY AS IT SOUNDS</b> <b>Jared Elster, Melissa Schmidt, Michael Wallace</b> This interactive presentation, with audience participation, will discuss the pre-suit settlement process from outset to completion. The panel will discuss creative ways to structure your pre-suit demand letter to maximize your potential recovery, while not disclosing your case secrets. The presentation will include conversations on the advantages and disadvantages of producing expert reports. The panel will also discuss how to protect your pre-suit disclosures from production and avoiding potential perils. We will also discuss whether to include the insured's losses (deductible and uninsured). The panel will also discuss how to get to a yes, and perfect the terms of the settlement and release.
	<b>F.2.2 CUTTING YOUR LOSSES: SIGNS THAT IT'S TIME TO FOLD A LOSING HAND</b> <b>Melissa Kenney, Anthony Neal, Lian Skaf</b> This presentation explores the critical judgment calls involved when deciding whether to proceed with a property subrogation claim facing liability and/or damages issues. The presenters will guide attendees through the key considerations in identifying when liability or damages issues make a claim untenable and why recognizing these red flags early can save time and resources. Drawing on real-world examples, the presenters will explore how recognizing a losing hand early—and choosing not to pursue—may be the most effective path. The presenters will also explore factors that may warrant going all in despite potential hurdles.
11:11 AM - 11:15 AM	MOVEMENT BREAK
11:15 AM - 12:15 PM	CONCURRENT SESSION 3
	<b>F.3.1 MANAGING AND MOTIVATING VIRTUAL SUBROGATION TEAMS</b> <b>Carl Van</b> More and more subro folks are working from home instead of going to an office. This means that subro teams now have to work together online instead of meeting in person. While working from home can be great, it also comes with challenges. It can be harder for subro team members to talk to each other, stay motivated, and feel like they are part of a team. Managing a team of remote subro people can be a rewarding experience, but it also comes with its fair share of challenges. This session will share tips on overseeing remote subro teams.
	<b>F.3.2 WHAT HAPPENS WHEN YOUR BUSINESS GOES DOWN IN FLAMES: MAXIMIZING RECOVERY BY UNDERSTANDING DAMAGES UNIQUE TO BUSINESS LOSSES</b> <b>Mark Meyers, Eric Rapp, Joe Suareo</b> This presentation will explore and discuss issues that arise while pursuing recovery for business losses. Specifically, we will focus on unique considerations that arise during the investigation into business losses, what issues should be considered when analyzing loss of business income, what evidence can be used to optimize recovery potential for loss of business income, exploring potential challenges that arise in various types of businesses, and we will demonstrate how these considerations were applied in real world examples by reviewing case studies that presented unique challenges and obstacles.
12:15 PM - 1:15 PM	LUNCH WITH EXHIBITORS



# CONFERENCE AGENDA

1:15 PM - 2:15 PM	CONCURRENT SESSION 4
	<b>F.4.1 NAVIGATING MURKY WATERS WHEN SUBROGATING UNRESOLVED FIRST-PARTY CLAIMS</b> Adam Schmidt, Geoffrey Waguespack, Michael Wolfer This presentation will address challenges faced by subrogation professionals assigned to claims during the adjustment and/or review for coverage periods. The presentation will navigate participants through the adjustment stage, identify problems that arise during the first-party coverage evaluation period, strategies for preserving privilege, being cost effective, and preserving the statute of limitations. The presentation will further discuss how to manage insureds, other interested parties, intervenors, and interpleaders, in order to maximize recovery potential. At the end of the presentation, you will have learned how to navigate through the murky waters of subrogating unresolved claims into the calm, clear recovery waters.
	<b>F.4.2 DISRUPTIVE TRENDS AND CHALLENGES IN THE SUBROGATION INDUSTRY</b> Kevin DeGarmo, Brian McAuley, John Sokit, Rob Stern This session will discuss various subjects presently affecting the subrogation industry, insurance companies, and the practice of pursuing subrogation claims. The session will address anti-subrogation sentiment-type legislation, AI, and private equity funding. The session will also cover staffing and competency issues, outsourcing, and attorney-client privilege.
2:15 PM - 2:45 PM	REFRESHMENT BREAK
2:45 PM - 3:45 PM	CONCURRENT SESSION 5
	<b>F.5.1 LARGE-SCALE LITHIUM-ION STORAGE LOSS INFORMATION &amp; PITFALLS</b> Brad Davis, Michael O'Donnell What are large-scale energy storage systems? What do they do? Why are they needed? More importantly, how can they fail and what should be done after a failure? Large-scale energy storage systems are in far more places than you may expect and can lead to issues affecting property and business continuity if a failure occurs in these systems. This session will talk about large-scale energy storage systems and how to approach different loss events. The session will approach these systems from an engineering, legal, and insurance perspective. Multiple case studies involving these systems will be used through the session.
	<b>F.5.2 FROM BAD TO WORSE: UNDERSTANDING SPREAD THEORIES OF LIABILITY AND HOW THEY CAN MAXIMIZE YOUR SUBROGATION RECOVERY</b> Ryan Bennett, Lori Kraft, Gus Sara The potential for a subrogation recovery can sometimes manifest or strengthen after the initial loss, often through a secondary and independent act of negligence resulting in exacerbated damages. We refer to these types of subrogation claims as spread theory cases, which can arise from fire, water, or structural losses. The presenters will discuss key elements to consider when evaluating spread theories. The presenters will also review case studies involving successful spread theory recoveries. The attendees will learn how to spot potential for spread theories of liability, which can help improve their chances for a subrogation recovery.
4:00 PM	EXHIBITOR DISMANTLE







