



Are you looking for a career with:

- Potential for high income?
- Freedom to set your own schedule?
- Opportunities to help people?
- Challenging responsibilities?

Then look into real estate!



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BECOME A REALTOR®

PRESENTED BY
SPACE COAST ASSOCIATION
OF REALTORS®



ABOUT US

The Space Coast Association of REALTORS® is a professional trade association providing services to the local REALTOR® community since 1959. We have a membership base more than 4,500 REALTORS® and Business Partner Members servicing Brevard County. The REALTORS® comprising our membership adhere to a strict Code of Ethics in working with one another and the general public. The term REALTOR® and the distinctive block "R" are registered trademarks of the National Association of REALTORS® and can only be used by members of the association.

"We strive to be the trusted and best source for Real Estate information in the Brevard Market."



HOW TO BECOME A REALTOR®



Research Real Estate

Congratulations! You've taken the first step by grabbing this brochure. By searching about real estate and learning the ins and outs of it, you will be well equipped and prepared for different types of properties and the different issues you may encounter. Visit SpaceCoastMLS.com.



Take a pre-licensing course

Find a certified Real Estate school to start your career. Visit SpaceCoastMLS.com in the PROFESSIONAL DEVELOPMENT tab for online courses or to search for a Real Estate School from one of our trusted partners. You can also enroll for this course through state universities.



Pass the exam

Once you've completed the course, you can take an exam in all the federal real estate laws and regulations. Passing it will qualify you to be a real estate agent. Get excited, you are almost ready to start your career!



Join a brokerage

Joining a brokerage firm can boost your career. It can offer you a professional guide into your real estate career. You get to choose who you work for and who you work with in this business, so take your time to find the perfect fit.



Become a REALTOR®

You're ready to join the Space Coast Association of REALTORS®, a proud network and education resource geared toward your success! Remember, not all Real Estate professionals are REALTORS®. Becoming a REALTOR® will add a certain credibility and professionalism to your real estate career.

WHY BECOME A REALTOR®?

Be your own boss

You can set your own work schedules, develop your client base, and decide on your own marketing methods.

Future Rewards

Excellent client service equals future rewards! It's a huge benefit of this business to be able to reap future business rewards from the goodwill of past clients.

Develop a Plan

If you decide to develop a brokerage business, it's possible to structure it for sale as some point in the future.

Take that vacation!

Your time is yours, so take that vacation! You're in charge of your business and your time off.

Business Growth

It's up to you because there are no limits to the growth of your real estate business. You can realize fantastic rewards if you couple a good attitude with a superior work ethic.

Choose Your Imprint

Your business can be as large as want it to be. The real estate business offers huge potential for expansion from your one-person-show beginnings.