



SOCIETY OF  
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# Managing your Subawards: Does it really matter?

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# Managing your subawards: Does it really matter?

# How many of us are into subaward management?

What challenges do you face?

Why do these challenges occur?

What can we do to avoid / minimize these?

# What will we cover today?

Short case study

Why do we need to subaward?

A typical subawarding process

Why does it matter?

Final take homes



# Short Case

# Why do we need to Subaward?

Collaborative Projects have a greater score?

Lower cost of implementation?

Faster completion of project deliverables?

Enhancing the geographic coverage?

Special needs of the Project?

Political Influence / Mileage?

# A typical Subawarding Process

## Pre-Award Stage

- Identification of a potential subawardee
- Due Diligence of Subawardee (Financial, Administrative, Legal, Reputational)
- Teaming Agreements (Exclusive versus non-exclusive)
- Subawardee Budget



# A typical Subawarding Process

## Post-Award Stage

- Identification of a potential subawardee (RFP?)
- Due Diligence of Subawardee (Financial, Administrative, Legal, Reputational)
- Subawardee Budget
- Subaward negotiations and sign off
- Sub-recipient monitoring
- Close-out

# Why does managing a subaward really matter?

- Scientific validity
- Data Integrity
- Intellectual Property Ownership
- Compliance with funder guidelines
- Reporting Requirements
- Your (institutional) reputation
- To avoid financial penalties
- Proper Close Out



# Final Take Homes

- Managing your subawards has both short-term as well as long-term benefits
- It protects you from all kinds of risks (financial, programmatic, reputational)
- It helps you foster stronger, professional relationships with people and institution of similar interests
- The earlier you start this “management” the better you will close the subaward
- It enhances your credibility with the funders

# References

Research Administration and Grants Management, Elliott Kulakowski



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# Thank you !

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