# 2026 CONFERENCE EXHIBITOR PACKAGES

## STANDARD IN EVERY PACKAGE:

- ONE COMPLIMENTARY, FULL-CONFERENCE REGISTRATION
- ELECTRICITY AT SPACE
- 60 INCH MONITOR MANAGED BY NASP
- DRAPED TABLE, TWO CHAIRS, WASTE CAN

*NOTE: Exhibitors are welcome to bring banner ups, as long as they fit completely behind the exhibitor's draped table.*

### PREMIER: \$24,950

- Sponsorship of Dinner at One (1) Reception
- Hospitality Room *(includes bar and 25 drink tickets)*
- Four (4) Registrations

### DIAMOND: \$12,600

- Sponsorship of Lunch and Coffee Station
- Three (3) Registrations

### PLATINUM: \$9,750

- Sponsorship of Breakfast
- Two (2) Registrations

### GOLD: \$6,825

- Refreshment Station at Table During One Break

### SILVER: \$5,000

**For more information on an exhibitor packages,**  
**email** [info@subrogation.org](mailto:info@subrogation.org) or **call** 1-800-574-9961.

# EXHIBITOR INFORMATION

## SETUP & DISMANTLING

The exhibit area at the Grand Hotel will be available for setup on Wednesday, March 18, 2026 from 11:00 AM – 4:00 PM. Exhibits must be fully installed no later than 4:00 PM on Wednesday, March 18, 2026. Prior to setup, please have ALL company representatives check in individually at the NASP registration desk to receive badge. The NASP registration desk will open for exhibitors at 11:00 AM on Wednesday, March 18, 2026. General registration for conference attendees will begin at 2:00 PM. Exhibitors who do not complete setup of their booth before 4:00PM on Friday, March 20, 2026 automatically forfeit the exhibit space unless previous arrangements have been made with the NASP office and approved by the CEO. The disposition of the booth will be entirely at the discretion of NASP. No refunds will be granted nor will previous payments be credited to any future event or other purpose.

**Please note:** Name badges must be worn at all times during the NASP Conference. Badge sharing, splitting and/or reprinting is strictly prohibited.

Dismantling and repacking of exhibits is scheduled from 4:00 PM – 9:00 PM on Friday, March 20th. Exhibitors are not permitted to dismantle their booths prior to these times. Any exhibitor who does not adhere to the stated dismantle times will automatically forfeit priority toward future events.

## USE OF SPACE

NASP enforces the IAEM Guidelines for Display Rules and Regulations, 2005 Update. These guidelines have been adopted by NASP to ensure consistent and fair exhibiting standards for our event. By agreeing to exhibit at a NASP conference, you are agreeing to abide by the IAEM guidelines and NASP's rules.

A single exhibit booth may be occupied by only one company and must be occupied by the same company for the duration of the show.

No firm or organization not assigned exhibit space will be permitted to display products, distribute promotional material, or solicit business in the exhibit area or in any public area of the Grand Hotel during the conference. Persons who violate this rule will be asked to leave the conference and will be banned from future NASP events with no refund. Please report violations to the NASP Board of Directors or any NASP staff member.

## SPECIAL, OVERSIZED OR NOISEMAKING DISPLAY COMPONENTS

Any display that exceeds normal display regulations must be approved in writing prior to the show. Permission must also be granted and arrangements made for any oversized display that may require early setup. Displays that do not conform to specifications herein and have not been approved by NASP prior to the show will not be accepted. Exhibitors needing approval for special setup arrangements must contact Leslie Wiernik at the NASP Office at 800-574-9961 at least 30 days in advance of the show. Upon approval, exhibitors will be directed to the appropriate person to arrange an early setup time.

