

# A Panel Discussion

**Explore Solutions That  
Address Ongoing Struggles  
and Timely Communications  
between Administrators  
and Researchers**

# Who We Are

**Dee Salmon, MSHP**

**Customer Success Manager**

**Cayuse LLC**

**Former Director of Grants and  
Sponsored Research Office**

**Rhonda Tilley, CPA, MBA**

**Product Manager/Professional**

**Services Consultant, Cayuse, LLC  
Former Finance & Budget Director  
at a Research Lab**

**Sandra Garcia, Ed.D., CRA, AOR**

**Assistant Vice President - Office of  
Sponsored Projects  
University of Texas at San Antonio**

**Sara Arvay, MBA, CRA**

**Senior Director of Operations  
Magee Women's Institute at the  
University of Pittsburgh**

**Pamela A. Peralta Taitano, EdD, MBA**

**Director, Contracts and Grants  
University of Guam**

# Today's Panel Discussion

Discussing process improvements  
to reduce post award struggles

With

Interactive audience participation

# Sandra Garcia

Assistant Vice President - Office of Sponsored Projects  
University of Texas at San Antonio

- Bi-Weekly Meetings with Post Award Team
- Discuss Pending Issues with Award Life Cycle
- Working as a Team – Not Silos
- Timeline Tracking Process
- TCM System

Pamela A. Peralta Taitano  
Director, Contracts and Grants  
University of Guam

- Efficiency using cloud-based platforms.
- As a small university in the western Pacific, our resources are very limited.
- The Cayuse research suite has made our processes more efficient with accountability built in.

# Sara Arvay

## Senior Director of Operations

### Magee-Womens Research Institute and Foundation

- Alignment between research admin and researchers
- Trust through positive interactions
- Transparent operations producing accurate reporting
- Frequent virtual and in-person touch points

# Rhonda Tilley

Product Manager/Professional Services Consultant, Cayuse LLC  
Former Finance & Budget Director at a Research Lab

Upon NOA for a new award or additional funding, meetings with the PI:

- Re-evaluate personnel effort on all awards with the PI
- Various personnel burn rate calculations and projections of all awards
- Understand the PIs plan of spending in all categories

Your process improvements and  
struggles.



# What is your challenge?

That you have solved

That you want to solve

# Thank you!

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