



SIOR

CT / WESTERN MA
CHAPTER



UPCOMING EVENTS:

MEETINGS & EVENTS:

June 13, 2018
Chapter Meeting
Saybrook Point Inn
Old Saybrook, CT

CONFERENCES:

October 11 – 13, 2018
2018 Fall World Conference
Sheraton Denver Downtown
Denver, CO

PRESS RELEASE

From: Art Ross, Director of Communications

Date: June 11, 2018

Tech & Development Panel

New Haven, CT – The local Chapters of CREW, CCIM CT, and SIOR recently partnered for a mid-May program, called *Demand for Technology Amenities on the Rise: How Technology is Influencing Real Estate Development*. The well-attended program, held at the New Haven Lawn Club, was generously sponsored by Shipman & Goodwin LLP. Serving as panel moderator was CREW Connecticut President, Colleen Sheridan of RM Bradley. Panelists included:

- Darren Seid, Founder of Epimoni
- Ginny Kozlowski, CEO of Economic Development Corporation of New Haven and REX Development
- Juan M. Salas-Romer, President & CEO of NHR Group
- Karin Patriquin, Principal, Patriquin Architects



L to R: Karin Patriquin, Darren Seid, Colleen Sheridan, Juan Salas-Romer, and Ginny Kozlowski

UCONN Commercial Real Estate Alliance

Hartford, CT – Held in early May, the Connecticut/ Western Massachusetts chapter of SIOR was pleased to be one of the sponsors for the UCONN Commercial Real Estate Alliance at the Hartford Marriott. The event attracted a sell-out crowd of 140 real estate professionals. The agenda consisted of an economic overview by Professor John L. Glascock, Director, UConn Center for Real Estate and Urban Economic Studies.

This was followed by a Connecticut real estate panel moderated by, Mike Goman, Goman + York, Property Advisors, LLC; with the following panelists:

- Industrial:** Art Ross, SIOR
- Multi-Family:** Marty Kenny, Lexington Partners, LLC
- Retail:** Steve Patten, CCIM
- Office:** Jonathan Putnam, Executive Director, Cushman & Wakefield

The afternoon concluded with a Connecticut business segment panel discussion moderated by Greg Bordonaro, Editor, Hartford Business Journal, and three panelists:

- Joseph DeLong, Executive Director, CCM
- Bart Kollen, DECD Deputy Commissioner
- Joe Brennan, President and CEO, CBIA

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The Connecticut/Western Massachusetts Chapter is one of forty-eight chapters of the prestigious international organization, the Society of Industrial and Office Realtors. Commercial real estate professionals must meet rigorous requirements to earn the SIOR designation. SIOR, founded in 1941, has over 3,200 members in 685 markets located in 36 countries. SIOR represents today's most knowledgeable, experienced, and successful commercial real estate brokerage specialists. The SIOR designation stands unchallenged for excellence in the performance of real estate services, and is universally recognized as the prerequisite in the selection of a commercial real estate broker, agent, or consultant.

Please visit the Chapter's website (www.siorct.com) to find additional information on the Connecticut/Western Massachusetts Chapter, Chapter members, and upcoming events. Should you have questions or interest in the requirements and benefits of becoming an SIOR and joining the Connecticut/Western Massachusetts Chapter, please contact Stephen Press, SIOR at 203.288.1900 or John Reed, SIOR at 860.987.4788.