## HOSPITALITY ROOMS AND SUITES / OUTSIDE ACTIVITIES

No exhibitor or any affiliate thereof shall host any onsite or offsite event during show hours, which would take attendees away from the exhibition or conference sessions/activities. Use of hospitality rooms and suites should be coordinated with the NASP office. The NASP office will have final approval of any hospitality rooms and suites during the conference. Only hotel beverages will be allowed. There will be no exception. ALL charges will be paid by the host. For further information, please contact Michelle Givvin at NASP at 800-574-9961.



# EXHIBITOR INFORMATION

## BOOTH OPERATIONS

Exhibits which include the operation of radios, talking motion picture/video equipment, public address systems or any other noise generating devices must be conducted or arranged so that the resulting noise will not disturb adjacent exhibitors. Operators of noise-generating exhibits must secure approval of operating methods and outputs prior to the exhibits opening.

Distribution of circulars or promotional material may be made only within the booth assigned to the exhibitor presenting such material. A company or organization not assigned exhibit space will not be permitted to solicit business within the exhibit area or in any public space in the Grand Hotel.

Storage crates, boxes or other extraneous materials may not be stored in the exhibit area during the show. Arrangements must be made with drayage vendor for pickup, storage and return at regular drayage rates.

Exhibitors or exhibitors' agents shall not injure or deface the walls of the building, the booths or the equipment of the booths. Exhibitors are not permitted to drive tacks, nails or screws into the walls or woodwork. When such damage appears, the exhibitor is liable to the owner of the property so damaged. The use of placards, stickers and decals is limited to the exhibitor's own display. All material used in displays must be flameproof and meet local fire regulations. All electrical wiring must conform to local codes.

NASP reserves the right to restrict exhibits which, because of noise, method of operation, materials or for any other reason, become objectionable. At its own discretion, NASP reserves the right to decline or cancel any exhibit contract due to cause. NASP also reserves the right to prohibit any exhibit which, in the opinion of show management, may detract from the general character of the show as a whole. In this event, NASP is not liable for any refund of fees, etc.

## SECURITY & LIABILITY

During setup and dismantling hours, and in the period before and after exhibit hours, overall security will be provided in the exhibit hall. During exhibit hours, the exhibitor's representative will be responsible for security in the booth. Any items of value should be removed from the area when the show is not in session. Exhibitors wishing to insure goods should do so at their own expense.

The exhibitor hereby assumes entire responsibility and hereby agrees to protect, defend, indemnify and save the NASP and the hotel, its owners, its operator, and each of their respective parents, subsidiaries, affiliates, employees, officers, directors and agents harmless against all claims, losses or damages to persons or property, governmental charges or fines and attorney's fees arising out of or caused by its installation, removal, maintenance, occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole gross negligence of the hotel and its employees and agents.

The exhibitor shall obtain and keep in force during the term of the installation and use of the exhibit premises, policies of Comprehensive General Liability Insurance and Contractual Liability Insurance, insuring and specifically referring to the Contractual liability set forth in this Exhibit Agreement, in an amount not less than \$2,000,000 Combined Single Limit for personal injury and property damage.

## PHOTOGRAPHY & VIDEOGRAPHY

NASP maintains the exclusive rights to all photography and videography from the official show photographer and videographer. Exhibitors are not allowed to photograph any booths other than their own at the show.

## OWNERSHIP OF EVENT RIGHTS

NASP maintains the exclusive right to control all photography and video and audio recordings of the show and the exclusive right to the publication, reproduction and distribution of such recordings. NASP may grant exclusive or non exclusive licenses to individuals or entities that may allow the individuals or entities to record the show and/or publish, reproduce and/or distribute such recordings upon terms negotiated between the parties.

## EXHIBITOR CODE OF CONDUCT

Exhibitors and their representatives shall, at all times, conduct themselves in a professional manner and shall not disparage, harass or defame fellow exhibiting companies, attendees, NASP leadership or the employees of aforementioned organizations, or engage in other activities detrimental to the event.

## CANCELLATION BY MANAGEMENT OR INABILITY TO HOLD EXHIBITS

If NASP management cancels the conference on or before February 1, 2026 for causes beyond the control of NASP management which prevent the planned holding of the conference, the Exhibitor will be refunded 100% of their rental fee. Management will not be liable for any other expenses the exhibitor might incur.

## APPLICATION ACCEPTANCE

Acceptance of an application does not mean endorsement by NASP management of the applicant's service or product. Rejection of the application does not imply disapproval of the applicant's service or product.

## INTERPRETATION

NASP management has total authority of interpretation and enforcement of these Terms, Conditions, Rules and Regulations, and reserves the right to amend them at any time for the benefit of NASP. Exhibitors and their representatives who violate these Terms, Conditions, Rules and Regulations, and who, in the opinion of NASP management, conduct themselves unethically, may be dismissed from the conference without refund or other appeal and may be excluded from participation in future conferences.



