



## DAVID SPRATLEY

Vice President, Business Recruitment

David Spratley, vice president of business recruitment at the Economic Development Partnership of North Carolina (EDPNC) in Cary, has filled a variety of leadership roles during his 19-year career in economic development.

At the EDPNC, Spratley oversees a statewide team of recruiters assisting businesses considering relocating to the state or expanding operations here. His division's responsibilities include helping companies and consultants navigate the complexities of site selection and incentives and shape agreements that bring new jobs and capital investment to the state.

Spratley's experience includes 12 years with the North Carolina Department of Commerce, where he was among the highest-performing members of the business recruitment team, whose responsibilities now fall under the EDPNC. At Commerce, Spratley distinguished himself as lead developer on high-impact expansion or relocation projects involving MetLife, Sealed Air, Deutsche Bank, Electrolux, JELD-WEN, Chiquita, Rooms To Go and others.

His career has given him broad knowledge of corporate finance and real estate sales and taxation issues. His Commerce background includes serving as manager of the Job Development Investment Program (JDIG), the state's flagship incentives program; supervising business tax-credit, infrastructure-grant and loan programs; and managing a broad portfolio of Community Development Block Grants. Spratley worked for three years in the private sector, at KPMG in Charlotte providing site selection and economic development consulting services.

Spratley, who graduated from the University of North Carolina at Wilmington with a bachelor's degree in finance, is married with two children and lives in Raleigh.