FEDLINK and Federal Libraries: Growing Stronger Together

Joe Cappello
Chief Operating Officer, National and International Outreach
and Acting Director of National Enterprises
Library of Congress
FEDLINK Momentum

- **BOOKS**
  - Pioneered new processes for the procurement of books
  - 19 new Indefinite Delivery Indefinite Quantity (IDIQ) contracts
  - Resulted in orders for 130+ FEDLINK book customers

- **SERIALS**
  - Supported procurement of Serials Subscription services
  - New competitions and option exercises for 140+ FEDLINK customers

- **INFORMATION RETRIEVAL**
  - Gathered hundreds of FEDLINK customer requirements
  - Resulted in nearly 3,000 contract actions
  - Acquisition strategy for new Information Retrieval award in August 2018

Embracing Continuous Improvement
FEDLINK Next Steps

- Recruiting highly qualified talent
  - FEDLINK Executive Director – Senior Leader Librarian
  - FEDLINK Contract Operations – GS15 Supervisor
  - FEDLINK Contracting Specialist – GS14 Supervisor
  - FEDLINK Network Librarian – GS14 Supervisor

- Process Improvement and System Modernization
  - Business Processes and Workflow
  - FEDLINK Systems
  - Internal Control and Risk Assessment

- Assessing current FEDLINK organizational structure
  - Skills competencies
  - Grade structure
  - Workforce needs for the future

- Embrace leadership role in the Federal Library Community
  - Education
  - Programming
  - Collaboration
FEDLINK: By the Numbers in FY17

- $43 million in savings for federal agencies in vendor volume discounts
- $51 million in cost avoidance
- 276 member agencies
- 1,802 IAA amendments
- 5,562 service requests / delivery orders
Partnering with FEDLINK

- Save administrative time and reduce contracting costs
  - As much as 20% on purchases and 80% of your purchasing time!

- Maintain compliance with federal acquisition regulations

- FEDLINK will solicit, evaluate, negotiate and award contracts
  - Your products and services
  - Negotiated procurements and indefinite-delivery/indefinite-quantity (IDIQ) contracts.

- Comply with federal accounting regulations and principles
  - FEDLINK adheres to GAO, OMB, and Dept of Treasury laws/procedures

- Manage your agency budget
  - Adjusting your service funding levels as needed throughout the fiscal year
FEDLINK Fees for FY18

- **Transfer Pay**
  - Administrative fee **remains at 6.75%**
  - Discontinued tiered discounts for single purchase
    - Above $100,000 and $1 million

- **Direct Express**
  - Fee remains at 0.75%
FEDLINK Awards

Recognize and commend outstanding, innovative, and sustained achievements during the previous fiscal year by the following categories:

- Librarian of the Year
- Library Technician of the Year
- Small Federal Library or Information Center (staff of 10 or fewer federal and/or contract employees)
- Large Federal Library or Information Center (staff of 11 or more federal and/or contract employees)

Call for nominations will open Friday, December 8, 2017.

Nominations are due Friday, January 19, 2018.
Questions

Serials and Bibliographic Utility
Melissa Blaschke
Phone: (202) 707-2457
Email: fedlinkOCLC@loc.gov

Books
Lidia Rajeff
Phone: (202) 707-4942
Email: fedlinkbooks@loc.gov

Information Retrieval
Georgette Harris
Phone: (202) 707-4850
Email: fedlinkIR@loc.gov

Foreign Language
Clark Brown
Phone: (202) 707-3924
Email: clbr@loc.gov

Vendor Hotline
202-707-4961

Member Hotline
202-707-4900

Federal Library Community Awards
Lizzie Daniels
Phone: (202) 707-4813 | Email: ldan@loc.gov