# NASP CODE OF CONDUCT POLICY

NASP is committed to providing an inclusive, respectful, and safe environment for all attendees. Our Code of Conduct outlines the expected behavior and standards of conduct for all participants, including attendees, speakers, sponsors, exhibitors, and staff. By attending our conference, you agree to comply with this policy. The NASP Conference Code of Conduct is applicable to all conference-related activities, both on-site and online.

## 1. INCLUSIVITY AND RESPECT

- 1.1** We value diversity and inclusion in our community. Treat all individuals with respect, regardless of their race, ethnicity, national origin, gender identity, sexual orientation, age, disability, religion, or any other protected characteristic.
- 1.2** Harassment, discrimination, or any form of offensive behavior towards any conference participant will not be tolerated.
- 1.3** Avoid making offensive, demeaning, or discriminatory remarks or jokes during the conference.
- 1.4** Respect others' personal space and boundaries, both in physical and virtual interactions.
- 1.5** Be mindful of language and images used in presentations, discussions, or any conference-related content, ensuring they are appropriate and respectful.

## 2. PROFESSIONAL CONDUCT

- 2.1** Engage in constructive and respectful dialogue during Q&A sessions, workshops, and discussions.
- 2.2** Critique ideas, not individuals. Disagreements are acceptable, but personal attacks or hostile behavior are not.
- 2.3** Do not engage in disruptive behavior that hinders the conference experience for others.
- 2.4** Dress appropriately and professionally during the conference.
- 2.5** Individuals and groups cannot sponsor or engage in nonconference sponsored events during the conference unless sanctioned by NASP.

## 3. IN-PERSON CONDUCT

- 3.1** Abide by all local laws and venue regulations during the conference.
- 3.2** Do not engage in any form of physical, verbal, or psychological abuse or intimidation.
- 3.3** Be mindful of alcohol consumption and use substances responsibly if applicable during conference events.

## 4. ONLINE CONDUCT

- 4.1** Respect the rules and guidelines of the conference's virtual platforms and communication channels.
- 4.2** Avoid any form of cyberbullying, harassment, or disruptive behavior in virtual interactions.
- 4.3** Do not share offensive, explicit, or inappropriate content on conference platforms.

## 5. REPORTING AND ENFORCEMENT

- 5.1** If you experience or witness any violation of this Code of Conduct, promptly report it to a NASP staff member.
- 5.2** All reports will be treated confidentially and thoroughly investigated.
- 5.3** NASP reserves the right to take appropriate action against any individual found to have violated this Code of Conduct. This may include, but is not limited to, a verbal warning, revocation of conference access without refund, or future event attendance restrictions.

## 6. CONTACT INFORMATION

For any concerns related to the Code of Conduct or to report an incident, please contact Leslie Wiernik at [leslie.wiernik@subrogation.org](mailto:leslie.wiernik@subrogation.org) or 800-574-9961.

By participating in the NASP Conferences, you acknowledge that you have read and understood the Code of Conduct policy and agree to adhere to its guidelines. We strive to foster a supportive and respectful community that benefits everyone, and your cooperation is vital in achieving this goal.

# AFFILIATE EVENT POLICY

To maintain the integrity and professionalism of NASP-sponsored events, all individuals, organizations, or companies seeking to host an affiliate event during NASP conferences, pop-up meetings, or other sanctioned events must adhere to the following policy:

## NOTIFICATION AND APPROVAL PROCESS

**1. Mandatory Notification:** Any group or organization planning to hold an affiliate event (e.g., receptions, dinners, meetings, or gatherings) in conjunction with a NASP event must notify NASP in writing prior to initiating any planning or communication about the event.

**2. Approval Requirement:** Written approval from NASP must be obtained before any arrangements, invitations, or promotional efforts begin. Approval is subject to alignment with NASP's mission, schedule, and overall goals for the event.

**Application Submission:** A request for approval must include the following details:

- Purpose and scope of the affiliate event
- Proposed date, time, and location
- Anticipated number of attendees

**3. Coordination with NASP Schedule:** NASP will work with the requesting party to ensure the affiliate event does not conflict with official NASP programming.

## PENALTY FOR NON-COMPLIANCE

**1. Unauthorized Events:** Any affiliate event conducted without prior notification and approval will be considered a violation of NASP's policy.

**2. Penalties:**

**Financial Penalty:** Organizations found in violation may be assessed a penalty of up to \$5,000.

**Participation Restrictions:** Violators may face restrictions on participating in or sponsoring future NASP events.

**3. Public Acknowledgment:** NASP reserves the right to notify attendees and stakeholders about unauthorized events that are not sanctioned by NASP.

## CONTACT INFORMATION

For inquiries or to submit a request for approval, please contact NASP's event management team at [info@subrogation.org](mailto:info@subrogation.org) or 800-574-9961.





**NATIONAL ASSOCIATION OF  
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